



AMENDED CITY COUNCIL/SUCCESSOR AGENCY/PUBLIC FINANCE AUTHORITY MEETING AGENDA

**May 20, 2021
6:00 PM**

The Mission of the City of Coalinga is to provide for the preservation of the community character by delivering quality, responsive City services, in an efficient and cost-effective manner, and to develop, encourage, and promote a diversified economic base in order to ensure the future financial stability of the City for its citizens.

Notice is hereby given that the City Council will hold a Regular Meeting, on May 20, 2021 in the City Council Chambers, 155 West Durian Avenue, Coalinga, CA. Persons with disabilities who may need assistance should contact the City Clerk at least 24 hours prior to the meeting at 935-1533 x113. Anyone interested in translation services should contact the City Clerk at least 24 hours prior to the meeting at 935-1533 x113.

The Meeting will begin at 6:00 p.m. and the Agenda will be as follows:

ZOOM WEBINAR INFORMATION

DESKTOP OR APP:

[https://us02web.zoom.us/j/86533754413?](https://us02web.zoom.us/j/86533754413?pwd=b1ZYKzVscUNjLzZid1BXSytiUmNZUT09)

pwd=b1ZYKzVscUNjLzZid1BXSytiUmNZUT09

Passcode: 843523

TELEPHONE:

Dial: 1 (669) 900-9128

Webinar ID: 865 3375 4413

Passcode: 843523

1. CALL TO ORDER

1. Pledge of Allegiance
2. Changes to the Agenda
3. Council's Approval of Agenda

2. AWARDS, PRESENTATIONS, APPOINTMENTS AND PROCLAMATIONS

1. Precision Concrete Cutting Project Update

3. CITIZEN COMMENTS

This section of the agenda allows members of the public to address the City Council on any item within the jurisdiction of the Council. Members of the public, when recognized by the Mayor, should come forward to the lectern, identify themselves and use the microphone. Comments are normally limited to three (3) minutes. In accordance with State Open Meeting Laws, no action will be taken by the City Council this evening and all items will be referred to staff for follow up and a report.

4. PUBLIC HEARINGS (NONE)

5. CONSENT CALENDAR

1. Approve MINUTES - May 6, 2021
2. Authorize Police Department to Change its CAD And RMS System To Mark 43
3. Authorize Staff to Honorarily Name a Portion of Durian Ave, Outside of City Hall, as Lander Lane
4. Authorize City Manager to Amend Police Department Sworn Job Descriptions
5. Direct Staff to Research Streaming of City Council Meetings Live on the City's Facebook Page and Develop a Plan for Implementation to Present to Council
6. Adopt Resolution No. 4026 Approving a List of Projects to be Funded by SB 1: The Road Repair and Accountability Act and Further Authorizing a Budget Expense in the Amount of \$353,505 to Execute the List of Projects Funded by SB 1 in the 2021/2022 Fiscal Year
7. Receive Report and Approve a Regulatory Permit for a Cannabis Retail Facility with Delivery and On-Site Consumption at 144 E. Durian Street
8. Adopt Resolution No. 4028 - Unanticipated Revenue Derived From The Coalinga Police K9 Foundation
9. Adopt Resolution No. 4027 Authorizing the Commencement of Proceedings in Connection with the Financing of a Fire Truck, Providing for the Reimbursement to the General Fund for Funds Expended in Purchasing the Truck, Retaining a Municipal Advisor, a Placement Agent and Bond Counsel and Directing Certain Actions with Respect Thereto
10. Authorize Assistant City Manager to Execute a Task Order with Blackwater Engineering to Prepare a Preliminary Engineering Report related to the Water Filtration Plant In Connection with the 2020 Water Bond Projects
11. Public Works, Utilities & Community Development Monthly Report for April 2021

6. ORDINANCE PRESENTATION, DISCUSSION AND POTENTIAL ACTION ITEMS

1. Discussion and Direction Regarding the Fiscal Year 2021-2022 Proposed Budget
Jasmin Bains, Financial Services Director
2. Discussion, Direction and Potential Action Regarding the Installation of Benches in Various Locations in the City
Sean Brewer, Assistant City Manager
3. Council Consideration and Potential Action Related to Renewing the City's Contract

with CannaRegs

Sean Brewer, Assistant City Manager

4. Discussion, Direction and Potential Action regarding Upgrading Police Department's Dispatch Radios / Repeater and Officer Hand Held Radios to meet California Department of Justice Requirements

Darren Blevins, Chief of Police

7. ANNOUNCEMENTS

1. City Manager's Announcements
2. Councilmembers' Announcements/Reports
3. Mayor's Announcements

8. FUTURE AGENDA ITEMS

9. CLOSED SESSION

1. CONFERENCE WITH LABOR NEGOTIATORS – Government Code 54957.6. CITY NEGOTIATORS: City Manager, Marissa Trejo and City Attorney, Mario Zamora. EMPLOYEE (ORGANIZATION): Coalinga's International Association of Firefighters
2. Conference with Legal Counsel – Anticipated Litigation: Significant exposure to litigation pursuant to § 54956.9(b).

10. CLOSED SESSION REPORT

Closed Session: A "Closed" or "Executive" Session of the City Council, Successor Agency, or Public Finance Authority may be held as required for items as follows: personnel matters; labor negotiations; security matters; providing instructions to real property negotiators; legal counsel regarding pending litigation; and protection of records exempt from public disclosure. Closed session will be held in the Administration Building at 155 W. Durian Avenue and any announcements or discussion will be held at the same location following Closed Session.

11. ADJOURNMENT

**STAFF REPORT - CITY COUNCIL/SUCCESSOR AGENCY/PUBLIC FINANCE
AUTHORITY**

Subject: Precision Concrete Cutting Project Update
Meeting Date: May 20, 2021
From: Marissa Trejo, City Manager
Prepared by: Larry Miller, Public Works & Utilities Coordinator

I. RECOMMENDATION:

II. BACKGROUND:

III. DISCUSSION:

IV. ALTERNATIVES:

V. FISCAL IMPACT:

ATTACHMENTS:

File Name

Description

No Attachments Available

**STAFF REPORT - CITY COUNCIL/SUCCESSOR AGENCY/PUBLIC FINANCE
AUTHORITY**

Subject: Approve MINUTES - May 6, 2021
Meeting Date: May 6, 2021
From: Marissa Trejo, City Manager
Prepared by: Shannon Jensen, City Clerk

I. RECOMMENDATION:

II. BACKGROUND:

III. DISCUSSION:

IV. ALTERNATIVES:

V. FISCAL IMPACT:

ATTACHMENTS:

	File Name	Description
▣	MINUTES_For_Approval_050621.pdf	Minutes - May 6, 2021

MINUTES CITY COUNCIL/SUCCESSOR AGENCY/PUBLIC FINANCE AUTHORITY MEETING AGENDA May 6, 2021

1. CALL TO ORDER 6:00PM *Meeting also conducted via Zoom webinar for the public's participation.*

Council Members Present: Ramsey, Adkisson, Ramirez (arrived at 6:09pm), Horn

Others Present: Assistant City Manager Sean Brewer, Assistant City Attorney Sebastian Silveira, Chief of Police Darren Blevins, Financial Services Director Jasmin Bains, Fire Chief Greg DuPuis, City Treasure Dawn Kahikina, Administrative Analyst Mercedes Garcia, Public Works, and Utilities Coordinator Larry Miller

Council Members Absent: Singleton

Others Absent: City Manager Marissa Trejo

Changes to the Agenda: None

*Motion by Adkisson, Second by Horn to Approve the Agenda for the Regular Meeting of May 6, 2021. Motion **Approved** by Roll-Call 3/0 Majority Vote. (Singleton and Ramirez – Absent)*

2. AWARDS, PRESENTATIONS, APPOINTMENTS AND PROCLAMATIONS

1. Proclamation: National Public Works Week 2021

Mayor Ramsey presented the Proclamation for National Public Works Week 2021.

3. CITIZEN COMMENTS

Mayor Ramsey announced that Citizen Comments will be timed by the City Clerk. Citizens will be alerted when they have 10 seconds remaining. Citizen Comments can no longer be made via Zoom. Citizen Comments must be made in person or submitted in writing to the City Clerk no later than 5:00pm the day of the City Council meeting.

The following individual(s) submitted written comment(s):

Greg Cody – wrote in to comment against Councilman Adkisson who requested an agenda item to amendment to the Animals and Fowl section of the City's municipal code (*Consent Calendar Item No. 5.9*).

4. PUBLIC HEARINGS

None

5. CONSENT CALENDAR

1. Approve MINUTES – April 15, 2021
2. Check Register: 03/01/2021 – 03/31/2021
3. Quarterly Budget Report for 1st Quarter 2021 ending March 31, 2021
4. Adopt Resolution No. 4025 Authorizing Investment of Monies in the Local Agency Investment Fund
5. Authorize the Purchase of Schwarze Model A9 Monsoon Street Sweeper
6. Authorize Public Works to Purchase Seven (7) Additional Solar Powered Lights from Solar One for the Wastewater Plant Project
7. Authorize Replacement of Sludge Pump at the Wastewater Treatment Plant
8. Authorize Assistant City Manager to Execute a Task Order with MKN Engineering to Prepare a Preliminary Engineering Report related to the Rehabilitation of Derrick Reservoir
9. Direct Staff to Prepare an Amendment to Animals and Fowl Section of the City of Coalinga Municipal Code to Bring Back for Council's Consideration
10. Consideration and Approval of Bid Award for Frame Park Splash Pad Project

Mayor Ramsey pulled Item No. 5.10 for discussion.

Assistant City Manager Sean Brewer gave a brief overview of the item.

*Motion by Adkisson, Second by Horn to Approve Consent Calendar Item Nos. 5.1 through 5.10. Motion **Approved** by Roll-Call 4/0 Vote. (Singleton – Absent)*

6. ORDINANCE PRESENTATION, DISCUSSION AND POTENTIAL ACTION ITEMS

1. Discussion, Direction and Potential Action Regarding an Amendment to the City of Coalinga's Cannabis Tax Structure for Various Licenses
Sean Brewer, Assistant City Manager

Assistant City Manager Sean Brewer gave a brief overview of the item, stating this was requested as a Future Agenda Item by Councilman Adkisson.

Consensus of the Council is for Staff to bring back an item with options to amend the tax structure for indoor and outdoor cannabis cultivation. Options shall include a tiered tax structure and information on the effect the tax reductions may have on revenue projections for the FY 2021-2022 budget.

2. Discussion, Direction and Potential Action Regarding the Enterprise Fleet Management Program
Kyle Perez & Anthony Emlen

Financial Services Director Jasmin Bains gave a brief overview of the item and introduced presenters Kyle Perez and Anthony Emlen of Enterprise Fleet Management.

Kyle Perez and Anthony Emlen made a brief presentation of the Enterprise Fleet Management Program.

Consensus of the Council is for Staff to bring back a Master Agreement for the Fleet Management Program and detailed information on the list of vehicles to be included.

3. Discussion, Direction and Potential Action Regarding the Street Hump Program
Larry Miller, Public Works & Utilities Coordinator

Public Works and Utilities Coordinator Larry Miller gave a brief overview of the item.

Consensus of the Council is for Staff to bring back information on costs for paved and rubber humps along with information on a 50/50 cost sharing program between the residents and the City.

4. Discussion, Direction and Potential Action Regarding the Installation of Benches in Various Locations in the City
Sean Brewer, Assistant City Manager

*Consensus of the Council is to **Table** the item until Mayor Pro-Tem Singleton is present, as this was requested a Future Agenda Item by Mr. Singleton.*

5. Discussion, Direction and Potential Action Regarding the Replacement of Fire Department Apparatus
Greg DuPuis, Fire Chief

Fire Chief Greg DuPuis gave a brief overview of the item.

*Motion by Adkisson, Second by Ramirez to **Approve** the purchase of both the ladder and type 3 trucks. The type 3 truck shall be purchased with cash and the ladder truck shall be financed. The reimbursement revenue the City receives on the use of the type 3 truck shall be used to pay for the financing of the ladder truck. Motion **Approved** by Roll-Call 4/0 Vote. (Singleton – Absent)*

6. Discussion, Direction and Potential Action Regarding City Council iPad Replacement
Larry Miller, Public Works & Utilities Coordinator

*Motion by Horn, Second by Adkisson to **Approve** the purchase of the IdeaPad Flex 5 with the Version Jetpack as the replacement of the Council's current iPads. Motion **Approved** by Roll-Call 4/0 Vote. (Singleton – Absent)*

7. Discussion and Director Regarding Future Use of City Property Located at Jayne Ave/SR33 and Alpine/SR33
Sean Brewer, Assistant City Manager

*Consensus of the Council is to **Table** the item until Staff can conduct additional research.*

7. ANNOUNCEMENTS

City Manager's Announcements:

None

Council Member's Announcements:

Councilman Ramirez recognized the Police Department for the apprehension of those responsible for breaking into his vehicle and left of his wallet.

Mayor's Announcements:

Mayor Ramsey announced the Let Freedom Ring Celebration which will be held on Saturday, July 3, 2021 at the Coalinga Sports Complex located at 437 Cambridge Avenue. The event starts at 3:00pm and will include a Car Show, Food & Drinks, Arts & Crafts, Vendors, Music, Games, Entertainment and a Professional Fireworks Show. Anyone interested in being a vendor or being apart of the car show can contact Marissa Trejo at (559) 935-1533 x111 or by emailing info@coalinga.com.

Administrative Analyst Mercedes Garcia announced the Spring Clean Up Event hosted by Mid Valley Disposal which will take place on Saturday, May 8, 2021 between the hours of 6:00am and 1:00pm at the Mid Valley disposal yard.

8. FUTURE AGENDA ITEMS

Councilman Adkisson requested a Future Agenda item to pose to the voters the question of whether the mayor's position should be elected at-large since it appears we will have a recall election this November.

City Treasurer Dawn Kahikina made a request, however it was inaudible to the City Clerk over the Zoom webinar.

Councilman Ramirez requested a Future Agenda item to move from a privately funded K-9 program to a publicly funded K-9 program.

9. CLOSED SESSION

1. CONFERENCE WITH LEGAL COUNSEL – EXISTING LITIGATION. Government Code Section 54956.9(d)(1): 1 Case. Fresno County Superior Court Case No. 17CECG04294, Fifth District Court of Appeal Case No. F078081, Nathan Vosburg, et al. v. County of Fresno, et al.

10. CLOSED SESSION REPORT

None

11. ADJOURNMENT 8:49 PM

Ron Ramsey, Mayor

Shannon Jensen, City Clerk

Date

STAFF REPORT - CITY COUNCIL/SUCCESSOR AGENCY/PUBLIC FINANCE AUTHORITY

Subject: Authorize Police Department to Change its CAD And RMS System To Mark 43
Meeting Date: May 20, 2021
From: Marissa Trejo, City Manager
Prepared by: Darren Blevins, Chief of Police

I. RECOMMENDATION:

The police chief recommends moving the police department from Sunridge RIMS CAD/ RMS system to the Mark 43 CAD/RMS System.

II. BACKGROUND:

In 2018, the police department moved from the Fresno County's Computer Aided Dispatch (CAD) and Records Management Systems (RMS) the Sunridge CAD/RMS system. This was done to help track cannabis company's and their employees. The cost for the new system is being funded by permit fees from the cannabis companies.

III. DISCUSSION:

In 2018 the police department stopped its CAD and RMS service with the Fresno County Sheriff's Department and went with the Sunridge Corporation RIMS system as well as its on connection to the California Department of Justice.

The former chief of police recommended the department move to RIMS system because it had a component which allowed the police department to track the new cannabis company's and their employees coming into town.

With these changes the police department lost its connection to the sheriff department's data base where we could gain access to the departments archive data as well as information that was occurring throughout the county in which officers were able to see what was going on in Fresno County for officer safety reasons and incase an incident was going to impact the city of Coalinga.

The Cost of the Sunridge RIMS system is \$58,141.00 a year plus and additional 11,000.00 year for the departments connection to DOJ every year. For a total of 69,141.00.

The Department would like to move to the Mark 43 CAD/RMS platform. Moving the department to this system, would allow the department to interact with all the agency's in Fresno County, and would allow the department to regain access to its old data that is stored with FSO. Parlier PD would make this change for the same reason. Comparing RIMS to Mark 43 both platforms are similar to one another in functionality and program capabilities.

The start up cost for Mark 43 is \$68,332.00 and \$58,708.00 for the next five years at which time the contract would be paid in full. With this program funded by licensing and permit fees from the cannabis company's and the department to regain the connection to FSO and their database and police department would use

FSO's connection to DOJ. The cost to move to Mark 43 would save the city \$809.00 the first year and \$10,433.00 each year thereafter.


IV. ALTERNATIVES:

Stay with the current CAD and RMS system.

V. FISCAL IMPACT:

By changing to Mark 43 the City would have see a savings of \$809.00 the first year and \$10,433.00 there after..

ATTACHMENTS:

File Name	Description
 2021.05.03_Mark43_SLSA_for_Coalinga_PD.docx	Mark 43 Proposal

SOFTWARE LICENSE AND SERVICES AGREEMENT

This Software License and Services Agreement (this “**Agreement**”) is effective as of _____, 2021 (the “**Effective Date**”) by and between Mark43, Inc. (“**Mark43**”), with a place of business at 250 Hudson Street, 3rd Floor, New York, NY 10013, and the City of Coalinga [Police Department] (“**Subscriber**”), with a place of business at 270 N. 6th Street, Coalinga, CA 93210.

For good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

1. DEFINITIONS.

- 1.1 “**Affiliate**” means, with respect to any entity, any other entity who, directly or indirectly, through one or more intermediaries, controls, is controlled by, or is under common control with, such entity. The term “control” means the possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of an entity, whether through the ownership of voting securities, by contract or otherwise.
- 1.2 “**Affiliated Agency**” means any other government agency to which Subscriber is legally or contractually bound to share information.
- 1.3 “**Applicable Law(s)**” means, with respect to any party, any federal, state or local statute, law, ordinance, rule, administrative interpretation, regulation, order, writ, injunction, directive, judgment, decree or other requirement of any international, federal, state or local court, administrative agency or commission or other governmental or regulatory authority or instrumentality, domestic or foreign, applicable to such party or any of its properties, assets or business operations.
- 1.4 “**Applications**” means the applications purchased by Subscriber as described in Schedule A.
- 1.5 “**Authorized Users**” means employees of Subscriber and any Affiliated Agency who are authorized to access and use the Applications through the applicable security designation(s), pursuant to which full or limited access to the applicable Applications may be granted.
- 1.6 “**Documentation**” means the knowledge base for the SaaS Services to which Subscriber will be granted access by Mark43.
- 1.7 “**Go Live**” means the date of cutover to each respective Mark43 Application.
- 1.8 “**Integrated Application**” means a third-party product, database or application requested by Subscriber and approved by Mark43 that will be installed, linked or enabled by Subscriber for use in connection with the SaaS Services (e.g. NCIC).
- 1.9 “**Integrated Application Data**” means all data, information, content and other materials stored on an Integrated Application.
- 1.10 “**Integrated Application Provider**” means any third party, including other vendors, state agencies and local agencies, that control products and/or databases with which Mark43 SaaS Services are to be interfaced.
- 1.11 “**Intellectual Property Rights**” means all intellectual and industrial property rights, whether now existing or existing in the future, including without limitation, (i) all patent rights, including any rights in pending patent applications and any related rights; (ii) all copyrights and other related rights throughout the world in works of authorship, including all registrations and applications therefor; (iii) all trademarks, service marks, trade dress or other proprietary trade designations, including all registrations and applications therefor (iv) all rights throughout the world to proprietary know-how, trade secrets and other confidential information, whether arising by law or pursuant to any contractual obligation of non-disclosure; and (v) all other rights covering industrial or intellectual property recognized in any jurisdiction.
- 1.12 “**Professional Services**” means any implementation, training, project management, consulting and other services (outside the scope of the Support Services) that are described in a Statement of Work.
- 1.13 “**SaaS Services**” means the Applications, Software, and related software-as-a-service, hosting, maintenance and/or support services made available by Mark43 for remote access and use by Subscriber, including any Documentation thereto.
- 1.14 “**Services**” means the services provided or required to be provided by or through Mark43, including without limitation, SaaS Services and Professional Services.

- 1.15 “**Software**” means the object code version of Mark43’s computer software and all Updates made available by Mark43 to Subscriber under this Agreement.
- 1.16 “**Statement of Work**” means a detailed plan of work to be agreed by the Parties in conjunction with this Agreement.
- 1.17 “**Subscriber Data**” means all data, information, content and other materials stored or transmitted by Subscriber and any Authorized User through the SaaS Services (i) in their user accounts; and (ii) on any Integrated Application, excluding any Third-Party Data and any Mark43 Data.
- 1.18 “**Term**” means the Initial Term and any Renewal Terms.
- 1.19 “**Third-Party Component**” means a third-party application incorporated in, integrated with or accessed through the SaaS Services (e.g. a mapping provider).
- 1.20 “**Third-Party Data**” means any data, information, content and other materials made available by any third party, including without limitation through a Third-Party Component.
- 1.21 “**Updates**” means any and all new releases, new versions, patches and other updates for the SaaS Services that Mark43 makes generally available without additional charge to its other subscribers of the SaaS Services.
- 1.22 “**Website**” means any Internet website through which Mark43 provides the SaaS Services under this Agreement.

2. PROVISION OF THE SERVICES AND SOFTWARE.

- 2.1 **SaaS Services.** Subject to the terms of this Agreement, and during the Term, Mark43 hereby grants a non-exclusive, non-transferable, non-sublicensable license to Subscriber and its Authorized Users to access and use the SaaS Services through the Website for Subscriber’s internal purposes and in accordance with the terms and conditions of this Agreement. Mark43 will be responsible for hosting the Website, and Subscriber and its Authorized Users will be responsible for obtaining internet connections and other third-party software, hardware and services necessary for it to access the Website through the Internet, including without limitation as set forth in Schedule D. Subscriber will be responsible to Mark43 for compliance with the restrictions on use and other terms and conditions of this Agreement by any of its Authorized Users.
- 2.2 **Professional Services.** Mark43 offers Professional Services in connection with the SaaS Services as further described on Schedule A and the Statement of Work. To the extent any Professional Services involve the development of any customization or configuration to the SaaS Services, all Intellectual Property Rights to such customization or configuration will be solely owned by Mark43 and will be deemed to be included in the definition of SaaS Services and licensed to Subscriber on the terms set forth herein.
- 2.3 **Access to Documentation.** Mark43 will provide Subscriber via the Website or other means with access to the Documentation, as may be updated from time to time. Subscriber may print copies of, use, and permit its Authorized Users to use, the Documentation solely in connection with the use of the SaaS Services.
- 2.4 **Support Services.** Subject to the terms and conditions of this Agreement, Mark43 will provide to Subscriber the support services detailed on Schedule B (the “**Support Services**”).
- 2.5 **Restrictions on Use.** Subscriber and its Authorized Users will not (and will not permit any third party to): (i) share Subscriber’s or any Authorized User’s login credentials; (ii) reverse engineer, decompile, disassemble, or otherwise attempt to discern the source code, underlying ideas, algorithms, file formats, or interface protocols of the SaaS Services or of any files contained in or generated by the SaaS Services; (iii) copy, modify, adapt or translate the SaaS Services or the Third-Party Data, or otherwise make any use, resell, distribute or sublicense the SaaS Services or the Third-Party Data other than in connection with this Agreement; (iv) make the SaaS Services available on a “service bureau” basis or allow any third parties to use the SaaS Services; (v) disclose the SaaS Services or any of its components to third parties; (vi) remove or modify any proprietary marking or restrictive legends placed on the SaaS Services or the Third-Party Data; (vii) use the SaaS Services or the Third-Party Data in violation of any Applicable Law; (viii) create or augment any mapping-related dataset including a mapping or navigation dataset, business listings database, mailing list, or telemarketing list) for use in an implementation that is not connected to the Services; (ix) introduce into the Services any viruses, worms, defects, Trojan horses, malware, or any items of a destructive nature; (x) use the Services to post advertising or listings; (xi) use the Services to defame, abuse, harass, stalk, or threaten others; (xii) permit access or use of the Services by any individual outside

the United States; (xiii) hide or obscure any Authorized User's location; (xiv) permit access or use of the Services, for any activities other than to enhance Subscriber's own services, where reliance solely on, or failure to use, the Services could lead to death, personal injury, or property damages. Subscriber and its Authorized Users will not access the SaaS Services if in direct competition with Mark43, and will not allow access to the SaaS Services by any party who is in direct competition with Mark43, except with Mark43's prior written consent. Subscriber shall comply with additional restrictions on use of the Services in accordance with the Third-Party Component Terms.

- 2.6 Security Obligations.** Subscriber agrees it and its Authorized Users shall securely manage their respective password(s) for access to the SaaS Services. Subscriber agrees it shall notify Mark43 promptly in the event it becomes aware of any unauthorized access or use of the SaaS Services, or of any of its or its Authorized Users passwords or accounts. Unless expressly stated otherwise in this Agreement, a single username or password may not be used by more than one (1) Authorized User. In addition, Authorized Users may log into the SaaS Services from only one location at any given time; concurrent usage (or sign in) under a single username is prohibited, unless Subscriber has a business justification for concurrent usage, in which case Subscriber is responsible for providing approval for such usage to the applicable Authorized Users. Subscriber is responsible for all activities conducted within user accounts in use of the SaaS Services. Subscriber shall comply with all applicable local, state, federal and regional or other laws and regulations applicable in connection with use of the SaaS Services, including all those related to data privacy and the transmission of technical or personal data. Subscriber agrees to (a) provide true, accurate, current and complete registration data for each account it creates via the SaaS Services, and (b) maintain and promptly update the registration data to keep it true, accurate, current and complete.
- 2.7 Changes to Services.** Mark43 may make changes and Updates to its Services, provided that it does not materially derogate the overall quality of the Services. Mark43 does not guarantee that the Services are or will remain compatible with any particular third-party software or equipment, and may, upon written notice, terminate its support for, any software or equipment of Subscriber that Mark43 determines are incompatible with the operation of the Services.
- 2.8 Data Sharing.** Mark43 will allow Subscriber to grant other agencies specified levels of access to Subscriber Data pursuant to an executed data-sharing agreement between agencies, and with permissions subject to the parameters laid out in the relevant data-sharing agreement. Subscriber shall provide Mark43 with a copy of the executed data-sharing agreement prior to allowing any such data-sharing. As between Mark43 and Subscriber, Subscriber will be solely responsible for any liabilities that arise as a result of such data-sharing.

3. PROPRIETARY RIGHTS; SUBSCRIBER DATA.

- 3.1 Ownership of Subscriber Data.** As between Mark43 and Subscriber, Subscriber owns the Subscriber Data. Mark43 will have, and Subscriber hereby grants and agrees to grant to Mark43, a royalty-free, worldwide, transferable, sublicensable, irrevocable, perpetual license to use the Subscriber Data to configure and/or provide the SaaS Services, Software, Support Services and Professional Services to Subscriber, and/or to prevent or address service or technical problems, in accordance with this Agreement and the Documentation, or otherwise in accordance with Subscriber's requests or instructions. Mark43 may also use Subscriber Data in anonymized and/or aggregated form to develop analytics that may be used to provide products and services to Subscriber and/or to other Mark43 customers, provided that: (a) Mark43 makes available to Subscriber functionality and services based on anonymized data obtained from other Mark43 customers that are similar to the functionality and services provided to such other customers based on the anonymized data; and (b) Mark43 may not sell or offer for sale any Subscriber Data, whether in Subscriber identifiable, or anonymized and aggregated form. Mark43 shall comply with its obligations under all Applicable Laws in its provision of the Services and use of Subscriber Data.
- 3.2 Ownership and Reservation of Rights to Mark43 Intellectual Property.** As between Mark43 and Subscriber, Mark43, its Affiliates and/or its licensors own all right, title and interest in and to the Services, Software, Work Product and all related technology and Intellectual Property Rights. Subject to the limited rights expressly granted hereunder, and except with respect to Third-Party Components, Mark43 reserves all rights, title and interest in and to the Services, Software, and Work Product, including all related technology and Intellectual Property Rights. No rights are granted to Subscriber hereunder other than as expressly set forth in this Agreement or as required by Applicable Law.
- 3.3 Subscriber Feedback.** Subscriber and its Authorized Users may elect to provide Mark43 with suggestions, enhancement requests, recommendations and other feedback concerning the SaaS

Services, Software, Support Services or Professional Services (the “**Subscriber Feedback**”). Subscriber hereby assigns and agrees to assign all Subscriber Feedback to Mark43 without lien or encumbrance and agrees that Subscriber Feedback will be the sole property of Mark43 and that Mark43 may use Subscriber Feedback in its discretion without obligation to Subscriber. Mark43 has no obligation to make Subscriber Feedback an Improvement. For the avoidance of doubt, Subscriber Feedback does not constitute Confidential Information of Subscriber hereunder.

3.4 Usage Data. Mark43 may collect certain information in connection with Subscriber’s access to or use of the Services, such as access records, date and time stamps, transaction and activity records and system performance data (“**Usage Data**”). Mark43 may use Usage Data to deliver and manage its products and services, perform maintenance and support, and develop, test, analyze, and improve the Services and other Mark43 products and services, and generate statistical data about usage of its products and services. As between Mark43 and Subscriber, Mark43 owns the Usage Data.

3.5 Data Security. Terms applicable to the privacy and security of Subscriber Data are set forth in the Data Processing Addendum attached as Schedule F hereto (the “**Data Processing Addendum**”).

4. THIRD-PARTY COMPONENTS AND INTEGRATED APPLICATIONS.

4.1 Third-Party Components. Third-Party Components may be made available to Subscriber through the SaaS Services. In connection with the functionality provided by and/or through Third-Party Components, Subscriber hereby accepts and agrees to be bound by the terms and conditions set forth in Schedule E, which may be updated from time to time upon notice to Subscriber (the “**Third-Party Component Terms**”). In the event of any inconsistency or conflict between the Third-Party Component Terms and the terms of this Agreement, the Third-Party Component Terms shall govern with respect to Subscriber’s access to and use of the applicable Third-Party Component.

4.2 Integrated Applications. To the extent Subscriber installs, links to or enables any Integrated Application for use with the SaaS Services, Subscriber grants and agrees to grant (and will cause the applicable Integrated Application Provider to grant) to Mark43 permission to access, retrieve, view, store, copy, modify and process Integrated Application Data from Subscriber’s existing account(s) on each such Integrated Application to the extent necessary to facilitate the interoperation of such Integrated Application with the SaaS Services. To the extent Subscriber requires an Integrated Application Provider’s assistance to install, link to or enable any Integrated Application for use with the SaaS Services, Subscriber shall separately contract with each such Integrated Application Provider for any such assistance. In no event will Mark43 be responsible for any Integrated Application or Integrated Application Data, or for any failure of an Integrated Application to properly interoperate with the Mark43 Solution; provided, however, to the extent that Mark43 creates, pursuant to the Statement of Work, an interface for an Integrated Application hereunder, Mark43 shall be responsible for such interface only, subject to the terms and conditions of this Agreement and the applicable Statement of Work. Mark43 may at any time, in its sole reasonable discretion, including upon the request of an Integrated Application Provider or due to an actual or potential security threat, disable any connection between an Integrated Application and the Applications, and any access, retrieval and viewing of Integrated Application Data via the Applications. For the avoidance of doubt, Subscriber’s access to and use of Integrated Applications and Integrated Application Data shall be subject to the terms and conditions of Subscriber’s agreement(s) with the applicable Integrated Application Provider.

5. FEES AND PAYMENT TERMS.

5.1 Fees for the Services. Subscriber will pay Mark43 fees as stated in Schedule A (the “**Fees**”) attached hereto in accordance with the payment schedule set forth in Schedule A. All Fees due hereunder will be due and payable by Subscriber within thirty (30) days of the invoice date. All payments of Fees are non-refundable. All amounts stated in this Agreement or on any invoice are in U.S. dollars, and all payments will be made in U.S. dollars.

5.2 Overdue Payments. Any payment not received from Subscriber by the due date shall accrue late charges at the rate of 1.5% of the outstanding balance per month, or the maximum rate permitted by Applicable Law, whichever is lower, from the date such payment was due until the date paid.

5.3 Taxes. Subscriber will pay all taxes, including sales, use, excise, and other governmental fees, duties, and charges (and any penalties, interest, and other additions thereto) that are imposed on Subscriber or Mark43 with respect to the transactions and payments under this Agreement (excluding taxes based on Mark43’s income or employment) (“**Indirect Taxes**”). All Fees are exclusive of Indirect Taxes. If any such taxes are required to be withheld on any payment, Subscriber will pay

such additional amounts as are necessary so that the net amount received by Mark43 is equal to the amount then due and payable under this Agreement.

6. TERM AND TERMINATION.

6.1 Term.

- (a) Initial Term. The initial term of this Agreement begins on the Effective Date and will continue for the period set forth on Schedule A, unless and until terminated in accordance with Section 4.2 (the “**Initial Term**”).
- (b) Renewal Terms. Upon expiration of the Initial Term or any Renewal Term, this Agreement will automatically renew for successive periods as set forth on Schedule A (each, a “**Renewal Term**”) at the rates set forth on Schedule A, unless either party provides the other with written notice of non-renewal at least thirty (30) days prior to the expiration of the then-current term.

6.2 Temporary Suspension and Termination.

- (a) Termination for Breach by Either Party. Either party may terminate this Agreement upon written notice to the other party, if the other party breaches a material term of this Agreement and such breach remains uncured for thirty (30) days after the other party’s receipt of such notice.
- (b) Suspension of Services. To the extent permitted by Applicable Law, in addition to any other rights or remedies it may have under this Agreement or by Applicable Law, Mark43 may immediately suspend provision of the Services without liability to Subscriber: (a) if Subscriber’s account is more than sixty (60) days past due, until paid in full; (b) if Subscriber breaches Section 2.5 (Restrictions on Use) or Section 2.6 (Security Obligations); (c) to avoid harm or liability to Mark43, its Affiliates or its other customers, including in the case of denial of service attacks or other disruptions; or (d) if required by Applicable Law or requested by a governmental authority. Subscriber shall remain liable for any fees and other amounts payable under this Agreement during any period of suspension. Mark43 will use commercially reasonable efforts to restore Subscriber’s rights to use and access those portions of the Services or accounts that gave rise to the suspension promptly after Subscriber has resolved the problem giving rise to the suspension.
- (c) Termination for Non-Appropriation. Subscriber’s payment obligation under this Agreement extends only to funds appropriated annually by Subscriber or Subscriber’s governing body for the purpose of this Agreement. For each succeeding fiscal period covered by this Agreement, Subscriber or other applicable agency or department responsible for this Agreement agrees to include in its budget request appropriations sufficient to cover the annual financial obligations under this Agreement. If Subscriber is appropriated insufficient funds to continue annual payments under this Agreement, Subscriber may terminate this Agreement by giving Mark43 not less than 30 days’ prior written notice. Upon termination under this paragraph, Mark43 shall be entitled to compensation for all Services rendered prior to the effective termination date, plus any prepaid Fees, as well as reimbursement for reasonable costs actually incurred in closing out this Agreement.

6.3 Effect of Termination. In the event of any termination or expiration of this Agreement,

- (a) Subscriber will pay Mark43 all amounts payable hereunder as of the termination or expiration date;
- (b) all rights and licenses granted hereunder to Subscriber (as well as all rights granted to any Authorized Users of Subscriber) will immediately cease, including but not limited to all use of the SaaS Services; and
- (c) Mark43 will provide records to Subscriber in accordance with its transition assistance services (“**Transition Assistance**”) as set forth in Schedule C.
- (d) Subscriber will, upon written request of Mark43, either return to Mark43 or provide Mark43 with written certification of the destruction of, all documents, computer files and other materials containing any Confidential Information of Mark43 that are in Subscriber’s possession or control.

6.4 Survival. The following provisions will survive any termination or expiration of this Agreement: Section 3.1 (“Ownership of Subscriber Data”), Section 4 (“Third-Party Components and Applications”), Section 6.3 (“Effect of Termination”), Section 7 (“Confidentiality”), Section 8.3 (“Disclaimer”), Section 9 (“Limitation of Liability”), Section 10 (“Indemnification”), Section 11 (“Miscellaneous”), Schedule C (“Transition Assistance”) and this Section 6.4 (“Survival”).

7. CONFIDENTIALITY.

- 7.1 Definition of Confidential Information.** For the purposes of this Agreement, “**Confidential Information**” means: (a) with respect to Mark43, the SaaS Services, and any and all source code relating thereto, as well as Documentation and non-public information or material regarding Mark43’s legal or business affairs, financing, customers, properties or data, and (b) with respect to Subscriber, any non-public information or material regarding Subscriber’s legal or business affairs, financing, customers, properties or data. Notwithstanding any of the foregoing, Confidential Information does not include information which: (i) is or becomes public knowledge without any action by, or involvement of, the party to which the Confidential Information is disclosed (the “**Receiving Party**”); (ii) is documented as being known to the Receiving Party prior to its disclosure by the other party (the “**Disclosing Party**”); (iii) is independently developed by the Receiving Party without reference or access to the Confidential Information of the Disclosing Party and is so documented; or (iv) is obtained by the Receiving Party without restrictions on use or disclosure from a third person who did not receive it, directly or indirectly, from the disclosing party.
- 7.2 Use and Disclosure of Confidential Information.** The Receiving Party will, with respect to any Confidential Information disclosed by the Disclosing Party before or after the Effective Date: (i) use such Confidential Information only in connection with the Receiving Party’s performance of this Agreement; (ii) subject to Section 7.4 below, restrict disclosure of such Confidential Information within the Receiving Party’s organization to only those of the Receiving Party’s employees and independent contractors who have a need to know such Confidential Information in connection with the Receiving Party’s performance of this Agreement and (iii) except as provided herein, not disclose such Confidential Information to any third party unless authorized in writing by the Disclosing Party to do so.
- 7.3 Protection of Confidential Information.** The Receiving Party will protect the confidentiality of any Confidential Information disclosed by the Disclosing Party using at least the degree of care that it uses to protect its own confidential information (but no less than a reasonable degree of care).
- 7.4 Employee and Independent Contractor Compliance.** The Receiving Party will, prior to providing any employee or independent contractor access to any Confidential Information of the Disclosing Party, inform such employee or independent contractor of the confidential nature of such Confidential Information and require such employee or independent contractor to comply with the Receiving Party’s obligations hereunder with respect to such Confidential Information.
- 7.5 Compelled Disclosure.** A disclosure by one party of Confidential Information of the other party to the extent required by Applicable Law will not be considered a breach of this Agreement, provided the party so compelled promptly provides the other party with prior notice of such compelled disclosure (to the extent legally permitted) and provides reasonable assistance, at the other party’s cost, if the other party wishes to contest the disclosure.
- 7.6 Public Records.**
- (a) For purposes of this Section 7 (Confidentiality), the term “**Public Records Request**” shall mean any request for the disclosure of records pursuant to a state public records law or “sunshine” law, federal Freedom of Information Act or other comparable law.
 - (b) To the extent Subscriber is subject to a Public Records Request that seeks the disclosure of any information or materials provided by Mark43 to Subscriber prior to or during the Term (including without limitation this Agreement), Subscriber shall, prior to any disclosure, promptly notify Mark43 of such Public Records Request (to the extent legally permitted to do so) and provide reasonable assistance, at Mark43’s cost, if Mark43 wishes to contest the disclosure. Subscriber shall also identify for Mark43 the information or materials it intends to disclose, and provide Mark43 at least ten (10) days to review prior to disclosure, or if such time is not available or permitted under Applicable Law, at least as much time as would be reasonable to allow Mark43 to meaningfully review and seek appropriate relief. For the avoidance of doubt, and without limiting the foregoing, Subscriber hereby acknowledges that Mark43 shall have no implicit or explicit obligation to challenge, oppose or defend against any request described herein.
 - (c) Mark43 may charge Subscriber for all reasonable time spent by Mark43 personnel assisting Subscriber in responding to a Public Records Request seeking the disclosure of any Subscriber Data or other information collected or maintained by Mark43 in connection with the SaaS Services.
- 7.7 CJIS Standards; Employee Background Checks.**

- (a) Subscriber understands and agrees that Mark43 utilizes third-party vendors (each, a **"Hosting Provider"**) to host the SaaS Services. As of the Effective Date of this Agreement, Mark43 utilizes Amazon Web Services (AWS) as its Hosting Provider for the SaaS Services.
- (b) Subscriber may request reasonable records from Mark43 from time to time to assess Mark43's adherence to requirements of the applicable CJIS Security Policy promulgated by the FBI. For the avoidance of doubt, Subscriber may need the consent of Hosting Provider to obtain any records or information from Hosting Provider.
- (c) Subscriber, or if Subscriber is located in the State of California, Mark43's CLETS host agency, will have the opportunity to run background checks on Mark43 employees that will have direct access to Subscriber Data in the production environment (such employees, the "Covered Employees"), provided that Mark43 may assume that a Covered Employee has been cleared by Subscriber if Mark43 does not receive an adverse response from Subscriber within thirty (30) days of a submission of a background check request.

8. REPRESENTATIONS AND WARRANTIES.

- 8.1 **Power and Authority.** Each party represents and warrants that it has the full right, power and authority to enter into this Agreement and to discharge its obligations hereunder and that the person signing this Agreement on behalf of the party has the authority to bind that party.
- 8.2 **Procurement.** Subscriber represents and warrants that it has obtained, and shall have, all necessary approvals, consents, and authorizations necessary for procurement under this Agreement and that it has complied and will comply with all applicable state and local laws relating to the procurement and approval of this Agreement. Subscriber further represents and warrants that its obligations under this Agreement do not, and shall not, exceed any budget authority limitations during the Term of this Agreement. In addition, Subscriber represents that it has followed all applicable sole source procedures, including any applicable public notice requirements, related to the award of this Agreement.
- 8.3 **Disclaimer.** USE OF THE APPLICATIONS IS NOT, AND IS NOT INTENDED TO BE, A SUBSTITUTE FOR THE PROFESSIONAL JUDGMENT OF AUTHORIZED PARTIES, INCLUDING DISPATCHERS, LAW ENFORCEMENT OFFICERS, INVESTIGATORS OR FIRST RESPONDERS. THE APPLICATIONS ARE PROVIDED FOR INFORMATIONAL PURPOSES ONLY AND THE DATA PROVIDED BY MARK43 THEREIN (INCLUDING ANY THIRD-PARTY DATA) SHOULD NOT REPLACE OTHER EMERGENCY INFORMATION AND SHOULD NOT BE EXCLUSIVELY RELIED-UPON IN AN EMERGENCY SCENARIO. SUBSCRIBER SHALL BE RESPONSIBLE FOR ALL ITS OWN ACTIONS OR FAILURE TO ACT IN CONNECTION WITH THE APPLICATIONS, INCLUDING WITH RESPECT TO COMPLIANCE WITH APPLICABLE LAWS, AND MARK43 ASSUMES NO RESPONSIBILITY OR RISK FOR SUBSCRIBER'S USE OR MISUSE OF, OR FAILURE TO USE, THE INFORMATION PROVIDED THROUGH THE APPLICATIONS. CUSTOMER ACKNOWLEDGES THAT THE APPLICATIONS DO NOT PROVIDE LEGAL ADVICE.

TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, MARK43 MAKES NO WARRANTIES OF ANY KIND, WHETHER EXPRESS, IMPLIED, STATUTORY OR OTHERWISE, AND SPECIFICALLY DISCLAIMS ALL IMPLIED WARRANTIES, INCLUDING ANY WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE WITH RESPECT TO THE APPLICATION. MARK43 DOES NOT WARRANT THAT THE SERVICE WILL BE ERROR FREE OR UNINTERRUPTED OR THAT SUBSCRIBER DATA WILL BE SECURE OR NOT LOST OR DAMAGED. THE LIMITED WARRANTIES PROVIDED HEREIN ARE THE SOLE AND EXCLUSIVE WARRANTIES PROVIDED TO SUBSCRIBER IN CONNECTION WITH THE PROVISION OF THE SERVICES. MARK43 SHALL NOT BE LIABLE FOR DELAYS, INTERRUPTIONS, SERVICE FAILURES OR OTHER PROBLEMS INHERENT IN USE OF THE INTERNET AND ELECTRONIC COMMUNICATIONS OR OTHER SYSTEMS OUTSIDE ITS REASONABLE CONTROL, INCLUDING ANY HARM OR DAMAGES CAUSED BY ITS HOSTING PROVIDERS. MARK43 MAKES NO REPRESENTATIONS OR WARRANTIES WHATSOEVER WITH RESPECT TO ANY THIRD-PARTY DATA, THIRD-PARTY COMPONENT, INTEGRATED APPLICATION, OR ON BEHALF OF ANY INTEGRATED APPLICATION PROVIDER.

9. LIMITATION OF LIABILITY.

- 9.1 **Liability Exclusion.** IN NO EVENT SHALL EITHER PARTY BE LIABLE TO THE OTHER FOR ANY INDIRECT, SPECIAL, PUNITIVE, EXEMPLARY OR CONSEQUENTIAL DAMAGES OR FOR ANY OTHER DAMAGES ARISING OUT OF OR IN CONNECTION WITH THE FURNISHING, PERFORMANCE, OR USE, OR FAILURE OF THE SERVICES, THE THIRD-PARTY

COMPONENTS OR THE THIRD-PARTY DATA PROVIDED UNDER THIS AGREEMENT, INCLUDING WITHOUT LIMITATION, PERSONAL INJURY, DEATH, DAMAGE TO PROPERTY, ENVIRONMENTAL DAMAGE, LOSS OF PROFITS, REVENUES, ANTICIPATED SAVINGS, CUSTOMERS, OPPORTUNITIES, DAMAGE TO PRIVACY, REPUTATION OR GOODWILL OR UNAVAILABILITY OF THE SERVICES, REGARDLESS OF WHETHER THE PARTY LIABLE OR ALLEGEDLY LIABLE WAS ADVISED, HAD OTHER REASON TO KNOW, OR IN FACT KNEW OF THE POSSIBILITY THEREOF.

- 9.2 Limitation of Damages.** MARK43'S MAXIMUM LIABILITY ARISING OUT OF OR RELATING TO THIS AGREEMENT OR THE SERVICES PROVIDED HEREUNDER, REGARDLESS OF THE CAUSE OF ACTION (WHETHER IN CONTRACT, TORT, BREACH OF WARRANTY OR OTHERWISE), WILL NOT EXCEED THE AGGREGATE AMOUNT OF THE FEES PAID AND PAYABLE TO MARK43 BY SUBSCRIBER DURING THE TWELVE (12) MONTH PERIOD PRECEDING THE DATE ON WHICH THE CLAIM ARISES. MARK43 SHALL HAVE NO LIABILITY ARISING OUT OF OR RELATING TO THE THIRD-PARTY COMPONENTS OR THE THIRD-PARTY DATA.
- 9.3 Exceptions.** NOTWITHSTANDING THE FOREGOING, THE EXCLUSIONS AND LIMITATIONS OF LIABILITY SET FORTH IN SECTION 9.1 AND SECTION 9.2 SHALL NOT APPLY TO DAMAGES ARISING FROM EITHER PARTY'S INDEMNITY OBLIGATIONS UNDER THIS AGREEMENT OR EITHER PARTY'S GROSS NEGLIGENCE OR WILLFUL MISCONDUCT.

10. INDEMNIFICATION.

- 10.1 Indemnification by Mark43.** Mark43 shall indemnify Subscriber, and its employees, officers, and directors against any third-party claim alleging that Subscriber's use of the Services in the form provided by Mark43 and when used in accordance with the Documentation and in compliance with this Agreement infringes that third party's U.S. copyright, U.S. patent issued as of the Effective Date, or U.S. trademark, and shall pay the amount of any adverse final judgment or settlement to which Mark43 consents. Mark43 shall have no obligation or liability under this Section 10.1 (Indemnification by Mark43) to the extent the third party claim arises from: (a) Subscriber's or its Affiliates' failure to incorporate a software or other update or upgrade made available by Mark43 that would have avoided the alleged infringement; (b) modification of the Services, any Application, Software or Hardware by anyone other than Mark43; (c) specifications, instructions, features, functions or designs or other elements provided by or requested by Subscriber or its Affiliates; (d) use of the Services, any Application or Software in combination with any other product, service, process or material not provided by Mark43 (including, without limitation, Third-Party Applications, Third-Party Data and Subscriber Data); or (e) use of the Services, any Application or Software in a manner not contemplated by this Agreement. If the Services are (or Mark43 believes are likely to become) the subject of a claim for which Mark43 would be obligated to defend and indemnify pursuant to this Section, then Mark43 may, at its sole option, obtain for Subscriber the right to continue use of the Services or replace or modify the Services, as applicable, provided there is no material loss of functionality. If neither of the foregoing options is reasonably available to Mark43, in its judgment, then use of the Services may be terminated at the option of Mark43 and Mark43's sole liability will be to refund any prepaid fees for the Services applicable to periods following the effective date of termination. The remedies provided in this Section 10.1 (Indemnification by Mark43), are Subscriber's sole and exclusive remedies for any third-party claims of infringement or misappropriation of Intellectual Property Rights by the Services.
- 10.2 Indemnification by Subscriber.** To the extent consistent with Applicable Law, Subscriber shall indemnify Mark43, its Affiliates, and their respective employees, officers, and directors against any third-party claim arising out of or related to (a) Subscriber's breach of Section 2.5 (Restrictions on Use), Section 2.6 (Security Obligations) or Section 3.2 (Ownership and Reservation of Rights to Mark43 Intellectual Property); (b) Third-Party Applications or Subscriber Data, including any third-party claim alleging that Subscriber Data infringes or misappropriates the rights of a third party or violates any Applicable Law, and shall pay the amount of any adverse final judgment or settlement to which Subscriber consents; and (c) Mark43's disabling a connection to a Third-Party Application at Subscriber's request.
- 10.3 Procedures.** Each party shall give the other party prompt notice of any claim to which an indemnification obligation under this Section 10 (Indemnification) may apply and shall reasonably cooperate with the indemnifying party, at its expense, in the defense or settlement of any claim. An indemnifying party's payment obligations under this Section 10 (Indemnification) will be diminished to the extent that it is materially prejudiced by the indemnified party's non-compliance with the foregoing procedures.

11. MISCELLANEOUS.

- 11.1 Notices.** Unless otherwise specified herein, all notices and other communications between the parties required or permitted by this Agreement or by Applicable Law, will be deemed properly given, if given by (i) personal service, (ii) registered or certified mail, postage prepaid, return receipt requested, or (iii) nationally recognized private courier service, to the respective addresses of the parties set forth below or such other addresses as the respective parties may designate by like notice from time to time. Notices so given will be effective upon (a) receipt by the party to which notice is given; or (b) on the fifth (5th) business day following mailing, whichever occurs first:

If to Mark43:

If to Subscriber:

Mark43, Inc.
250 Hudson Street
3rd Floor
New York, NY 10013
Attn: David Jochim
Email: dave@mark43.com

Copy to:

Copy to:

Mark43, Inc.
250 Hudson Street
3rd Floor
New York, NY 10013
Attn: General Counsel
Email: contractnotices@mark43.com

- 11.2 Assignment.** Neither party may assign or otherwise transfer any of its rights or obligations under this Agreement without the prior, written consent of the other party; provided, however, that a party may, without the consent of the other party, assign or otherwise transfer this Agreement to any of its Affiliates or to an entity with or into which it is merged or consolidated or to which it sells its stock or other equity interests or all or substantially all of its assets. Any assignment or other transfer in violation of this section will be null and void. Subject to the foregoing, this Agreement will be binding upon and inure to the benefit of the parties hereto and their permitted successors and assigns.
- 11.3 Governing Law.** This Agreement will be governed by the internal laws of the state in which Subscriber is geographically located, and any disputes between the parties may be resolved in a state or federal court of competent jurisdiction within such state. EACH PARTY HEREBY WAIVES ANY RIGHT TO A JURY TRIAL IN CONNECTION WITH ANY ACTION OR LITIGATION IN ANY WAY ARISING OUT OF OR RELATED TO THIS AGREEMENT.
- 11.4 Dispute Resolution.** Prior to the initiation of any legal proceeding other than one for equitable relief as described in subsection (d) below, the parties shall first attempt to resolve their dispute informally, as follows:
- (a) Within five (5) business days following the written request of a party, designated individual(s) from Mark43 and Subscriber shall meet to resolve such dispute.
 - (b) The representatives referred to in paragraph (a) shall meet as often as the parties reasonably deem necessary in order to gather and furnish to the other all information with respect to the matter at issue that the parties believe to be appropriate and germane in connection with its resolution. The representatives shall discuss the problem and negotiate in good faith in an effort to resolve the dispute without the necessity of formal legal proceedings. The specified format for the discussions will be left to the discretion of the designated representatives, but may include the preparation of agreed upon statements of fact or written statements of position.
 - (c) If the representatives referred to in paragraph (a) above are unable to resolve the dispute within thirty (30) business days after the dispute is escalated to them, then either party may escalate the dispute to the Chief Operating Officer of Mark43 and the Chief or Sheriff or comparable Subscriber official, for their review and resolution.
 - (d) The provisions of this Section 9.4 shall not be construed to prevent a party from instituting, and a party is authorized to institute, judicial or other proceedings either to (i) seek injunctive relief or (ii) avoid the expiration of any applicable legal or contractual limitations period.

- 11.5 Force Majeure.** Except with respect to failure to pay any amount due under this Agreement, nonperformance of either party will be excused to the extent that performance is rendered impossible by strike, fire, flood, governmental acts that are not caused by or within the control of the nonperforming party, orders or restrictions, failure of suppliers, or any other reason where failure to perform is beyond the control and not caused by the negligence of the non-performing party.
- 11.6 No Waiver.** The failure of either party to enforce at any time for any period any provision hereof will not be construed to be a waiver of such provision or of the right of such party thereafter to enforce each such provision, nor shall any single or partial exercise of any right or remedy hereunder preclude any other or further exercise thereof or the exercise of any other right or remedy. No waiver of any rights is to be charged against any party unless such waiver is in writing signed by an authorized representative of the party so charged.
- 11.7 Amendment.** No modification, change or amendment to this Agreement shall be effective unless in writing signed by Subscriber and Mark43. No term included in any invoice, estimate, confirmation, acceptance, purchase order or any other similar document in connection with this Agreement will be effective unless expressly stated otherwise in a separate writing signed by Subscriber and Mark43.
- 11.8 Relationship of the Parties.** The relationship of the parties established by this Agreement is that of independent contractors and nothing contained herein will be construed to (a) give any party any right or authority to create or assume any obligation of any kind on behalf of any other party or (b) constitute the parties as partners, joint ventures, co-owners or otherwise as participants in a joint or common undertaking.
- 11.9 Subcontractors.** Mark43 may draw on the resources of (and subcontract to) its Affiliates and third-party contractors and subcontractors, within or outside of the United States (each, a **"Mark43 Vendor"**) for internal, administrative and compliance purposes or in connection with the hosting or provision of the Service and other products and services to be provided by Mark43 pursuant to this Agreement. Subscriber agrees that Mark43 may provide information, data and materials that Mark43 receives in connection with this Agreement (including Subscriber Data) to the Mark43 Vendors for such purposes. Mark43 shall be permitted to subcontract its obligations under this Agreement to the Mark43 Vendors identified on Schedule E as "Subcontractors" or such other subcontractors as approved in advance by Subscriber (each, a **"Subcontractor"**). Mark43 shall be responsible in accordance with the terms of this Agreement for performance failures by such Subcontractors that cause Mark43 to breach its obligations under this Agreement.
- 11.10 Severability.** Any term or provision of this Agreement that is invalid or unenforceable in any jurisdiction will, to the extent the economic benefits conferred thereby to the parties remain substantially unimpaired, be ineffective to the extent of such invalidity or unenforceability without rendering invalid or unenforceable the remaining terms and provisions or affecting the validity or enforceability of any of such terms or provisions in any other jurisdiction.
- 11.11 Headings.** The titles and headings contained in this Agreement are for reference purposes only and shall not in any manner limit the construction or interpretation of this Agreement.
- 11.12 Counterparts.** This Agreement may be executed, including by electronic signature, in two or more counterparts, each of which shall be an original and all such counterparts together shall constitute one and the same instrument. Electronically executed or electronically transmitted (including via facsimile transmission) signatures have the full force and effect of original signatures.
- 11.13 Cumulative Remedies.** All remedies for breach of this Agreement are cumulative, and may be exercised concurrently or separately, and the exercise of any one remedy shall not be deemed an election of such remedy to the exclusion of other remedies.
- 11.14 Export Compliance.** In connection with this Agreement, each party will comply with all applicable import, re-import, export, and re-export control laws and regulations, including the Export Administration Regulations, the International Traffic in Arms Regulations, and country-specific economic sanctions programs implemented by the Office of Foreign Assets Control.
- 11.15 Compliance with Laws.** Each party shall comply with all Applicable Laws relating or pertaining to the use of the Services. Subscriber shall ensure that its use of all Subscriber Data complies with all Applicable Laws relating to the privacy of third parties or the protection of their personal data promulgated by any governmental, municipal, or legal authority having jurisdiction over Subscriber or the Subscriber Data covered by this Agreement. Each party shall comply with local anti-bribery laws as well as the U.S. Foreign Corrupt Practices Act, as well as any other Applicable Laws and regulations. In connection with its performance under this Agreement, neither party shall directly or

indirectly: (A) offer, pay, promise to pay, or authorize the payment of any money, gift or other thing of value to any person who is an official, agent, employee, or representative of any government or instrumentality thereof or to any candidate for political or political party office, or to any other person while knowing or having reason to believe that all or any portion of such money, gift or thing of value will be offered, given, or promised, directly or indirectly, to any such official, agent, employee, or representative of any government or political party, political party official or candidate; (B) offer, promise or give any person working for, or engaged by, the other party a financial or other advantage to (i) induce that person to perform improperly a relevant function or activity; or (ii) reward that person for improper performance of a relevant function or activity; or (C) request, agree to receive or accept any financial or other advantage as an inducement or a reward for improper performance of a relevant function or activity in connection with this Agreement. Each party represents and warrants that it shall be responsible for compliance with this provision by all third parties engaged by it to perform services related to this Agreement and shall require that such third parties agree to comply with all legal requirements required of such party under this Agreement.

11.16 Entire Agreement. This Agreement supersedes all previous understandings, agreements and representations between the parties, written or oral and constitutes the entire agreement and understanding between the parties with respect to the subject matter thereof and incorporates all representations, warranties, covenants, commitments and understandings on which they have relied in entering into this Agreement, and, except as provided for herein, neither party makes any covenant or other commitment concerning its future action nor does either party make any promises, representations, conditions, provisions or terms related thereto.

11.17 Supporting Documents.

The following documents are, by this reference, expressly incorporated into this Agreement and are collectively referred to herein as the "Supporting Documents:"

- Schedule A: Services Schedule
- Schedule B: Support Services
- Schedule C: Transition Assistance
- Schedule D: Technical Requirements
- Schedule E: Third-Party Component Terms / Subcontractors
- Schedule F: Data Processing Addendum

This Agreement and the Supporting Documents shall be construed to be mutually complementary and supplementary whenever possible. In the event of a conflict that cannot be resolved, the provisions of this Agreement itself shall control over any conflicting provisions in any of the Supporting Documents.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed by their duly authorized representatives.

MARK43, INC.

SUBSCRIBER

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

SCHEDULE A

Services Schedule

1. **Services.** The Services covered by this Agreement consist of the following:

a. **Professional Services:** Professional Services are detailed in the Statement of Work.

b. **SaaS Services:**

i. The Applications to be provided are as follows:

A. ANALYTICS (ANA) SKUs:

ANA 1: ANALYTICS BI SUITE VIEWER

Mark43's Analytics BI Suite Viewer includes the following capabilities:

- Interactive dashboards that update visualizations based on filters and legends.
- Drill into data points on visualizations for additional details and analysis.
- Mark43 RMS clients will be able to link from the interactive dashboards directly to Mark43 RMS reports and cases.
- Segment (Pivot) and Filter by any available data explorer field to narrow down queries.
- Visualize lat/long coordinates with pin and heat mapping functionality.
- Visualize data with tables, column graphs, bar graphs, scatter plots, line graph, area graph, pie chart, single value, funnel, timeline and donut graphics.
- Save dashboards for future access.
- Share dashboards with other Analytics Viewer and Explorer users at the department.
- Export data into a variety of formats (Text, Excel, CSV, JSON, HTML, Markdown and PNG).
- Data from RMS/CAD modules is available in near-real-time
- Analytics Viewer licenses provide licensees the ability to view and export business intelligence (BI) dashboards that are either (a) provided in Mark43's default BI suite or (b) created and shared by an Analytics Explorer of Subscriber. The number of user licenses for Analytics Viewers will be specified below.

ANA 1 SPECIFICATIONS/FEATURES:

- View/export business intelligence dashboards provided by Mark43
- View/export business intelligence dashboards created and shared by a Subscriber Analytics Explorer user.

ANA 2: ANALYTICS BI SUITE EXPLORER

Mark43's Analytics BI Suite (Explorer) includes the following capabilities:

- Interactive dashboards that update visualizations based on filters and legends.
- Drill into data points on visualizations for additional details and analysis.
- Mark43 RMS clients will be able to link from the interactive dashboards directly to Mark43 RMS reports and cases.
- Segment (Pivot) and Filter by any available data explorer field to narrow down queries.
- Visualize lat/long coordinates with pin and heat mapping functionality.
- Visualize data with tables, column graphs, bar graphs, scatter plots, line graph, area graph, pie chart, single value, funnel, timeline and donut graphics.
- Save dashboards for future access.
- Share dashboards with other Analytics Viewer and Explorer users at the department.
- Export data into a variety of formats (Text, Excel, CSV, JSON, HTML, Markdown and PNG).
- Data from RMS/CAD modules is available in near-real-time
- Analytics Explorer licenses provide licensees the ability to perform all the actions of a Analytics View user plus the ability to create, modify and delete business intelligence dashboards. Analytics Explorer users can share their business intelligence dashboards with all of the Analytics Viewer and Analytics Explorer users of Subscriber. Analytics Explorer users can explore the data from any Data Explorer based Dashboard. The number of user licenses for Analytics Explorer Users will be specified below.

ANA 2 SPECIFICATIONS/FEATURES:

- Analytics Explorer users can perform all the actions of an Analytics View user plus the ability to create, modify and delete business intelligence dashboards.
- Analytics Explorer users can share their business intelligence dashboards with all of the Analytics Viewer and Analytics Explorer users of Subscriber.
- Analytics Explorer users can explore the data from any Data Explorer based Dashboard.

Subscriber understands and agrees that third-party service providers may impose additional license, warranty and other terms on Subscriber. Subscriber agrees to enter into additional agreements as reasonably required by such third parties and Mark43, including, without limitation, a different warranty/SLA addressing uptime and maintenance.

B. COMPUTER AIDED DISPATCH (CAD) SKUs

CAD 1: CAD DISPATCH

Core incident and resource management system for dispatch, which enables comprehensive 911 call handling and incident/event management for multiple agencies via point and click, as well as configurable command line.

CAD 1 PRODUCT SPECIFICATIONS/FEATURES:

- Call Taking
- Event History & Search
- Related Persons
- Related Vehicles
- Situational Awareness
- Unit History & Search
- Temporary Units
- Dispatch Areas
- Resource Management
- Messaging
- Service Rotation
- AVL with GPS Pinger
- Mapping with shapefile management
- Radius-based Premise Cautions
- Held Events and Pre-Emptying
- Call Copying
- Location Notes
- Rolodex
- Command Line

CAD 2: FIRST RESPONDER VIEW - LE

Core incident and resource management system built specifically for Law Enforcement First Responders to use on MDT/MDCs. 64-bit computers in the cars is required for the installed application. Functionality of this module requires CAD 1: CAD Dispatch.

CAD 2 PRODUCT SPECIFICATIONS/FEATURES:

- Self-Initiation
- Event History & Search
- Related Persons
- Related Vehicles
- Situational Awareness
- Unit History & Search
- Messaging
- AVL with GPS Pinger
- Mapping
- Radius-based Premise Cautions
- Held Events and Pre-Emptying
- Location Notes

- Rolodex
- Event List
- Unit List

C. DATA EXCHANGE (DEX) SKUs

DEX 1: CAD DATA EXCHANGE

CAD Data Exchange supports basic inquiries on persons, vehicles, boats, firearms, and property. Functionality of this module requires CAD 1: CAD Dispatch for PSAPs and CAD 2: First Responder View for First Responders.

PRODUCT SPECIFICATIONS/FEATURES:

First Responder

- Structured Forms for Inquiries (for vehicles, persons, articles, firearms, and boats)
- Results and Notifications
- Event/Unit Association

PSAP

- Structured Forms for Inquiries (for vehicles, persons, articles, firearms, and boats)
- Configurable Command Line support for Inquiries (for vehicles, persons, articles, firearms, and boats)
- Device and Permissions Management
- Results Routing
- Data Exchange Activity Tab
- Results and Notifications
- Configurable Shortcut Keys
- Configurable Sound Preferences

If agreed by the Parties, Mark43 or a partner/subcontractor will connect the Mark43 Public Safety Platform to Federal, state and local criminal justice data sources. Mark43 utilizes a third-party middleware component in the Mark43 Public Safety Platform and uses a third party to perform services to setup and maintain these connections and provides support during training, configuration and implementation phases of the project. The Parties agree to evaluate the requirements together and agree on a time frame for completion. Subscriber is responsible for determining which of these downstream data feeds will continue to receive information at cutover. Subscriber, with the consent of Mark43, is also responsible for determining the policies and procedures surrounding interfaces between Mark43 Applications and third-party databases. Subscriber understands and agrees that third-party service providers and Mark43 may impose additional license, warranty and other terms on Subscriber. Subscriber agrees to enter into additional agreements as reasonably required by such third parties and Mark43, including, without limitation, a different warranty/SLA addressing uptime and maintenance of the Data Exchange Services.

D. DATA LAKE (DLK) SKUs

Mark43 Data Lake is a Microsoft SQL Server (MSSQL) Database that allows the Subscriber to access department data directly via SQL. This database is a near real-time replica of the live Mark43 database. Functionality of this product requires CAD 1: CAD Dispatch or RMS 1: RMS Core.

DLK 1: DATA LAKE - BASE

Provision and support for Data Lake to be used for data backups and Mark43-developed integrations.

DLK 1 PRODUCT SPECIFICATIONS/FEATURES:

- Shared Read-Only Data Lake access
- 2 SQL user/svc accounts
- 2 active connections

Subscriber understands and agrees that third-party service providers may impose additional license, warranty and other terms on Subscriber. Subscriber agrees to enter into additional agreements as reasonably required by such third parties and Mark43, including, without limitation, a different warranty/SLA addressing uptime and maintenance.

E. RECORDS MANAGEMENT SYSTEM (RMS) SKUs

RMS 1: RMS CORE

Mark43 Core Platform supports advanced functionality around report writing; data sharing; locations, persons, and entity management; and field-based reporting. RMS Core includes Mark43 Records Compliance functionality, which enables records personnel to efficiently generate compliance-related information required by governing LE authorities. The Records Compliance module seamlessly generates the Federal NIBRS and SRS validations for officers, enabling workflows that ensure low error rates for submission, keep track of submissions, and generate the submission file from the data within the RMS).

RMS 1 PRODUCT SPECIFICATIONS/FEATURES:

- Arrest Reporting
- Case Management
- Case Supplemental Reporting
- Configurable Fields, Codes, and Validation Rules
- Field-Based Reporting
- Field Interviews / Racial profiling reporting
- File Attachments and Multimedia
- Gang Tracking
- Incident Reporting
- Location Verification / Resolution
- Master Entities / Name Index (Locations, Persons, Property, Organizations, and Vehicles)
- Missing Persons Reporting
- Multi-Agency Data Sharing
- Notifications and Agency-wide BOLO/Alerts
- PDF and CSV Exports
- Quick Search / Advanced Search
- Records Privacy (Sealing, Purging, and Expunging)
- Shapefile Management
- System Auditing
- Use of Force Reporting
- Tow / Impound Vehicle Reporting
- User Management
- Compliance code mapping for automated data capture
- View and create queue of reports needing records review
- Data validation during report submission to ensure compliant reporting
- Configurable fields and validation rules
- Ability for administrators to override automated SRS or NIBRS coding
- Automatically generate monthly SRS and NIBRS submissions
- Task & Request Tracking
- Records without a REN
- Behavior Crisis Report
- Flexible Report Configurations for custom report types (e.g. Permits, Registrations, False Alarm Reports, etc.)
- NIBRS workspace features:
 - View history of previous NIBRS submissions and re-download previous submissions
 - Submission summary statistics to understand number of reports, number or reports with errors, and current error rates
 - Interactive dashboard allowing users to directly access reports that contain submission errors and require updates
 - Customized error message for improved usability and step-by-step instructions for resolving errors

RMS 2: RMS CASE MANAGEMENT MODULE

The Mark43 Case Management module enables detectives to seamlessly use the RMS to manage their cases. Incidents that require further investigation or follow-up may be referred to an investigator before they are closed or submitted to the prosecutor for a charging decision. Depending on the department's size and policies, the assignment may be made to a patrol officer, generally the officer who responded to the original incident, or the department's investigative unit. Functionality of this module requires RMS 1: RMS Core.

RMS 2 PRODUCT SPECIFICATIONS/FEATURES:

- View and create case assignment and routing queues
- Assign lead investigator, supervisors, and assigned unit
- Configurable case due dates and reminders
- Create and assign tasks and set due dates
- Create case notes for internal activity tracking
- View and download case associated files and multimedia
- Export case information to PDF
- Search and sort cases by a number of criteria, including date, assignee, investigative unit, status, and more
- Configurable case type templates
- Configurable role-based Case Management permissions and abilities
- Robust audit logs and activity tracking
- View case history from initial assignment through final disposition
- Separate statuses for compliance reporting (UCR/NIBRS) and internal case status tracking
- Seamless integration between Case Management and RMS reporting and master entity profiles modules
- Availability of Case Management data in Analytics BI Suite for robust reporting capabilities
- Case review and approval workflows
- Automated triggered notifications and alerts
- Link related cases to one another

RMS 3: RMS PROPERTY AND EVIDENCE MANAGEMENT MODULE

Mark43 Property and Evidence Management Module and accompanying mobile application that supports the intake, management, auditing, and dispositioning of in-custody property and evidence. Includes: barcode and label generation; tracking chain-of-custody; configuration of storage locations; configuration of chain-of-custody workflows; configuration of retention policies; ability to integrate with signature pads. Functionality of this module requires RMS 1: RMS Core.

RMS 3 PRODUCT SPECIFICATIONS/FEATURES:

- Seamless integration and data transfer between Property and Evidence Management Module with RMS reporting and master entity profiles
- Robust property and vehicle data collection including NIBRS and UCR mapped fields
- Cross-reference existing property and vehicles during data collection
- Item thermal label printing and barcode scanning for property and storage locations
- Chain-of-custody tracking and workflows
- Bulk evidence movement and processing
- Mobile evidence application for barcoding scanning, chain-of-custody updates, inventory/auditing, and more (Android and iOS supported)
- Signature pad hardware integration, as well as electronic signature capture through mobile evidence application
- Audit and inventory tools and reporting across storage locations and responsible personnel
- Configurable retention policies based on linked offense codes and reason for police custody of property
- Automated disposition requests upon retention policy expiration and release timers

- Automated triggered notifications and alerts
- Configurable notification routing for disposition requests and approvals
- Split items while maintaining integrity of chain-of-custody
- Property staff remarks
- Search and sort evidence across a variety of criteria
- Configurable storage location schema with up to ten layers of sub-locations
- Configurable role-based evidence permissions and abilities
- Support for unlimited property file and multimedia attachments
- Configurable evidence label export format
- CSV and PDF template exports available including receipts and pull-sheets

RMS 4: RMS WARRANTS MODULE

RMS module that enables warrant administrators to actively log and track warrants within the Mark43 RMS.

RMS 4 PRODUCT SPECIFICATIONS/FEATURES:

- Track warrants within your jurisdiction
- Track internal records workflows
- Track and update warrant service activities
- Automated warrant status updates
- File and multimedia attachments
- Search and sort warrants across a variety of criteria
- Active warrant alerts on person profiles
- Configurable role-based warrant permissions and abilities
- Exporting abstracts, notices (letters), and warrant activities
- Seamless integration between Arrest/Booking modules, and the Warrants module
- Integrated and cross-referenced master entity profiles (Persons, Property, Organizations, and Vehicles)
- Automated warrant creation via integration, and capability to hand-enter warrant data
- Availability of Warrant data in Analytics BI Suite for robust reporting capabilities

RMS 5: RMS HANDHELD MOBILE COLLECTION

RMS module that enables warrant administrators to actively log and track warrants within the Mark43 RMS. Functionality of this module requires RMS 1: RMS Core.

RMS 5 PRODUCT SPECIFICATIONS/FEATURES:

- Touch ID and Face ID login
- Capture and view photos
- Create notes using speech-to-text
- Scan driver's licenses (select State support)
- Set current location on map using phone GPS
- Search and view integrated master entity profiles (Persons, Property, Organizations, and Vehicles)
- Search and view RMS reports
- Archive capability
- Seamless sync of data between mobile and web RMS applications
- Create and pre-fill RMS report using mobile collection data

2. **Initial Term.** The Initial Term is the six (6) year period commencing on the Effective Date.

3. **Renewal Terms.** Any Renewal Terms shall be for a period of one (1) year.

4. **Fees:** For the Initial Term, the following Fees will apply:

Recurring Fees:

Mark43 SaaS Services Recurring Fees	Qty (if applicable)	List Price	Price to Subscriber
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ANA 1: Analytics BI Suite Viewer	Not to exceed 5 licenses	\$600.00	\$600.00
ANA 2: Analytics BI Suite Explorer	Not to exceed 1 license	\$480.00	\$480.00
CAD 1: Dispatch	Not to exceed 7 call takers/dispatchers	\$25,200.00	\$13,860.00
CAD 2: First Responder View - LE	Not to exceed 21 first responders	\$12,600.00	\$6,300.00
DEX 1: CAD Data Exchange	Included	See Partner Fees	See Partner Fees
DLK1: Base	1	\$10,000.00	\$10,000.00
RMS 1: RMS Core	Not to exceed 21 sworn	\$25,200.00	\$13,860.00
RMS 2: RMS Case Management	Not to exceed 21 sworn	\$10,080.00	\$4,536.00
RMS 3: RMS Property and Evidence Management	Not to exceed 21 sworn	\$10,080.00	\$1,512.00
RMS 4: RMS Warrants	Not to exceed 21 sworn	\$10,080.00	\$1,512.00
RMS 5: Mobile Field Collection	Not to exceed 21 sworn	\$10,080.00	\$0.00
RMS 7: RMS Fillable PDFs	Not Included	-	-
Subtotal - Mark43 SaaS Services		\$114,400.00	\$52,660.00
<i>Mark43 Professional Services Recurring Fees</i>	Qty (if applicable)	List Price	Price to Subscriber
Support & Maintenance - Interfaces	4		\$0
Subtotal - Mark43 Professional Services			\$0
<i>Partner Products and Services Recurring Fees</i>	Qty (if applicable)	List Price	Price to Subscriber
Datamaxx Omnixx Force	28 licenses	\$2,016.00	\$2,016.00
Datamaxx Omnixx Edge	28 licenses	\$4,032.00	\$4,032.00
Subtotal - Partner Products and Services		\$6,048.00	\$6,048.00
Total Recurring Fees		\$120,448.00	\$58,708.00*

*For the avoidance of doubt, this is the recurring fee that will serve as the baseline for the recurring fees to be charged during any Renewal Term. Additional increases may be applied at any time during the Initial Term if required quantities increase.

One-Time Fees:

<i>Mark43 Professional Services – One-Time Fees</i>	Qty (if applicable)	List Price	Price to Subscriber
Implementation Tenant(s)	1	\$114,400.00	\$52,660.00
No Data Migration Included		-	-

IMP 1	N/A	\$15,000.00	\$10,500.00
Crossroads Collision Reports	N/A	N/A	\$0.00
Crossroads Citations	N/A	N/A	\$0.00
ANI/ALI	N/A	N/A	\$0.00
Subtotal – Mark43 Professional Services		\$129,400.00	\$63,160.00
<i>Partner Products and Services – One-Time Fees</i>	Qty (if applicable)	List Price	Price to Subscriber
Implementation Services for Datamaxx Omnixx Force	In scope	\$1,836.00	\$1,836.00
Implementation Services for DataMaxx Omnixx Edge	In scope	\$3,336.00	\$3,336.00
Subtotal - Partner Professional Services		\$5,172.00	\$5,172.00
Total One-Time Fees		\$134,572.00	\$68,332.00

Mark43 will notify Subscriber of any changes to the fees for any Renewal Term at least forty-five (45) days prior to the start of the Renewal Term.

5. Payment Schedule.

- a. Initial Term: Subscriber will pay the Fees detailed in Section 4 above according to the following schedule during the Initial Term.

Year	Details of Payments and Due Dates	Amount Due
1	Year 1 Payment, due according to the following schedule:	\$68,332.00
	- <i>Effective Date</i> (Contract Signing)	\$20,499.60
	- <i>Project Kickoff Complete</i>	\$13,666.40
	- <i>Workflow Validation Completion</i>	\$13,666.40
	- <i>Training Complete</i>	\$13,666.40
	- <i>Cutover/Go Live</i>	\$6,833.20
2	Year 2 Payment, due on the first anniversary of the Effective Date.	\$58,708.00
3	Year 3 Payment, due on the second anniversary of the Effective Date.	\$58,708.00
4	Year 4 Payment, due on the third anniversary of the Effective Date.	\$58,708.00
5	Year 5 Payment, due on the fourth anniversary of the Effective Date.	\$58,708.00
6	Year 6 Payment, due on the fifth anniversary of the Effective Date.	\$58,708.00

	5 YEAR TOTAL	\$361,872.00
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- b. Renewal Term: Fees for any Renewal Term will be paid in full in advance on the first day of the Renewal Term.

SCHEDULE B
Support Services

1. Support Services.

a. Error Reporting

When reporting a failure of the Services to perform substantially in conformance with the Agreement (an “**Error**”), Subscriber shall use the phone number, email address, or Mark43 Support Portal URL identified in the Agreement (or otherwise provided to Subscriber by Mark43 from time to time, including by email) during the hours of support set forth herein.

Subscriber personnel submitting support requests must be reasonably trained in the use and functionality of the Services and familiar with the Agreement and, before submitting a support request to Mark43 hereunder, must use reasonable efforts to ensure a perceived Error is not due to a problem with Subscriber’s (or its other third party providers’) equipment, systems, software or connectivity or due to improper, non-conforming or unauthorized use of the Services by or on behalf of Subscriber.

Subscriber will include with each support request, further detailed in Section D below: (i) Subscriber’s initial assessment of the Response Priority (including identification of the Error and the approximate percentage of Authorized Users impacted); (ii) sufficient information to enable Mark43 to identify and replicate the Error; and (iii) contact information for Subscriber personnel familiar with the Error who will be available to Mark43 to assist with resolution of the Error on an ongoing basis until the Error is resolved.

b. Response Priority Determination

Mark43 will validate Subscriber’s Response Priority designation, or notify Subscriber of its Response Priority designation if it is different than Subscriber’s. If requested, Mark43 will provide Subscriber with the basis of its determination. In the event of a conflict regarding the appropriate Response Priority designation, each party shall promptly escalate such conflict for resolution by the parties’ management, during which time the parties shall continue to handle the support issue in accordance with the Mark43 Response Priority designation. In the rare case that a conflict requires a management discussion, both parties shall be available within one hour of the escalation.

c. First Response, Resolution, and Updates

Upon notification by Subscriber of an Error in accordance with this Schedule B and subject to Mark43’s identification and replication of the Error, Mark43 will respond to each case in accordance with the First Response Times and Communication Commitments described in the charts below. First Response Time is the period from the time the Error was logged with the Mark43 Support Team until Mark43 responds to Subscriber (and escalates within Mark43, if appropriate). A first response is defined as a non-automatic means where an agent will reach out to gather additional details and may not include a solution or workaround. Because of the widely varying nature of issues, it is not possible to provide specific resolution commitments. Actual resolution time will depend on the nature of the case and the resolution itself. Resolution methods are defined below. A resolution may consist of a fix, workaround, delivery of information, or other commercially reasonable solutions to the issue.

d. Subscriber’s Obligations

Mark43’s provision of the support services described in this Schedule B is subject to Subscriber cooperating fully and on a timely basis with reasonable requests of Mark43 for accurate information and access to Subscriber personnel with sufficient availability and knowledge to enable Mark43 to provide the support services, including accurate information and assistance reasonably required to detect, replicate, and correct Errors. In the event Mark43’s response, resolution, or update times are negatively impacted by delayed responses by Subscriber personnel or Subscriber’s failure to otherwise comply with its obligations under this Schedule B, timeframes will be extended.

First Response Commitment

Red	Orange	Yellow
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1 hour 24/7	2 hours 8am - 8pm EST, 7 days	8 hours 8am - 8pm EST M-F
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Communication Commitment

	Red	Orange	Yellow
Status page updates	A status update will be posted as soon as Mark43 is notified and updated every 30 minutes thereafter until resolved.	n/a	n/a
Email/phone updates	After initial Mark43 response, within 1 hour of any additional client questions about the same issue until resolved.	After initial Mark43 response, within 1 business day of any additional client questions until issue is resolved. Client will receive notification via email once the issue fix has been scheduled and again when the issue has been fixed.	After initial Mark43 response, within 2 business days of any additional client questions until issue is resolved. Client will receive notification via email once the issue has been fixed.

Priority Definitions

- *Red* - An Error due to Mark43's systems that results in the inoperability or substantial impairment of a core function for the majority of Subscriber's Authorized Users, provided there is no feasible workaround. Examples include: Authorized Users cannot access the Application; CAD units cannot be dispatched; reports cannot be created.
- *Orange* - An Error due to Mark43's systems that results in the inoperability or substantial impairment of a critical workflow for the majority of Subscriber's Authorized Users, provided there is no feasible workaround. Examples include: significant lagging/slowness; inability to process persons in custody; inability to export reports or cases for same or next day court deadlines; inability to submit reports.
- *Yellow* - An Error due to Mark43's systems for which a reasonable workaround is available.
- *None* - There are a number of low-impact issues, how-to questions, and feature requests that do not fall into one of the categories above and are not subject to the outlined First Response or Communication Commitments.

Issue Escalation & Resolution Methods: Customer-reported issues are escalated within Mark43 by a well-defined internal process. Mark43 works to resolve issues based on the issue severity/impact, by employing one or more of the following methods:

- Providing client with a reasonable workaround
- Adjusting system/hosting configurations or setup
- Direct database modifications
- Releasing a fix out-of-cycle (patching)
- Releasing a fix as part of the regular release cycle
- Other commercially reasonable solution

Subscriber will be notified of status changes either through Mark43's status page and/or via email updates in a support ticket.

2. Service Level Agreement. Mark43 shall provide the Applications in accordance with the following service levels ("SLA").

a. **Monthly Uptime Commitment.**

Following Cutover to the applicable In-Scope Mark43 Application, Mark43 will use commercially reasonable efforts to make the In-Scope Mark43 Application available with the Monthly Uptime Percentage corresponding to that Application (the “**Uptime Commitment**”), as follows:

- *RMS Application:* Mark43 will use commercially reasonable efforts to achieve a Monthly Uptime Percentage for the Mark43 RMS Application of no less than 99.90% in any calendar month.
- *CAD Application:* Mark43 will use commercially reasonable efforts to achieve a Monthly Uptime Percentage for the Mark43 CAD Application of no less than 99.95% in any calendar month.

For each In-Scope Mark43 Application, the “Monthly Uptime Percentage” is calculated as set forth below by subtracting from 100 percent the percentage of minutes during the month in which the In-Scope Mark43 Application experienced Downtime.

Monthly Uptime Percentage = $(100) - ((\text{minutes of Downtime} * 100) / (\text{total minutes in month}))$

b. Service Credit Calculation.

Subject to the SLA Exclusions, if Mark43 does not achieve the Uptime Commitment in any given month due to Downtime, Subscriber may be eligible for credits as described herein (the “**Service Credits**”), as follows:

- *RMS Application:* If Mark43 does not achieve the Uptime Commitment for the RMS Application, Subscriber will (to the extent legally permitted) be eligible pursuant to the terms of this SLA to receive a credit equal to 10 times the amount paid for the RMS Application in respect of the period in which the actual RMS Downtime for the month exceeded the RMS Downtime allowable within the Uptime Commitment, up to a maximum credit of 25% of one month’s subscription fee paid in consideration for the RMS Application, as illustrated here:

$\text{RMS Service Credit} = (10) * ((1/12) * \text{annual subscription fee}) * ((\% \text{ of Downtime}) - (0.10\%))$

- *CAD Application:* If Mark43 does not achieve the Uptime Commitment for the CAD Application, Subscriber will (to the extent legally permitted) be eligible pursuant to the terms of this SLA to receive a credit equal to 10 times the amount paid for the CAD Application in respect of the period in which the actual CAD Downtime for the month exceeded the CAD Downtime allowable within the Uptime Commitment, up to a maximum credit of 25% of one month’s subscription fee paid in consideration for the CAD Application, as illustrated here:

$\text{CAD Service Credit} = (10) * ((1/12) * \text{annual subscription fee}) * ((\% \text{ of Downtime}) - (0.05\%))$

c. Requesting Service Credits.

In order to receive a Service Credit, Subscriber must notify Mark43 in writing at 250 Hudson Street, 3rd Floor, New York, NY 10013, Attn: Accounting, with a copy to accounting@mark43.com, or such other address provided by Mark43 from time to time, within fifteen (15) days following the end of the month in which the Downtime occurred. Claims must include the words “SLA Credit Request” in the subject line; the dates and times of each Downtime incident that Subscriber is claiming occurred; and any documentation to corroborate Subscriber’s claim of Downtime, ensuring removal or redaction of any confidential or sensitive information in these logs. All claims are subject to review and verification by Mark43 prior to any Service Credits being granted. Mark43 will acknowledge requests for Service Credits within fifteen (15) business days of receipt and will inform Subscriber whether such claim request is approved or denied.

If Mark43 confirms that the Uptime Commitment has not been met in the applicable calendar month, Subscriber will be issued a Service Credit within one billing cycle following the month in which Subscriber’s request is confirmed by Mark43. Subscriber’s failure to provide the request and other information as required above will disqualify Subscriber from receiving a Service Credit. Service Credits will not entitle Subscriber to any refund or other payment from Mark43 and are non-transferable. The parties acknowledge and agree that Service Credits are intended as genuine pre-estimates of loss that may be suffered as a result of any failure to achieve Uptime Commitments and will not be deemed to be penalties. To the extent legally permitted, the issuance of a Service Credit by Mark43 hereunder is Subscriber’s sole and exclusive remedy for any failure by Mark43 to satisfy the Uptime Commitment.

d. Additional Definitions.

“**Downtime**” with respect to any single In-Scope Application means time in which the Application is not accessible or available to Subscriber for reasons other than those resulting directly or indirectly from an SLA Exclusion. For the avoidance of doubt, slow performance does not constitute lack of accessibility or

availability and shall not count as Downtime, unless there is a total loss of ability for the substantial majority of Authorized Users to perform any one of the In-Scope Application Features so as to constitute a total loss of service of that Application, in each case in Mark43's reasonable discretion. The concurrent loss of service of two or more In-Scope Application Features within the same Application will count as a single Downtime event. At the end of each month, Mark43 adds "Downtime" periods together to calculate the overall monthly "Downtime."

"In-Scope Mark43 Application" means the web-accessible Applications identified in subsection (a) above, provided that Subscriber has purchased a subscription for the Applications and signed a valid Agreement with Mark43. Under no circumstance shall any reference to an Application that Subscriber has not purchased a subscription and signed an Agreement for be construed to entitle Subscriber to use such Application. For the avoidance of doubt, In-Scope Mark43 Applications do not include mobile versions or Applications that are in beta testing.

"In-Scope Application Features" means, in each case:

- For RMS Application: (i) the ability to login to the Mark43 RMS; (ii) the ability to view and edit reports and names, property, and vehicles; (iii) the ability to view and edit cases; and (iv) the ability to search for entities within the RMS.
- For CAD Application: (i) the ability to login to the Mark43 CAD; (ii) the ability to view / edit / clear events; (iii) the ability to view and edit units; (iv) the ability to search for CAD tickets; and (v) the ability to receive real-time updates when actively connected to an internet-enabled network.

"Monthly Uptime Percentage" has the meaning set forth in Section 1 of this SLA.

"Scheduled Maintenance" means scheduled work related to the Mark43 Application or the hosting environment, which may cause inaccessibility or unavailability of the Mark43 Application. Except as set forth below, Mark43 shall provide at least seven (7) days' advance notice of Scheduled Maintenance whenever practicable, and in no circumstances less than three (3) days' advance notice. In the event that Mark43 determines it is appropriate to perform emergency work related to the Mark43 Application or emergency work is performed related to the hosting environment, such work will be deemed Scheduled Maintenance, provided Mark43 uses reasonable efforts under the circumstances to provide Subscriber with notice at least 24 hours prior to such emergency work. Notice of Scheduled Maintenance may be provided by email and, in the case of emergency work, may also be provided by telephone. The total amount of Scheduled Maintenance for the CAD Application shall not exceed 60 minutes during any 30-day period.

e. **SLA Exclusions.** The Uptime Commitment does not apply to any inaccessibility or unavailability of an Application (the **"SLA Exclusions"**):

- That is not an In-Scope Mark43 Application;
- That occurs prior to Cutover;
- That results from Scheduled Maintenance;
- That results from a suspension or remedial action, as described in the Agreement;
- Caused by factors outside of Mark43's reasonable control, including any force majeure event, Internet access, or problems beyond the demarcation point of the Mark43 cloud environment;
- That results from actions or inactions of Subscriber or any third party;
- That is attributable to Subscriber's own computer equipment or devices, or failure of any software, hardware or service not supplied by Mark43 pursuant to the Agreement, including, without limitation, issues related to network connectivity, internet connectivity or network performance issues at any Subscriber locations, server downtime related to connectivity issues resulting from third-party-managed VPN access to a hosted server or Subscriber's internal network problems, or Software (including interfaces) that is not supplied or maintained by Mark43;
- That results from any Integrated Application, Third-Party Data, or any Subscriber-provided application or program; or
- That results from the failure by Subscriber, its Affiliates, or any Authorized User to incorporate a Software or Service update or upgrade made available by Mark43.

SCHEDULE C

Transition Assistance

1. Preparation.

- a. Subscriber will provide the desired cutoff date of the SaaS Services (the “**Cutoff Date**”) to Mark43, at which time all existing user accounts will be terminated.
- b. For one (1) year following the Cutoff Date, Mark43 will provide one (1) transition account for Subscriber to access the Applications and retrieve all Subscriber Data as further detailed below

2. Content.

- a. Upon Subscriber’s request, Mark43 will deliver and make available Subscriber Data to Subscriber within four (4) weeks of the Cutoff Date. Subscriber Data will be delivered as follows:
 - Searchable PDFs: Mark43 will create searchable PDFs of each record (each, a “**Record**”) and provide them to the Subscriber for download. Subscriber may request, and Mark43 will consider, other formats in which to create the Records, but the final format of all Records will be determined in Mark43’s sole discretion. Records can be uploaded to Subscriber’s new system by the Subscriber or its new vendor.
 - Database Export: Subscriber Data will be provided to Subscriber as an export of Mark43’s Microsoft SQL Server Data Lake database. To use the data, Subscriber will need to have access to its own Microsoft SQL Server database.
 - Document/File Export: Documents/file attachments stored within the Mark43 system will be provided to the Subscriber in a zipped folder. Within the folder the Subscriber will find all files with a unique ID appended to the filename. A csv file will be provided to relate the unique file ID with the attached entity type and Mark43 ID.
- b. If files are too large for practical internet transmission, an encrypted hard drive will be provided.

3. Support.

- a. Mark43 will maintain Subscriber Data in the Mark43 Applications for up to one (1) year following the Cutoff Date.
- b. Mark43 will resolve any issues it deems to be the result of errors in the Mark43 platform or export process for a period of six (6) months after the Cutoff Date.
- c. No less than two (2) years after the Cutoff Date, Mark43 will delete Subscriber Data from all Mark43 online systems (e.g. primary database, replica databases, search databases, application caches, etc.) other than database backups, audit logs and server system logs.
- d. Within six (6) months from the date of deletion of Subscriber Data from all Mark43 online systems, all Subscriber Data will be erased from database backups.
- e. Notwithstanding the foregoing, Mark43 reserves the right to retain Subscriber Data on audit logs and server system logs and in support tickets, support requests and direct communications with Mark43.

4. Additional Services.

- a. Ongoing Web Access: Subscriber may elect to purchase a read-only tenant of the Mark43 system. This service enables Subscriber to utilize a single user log-in to view and access data entered into the Mark43 system up to the date of termination or expiration of this Agreement. Under this service, Subscriber will not have permission to change, modify or update any Subscriber Data.
- b. Additional Professional Services: If the Subscriber requires additional Professional Services, these will be billed according to the current market rate for such Services.

5. Fees. In the event that any Fees have not been paid as required under this Agreement, Mark43 may decline to provide the support outlined in this Schedule C until such Fees are paid in full.

SCHEDULE D

Technical Requirements

This Schedule lists the minimum technical requirements required for Mark43's RMS, CAD, Evidence Management and Data Exchange applications. This also describes the requirements for Mark43 interface servers. Integrated Application Providers and subcontractors may have additional requirements that are not listed here.

1. MARK43 RMS

1.1 RMS Workstation Requirements

Item	Minimum	Recommended
Operating System	Windows 7+, Mac OS X 10.X	Windows 10, Mac OS 10.X
Processor	1x dual-core processor	1x quad-core processor or greater
Architecture	x64 / x86	x64
Memory	4 GB	6 GB+
Network Card	1x 2 Mbps+ NIC	1x 10 Mbps+ NIC
Display(s)	1x 1024x768	1x 1920x1080
Hard Drive	1 GB available space	5 GB available space
Graphics Card	N/A	N/A
Bandwidth	2 Mbps	5 Mbps+

1.2 RMS Workstation Site Internet Requirements

Mark43 RMS operates as a single-page application where most of the heavy download load is needed only on initial page load for each user. For RMS, Mark43 recommends an overall internet bandwidth connection of 1+ Mbps per concurrent user using that connection. Actual performance and usage may vary depending on user usage of other internet-connected applications and your ISP.

1.3 RMS Mobile Data Terminal Requirements

Item	Minimum	Recommended
Operating System	Windows 7+, Mac OS X 10.X	Windows 10, Mac OS 10.X
Processor	1x dual-core processor	1x dual-core processor or greater
Architecture	x64 / x86	x64
Memory	2 GB	4 GB+
Network Card	2 Mbps (4G LTE)	5 Mbps+ (4G LTE)
Display(s)	1x 1024x768	1x 1024x768+
Hard Drive	1 GB available space	5 GB available space
Graphics Card	N/A	N/A
Bandwidth	2 Mbps (4G LTE)	5 Mbps+ (4G LTE)

1.4 RMS Browser Requirements

Mark43 RMS is web-based and requires a modern web browser to access the system. Mark43 RMS supports the following browser versions that receive technical support and security updates from the browser vendor.

- Google Chrome (latest)
- Microsoft Edge (latest)
- Mozilla Firefox (latest)

1.5 RMS Smartphone Mobile Application Requirements

The Mark43 RMS Smartphone Mobile Application is available on iOS.

Item (iOS)	Supported	Recommended
Operating System	Apple iOS 10, 11, 12	Apple iOS 12
Device	iPhone 6, 6 Plus, 6S, 6S Plus iPhone SE iPhone 7, 7 Plus iPhone 8, 8 Plus iPhone X, XS, XS Max, XR iPad Air 2, 3rd gen iPad Mini 3, 4, 5th gen iPad Pro 1st gen, 2nd gen, 3rd gen iPad 5th gen, 6th gen	iPhone XS iPad gen 6

1.6 Evidence Smartphone Mobile Application Requirements

The Mark43 Evidence Smartphone Mobile Application is available on iOS and Android and requires network connectivity.

Item (iOS)	Supported	Recommended
Operating System	Apple iOS 10, 11, 12	Apple iOS 12
Device	iPhone 6, 6 Plus, 6S, 6S Plus iPhone SE iPhone 7, 7 Plus iPhone 8, 8 Plus iPhone X, XS, XS Max, XR iPad Air 2, 3rd gen iPad Mini 3, 4, 5th gen iPad Pro 1st gen, 2nd gen, 3rd gen iPad 5th gen, 6th gen	iPhone XS iPad gen 6

Item (Android)	Supported	Recommended
Operating System	Android 5+	Android 9
Device	Samsung Galaxy S7+	Samsung Galaxy S10

1.7 Evidence Barcode Printer Requirements

The Mark43 RMS Property and Evidence module requires a barcode printer to optimize the evidence management process. Mark43 integrates seamlessly with Zebra barcode printing hardware and requires the following printer:

- ZD420 model number ZD42043-C01E00EZ
- 2000T label
- 5095 Premium Resin ribbon (05095CT11007)
 - o Ribbon roll-only (05095GS11007)

Deviating from this hardware configuration will lead to smeared, stretched or otherwise incorrectly printed barcode labels. For departments with multiple printers, Mark43 recommends purchasing the same model for all locations.

1.8 Evidence Printer Server Requirements

In order for Mark43 RMS to communicate with the barcode printers, an intermediate server to route printing requests is required. This machine can be the same machine as the Interface Servers specified below or standalone in which case it will need the following specifications:

Item	Minimum	Recommended
Processor	2x 2.0+ GHz processors	2x 2.0+ GHz processors
Memory	2 GB	4 GB+
Hard Drive	32 GB HDD storage	64 GB HDD storage

1.9 RMS Fillable PDF Software Requirements

In order for the Subscriber to utilize Mark43 RMS 7 (RMS Fillable PDFs), the Subscriber must have at least one (1) Adobe Professional license.

2. **MARK43 CAD**

2.1 CAD Call Taker / Dispatcher Workstations

Mark43 recommends solely using the Mark43 CAD installed desktop application for CAD call takers and dispatchers. The installed application allows for multi-window functionality and a more seamless user experience for power-users of the CAD application.

Item	Minimum	Recommended
Operating System	Windows 8+	Windows 10
Processor	1x dual-core processor	2x quad-core processor or greater
Architecture	x64	x64
Memory	8 GB	16 GB+
Network Card	1x 5 Mbps+ NIC	1x 10 Mbps+ NIC
Display(s)	1x 1024x768 monitor	2x+ 1920x1080 monitors
Hard Drive	10 GB available space	20 GB available space
Graphics Card	Dedicated video card with 128MB+ memory	2x 512MB NVIDIA Quadro NVS 310, 4 MON
Bandwidth	2 Mbps per concurrent dispatcher	5 Mbps+ per concurrent dispatcher

2.2 CAD Call Taker / Dispatcher Workstation Site Internet Requirements

For CAD, Mark43 recommends an overall internet bandwidth connection of 2+ Mbps per concurrent user using that connection and a backup ISP connection with automatic failover. Actual performance and usage may vary depending on user usage of other internet-connected applications and your ISP.

2.3 CAD First Responder Mobile Data Terminal Requirements

Item	Minimum	Recommended
Operating System	Windows 8+	Windows 10
Processor	1x dual-core processor	1x dual-core processor or greater
Architecture	x64	x64
Memory	2 GB	4 GB+
Network Card	2 Mbps (4G LTE)	5 Mbps+ (4G LTE)
Display(s)	1x 1024x768	1x 1024x768+
Hard Drive	10 GB available space	20 GB available space
Graphics Card	128MB of video memory	256MB+ video memory
Bandwidth	2 Mbps+ (4G LTE)	5 Mbps+ (4G LTE)

Mark43 CAD also requires installing a Windows Service on First Responder MDTs to query message switches, track GPS, monitor performance, and more. This Windows Service requires:

- Powershell installed with Windows 8+

- .NET Core v2.1+
- .NET Framework v4.5+
- A service account with “Log in as service” and administrative permissions
- Completion of all recommended Windows Updates from Microsoft

2.4 CAD Browser Requirements

Mark43 CAD is also web-based and requires a modern web browser to access the system. Mark43 CAD is only supported on the latest version of Google Chrome.

2.5 GPS Tracking

Mark43 CAD First Responder MDTs support tracking GPS from the following hardware:

- Getac machines with internal GPS (BAUD rate of 96k)
- BU-353S4 receivers that plug in
- Cradlepoint routers

GPS Tracking also requires:

- GPS Receiver using NMEA standard (e.g. \$GPxxx messages)
- Dedicated COM port on machines that use external USB GPS devices
- External Antenna strongly recommended
- DIS (a windows service that can capture GPS data in the following formats: a) Sent over a COM port in the NMEA 1 format or b) via UDP in the NMEA 1 format

3. **MARK43 ANALYTICS**

3.1 Data Lake Requirements

Mark43 Data Lake is a Microsoft SQL Server Database and requires a database client that receives technical support and security updates from the vendor. Mark43 recommends using Microsoft SQL Server Management Studio.

3.2 Business Intelligence Suite Requirements

Mark43 Business Intelligence Suite runs embedded within Mark43 RMS and therefore has the same browser requirements as Mark43 RMS.

4. **MARK43 DATA EXCHANGE**

The Mark43 Data exchange functionality is enabled through either the RMS or CAD applications. Additional interface servers may be required to support Mark43 Data Exchange data flows, depending on the department's size and complexity.

5. **MARK43 INTERFACE SERVERS**

5.1 Server Requirements

Interface servers are on-premise servers that Mark43 uses to run interfaces developed by Mark43. These servers allow Mark43 interfaces to access on-premise Subscriber systems and/or run custom interfaces developed by Mark43. Mark43 supports these servers from the VM up and ensures that interfaces running on these servers are maintained and monitored. The table below outlines Mark43's minimum required and recommended server specifications for an interface server setup.

Item	Minimum	Recommended
Number of servers	1	2+
Operating System	Ubuntu 20.04 LTS, CentOS 8, or Red Hat Enterprise Linux 8	Ubuntu 20.04 LTS
Processor	1x quad-core processor	2x quad-core processor
Architecture	x64	x64
Memory	8 GB	16 GB+
Network Card	1x 100 Mbps NIC	2x 1 Gbps+ NICs
Display(s)	N/A	N/A
Disk	128 GB available space	128 GB available space
Graphics Card	N/A	N/A
Bandwidth	10 Mbps	100+ Mbps

5.2 Support

Subscriber provisions these servers and maintains them from hardware/VM up to and including the operating system. Mark43 will maintain the application software installed on this server, which consists of:

- Docker, which runs all the application software in an easily manageable way
- Kubernetes, a container orchestration technology, which allows Mark43 to deploy, update, and monitor the Docker containers running the application software

Subscriber may choose to install other software (e.g. monitoring software) on this server as long as it does not interfere with the operation of the Mark43 provided applications.

5.3 Releases

The Docker containers running on the interface servers are updated as part of the normal Mark43 release cycle. This is to apply updates to interface application code and ensure compatibility with any API changes made to the internal Mark43 API.

5.4 Maintenance

If Subscriber needs to apply patches to the interface server this can be done safely by rotating servers in and out. Subscriber does not need to notify Mark43 when this happens, unless the interface servers are expected to be down for more than 15 minutes, or if Subscriber has only one interface server.

5.5 Networking/Firewall Setup

Inbound:

SSH / Port 22	Originating from within the Subscriber's VPN For Mark43 SSH access
HTTPS / Port 443	Originating from within the Subscriber's VPN For Kubernetes API server communication and evidence labeling printing software (if applicable for Subscriber)
TCP Port 6443	Originating from within the Subscriber's VPN For Kubernetes API server communication
TCP Port 10250	Originating from within the Subscriber's VPN For Kubernetes node metrics

* All IPs and ports inbound from the public internet should be closed.

Outbound:

HTTPS / Port 443	To all network interfaces – 0.0.0.0/0
TCP Port 6443	Originating from within the Subscriber's VPN For Kubernetes API server communication

VPN:

- Mark43 will SSH to this server over the Subscriber VPN to install Docker and Kubernetes, and perform any troubleshooting actions or maintenance tasks that can't be completed via the normal release process

User Accounts:

- Mark43 will need a service account with sudo access on the interface servers

Assigning Static IP Addresses:

- Subscriber will need to take the following steps:
 1. Log in to the server with the username and password.
 2. Enter the following command `sudo nano /etc/network/interfaces`
 3. Delete the line `iface eno1 inet dhcp`
 4. Add the following lines. Replace the text in <> with your network appropriate information. If no on-site DNS servers are available, we recommend using 8.8.8.8 and 8.8.4.4 for your DNS server:

```
iface eno1 inet static
address <IP address>
netmask <subnet mask>
gateway <default gateway>
dns-search <DNS search domain>
dns-nameservers <DNS server> <optional secondary DNS server>
```
 5. Type `control+x` to exit
 6. Press `y` to save
 7. Press `enter` to confirm the name `/etc/network/interfaces`.
 8. Type `sudo reboot` to restart the server.

SCHEDULE E

Third-Party Component Terms / Subcontractors

Google: Users are bound by the Google Maps/Google Earth Additional Terms of Service (including the Google Privacy Policy), available by following these links:

Google Maps Terms: https://maps.google.com/help/terms_maps.html

Google Privacy Policy: <https://policies.google.com/privacy?hl=en&gl=us>

Acceptable Use: https://enterprise.google.com/maps/terms/universal_aup.html

Amazon:

Universal Service Terms: <https://aws.amazon.com/service-terms/>

Acceptable Use: <https://aws.amazon.com/aup/>

Auth0 (if elected):

Acceptable Use: <https://cdn.auth0.com/website/legal/files/aup-19.pdf>

RapidSOS (if elected): Subscriber must sign up and accept the terms contained within the following link:

<https://info.rapidsos.com/rapidsos-integrations-signup>

Datamaxx (if elected): Datamaxx terms and conditions will be entered into separately by Subscriber.

Subcontractors (if any):

SCHEDULE F

Data Processing Addendum

1. **Definitions.** For purposes of this this Data Processing Addendum (“**DPA**”), “**Subprocessor**” means a Mark43 Affiliate or other third party engaged by Mark43 for the purpose of hosting, storing or otherwise processing Subscriber Data as authorized by the Agreement or otherwise in writing by Subscriber. Terms not otherwise defined in this DPA have the meaning set out in this Agreement.
2. **Subscriber Data.** The obligations in this Schedule F apply to Subscriber Data in the custody or control of Mark43 and its Subprocessors. They do not apply to Subscriber Data in the custody or control of any other party, including Subscriber Data under Subscriber’s custody or control outside of the Services or Subscriber Data maintained by an Integrated Application Provider or transmitted or accessed on or through an Integrated Application.
3. **Disclosure.** Mark43 will not disclose Subscriber Data to any third party except: (i) to Authorized Users; (ii) as permitted under the Agreement; (iii) to its Subprocessors, provided that each Subprocessor agrees to protect Subscriber Data in a manner substantially in accordance with this DPA; or as provided by this DPA with respect to any Disclosure Request. Notwithstanding the foregoing or anything in this DPA to the contrary, Subscriber acknowledges and agrees that (a) Mark43 utilizes major providers of cloud-based services for processing certain Subscriber Data through the Services (each, a “**Cloud Provider**”) (including, as of the Effective Date of the Agreement, Amazon Web Services for hosting and Google for mapping and geolocation services), (b) each Cloud Provider has its own data protection practices that are applicable to its delivery of services to its customers, and (c) Cloud Providers will not agree to separate data protection practices on a customer-by-customer basis; therefore, Cloud Providers will not be required to comply with the obligations in this DPA to the extent that they are inconsistent with each Cloud Provider’s own data protection practices, but Mark43 will use reasonable efforts to assess that each Cloud Provider complies with its own data protection practices, which may include periodic examination of SOC 2 reports or comparable reports made available by Cloud Provider.
4. **Information Security Program.** Mark43 will implement and maintain a written information security program that contains reasonable administrative, technical and physical safeguards intended to protect Subscriber Data from unauthorized access, disclosure, use, modification, loss or destruction.
5. **Access.** Mark43 will maintain appropriate access controls to Subscriber Data, including limiting access to Subscriber Data only to personnel who require such access in order for Mark43 to provide Services to Subscriber or to otherwise exercise Mark43’s rights or perform Mark43’s obligations under the Agreement. Mark43 will require its personnel to protect Subscriber Data in accordance with the requirements of this DPA and will provide its personnel with appropriate information security training.
6. **Information Security.**
 - a. Mark43 maintains its information security program and applicable safeguards at all Mark43 sites at which an information system that stores or otherwise processes Subscriber Data is located.
 - b. Mark43 maintains network security using commercially available equipment and industry standard techniques, including firewalls, router access control lists, intrusion detection and/or prevention systems, penetration testing, vulnerability scanning, and patch management tools.
 - c. Mark43 will encrypt, using industry-standard encryption tools, all Subscriber Data that Mark43: (i) transmits or sends wirelessly or across public networks; (ii) stores on laptops or removable storage media; and (iii) stores on portable devices. Mark43 will safeguard the confidentiality and availability of all encryption keys associated with encrypted Subscriber Data.
 - d. Mark43 installs and maintains endpoint security measures such as anti-virus and malware protection software intended to protect Subscriber Data from malicious code.
 - e. Mark43 undertakes appropriate logging and monitoring to enable recording of information security-related actions and identification of anomalous events.
 - f. Mark43 develops software used to deliver the Services in accordance with secure software development principles.
7. **Security Incident Management.** Unless otherwise prohibited by law, Mark43 will notify Subscriber promptly (and in any event within 72 hours) in the event Mark43 reasonably believes that there has been any unauthorized access, acquisition, disclosure, use, modification, loss or destruction of Subscriber Data (“**Security Incident**”). Mark43 will promptly investigate the Security Incident, will take necessary steps to eliminate or contain the exposure of Subscriber Data, and will keep Subscriber informed of the status of the

Security Incident. Mark43 will provide reasonable assistance and cooperation requested by Subscriber or Subscriber's designated representatives to correct, remediate, or investigate the Security Incident or to mitigate potential damage resulting from it, including any notification that Subscriber may determine appropriate to send to affected individuals, regulators or third parties.

8. **Business Continuity.** Mark43 implements appropriate disaster recovery and business continuity plans and reviews and updates such plans regularly. Back-up copies of critical business information and software are created regularly and tested to verify their integrity.
9. **Audits.** Upon Subscriber's request, Mark43 will make available to Subscriber up to once per year a copy of a third-party assessment, such as a SOC 2 report or comparable report ("**Third-Party Report**"), if Mark43 has obtained such a Third-Party Report for the Services; or if Mark43 has not obtained a Third-Party Report for the Services, Subscriber may provide to Mark43 a security assessment questionnaire related to the Services, which Mark43 will accurately and promptly complete. Such a questionnaire must be reasonable in scope and may include questions seeking verification of compliance with the terms and conditions of this DPA. All Third-Party Reports or information accessed by or otherwise disclosed to Subscriber in connection with any such review will be considered Confidential Information of Mark43.
10. **Return/Disposal.** Upon termination or expiration of the Agreement, Mark43 will cease handling Subscriber Data and will take reasonable steps to return or destroy Subscriber Data according to the timeframes set out in Schedule C of the Agreement. If Mark43 has any legal obligation to retain Subscriber Data beyond the periods otherwise specified by Schedule C, Mark43 will notify Subscriber in writing of that obligation, to the extent permitted by applicable law, and will return or destroy the Subscriber Data in accordance with this DPA as soon as possible after that legally required retention period has ended. If Mark43 disposes of any paper, electronic or other record containing Subscriber Data, Mark43 will take all reasonable steps to do so by: (a) shredding; (b) permanently erasing and deleting; (c) degaussing; or (d) otherwise modifying Subscriber Data in such records to make it unreadable, unreconstructable and indecipherable.
11. **Location of Subscriber Data.** Subscriber Data stored or transmitted through the SaaS Services in Subscriber's user accounts shall be hosted by a Cloud Provider in the United States. Mark43 currently uses AWS Govcloud region as Cloud Provider to host Subscriber Data. Information about AWS' commitment to support customers' CJIS compliance requirements is available here: <https://aws.amazon.com/compliance/cjis/>.

**STAFF REPORT - CITY COUNCIL/SUCCESSOR AGENCY/PUBLIC FINANCE
AUTHORITY**

Subject: Authorize Staff to Honorarily Name a Portion of Durian Ave, Outside of City Hall,
as Lander Lane
Meeting Date: May 20, 2021
From: Marissa Trejo, City Manager
Prepared by: Marissa Trejo, City Manager

I. RECOMMENDATION:

This was a future agenda item from Councilman Adkisson requesting to have the portion of Durian Ave, outside of City Hall, honorarily named Lander Lane where the official street name of Durian would remain Durian. Staff has no recommendation.

II. BACKGROUND:

III. DISCUSSION:

Again, there would be no official name change of the street so there would be no impact to businesses. The official street name will remain Durian. The portion of the street, outside of City Hall, would simply be honorarily named Lander Lane in honor of Ron Lander, Coalinga's former longtime Mayor.

IV. ALTERNATIVES:

Do not approve.

V. FISCAL IMPACT:

The fiscal impact would be approximately \$500 in materials and staff time, which is unbudgeted and would come from the General Fund, however, the cost is minimal.

ATTACHMENTS:

File Name

Description

No Attachments Available

**STAFF REPORT - CITY COUNCIL/SUCCESSOR AGENCY/PUBLIC FINANCE
AUTHORITY**

Subject: Authorize City Manager to Amend Police Department Sworn Job Descriptions
Meeting Date: Thursday, May 20, 2021
From: Marissa Trejo, City Manager
Prepared by: Marissa Trejo, City Manager

I. RECOMMENDATION:

City Manager recommends Council Authorize City Manager to Amend Police Department Sworn Job Descriptions

II. BACKGROUND:

AB 846 requires that peace officer job descriptions be updated. The job descriptions must be reviewed and make changes that emphasize community-based policing, familiarization between law enforcement and community residents, and collaborative problem solving, while de-emphasizing the paramilitary aspects of the job. That is as specific as the bill gets, and there are no exact language requirements in the bill. It gives the City the room to update their job descriptions as they choose, as long as they reflect the changes stated above.

III. DISCUSSION:

This item authorizes the City Manager to make the necessary job description changes.

IV. ALTERNATIVES:

None. It is required by AB 846.

V. FISCAL IMPACT:

None.

ATTACHMENTS:

File Name

Description

No Attachments Available

**STAFF REPORT - CITY COUNCIL/SUCCESSOR AGENCY/PUBLIC FINANCE
AUTHORITY**

Subject: Direct Staff to Research Streaming of City Council Meetings Live on the City's Facebook Page and Develop a Plan for Implementation to Present to Council
Meeting Date: May 20, 2021
From: Marissa Trejo, City Manager
Prepared by: Mercedes Garcia, Senior Administrative Analyst

I. RECOMMENDATION:

This was a future agenda requested by Councilman Adkisson. There is no staff recommendation at this time.

II. BACKGROUND:

III. DISCUSSION:

This item directs staff to research Facebook live streaming for Council meetings and develop a plan for doing so that would then be brought back to Council for approval.

IV. ALTERNATIVES:

Do not direct staff.

V. FISCAL IMPACT:

None at this time.

ATTACHMENTS:

File Name

Description

No Attachments Available

STAFF REPORT - CITY COUNCIL/SUCCESSOR AGENCY/PUBLIC FINANCE AUTHORITY

Subject: Adopt Resolution No. 4026 Approving a List of Projects to be Funded by SB 1: The Road Repair and Accountability Act and Further Authorizing a Budget Expense in the Amount of \$353,505 to Execute the List of Projects Funded by SB 1 in the 2021/2022 Fiscal Year

Meeting Date: May 20, 2021

From: Marissa Trejo, City Manager

Prepared by: Sean Brewer, Assistant City Manager

I. RECOMMENDATION:

City Council Approve Resolution No. 4026 Approving a List of Projects to be Funded by SB 1: The Road Repair and Accountability Act and Further Authorizing a Budget Expense in the Amount of \$353,505 to Execute the List of Projects Funded by SB 1 in the 2021/2022 Fiscal Year

II. BACKGROUND:

Senate Bill 1 (SB 1), the Road Repair and Accountability Act of 2017 (Chapter 5, Statutes of 2017) was passed by the Legislature and Signed into law by the Governor in April 2017 in order to address the significant multi-modal transportation funding shortfalls statewide. The new transportation bill will generate \$54 billion over the next decade, split between state and local agencies.

III. DISCUSSION:

SB 1 includes accountability and transparency provisions that will ensure the residents of our City are aware of the projects proposed for funding in our community and which projects have been completed each fiscal year. The City must include a list of all projects proposed to receive funding from the Road Maintenance and Rehabilitation Account (RMRA), created by SB 1, in the City budget, which must include a description and the location of each proposed project, a proposed schedule for the project's completion, and the estimated useful life of the improvement.

The City is expected to receive \$353,505 in RMRA funding in Fiscal Year 2021/2022 from SB 1 and is recommending using the funds and future funds for the City's annual road repair and maintenance efforts through completing the following projects:

- Sunset Street from Polk Street to Washington Street
- Fresno Street
- 7th Street between Elm Ave and Forest Street

IV. ALTERNATIVES:

None - this action is required under SB 1 in order to utilize the finding allocated to the City of Coalinga.

V. FISCAL IMPACT:

The City is expected to receive an estimated \$353,505 from the Road Maintenance And Rehabilitation Account funds to support the City's annual road and rehabilitation efforts. This new funding must be used on street related project implementation.

ATTACHMENTS:

File Name	Description
 FY22_SB_1_Project_List_Resolution_4026.docx	FY22 SB 1 Project List Resolution 4026

RESOLUTION NO. 4026

RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COALINGA ADOPTING A LIST OF PROJECTS FOR FISCAL YEAR 2021/2022 FUNDED BY SB 1: THE ROAD REPAIR AND ACCOUNTABILITY ACT OF 2017

WHEREAS, Senate Bill 1 (SB 1), the Road Repair and Accountability Act of 2017 (Chapter 5, Statutes of 2017) was passed by the Legislature and Signed into law by the Governor in April 2017 to address the significant multi-modal transportation funding shortfalls statewide; and

WHEREAS, SB 1 includes accountability and transparency provisions that will ensure the residents of the City of Coalinga (city) are aware of the projects proposed for funding in our community and which projects have been completed each fiscal year; and

WHEREAS, the City must adopt by resolution a list of projects proposed to receive fiscal year funding from the Road Maintenance and Rehabilitation Account (RMRA), created by SB 1, which must include a description and the location of each proposed project, a proposed schedule for the project's completion, and the estimated useful life of the improvement; and

WHEREAS, the City of Coalinga, will receive an estimated \$353,505 in RMRA funding in Fiscal Year 2021/2022 from SB 1; and

WHEREAS, this is the fifth year in which the City is receiving SB 1 funding and will enable the City to continue essential road maintenance and rehabilitation projects, safety improvements, repairing and replacing aging bridges, and increasing access and mobility options for the traveling public that would not have otherwise been possible without SB 1; and

WHEREAS, the City used a Pavement Management System to develop the SB 1 project list to ensure revenues are being used on the most high-priority and cost-effective projects that also meet the community's priorities for transportation investment; and

WHEREAS, the funding from SB 1 will help the City complete its efforts in rehabilitating local streets that have dilapidated to the extent where vehicle traffic is threaten to be closed due to the level of degradation beyond pot hole repairs and crack seals; and

WHEREAS, the 2018 California Statewide Local Streets and Roads Needs Assessment found that the City's streets and roads are in an "good" condition and this revenue will help us increase the overall quality of our road system and over the next decade will bring our streets and roads into a "excellent" condition; and

WHEREAS, the SB 1 project list and overall investment in our local streets and roads infrastructure with a focus on basic maintenance and safety, investing in complete streets

infrastructure, and using cutting-edge technology, materials and practices, will have significant positive co-benefits statewide.

NOW, THEREFORE IT IS HEREBY RESOLVED, ORDERED AND FOUND by the City Council of the City of Coalinga, State of California, as follows:

1. The foregoing recitals are true and correct.
2. The following previously proposed and adopted projects will utilize Fiscal Year 2021/2022 Road Maintenance and Rehabilitation Account revenues in their delivery as some projects have overlapped multiple fiscal years. With the relisting and new listing of projects in the adopted fiscal year resolution, the City is reaffirming to the public and the State our intent to fund these projects with Road Maintenance and Rehabilitation Account revenues:

Project Description	Location	Estimated Useful Life	Estimated Project Schedule
Installation of curb and gutter, sidewalks, curb ramps to comply with Americans with Disabilities Act requirements, driveway approaches, alley approaches, valley gutters, A.C. pavement, aggregate base, storm drain laterals, storm drain inlets, LED street light electrical conduit, pull boxes, crosswalks, traffic striping and markings, traffic signage, existing utility lid adjustment, street tree removal or trimming, construction surveying and landscaping.	RELISTED PROJECT: Sunset Street (from Polk Street to Washington Street)	20 years	Project Start: 3/2020 Project Completion: 7/2021
Installation of curb and gutter, sidewalks, curb ramps to comply with Americans with Disabilities Act requirements, driveway approaches, alley approaches, A.C. pavement, aggregate base, existing utility lid adjustment, street tree removal/installation or trimming, construction surveying and landscaping.	NEW PROJECT: Fresno Street Reconstruction (construction only)	20 Years	Project Start: 9/2021 Project Completion: 12/2021
Installation of curb and gutter, sidewalks, curb ramps to comply with Americans with Disabilities Act requirements, driveway approaches, street tree installation, irrigation, alley approaches, A.C. pavement, aggregate base, traffic striping and markings, traffic signage, existing utility lid adjustment, street tree removal or trimming, construction surveying and landscaping.	NEW PROJECT: 7th Street Reconstruction	20 Years	Project Start: 5/2021 Project Completion: 8/2021

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**PASSED AND ADOPTED** by the City Council of the City of Coalinga, State of California this 20<sup>th</sup> day of May 2021, by the following vote:

AYES:

NOES:

ABSTAIN:

ABSENT:

---

Honorable Mayor/Mayor Pro-Tem

ATTEST:

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City Clerk/Deputy City Clerk

**STAFF REPORT - CITY COUNCIL/SUCCESSOR AGENCY/PUBLIC FINANCE  
AUTHORITY**

**Subject:** Receive Report and Approve a Regulatory Permit for a Cannabis Retail Facility with Delivery and On-Site Consumption at 144 E. Durian Street  
**Meeting Date:** May 20, 2021  
**From:** Marissa Trejo, City Manager  
**Prepared by:** Darren Blevins, Chief of Police

---

**I. RECOMMENDATION:**

Approval of a recommendation of the Coalinga Police Chief to approved a Regulatory Permit for a Cannabis Retail Facility with Delivery and On-Site Consumption at 144 E. Durian Street.

**II. BACKGROUND:**

The Police Chief has reviewed the regulatory permit application for Coalinga Retail Partners LLC., and owners Estate of Mine, LLC, who are planning to open a retail cannabis facility with delivery and on-site consumption at 144 E. Durian Street.

**III. DISCUSSION:**

Coalinga Retail Partners LLC., is an applicant for a Cannabis Retail Facility with Delivery and On-Site Consumption which will be located at 144 E. Durian Street. All the tasks required by the ordinance have been completed. This application has been approved for a CUP by the Planning Commission at its February 9, 2021 meeting.

The Police Department has completed all the backgrounds on all employees and owners. All parties involved have met the minimum qualifications required by city ordinance and state law. Staff recommends approval of a regulatory permit to be issued to Coalinga Retail Partners LLC., and owners Estate of Mine, LLC.

**IV. ALTERNATIVES:**

Do not issue the permit.

**V. FISCAL IMPACT:**

Possible increased tax revenue to the City of Coalinga.

**ATTACHMENTS:**

| File Name                | Description |
|--------------------------|-------------|
| No Attachments Available |             |

**STAFF REPORT - CITY COUNCIL/SUCCESSOR AGENCY/PUBLIC FINANCE  
AUTHORITY**

**Subject:** Adopt Resolution No. 4028 - Unanticipated Revenue Derived From The Coalinga Police K9 Foundation  
**Meeting Date:** May 20, 2021  
**From:** Marissa Trejo, Citry Manager  
**Prepared by:** Darren Blevins, Cheif of Police

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**I. RECOMMENDATION:**

Request Council adopt Resolution No. 4028 of Unanticipated revenue form the Coalinga Police K-9 Foundation, to fund the K9 program for fiscal year 2021/22 for operational costs.

**II. BACKGROUND:**

In May of 2018, the Coalinga PD K-9 Supporters were formed with the idea of raising funds from donations from the community to support and fund a police K-9 Unit for the Coalinga Police Department.

**III. DISCUSSION:**

The Coalinga Police Department is requesting the City accept a monetary donation in the amount of \$13,000.00 from the Coalinga Police K-9 Foundation to fund the k9 program for the next fiscal year.

The department plans on using this money to purchase Eli's food, veterinary services and any other equipment the unit may need during this fiscal year.

**IV. ALTERNATIVES:**

The council can deny the request to receive the funds at which the Coalinga PD K9 Foundation.

**V. FISCAL IMPACT:**

There would be a \$13,000.00 increase to the Coalinga Police Department's K9 operational budget for expenses.

**ATTACHMENTS:**

| File Name                                                                                  | Description                             |
|--------------------------------------------------------------------------------------------|-----------------------------------------|
| ▣ RESO#4028_Accepting_Unanticipated_Revenue_from_Police_K-9_Foundation__Inc_101520_(1).pdf | Resoulution 4028 - Unanticpated Revenue |

**RESOLUTION NO. 4028**

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COALINGA ACCEPTING AND  
APPROPRIATING UNANTICIPATED REVENUE DERIVED FROM THE  
COALINGA POLICE K-9 FOUNDATION, INC.**

**BE IT HEREBY RESOLVED** by the City Council of the City of Coalinga, State of California, that:

1. Pursuant to Section 29130 of the Government Code of the State of California, the City Council of the City of Coalinga does make available and specifically recognizes and establishes unanticipated revenues in the amount of \$13,000.00 derived from the Coalinga PD K-9 Foundation, Inc.
2. Said revenues shall be appropriated to the specific budgetary units(s) as follows:  
**Police Revenues:**  
Police Department – Fund 101  
Account No. 101-400-48191 – Donations – K-9 Program – \$13,000.00  
**Police Expenditures:**  
Police Department – Fund 101  
Account No. 101-413-92211 – K-9 Program Expense – \$13,000.00
3. The Finance Director is hereby authorized to make such budgetary adjustments and shall carry out the intent and purpose of this Resolution.

The foregoing Resolution was introduced and adopted at a regular meeting of the City Council of the City of Coalinga held on the **20th day of May, 2021**, by the following vote, to wit:

AYES:

NOES:

ABSTAIN:

ABSENT:

APPROVED:

\_\_\_\_\_  
Ron Ramsey, Mayor

APPROVED:

\_\_\_\_\_  
Shannon Jensen, City Clerk

**STAFF REPORT - CITY COUNCIL/SUCCESSOR AGENCY/PUBLIC FINANCE  
AUTHORITY**

**Subject:** Adopt Resolution No. 4027 Authorizing the Commencement of Proceedings in Connection with the Financing of a Fire Truck, Providing for the Reimbursement to the General Fund for Funds Expended in Purchasing the Truck, Retaining a Municipal Advisor, a Placement Agent and Bond Counsel and Directing Certain Actions with Respect Thereto

**Meeting Date:** May 20, 2021

**From:** Marissa Trejo, City Manager

**Prepared by:** Jasmin Bains, Financial Services Director

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**I. RECOMMENDATION:**

Financial Services Director recommends the City Council adopt Council Resolution No. 4027 authorizing the commencement of proceedings in connection with the financing of a fire truck and the retaining of the financing team.

**II. BACKGROUND:**

At the May 6, 2021 meeting of the City Council, the Council approved the purchase of Fire Equipment including a 2019 Spartan/Smeal 110' Rear Mount Ladder Truck (the "Fire Truck Project"). The Council approved the purchase of the Fire Truck Project payable from General Fund monies with the intent that the General Fund would be reimbursed for such purchase at a later time from the proceeds of a future financing secured by the Fire Truck Project.

Resolution No. 4027 commences proceedings in connection with the anticipated financing noted above.

**III. DISCUSSION:**

Adoption of this resolution gives the City the ability to reimburse its General Fund for the Fire Truck Project purchase with proceeds from a related financing so long as such payment was made in the 60 days prior to the passing of this resolution.

Additionally, adoption of this resolution approves retaining Wulff, Hansen & Co. as municipal advisor, Brandis Tallman, A Division of Oppenheimer & Co. as Placement Agent, and Quint & Thimmig LLP as Bond Counsel. The professional services agreements for these service providers are subject to approval by the Financial Services Director. Adoption of this resolution allows the financing team to begin drafting of necessary documents in connection with the financing of the Fire Truck Project.

**IV. ALTERNATIVES:**

Council could decline to adopt the Resolution.

## **V. FISCAL IMPACT:**

Adopting the resolution allows the City to reimburse its general fund for funds expended in purchasing the Fire Truck Project.

The City has worked with this financing team in the past and their compensation for services are anticipated to be contingent on the successful closing of the Fire Truck Project financing.

### **ATTACHMENTS:**

| <b>File Name</b>                                     | <b>Description</b>                                |
|------------------------------------------------------|---------------------------------------------------|
| ❏ RESO#4027_Financing_a_Fire_Truck_052021.pdf        | Resolution No. 4027 Financing a Fire Truck        |
| ❏ 2020MAAgreement_Coalinga_SIGNED.pdf                | Wulff, Hansen & Co. Municipal Advisor Agreement   |
| ❏ Addendum4_Coalinga_sCC.PDF                         | Wulff, Hansen & Co Addendum No. 4 to MA Agreement |
| ❏ Signed_Purchase_Agreement_Spartan_Ladder_Truck.pdf | Purchase Agreement Spartan Ladder Truck-Signed    |

## **RESOLUTION NO. 4027**

### **RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COALINGA AUTHORIZING THE COMMENCEMENT OF PROCEEDINGS IN CONNECTION WITH THE FINANCING OF A FIRE TRUCK, RETAINING A MUNICIPAL ADVISOR, A PLACEMENT AGENT AND BOND COUNSEL AND DIRECTING CERTAIN ACTIONS WITH RESPECT THERETO**

**RESOLVED**, by the City Council (the "Council") of the City of Coalinga (the "City"):

**WHEREAS**, the City has determined that is prudent at this time to finance a fire truck, as more fully described in Exhibit A attached hereto (the "Fire Truck Project");

**WHEREAS**, all or a portion of the expenditures relating to the Fire Truck Project described in Exhibit A attached hereto (the "Expenditures") (i) have been paid within the sixty days prior to the passage of this Resolution or (ii) will be paid on or after the passage of this Resolution;

**WHEREAS**, the City reasonably expects to reimburse itself for the Expenditures with the proceeds of the portion of the financing the interest on which will be excluded from the gross income of the owner or owners thereof;

**WHEREAS**, it is appropriate that the Council formally authorize the preparation of the necessary documents in connection with the financing of the Fire Truck Project and to retain a municipal advisor, a placement agent and bond counsel to assist the City;

**NOW, THEREFORE**, it is hereby DECLARED and ORDERED, as follows:

*Section 1.* The City reasonably expects to reimburse the Expenditures with proceeds of the financing, the interest on which will be excluded from the gross income of the owner or owners thereof.

*Section 2.* The maximum principal amount of the portion of financing, the interest on which will be excluded from the gross income of the owner or owners thereof, is expected to be \$1,600,000.

*Section 3.* This Resolution is a declaration of official intent to reimburse expenditures pursuant to Treasury Regulations Section 1.150-2.

*Section 4.* The City authorizes the Mayor, the City Manager, the Financial Services Director (the "Authorized Officers") and other appropriate officers and officials of the City to proceed with the preparation of the necessary documents in connection with the financing of the Fire Truck Project, subject to the final approval by the Council at a subsequent meeting.

*Section 5.* Wulff Hansen & Co. is hereby retained as municipal advisor to the City in connection with the financing of the Fire Truck Project, the compensation for such services to be negotiated by the Financial Services Director.



*Section 6.* Brandis Tallman LLC is hereby designated as placement agent to the City in connection with the financing of the Fire Truck Project, the compensation for such services to be negotiated by the Financial Services Director.

*Section 7.* Quint & Thimmig LLP is hereby retained as bond counsel to the City in connection with the financing of the Fire Truck Project, the compensation for such services to be negotiated by the Financial Services Director.

*Section 8.* The Authorized Officers and other appropriate officers and officials of the City are hereby authorized and directed to take such action and to execute such documents as may be necessary or desirable to effectuate the intent of this Resolution.

*Section 9.* This Resolution shall be in full force and effect immediately upon its adoption.

\* \* \* \* \*

I hereby certify that the foregoing resolution was duly adopted at a meeting of the City Council of the City of Coalinga held on the **20th day of May, 2021**, by the following vote:

AYES:

NOES:

ABSTAIN:

ABSENT:

APPROVED:

---

Ron Ramsey, Mayor

ATTEST:

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Shannon Jensen, City Clerk

## **EXHIBIT A**

### **FIRE TRUCK PROJECT DESCRIPTION**

The Fire Truck is described as follow:

2019 Spartan/Smeal 110' Rear Mount Ladder Truck

2000 GPM pump (1500 current)

500-gallon water tank (300 current)

20-gallon foam tank (none current)

Steel Ladder (aluminum current)

4 outriggers/Auto level for increased stability and safety (2 current)

# WULFF, HANSEN & Co.

ESTABLISHED 1931

## INVESTMENT BANKERS

100 SMITH RANCH ROAD, SUITE 330

SAN RAFAEL, CALIFORNIA 94903

(415) 421-8900

June 1, 2020

Marissa Trejo  
City Manager  
City of Coalinga  
155 West Durian  
Coalinga CA, 93210

This is an Agreement (AGREEMENT) between the City of Coalinga (CLIENT) and Wulff, Hansen & Co. (MUNICIPAL ADVISOR or ADVISOR) a registered municipal advisory firm. The purpose of the AGREEMENT is to provide a framework allowing MUNICIPAL ADVISOR to provide municipal advisory services (SERVICES) to CLIENT from time to time as may be mutually agreed upon by both parties. All such SERVICES to be delivered under this Agreement will be specifically described in an Addendum to the AGREEMENT accepted by both parties, and no services will be provided in the absence of such an Addendum. The terms and conditions of this Agreement are set forth below. CLIENT understands and acknowledges that any information or services provided by ADVISOR pursuant to an Addendum to this Agreement are for the purpose of serving as Municipal Advisor to CLIENT and not as an Underwriter or otherwise facilitating the placement of municipal securities issued by CLIENT.

This AGREEMENT also contains various disclosures and other information required under MSRB Rule G-42 and, with its Addenda, will serve as written documentation of certain specific terms, disclosures and other items of information relating to our relationship as of the date this AGREEMENT is signed by ADVISOR. If this information materially changes during the relationship any such change will be described in writing and delivered to you.

### **1. Scope of Services.**

#### **(a) Services to be provided.**

From time to time CLIENT may request that ADVISOR provide municipal advisory services relating to a specific project or projects. The scope of any such services, any limitations thereon, any compensation to be earned by ADVISOR in connection with their delivery, and any conflicts of interest (other than those disclosed in this AGREEMENT) that ADVISOR may have in connection with such services will be described in an Addendum to this AGREEMENT. No services which are not so described and documented in an Addendum will be provided by ADVISOR to CLIENT.

#### **(b) Limitations on Scope of Services**

Where an Addendum to this Agreement describes the scope of services to be provided under that Addendum, any limitations on such scope in addition to those included in this Agreement will be described in that Addendum.

Unless otherwise specifically provided in an Addendum to this Agreement, ADVISOR is not responsible for preparing any preliminary or final official statement, or for certifying as to the accuracy or completeness of any preliminary or final official statement, other than with respect to any information about Municipal Advisor provided by Municipal Advisor for inclusion in such documents. In addition, ADVISOR will not provide any of the following services in connection with any engagement pursuant to this Agreement or any associated Addenda:

- a) Legal services of any kind;
- b) Assistance to CLIENT with regard to CLIENT's responsibilities under the federal securities laws and regulations relating to initial or continuing disclosure in connection with municipal securities, inclusive of the Securities Act of 1933 and Rule 10b-5 promulgated under the Securities Exchange Act of 1934. Such services will be provided only if ADVISOR is explicitly engaged by CLIENT in a separate contract unrelated to this Agreement or any Addenda thereto.
- c) Engineering services of any kind;
- d) Special Tax Rate Consulting
- e) Absorption Analysis or the review thereof;
- f) Feasibility Studies or the review thereof
- g) Fiscal Consulting;

- h) Underwriting or placement agent services;
- i) Accounting services;
- j) Investment advice concerning investment of excess bond proceeds, if any, resulting from an issuance of municipal securities
- k) Advice concerning derivative transactions or other municipal financial products, including but not limited to advice regarding swap transactions or strategies.

CLIENT acknowledges its responsibility with respect to compliance with federal securities laws and represents its intention to comply in all respects with such laws. CLIENT acknowledges and understands that state and federal laws relating to disclosure in connection with municipal securities may apply to the CLIENT and that the failure of ADVISOR to advise CLIENT respecting these laws shall not constitute a breach by ADVISOR of any of its duties and responsibilities under this Agreement.

**2. Municipal Advisor's Regulatory Duties When Advising CLIENT.**

MSRB Rule G-42 requires that Municipal Advisor make a reasonable inquiry as to the facts that are relevant to CLIENT's determination whether to proceed with a course of action or that form the basis for any advice provided by Municipal Advisor to CLIENT. The rule also requires that Municipal Advisor undertake a reasonable investigation to determine that it is not basing any recommendation on materially inaccurate or incomplete information. Municipal Advisor is also required under the rule to use reasonable diligence to know the essential facts about CLIENT and the authority of each person acting on CLIENT's behalf.

Accordingly, Municipal Advisor will seek CLIENT's assistance and cooperation, and the assistance and cooperation of CLIENT's agents, with the carrying out by Municipal Advisor of these regulatory duties, including providing to Municipal Advisor accurate and complete information and reasonable access to relevant documents, other information and personnel needed to fulfill such duties. In addition, to the extent CLIENT seeks to have Municipal Advisor provide advice with regard to any recommendation made by a third party, Municipal Advisor requests that CLIENT provide to Municipal Advisor written direction to do so as well as any information it has received from such third party relating to its recommendation.

**3. Term.**

This AGREEMENT shall become effective upon acceptance by both parties and shall terminate **December 31, 2022** unless terminated earlier by one of the parties. Either party may terminate this AGREEMENT upon thirty days written notice to the other party or as may be mutually agreed by both parties. ADVISOR's engagement to provide municipal advice on a specific project or projects described in an Addendum to this document shall terminate as described in that Addendum.

**4. Compensation.**

The form and basis of any compensation for any of Municipal Advisor's services provided or expenses incurred pursuant to an Addendum to this AGREEMENT will be as described in that Addendum.

**5. Limitation of Liability.**

In the absence of willful misconduct, bad faith, gross negligence or reckless disregard of obligations or duties hereunder on the part of Municipal Advisor or any of its associated persons, Municipal Advisor and its associated persons shall have no liability to CLIENT for any act or omission in the course of, or connected with, rendering services hereunder, or for any error of judgment or mistake of law, or for any loss arising out of any issuance of municipal securities, any municipal financial product or any other investment, or for any financial or other damages resulting from CLIENT's election to act or not to act, as the case may be, contrary to any advice or recommendation provided by Municipal Advisor to CLIENT. No recourse shall be had against Municipal Advisor for loss, damage, liability, cost or expense (whether direct, indirect or consequential) of CLIENT arising out of or in defending, prosecuting, negotiating or responding to any inquiry, questionnaire, audit, suit, action, or other proceeding brought or received from the Internal Revenue Service in connection with any Issue or otherwise relating to the tax treatment of any Issue, or in connection with any opinion or certificate rendered by counsel or any other party. Notwithstanding the foregoing, nothing contained in this paragraph or elsewhere in this Agreement shall constitute a waiver by CLIENT

of any of its legal rights under applicable U.S. federal securities laws or any other laws whose applicability is not permitted to be contractually waived nor shall it constitute a waiver or diminution of Municipal Advisor's fiduciary duty to CLIENT under Section 15B(c)(1) of the Securities Exchange Act of 1934, as amended, and the rules thereunder.

**6. Required Disclosures.**

MSRB Rule G-42 requires that MUNICIPAL ADVISOR provide CLIENT with the following disclosures of material conflicts of interest and of information regarding certain legal events and disciplinary history.

(a) ***Disclosures of Conflicts of Interest.*** MSRB Rule G-42 requires that municipal advisors provide to their clients disclosures relating to any actual or potential material conflicts of interest, including certain categories of potential conflicts of interest identified in Rule G-42, if applicable. If no such material conflicts of interest are known to exist based on the exercise of reasonable diligence by the municipal advisor, municipal advisors are required to provide a written statement to that effect.

Accordingly, any material conflicts of interest known to MUNICIPAL ADVISOR in connection with the Scope of Services are disclosed below, including those conflicts applying to various forms of compensation which are described in a document attached to this AGREEMENT. We believe that these conflicts are mitigated by our duties to CLIENT as assigned to us under Federal and State laws and regulations and the rules of the Municipal Securities Rulemaking Board. In addition, because MUNICIPAL ADVISOR is a broker-dealer with significant business and economic interests due to the nature of its overall business, the success and profitability of MUNICIPAL ADVISOR is not dependent on maximizing short-term revenue generated from individualized recommendations to its clients but instead is dependent on long-term profitability built on a foundation of integrity, quality of service and strict adherence to its fiduciary duty where such duty exists. Furthermore, MUNICIPAL ADVISOR's municipal advisory supervisory structure, leveraging our long-standing and comprehensive broker-dealer supervisory processes and practices, provides strong safeguards against individual representatives of MUNICIPAL ADVISOR potentially departing from their regulatory duties due to personal interests.

***Other Municipal Advisor or Underwriting Relationships.***

MUNICIPAL ADVISOR serves a wide variety of other clients that may from time to time have interests that could have a direct or indirect impact on the interests of CLIENT. For example, MUNICIPAL ADVISOR serves as municipal advisor to other municipal advisory clients and, in such cases, owes a regulatory duty to such other clients just as it does to CLIENT under this Agreement. These other clients may, from time to time and depending on the specific circumstances, have competing interests, such as accessing the new issue market with the most advantageous timing and with limited competition at the time of the offering. In acting in the interests of its various clients, MUNICIPAL ADVISOR could potentially face a conflict of interest arising from these competing client interests. In other cases, as a broker-dealer that engages in underwritings of new issuances of municipal securities by other municipal entities, the interests of MUNICIPAL ADVISOR to achieve a successful and profitable underwriting for its municipal entity underwriting clients could potentially constitute a conflict of interest if, as in the example above, the municipal entities that MUNICIPAL ADVISOR serves as underwriter or municipal advisor have competing interests in seeking to access the new issue market with the most advantageous timing and with limited competition at the time of the offering. None of these other engagements or relationships would impair MUNICIPAL ADVISOR's ability to fulfill its regulatory duties to CLIENT.

***Broker-Dealer and Investment Advisory Business.***

MUNICIPAL ADVISOR is a broker-dealer and investment advisory firm that engages in a broad range of securities-related activities to service its clients, in addition to serving as a municipal advisor or underwriter. Such securities-related activities, which may include but are not limited to the buying and selling of new issue and outstanding securities and investment advice in connection with such securities, including securities of CLIENT, may be undertaken on behalf of, or as counterparty to, CLIENT, personnel of CLIENT, and current or potential investors in the securities of CLIENT. These other clients may, from time to time and depending on the specific circumstances, have interests in conflict with those of CLIENT, such as when their buying or selling of CLIENT's securities may have an adverse effect on the market for CLIENT's securities, and the interests of such other clients could create the

incentive for MUNICIPAL ADVISOR to make recommendations to CLIENT that could result in more advantageous pricing for the other clients. Furthermore, any potential conflict arising from MUNICIPAL ADVISOR effecting or otherwise assisting such other clients in connection with such transactions is mitigated by means of such activities being engaged in on customary terms through units of the MUNICIPAL ADVISOR that operate separately from MUNICIPAL ADVISOR's municipal advisory business, thereby reducing the likelihood that the interests of such other clients would have an impact on the services provided by MUNICIPAL ADVISOR to CLIENT under this Agreement.

In addition to the considerations above, the fact that MUNICIPAL ADVISOR's staff are engaged in support of these other business activities could create a conflict when multiple demands exist on a particular individual's time and resources. We reasonably believe that this conflict is mitigated by our staff's desire to complete CLIENT's work in a timely manner and consequently be compensated by MUNICIPAL ADVISOR for their efforts.

***Other Business Relationships***

MUNICIPAL ADVISOR may have existing or future business relationships, unrelated to CLIENT or MUNICIPAL ADVISOR's services to CLIENT, with underwriters, placement agents, attorneys, accountants, financial institutions, contractors or other entities whose services it may recommend to CLIENT or whom CLIENT may select on its own initiative. MUNICIPAL ADVISOR's business relationships with such entities may include payments or referrals made to Advisor by such entities or payments or referrals made by Advisor to such entities in connection with matters wholly unrelated to CLIENT's business or activities. Because under no circumstances will Advisor accept any form of payment or other remuneration, directly or indirectly, from any third party in connection with Advisor's services to CLIENT, Advisor believes that none of these other engagements or relationships would create a material conflict or otherwise impair MUNICIPAL ADVISOR's ability to fulfill its regulatory duties to CLIENT.

***Secondary Market Transactions in CLIENT's Securities.***

MUNICIPAL ADVISOR, in connection with its sales and trading activities, may take a principal position in securities, including securities of CLIENT, and therefore MUNICIPAL ADVISOR could have interests in conflict with those of CLIENT with respect to the value of CLIENT's securities while held in inventory and the levels of mark-up or mark-down that may be available in connection with purchases and sales thereof. In particular, MUNICIPAL ADVISOR or its affiliates may submit orders for and acquire CLIENT's securities issued in an Issue under the Agreement from members of the underwriting syndicate, either for its own account or for the accounts of its customers. This activity may result in a conflict of interest with CLIENT in that it could create the incentive for MUNICIPAL ADVISOR to make recommendations to CLIENT that could result in more advantageous pricing of CLIENT's bond in the marketplace. Any such conflict is mitigated by means of such activities being engaged in on customary terms through staff members of the MUNICIPAL ADVISOR that operate independently from MUNICIPAL ADVISOR's municipal advisory business, thereby reducing the likelihood that such investment activities would have an impact on the services provided by MUNICIPAL ADVISOR to CLIENT under this Agreement.

***Other Conflicts of Interest.*** None.

(b) ***Disclosures of Information Regarding Legal Events and Disciplinary History.*** MSRB Rule G-42 requires that municipal advisors provide to their clients certain disclosures of legal or disciplinary events material to its client's evaluation of the municipal advisor or the integrity of the municipal advisor's management or advisory personnel. Accordingly, Municipal Advisor addresses below the required disclosures and related information in connection with such disclosures.

Required disclosures include specific information about any criminal actions, regulatory actions, investigations, terminations, judgments, liens, civil judicial actions, customer complaints, arbitrations and civil litigation. Municipal Advisor and members of its staff have been subject to various such legal or disciplinary events. Municipal Advisor reasonably believes that it as an entity has no such events that may be material to CLIENT's evaluation of Municipal Advisor as such. However, during its 88 years as a broker/dealer, Municipal Advisor has accumulated a number of such events related to its broker/dealer business as such and CLIENT may wish to review these. Members of Municipal Advisor's staff who have also been registered representatives of one or more broker/dealers have disclosures which could potentially be material to CLIENT's evaluation. Specific instances of such events can be found



in Item 9 of our Form MA and, for staff members, Item 6 of Forms MA-I. Direct links to all of this information for the firm and each individual are provided on our website at:  
<http://www.wulffhansen.com/publish/disclosureMA.html>

The date of the last material change to a legal or disciplinary event disclosure on any Form MA or Form MA-I filed by Municipal Advisor with the SEC is December 10, 2019, which change consisted of adding historical disclosures about a newly affiliated third-party accountant. The disclosures were not related to the municipal advisory business.

(c) **Customer Protections.** Municipal Advisor is registered with the Securities and Exchange Commission and the Municipal Securities Rulemaking Board. The latter's website is located at [www.msrb.org](http://www.msrb.org). A municipal advisory client brochure is available on that website that describes the protections that may be provided by the MSRB's rules and how a client may file a complaint with an appropriate regulatory authority.

(d) **Future Supplemental Disclosures.** As required by MSRB Rule G-42, this information may be supplemented or amended, from time to time as needed, to reflect changed circumstances resulting in new conflicts of interest or changes in the conflicts of interest described above, or to provide updated information with regard to any legal or disciplinary events of Municipal Advisor. Municipal Advisor will provide CLIENT with any such supplement or amendment as it becomes available throughout the term of the Agreement.

**7. Choice of Law.**

This Agreement shall be construed and given effect in accordance with the laws of the State of California.

**8. Entire Agreement.** This instrument, including all Addenda and Appendices hereto, contains the entire agreement between the parties relating to the rights herein granted and obligations herein assumed. This Agreement may not be amended, supplemented or modified except by means of a written instrument executed by both parties.

**9. Severability.** If any provision of this Agreement is, or is held or deemed to be, invalid, inoperative or unenforceable as applied in any particular case in any jurisdiction or jurisdictions because it conflicts with any provisions of any constitution, statute, rule or public policy, or for any other reason, such circumstances shall not make the provision in question invalid, inoperative or unenforceable in any other case or circumstance, or make any other provision or provisions of this Agreement invalid, inoperative or unenforceable to any extent whatever.

Wulff, Hansen & Co.

By: Chris Charles

Title: President

Date: June 1, 2020

**ACKNOWLEDGED:**

City of Coalinga

By: Maria Dyer

Title: City Manager

Date: 10/6/2020

## DISCLOSURE OF CONFLICTS OF INTEREST WITH VARIOUS FORMS OF COMPENSATION

The Municipal Securities Rulemaking Board requires us, as your Advisor, to provide written disclosure to you about the actual or potential conflicts of interest presented by various forms of compensation. We must provide this disclosure unless you have required that a particular form of compensation be used. You should select a form of compensation that best meets your needs and the agreed upon scope of services.

**Forms of compensation; potential conflicts.** The forms of compensation for Advisors vary according to the nature of the engagement and requirements of the client, among other factors. Various forms of compensation present actual or potential conflicts of interest because they may create an incentive for an Advisor to recommend one course of action over another if it is more beneficial to the Advisor to do so. This document discusses various forms of compensation and the timing of payments to the Advisor.

**Fixed fee.** Under a fixed fee form of compensation, the Advisor is paid a fixed amount established at the outset of the transaction. The amount is usually based upon an analysis by the client and the Advisor of, among other things, the expected duration and complexity of the transaction and the agreed-upon scope of work that the Advisor will perform. This form of compensation presents a potential conflict of interest because, if the transaction requires more work than originally contemplated, the advisor may suffer a loss. Thus, the advisor may recommend less time-consuming alternatives, or fail to do a thorough analysis of alternatives. There may be additional conflicts of interest if the Advisor's fee is contingent upon the successful completion of a financing, as described below.

**Hourly fee.** Under an hourly fee form of compensation, the Advisor is paid an amount equal to the number of hours worked by the advisor times an agreed-upon hourly billing rate. This form of compensation presents a potential conflict of interest if the client and the Advisor do not agree on a reasonable maximum amount at the outset of the engagement, because the advisor does not have a financial incentive to recommend alternatives that would result in fewer hours worked. In some cases, an hourly fee may be applied against a retainer (e.g., a retainer payable monthly), in which case it is payable whether or not a financing closes. Alternatively, it may be contingent upon the successful completion of a financing, in which case there may be additional conflicts of interest, as described below.

**Fee contingent upon the completion of a financing or other transaction.** Under a contingent fee form of compensation, payment of an Advisor's fee is dependent upon the successful completion of a financing or other transaction. Although this form of compensation may be customary for the client, it presents a conflict because the Advisor may have an incentive to recommend unnecessary financings or financings that are disadvantageous to the client. For example, when facts or circumstances arise that could cause the financing or other transaction to be delayed or fail to close, an Advisor may have an incentive to discourage a full consideration of such facts and circumstances, or to discourage consideration of alternatives that may result in the cancellation of the financing or other transaction.

**Fee paid under a retainer agreement.** Under a retainer agreement, fees are paid to an Advisor periodically (e.g., monthly) and are not contingent upon the completion of a financing or other transaction. Fees paid under a retainer agreement may be calculated on a fixed fee basis (e.g., a fixed fee per month regardless of the number of hours worked) or an hourly basis (e.g., a minimum monthly payment, with additional amounts payable if a certain number of hours worked is exceeded). A retainer agreement does not present the conflicts associated with a contingent fee arrangement (described above).

**Fee based upon principal or notional amount and term of transaction.** Under this form of compensation, the Advisor's fee is based upon a percentage of the principal amount of an issue of securities (e.g., bonds) or, in the case of a derivative, the present value of or notional amount and term of the derivative. This form of compensation presents a conflict of interest because the advisor may have an incentive to advise the client to increase the size of the securities issue or modify the derivative for the purpose of increasing the Advisor's compensation.



## **ADDENDUM TO MUNICIPAL ADVISORY AGREEMENT**

### **Addendum 4**

#### **1. Purpose**

This Addendum 4 to the Municipal Advisory Agreement dated June 1, 2020 between the City of Coalinga (hereafter, "CLIENT") and Wulff, Hansen & Co. (hereafter, "Municipal Advisor" or "Advisor" or "MA") specifies and describes specific municipal advisory services to be performed by Municipal Advisor under that Agreement.

#### **2. Services**

##### **2.1 Scope of Services**

Municipal Advisor will provide the following services to CLIENT pursuant to this Addendum:

Municipal Advisor will advise and assist CLIENT in developing and arranging a lease financing the proceeds of which will go toward the purchase of a Fire Truck and related equipment for the CLIENT's Fire Department, or to reimburse CLIENT for other funds previously expended for the truck purchase, in the approximate amount of \$1,500,000 (the "Financing").

- a) Attendance, if requested, at public meetings of the CLIENT, including telephonically as appropriate, at which matters relating to the Services are considered, except routine matters, including informational and educational meetings with the public;
- b) Attendance at CLIENT's staff meetings, or meeting with members of the public, including telephonically as appropriate, on matters relating to the Services, upon the request of the CLIENT after reasonable notice;
- c) Work with members of the public, other public agencies, CLIENT staff, and Council members to discuss and respond to matters relating to the Services; and to develop and coordinate recommendations acceptable to interested parties;
- d) If requested, assist the CLIENT in its selection of any needed outside professionals (e.g., Bond Counsel, Placement Agent, consultants, and others as appropriate);
- e) Prepare a Distribution List with contact information on all relevant participants in the project and the refinancing and Schedule indicating timing for significant steps in the process;
- f) Assist any of the CLIENT's staff and/or special consultants in developing specific terms and conditions affecting the project and the financing so as to best reflect the CLIENT's priorities and interests;
- g) Preparation of Cash Flow analysis and other schedules per CLIENT's direction and related consultation;
- h) Telephone consultation with staff members to answer questions about the project, the financing and related matters;
- i) Assist in preparing and arranging for any issuance of securities or, alternatively, a true lease to be purchased by a private investor through a placement agent (Private Placement);
- j) Assist the CLIENT in transmitting to the Investor's Counsel, Bond Counsel and any Special Counsel requested information to be used in the creation of the Bond or Lease Offering Documents;
- k) Assist the CLIENT and the Placement Agent, Bond Counsel, Investor's Counsel and other members of the financing team in closing the transaction;
- l) Provide ongoing follow up consultation relating to the Financing, as necessary.

##### **2.2 Limitations on Scope of Services**

The services to be provided by Municipal Advisor to CLIENT pursuant to this Addendum are subject to the following limitations in addition to those described in the Agreement.

None.

### 3. Termination

The provisions of this Addendum 4 shall terminate and thereafter be null and void upon the closing and completion of services of December 31, 2021, whichever occurs first. This Addendum 4 may only be extended or amended by a written agreement between CLIENT and Wulff, Hansen & Co.

### 4. Fees

With regard to Services to be provided by Municipal Advisor under this Addendum 4, Municipal Advisor shall be compensated as follows:

The fee due to Municipal Advisor Under this Addendum 4 shall be paid out of the proceeds of the Financing and will be contingent on a successful sale or placement and the completion and funding of the specific Financing. Compensation related to the Financing, outlined herein, shall not be due to the Advisor for Services rendered under this Addendum 4 if the specified Financing is not completed. Advisor's fee for Services relating to the Financing described herein (estimated in the par amount of \$1.5 million) shall be \$13,000.

### 5. Conflicts of Interest

Municipal Advisor is not aware of any additional material conflicts of interest to which it is subject in the context of this Addendum 4 other than those previously disclosed to CLIENT in connection with the Agreement dated June 1, 2020, a copy of which is attached to this Addendum 4.

**APPROVED:**

City of Coalinga

/s/ \_\_\_\_\_

\_\_\_\_\_  
Print Name and Title

Date: \_\_\_\_\_

**APPROVED:**

Wulff, Hansen & Co.

/s/  \_\_\_\_\_

Chris Charles, President

Date: 5/21



Captain Billy Long  
Coalinga Fire Department  
300 West Elm Avenue  
Coalinga, CA 93210

April 15, 2021

RE: Offer to Provide One (1) 2019 Spartan Emergency Response Rear Mount Aerial(s)

Attention: Captain Billy Long

On behalf of Emergency Vehicle Group, Inc., I would like to thank you for the opportunity to provide you with the following offer for Coalinga Fire Department to purchase One (1) 2019 Spartan Emergency Response Rear Mount Aerial(s) on a Spartan Metro Star, 6 x 4, Diesel Powered MFD Flat Roof Chassis.

Emergency Vehicle Group, Inc. (EVG) is proud to be in the business of serving those who bravely serve our communities and help ensure the safety of our families and friends. Our pledge is to offer you the same quality of service and expertise that is demanded from you. Over the years we have introduced fire departments, municipalities and private companies to the absolute best in service, sales and support for emergency vehicle products.

We proudly serve California, Arizona and Nevada and offer you premium custom products along with the best value available in the industry. EVG accomplishes this by representing Spartan Emergency Response, SMEAL Fire Apparatus, Ladder Tower, SVI Trucks, Unruh Fire, Wheeled Coach Ambulance and Road Rescue Ambulance as well as offering ambulance remount services and command vehicles built by EVG.

EVG employs EVT and ASE Certified Mechanics with decades of experience in servicing emergency vehicles, fire apparatus and ambulances. EVG recognizes the importance of these vehicles as a life saving device and take great pride in serving those that bravely serve and protect us. Our corporate office and service facility is located in Anaheim, CA.

Our mission is to develop long-term relationships and provide our customers with "honest, intelligent effort" in everything we do for you. We are committed to do whatever it takes to surpass customers' expectations by continually improving upon what we do.

All of us at Emergency Vehicle Group, Inc. believe in long-term relationships and we look forward to the opportunity of working with you and Coalinga Fire Department. I would again like to thank you for the opportunity. Everyone at EVG offers you our sincere pledge of "Honest, Intelligent Effort" in everything we do for you now, and in the future.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Tom Gardner', is written over a light blue horizontal line.

Tom Gardner  
Regional Account Manager



**EMERGENCY  
VEHICLE  
GROUP**

## PROPOSAL

Captain Billy Long  
Coalinga Fire Department  
300 West Elm Avenue  
Coalinga , CA 93210

April 15, 2021

The undersigned is prepared to provide for the Coalinga Fire Department, upon receipt of a valid purchase order or a fully executed contract for final acceptance by Emergency Vehicle Group, the apparatus and equipment herein named and for the following prices:

| Description                                                                                                                             | Price Each            | Extended Price        |
|-----------------------------------------------------------------------------------------------------------------------------------------|-----------------------|-----------------------|
| One (1) 2019 Spartan Emergency Response Rear Mount Aerial(s)<br>on a Spartan Metro Star, 6 x 4, Diesel Powered MFD Flat Roof<br>Chassis | \$927,020.00          | \$927,020.00          |
| CA Sales Tax (Based on Rate of 8.975%)                                                                                                  | \$83,200.05           | \$83,200.05           |
| Tire Fee                                                                                                                                | \$17.50               | \$17.50               |
| Document Fee                                                                                                                            | \$80.00               | \$80.00               |
| <b>Total Purchase Price</b>                                                                                                             | <b>\$1,010,317.55</b> | <b>\$1,010,317.55</b> |

Said apparatus and/or equipment to be built and shipped in accordance with the specifications/work order reference number and any associated drawing(s) as provided. The specifications/work order/drawings herein contained will form a part of the final contract and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by Emergency Vehicle Group, Inc. of the purchase order or executed contract, and provided such alterations do not materially affect the cost of the construction of the apparatus.

The apparatus and/or equipment will be ready for delivery approximately days after receipt of valid purchase order or executed contract, not including chassis and materials delays, or other causes beyond our control.

The proposal for apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of the proposal, and with all applicable guidelines for Emergency Apparatus as published at time of the proposal, except as modified by the referenced specifications. Any increased costs incurred by the seller because of future changes in or additions to said standards will be passed along to the customer as an addition to the price set forth above.

Unless accepted within 60 days from date of proposal (listed above), the right is reserved to withdraw this proposition.

Respectfully Submitted,

Tom Gardner  
Regional Account Manager



**EMERGENCY  
VEHICLE  
GROUP**

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## Purchase Agreement

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This Purchase Agreement (together with all attachments referenced herein, the "Agreement"), made and entered into by and between Emergency Vehicle Group, Inc, a Nevada corporation ("EVG"), and Coalinga Fire Department ("Customer") is effective as of the date specified in Section 3 hereof.

1. Definitions.

- a. "Product" means the apparatus and any associated equipment manufactured or furnished for the Customer by EVG pursuant to the Specifications
- b. "Specifications" means the general specifications, technical specifications, training, and testing requirements for the Product contained in the EVG Proposal for the Product
- c. "EVG Proposal" means the proposal provided by EVG attached as an attachment prepared in response to the Customer's request
- d. "Delivery" means the date EVG is prepared to make physical possession of the Product available to the Customer
- e. "Acceptance" The Customer shall have fifteen (15) calendar days of Delivery to inspect the Product for substantial conformance with the material Specifications; unless EVG receives a Notice of Defect within fifteen (15) calendar days of Delivery, the Product will be deemed to be in conformance with the Specifications and accepted by the Customer

2. Purpose. This Agreement sets forth the terms and conditions of EVG's sale of the Product to the Customer.

3. Term of Agreement. This Agreement will become effective on the date it is signed and approved by EVG's authorized representative pursuant to Section 22 hereof ("Effective Date") and, unless earlier terminated pursuant to the terms of this Agreement, it will terminate upon the Customer's Acceptance and payment in full of the Purchase Price.

4. Purchase and Payment. The Customer agrees to purchase the Product specified for the total purchase price of One Million Ten Thousand Three Hundred Seventeen Dollars and Fifty Four Cents (\$1,010,317.55) ("Purchase Price"). Prices are in U.S. funds.

5. Future Changes. Various state or federal regulatory agencies (e.g. NFPA, KKK, DOT, EPA) may require changes to the Specifications and/or the Product and in any such event any resulting cost increases incurred to comply there with will be added to the Purchase Price to be paid by the Customer. In addition, any future drive train upgrades (engine, transmission, axles, etc.), or any other specification changes have not been calculated into our annual increases and will be provided at additional cost. To the extent practicable, EVG will document and itemize any such price increases for the Customer.

6. Agreement Changes. The Customer may request that EVG incorporate a change to the Products or the Specifications for the Products by delivering a change order to EVG; provided, however, that any such change order must be in writing and include a description of the proposed change sufficient to permit EVG to evaluate the feasibility of such change ("Change Order"). Within [seven (7) business days of receipt of a Change Order, EVG will inform the Customer in writing of the feasibility of the Change Order, the earliest possible implementation date for the Change Order, of any increase or decrease in the Purchase Price resulting from such Change Order, and of any effect on production scheduling or Delivery resulting from such Change Order. EVG shall not be liable to the Customer for any delay in performance or Delivery arising from any such Change Order. A Change Order is only effective when counter-signed by EVG's authorized representative.



7. Cancellation/Termination. In the event this Agreement is cancelled or terminated by a party before completion, EVG may charge a cancellation fee. The following charge schedule based on costs incurred may be applied: (a) 10% of the Purchase Price after order is accepted and entered by EVG; (b) 20% of the Purchase Price after completion of approval drawings, and; (c) 30% of the Purchase Price upon any material requisition. The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. EVG endeavors to mitigate any such costs through the sale of such Product to another purchaser; however Customer shall remain liable for the difference between the Purchase Price and, if applicable, the sale price obtained by EVG upon sale of the Product to another purchaser, plus any costs incurred by EVG to conduct any such sale.

8. Delivery, Inspection and Acceptance. (a) Delivery. Delivery of the Product is scheduled to be within days of the Effective Date of this Agreement, F.O.B. Anaheim, CA. Risk of loss shall pass to Customer upon Delivery. (b) Inspection and Acceptance. Upon Delivery, Customer shall have fifteen (15) days within which to inspect the Product for substantial conformance to the material Specifications, and in the event of substantial non-conformance to the material Specifications to furnish EVG with written notice sufficient to permit EVG to evaluate such non-conformance ("Notice of Defect"). Any Product not in substantial conformance to material Specifications shall be remedied by EVG within thirty (30) days from the Notice of Defect. In the event EVG does not receive a Notice of Defect within fifteen (15) days of Delivery, Product will be deemed to be in conformance with Specifications and Accepted by Customer.

9. Notice. Any required or permitted notices hereunder must be given in writing at the address of each party set forth below, or to such other address as either party may substitute by written notice to the other in the manner contemplated herein, by one of the following methods: hand delivery; registered, express, or certified mail, return receipt requested, postage prepaid; or nationally-recognized private express courier:

Emergency Vehicle Group, Inc.  
2883 East Coronado Street  
Anaheim, CA 92806

Coalinga Fire Dept  
300 West Elm Avenue  
Coalinga , CA 93210

10. Standard Warranty. Any applicable warranties are attached hereto and made a part hereof. Any additional warranties must be expressly approved in writing by EVG's authorized representative.

- a. Disclaimer. OTHER THAN AS EXPRESSLY SET FORTH IN THIS AGREEMENT, NEITHER EVG, ITS AUTHORIZED MANUFACTURERS, AFFILIATES, SUBSIDIARIES, LICENSORS OR SUPPLIERS, THEIR RESPECTIVE OFFICERS, DIRECTORS, EMPLOYEES, SHAREHOLDERS, AGENTS OR REPRESENTATIVES, MAKE ANY EXPRESS OR IMPLIED WARRANTIES WITH RESPECT TO THE PRODUCTS PROVIDED HEREUNDER OR OTHERWISE REGARDING THIS AGREEMENT, WHETHER ORAL OR WRITTEN, EXPRESS, IMPLIED OR STATUTORY. WITHOUT LIMITING THE FOREGOING, ANY IMPLIED WARRANTY OR CONDITION OF MERCHANTABILITY, THE IMPLIED WARRANTY AGAINST INFRINGEMENT, AND THE IMPLIED WARRANTY OR CONDITION OF FITNESS FOR A PARTICULAR PURPOSE ARE EXPRESSLY EXCLUDED AND DISCLAIMED. STATEMENTS MADE BY SALES REPRESENTATIVES OR IN PROMOTIONAL MATERIALS DO NOT CONSTITUTE WARRANTIES.
- b. Exclusions of Incidental and Consequential Damages. In no event shall EVG be liable for consequential, incidental or punitive damages incurred by Customer or any third party in connection with any matter arising out of or relating to this Agreement, or the breach thereof, regardless of whether such damages arise out of breach of warranty, tort, contract, strict liability, statutory liability, indemnity, whether resulting from non-delivery or from EVG's own negligence, or otherwise.

11. Insurance. EVG maintains the following limits of insurance with a carrier(s) rated A- or better by AM. Best:

Commercial General Liability Insurance:

Products/Completed Operations Aggregate: \$1,000,000

Each Occurrence: \$1,000,000

Umbrella/Excess Liability Insurance:

Aggregate: \$2,000,000

Each Occurrence: \$2,000,000

The Customer may request: (x) EVG to provide the Customer with a copy of a current Certificate of Insurance with the coverages listed above; (y) to be included as an additional insured for Commercial General Liability (subject to the terms and conditions of the applicable EVG insurance policy); and (z) all policies to provide a 30 day notice of cancellation to the named insured

12. Indemnity. The Customer shall indemnify, defend and hold harmless EVG, its officers, employees, manufacturers, agents or subcontractors, from any and all claims, costs, judgments, liability, loss, damage, attorneys' fees or expenses of any kind or nature whatsoever (including, but without limitation, personal injury and death) to all property and persons caused by, resulting from, arising out of or occurring in connection with the Customer's purchase, installation or use of goods sold or supplied by EVG which are not caused by the sole negligence of EVG.

13. Force Majeure. EVG shall not be responsible nor deemed to be in default on account of delays in performance due to causes which are beyond EVG's control which make EVG's performance impracticable, including but not limited to civil wars, insurrections, strikes, riots, fires, storms, floods, other acts of nature, explosions, earthquakes, accidents, any act of government, delays in transportation, inability to obtain necessary labor supplies or manufacturing facilities, allocation regulations or orders affecting materials, equipment, facilities or completed products, failure to obtain any required license or certificates, acts of God or the public enemy or terrorism, failure of transportation, epidemics, quarantine restrictions, failure of vendors (due to causes similar to those within the scope of this clause) to perform their contracts or labor troubles causing cessation, slowdown, or interruption of work.

14. Default. True occurrence of one or more of the following shall constitute a default under this Agreement: (a) the Customer fails to pay when due any amounts under this Agreement or to perform any of its obligations under this Agreement; (b) EVG fails to perform any of its obligations under this Agreement; (c) either party becomes insolvent or become subject to a bankruptcy or insolvency proceedings; (d) any representation made by either party to induce the other to enter into this Agreement is false in any material respect; (e) the Customer dissolves, merges, consolidates or transfers a substantial portion of its property to another entity; or (f) the Customer is in default or has breached any other contract or agreement with EVG.

15. Manufacturer's Statement of Origin. It is agreed that the manufacturer's statement of origin ("MSO") for the Product covered by this Agreement shall remain in the possession of EVG until the entire Purchase Price has been paid. If more than one Product is covered by this Agreement, then the MSO for each individual Product shall remain in the possession of EVG until the Purchase Price for that Product has been paid in full. In case of any default in payment, EVG may take full possession of the Product, and any payments that have been made shall be applied as payment for the use of the Product up to the date of taking possession.

16. Independent Contractors. The relationship of the parties established under this Agreement is that of independent contractors and neither party is a partner, employee, agent, or joint venture of or with the other.

17. Assignment. Neither party may assign its rights and obligations under this Agreement unless it has obtained the prior written approval



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Purchase Agreement for Emergency Apparatus (continued)

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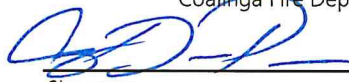
18. Governing Law; Jurisdiction. Without regard to any conflict of laws provisions, this Agreement is to be governed by and under the laws of the state of California.

19. Facsimile Signatures. The delivery of signatures to this Agreement by facsimile transmission shall be binding as original signatures. 20. Entire Agreement. This Agreement shall be the exclusive agreement between the parties for the Product. Additional or different terms proposed by the Customer shall not be applicable, unless accepted in writing by EVG's authorized representative. No change in, modification of, or revision of this Agreement shall be valid unless in writing and signed by EVG's authorized representative.

21. Conflict. In the event of a conflict between the Customer Specifications and the EVG Proposal, the EVG Proposal shall control. In the event there is a conflict between the EVG Proposal and this Agreement, the EVG Proposal shall control.

22. Signatures. This Agreement is not effective unless and until it is approved, signed and dated by EVG Manufacturing, Inc.'s authorized representative.


Coalinga Fire Department:

 5/10/21  
Signature Date

GREG DUPUIS  
Printed Name

FIRE CHIEF  
Title

Emergency Vehicle Group:

 4/15/2021  
Signature Date

Tom Gardner  
Printed Name

Regional Account Manager  
Title



# STAFF REPORT - CITY COUNCIL/SUCCESSOR AGENCY/PUBLIC FINANCE AUTHORITY

**Subject:** Authorize Assistant City Manager to Execute a Task Order with Blackwater Engineering to Prepare a Preliminary Engineering Report related to the Water Filtration Plant In Connection with the 2020 Water Bond Projects

**Meeting Date:** May 20, 2021

**From:** Marissa Trejo, City Manager

**Prepared by:** Sean Brewer, Assistant City Manager

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## I. RECOMMENDATION:

Council Authorization for the Assistant City Manager to Execute a Task Order with Blackwater Engineering to provide engineering services to evaluate and prepare conceptual design of the proposed water filtration plant revenue bond projects.

## II. BACKGROUND:

The City executed an on-call contract for services with Blackwater Engineering on March 22, 2021 to provide engineering services related to the recently approved water bond projects. Blackwater was retained to provide engineering services for projects at the water filtration plant. This first task order is to evaluate and prepare conceptual design of the proposed water filtration plant revenue bond projects.

## III. DISCUSSION:

Blackwater Engineering's scope for task order 1 is to prepare a Technical Report that evaluates the proposed water filtration plant improvements, provides budget level cost estimates, and recommends priorities and sequencing strategies for completing the work in a way that maximize spending bond money efficiently and quickly. A copy of the proposal and full scope of work is attached to the staff report.

## IV. ALTERNATIVES:

- Staff has no alternative as this step is necessary to fully understand the project parameters as well as allow staff to make educated and informed decisions when choosing a course of action for projects as the water filtration plant.

## V. FISCAL IMPACT:

Blackwater's services will be performed on a time and materials basis per their standard 2021 rate schedule in their master on-call contract, with a budget not to exceed \$45,107. All costs associated with this task order will be paid through 2020 bond proceeds.

## ATTACHMENTS:

| File Name                                      | Description                              |
|------------------------------------------------|------------------------------------------|
| ❏ Task_Order_1_-_WTP_Evaluation_Blackwater.pdf | Task Order 1 - WTP Evaluation Blackwater |

**CITY OF COALINGA**

**WATER FILTRATION PLANT AND DISTRIBUTION INFRASTRUCTURE PROJECTS  
PRELIMINARY DESIGN REPORT**

**CONSULTING SERVICES  
TASK ORDER NO. 1**

**May 6, 2021**

Black Water is pleased to present this proposal for engineering services to evaluate and prepare conceptual design of the proposed water filtration plant revenue bond projects. Evaluation of the projects will include cost estimates for equipment and materials needed to build the improvements. This scope includes the preparation of a Technical Report that evaluates the proposed water filtration plant improvements, provides budget level cost estimates, and recommends priorities and sequencing strategies for completing the work.

**SCOPE OF WORK**

Black Water has completed a site visit and reviewed the project descriptions with City management staff and operators to understand the goals of this endeavor for maximizing spending of revenue bond money efficiently and quickly for the water filtration plant improvements, as follows:

- Rehabilitation of Flocculation Basins 1 and 2.
- Air scour for filter beds: Replace existing ceramic underdrains with plastic undrains for adding air scour to filters 1, 2, and 4. As part of the project, the media will also be replaced.
- Rehabilitation of the sludge dewatering basins and piping system.
- Moss screen replacement at the Coalinga Canal intake.
- Wash water tank: evaluate two alternatives - repair of the tank and rerouting piping to fill tank from the distribution system to eliminate or provide added reliability of the tank with a bypass option.
- Replacement of filter valve actuators.

**Task 1: Information Collection and Review**

On 4/22/21, Black Water's engineers met with City management and operations staff to discuss project goals and schedule and inspect the existing processes at the plant.

Black Water's Project Manager will prepare a list and request available documents and records including as-built drawings, design criteria, permits, O&M manuals and records, and compliance reporting and history. This will help expedite the information collection and review process.

In addition to obtaining these relevant documents will be conferring with the operations staff and understanding their perspectives on what is working and not working at the plant. Gleaning this institutional knowledge from those have who hands-on understanding of the facility's liabilities,

strengths, and opportunities is an essential component to our developing a report that will be useful for future planning of capital investment in the plant and achieving the City's water treatment and sustainability goals.

#### Task 2: Technical Report

Following our careful review of the relevant documents and assessment of the existing plant, Black Water will begin preparing the draft Technical Report. At a minimum, the sections of the report will include:

- Background of Water Filtration Plant
- Description of problems
- Summary of current and anticipated future regulatory requirements
- CEQA considerations
- Development of project options
- Evaluation criteria and methodology
- Comparison of options
- Planning level cost estimates
- Summary and recommendations
- References

The draft report will be prepared and internally reviewed following our quality assurance protocol, then submitted to the City for review and comment. At that time, Black Water will schedule and conduct a project review meeting to discuss and resolve any questions resulting from the City's review. The meeting will also be used to develop a consensus for completing the study and preparing a final document.

*Deliverables: Preliminary and Final Technical Report provided in electronic format.*

#### Task 3: Project Meetings and Administration

This task includes two (2) on-site project meetings with the client. Administration includes general office and overhead activities directly attributed to tracking and managing the progress of the project. Typical tasks include phone calls, copying and production, budget and schedule tracking, resource allocation, and invoicing.

#### Task 4 (Optional): Support and Presentation of Final Technical Report to the City Council

For this task, Black Water will work with City staff to prepare and present the results of the study to the City Council. This includes the preparation of exhibits and presentation documents, providing a summary narrative of the methodology and recommendations of the study, and respond to questions or comments from the council or the public.

Exclusions:

Construction Documents  
Surveys  
CEQA  
Permitting  
Agency Fees

In the event where the budget may be exceeded for a task, or where the City requests an addition to the scope, we will work with the City first to identify available budget under the current contract amount before requesting additional fees.

**Attachments:**

Level of Effort and Fee Estimate

**CITY OF COALINGA**  
**WATER FILTRATION PLANT AND DISTRIBUTION INFRASTRUCTURE PROJECTS**  
**TASK ORDER NO. 1 - PRELIMINARY DESIGN REPORT**

MAY 6, 2021



*level of effort - staff time*

|                     |                                                   | <b>BLACKWATER</b> |                 |                    |               |                |                        |                 | <b>TOTAL</b>    |
|---------------------|---------------------------------------------------|-------------------|-----------------|--------------------|---------------|----------------|------------------------|-----------------|-----------------|
| Billing Rates \$/hr |                                                   | 189               | 172             | 135                | 115           | 65             |                        |                 |                 |
| TASK                | Task Activity                                     | Project Manager   | Senior Engineer | Assistant Engineer | CADD/ GIS Pro | Office/ Admin. | BlackWater Total Hours | BlackWater Fee  |                 |
| 1.0                 | Information Collection and Review                 | 4                 | 12              | 24                 |               | 1              | 41                     | \$6,125         | \$6,125         |
| 2.0                 | Technical Report                                  | 12                | 40              | 94                 | 32            | 8              | 186                    | \$26,038        | \$26,038        |
| 3.0                 | Project Meetings and Administration               | 12                | 12              | 24                 |               | 8              | 56                     | \$8,092         | \$8,092         |
| 4.0                 | Task 4 (Optional) Presentation to Council Support | 12                | 12              |                    |               | 8              | 32                     | \$4,852         | \$4,852         |
|                     | <b>TOTALS</b>                                     | <b>40</b>         | <b>76</b>       | <b>142</b>         | <b>32</b>     | <b>25</b>      | <b>315</b>             | <b>\$45,107</b> | <b>\$45,107</b> |

**STAFF REPORT - CITY COUNCIL/SUCCESSOR AGENCY/PUBLIC FINANCE  
AUTHORITY**

**Subject:** Public Works, Utilities & Community Development Monthly Report for April 2021  
**Meeting Date:** May 20, 2021  
**From:** Marissa Trejo, City Manager  
**Prepared by:** Sean Brewer, Assistant City Manager

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**I. RECOMMENDATION:**

Public Works, Utilities and Community Development Monthly Report for April 2021.

**II. BACKGROUND:**

**III. DISCUSSION:**

**IV. ALTERNATIVES:**

**V. FISCAL IMPACT:**

**ATTACHMENTS:**

|   | File Name                     | Description                   |
|---|-------------------------------|-------------------------------|
| □ | Monthly_Report_April_2021.pdf | Monthly Report for April 2021 |



**PUBLIC WORKS AND UTILITIES DEPARTMENT  
MONTHLY REPORT FOR  
APRIL 2021**

**\*Note: New items and updates from last month's report are in bold print.**

**PUBLIC WORKS**

**NATURAL GAS DISTRIBUTION:**

- **Cathodic protection inspections and repairs on gas meters- Continued**
- Employees received locating training. (Annual requirement)
- Odorant/Pressure testing conducted on gas system.
- Rural inspection on exposed pipeline was conducted.
- **Responded to broken gas meter at 565 S. Coalinga St.**
- **Gas Leak Survey to begin second week in May.**

**WATER DISTRIBUTION:**

- Repaired water leak 6" main Derrick/Palmer
- Repaired water leak Deerfield
- Repaired water leak 166 W. Elm
- Repaired water leak 840 W. Elm
- Replaced 6x2 water meter Fairview mobile home park.
- Replaced 3" meter 31373 W Gale Ave
- Replaced 17 water meters with radio read.
- Conducted Water line Flushing on Distribution System
- **Repaired 2 more leaks on Derrick/Palmer water main.**
- **Replaced 4" water meter at 30933 W. Gale Ave**
- **Replaced 3" water meter at West hills farm of the future**
- **Repaired water testing station at 24863 W. Jayne Ave.**

**WASTEWATER COLLECTION:**

- Cleared sewer blockage 100 blk E. Elm.
- Worked on La Cuesta Lift Station clearing debris from pump.

**SIDEWALKS:**

- Nothing to report.

**PARKS:**

- Nothing to report.

## MISCELLANEOUS:

- Road patching potholes- **Continued**
- Finished Crack Sealing Fox Hollow area also did Garfield Polk/Roosevelt continuing with various streets.
- Installed cages on backflows Cherry Ln.
- Repaired and replaced Runway lights at Airport.
- Washed thermal plastic around school area.
- Installed Stop Sign and Stop Bar Pine and Glenn St. small median to be installed first week in April.
- **Removed 11 trees in prep for ATP3.**
- **Installed new median at Pine and Glenn St.**
- **Continued with Crack Sealing 6<sup>th</sup>, 4<sup>th</sup>, & Ivy St.**

## UTILITIES

- **City wide flushing was done on March 24th & 25<sup>th</sup>.**
- Oil King booster sta. P17 starter parts have been order. **New starter switch was installed on P17 and is back in service.**

## WATER TREATMENR PLANT (WTP)

- **City wide flushing schedule for the week of June 14th.**
- **Derrick by-pass valve quotes for 10" PRV and 10" WV.**
- **Frisch Eng. & Lighthouse working with them on Derrick by-pass and HWY 198 getting signal to SCADA from PRV.**

## WATER TREATMENR PLANT (WTP)

- City staff is working with Carter Redding on PHA for Fresno County. In progress About 90% complete. RMP / PSM have been completed. Training is schedule for March 17. **Training, RMP / PSM Complete.**
- **Hach equipment quarterly maintenance is schedule for the week of May 24th.**
- P15 motor and pump will be out of service. P15 motor and pump have been installed but not in-service coupling problem. **Schedule to be back in service the week of May 24<sup>th</sup>.**
- Calaveras cathodic protection Corpro and Farwest are getting us quotes for replacement anodes and a new Impressed Current system. Corpro will be doing the work and is expected to be out March 4 & 5 to remove old Cp system. New Impress Current system has been installed and is working.
- SCADA System – Light House still doing their investigation on existing conduit lines & wiring in the filter building 5 & 6.
- **SCADA System – Working with Frisch Eng. on Programming Control Strategies.**
- **Westland Water – Flow Meter installation date has been set for May 17<sup>th</sup> & 18<sup>th</sup>.**
- Jennings Consulting Group looking at the WTP ERP & R and R Assessment Plans for the EPA. **Jennings are working on scope of work and cost for ERP.**
- SCI Pumps are looking at our two Sludge & Rec pump that were taken out of service years ago to see about getting them back in service. **They are still doing research.**
- **WTP Annual Report in progress and gathering information. In progress**
- **WTP CCR Report in progress.**
- **MKN & Blackwater Eng. Working on scope of work and cost for updating Emergency Chlorine Disinfection Plan and Watershed Sanitary Survey.**
- **MKN working on scope of work and cost to update Risk and Resilience Plan.**



## WASTEWATER TREATMENT PLANT (WWTP)

- City crew working on getting pond 3 cattails, and small trees. **Ongoing.**
- Control room equipment up grade. **In progress**
- **New Digester blower #1 back in service.**
- Tri City is working on updating WWTP site areas for discharging effluent water permit. **In progress.**
- **Advance Flowline is looking at replacement cost for the Bar Screen Air Actuator.**
- Radio field getting quotes to remove about 1 -2 feet of sludge off the top of the field to get to the sand bed for drainage. In progress Goldsmith const. and Mike Wilson Const. waiting on quotes.
- SCI and West Hills Machine are looking for replacement parts for the Scum pump. **Council approved for new Scum pump SCI will order one.**
- **SWRCB CV-Salt Program – Certificate of Participation & Notice of Intent have been filed with SWRCB.**

## ASSISTANT CITY MANAGER

### PUBLIC WORKS/UTILITIES

- **Water Revenue Bonds:** Bonds have been issued and funds are available. Staff is currently working with Black Water and MKN to development project scopes and cost estimates to begin completing the projects associated with the bond.
- **Street Light Acquisition:** Staff has been working with Tanko and coordinating effort to acquire the streetlights. Staff has included this purchase in the FY22 TDA budget proposal.
- **TTHM:** Project is shovel ready and staff will be meeting with MKN to bid this project and provide construction engineering services.
- **SCADA:** Currently under construction. Expected to be complete in August 2021.
- **Secondary WWTP Access Road:** This is a low priority project as this time considering the other items staff is working on.
- **S. Princeton Drainage Issues:** Staff met with PG&E in March to discuss and is expecting a follow up in the next month or two.
- **Training:** OQ Evaluations have begun and are nearly complete. 4 staff have been evaluated on basic subjects and intermediary levels.
- **Elm/Pacific Parcel Map** –City Engineer to finalize the parcel map at Pacific and Elm to support future development and the future trail system.
- **2020 Urban Water Management Plan:** Staff is working on a new RFP to solicit proposal from qualified engineers to provide the required 2020 UWMP document.
- **Surge Tanks:** Staff is planning to work with Black Water Engineering to provide guidance as to how to proceed with inspections of the facilities.
- **Water Treatment Plant Solar Facility:** Staff is working with the City's real estate agent and awaiting a response from the property owner.
- **Metering Logistics and Streamlining:** Staff is working to streamline meter reading through resequencing various read routes. Also, working to correct the number of rereads issued per month by evaluating commonalities month over month and addressing the issues prior to them being issued as rereads. This could potentially save 40+ hours per week.
- **Natural Gas PHMSA (CPUC) Audit 2020:** On December 15-16, 2020, the CPUC conducted an audit of our natural gas system on behalf of PHMSA. This audit will be focused on our Damage Prevention Program. We are presently awaiting an official response from PHMSA. It is unknown when this will occur.
- **Cathodic Protection Survey:** The 2020 Cathodic survey of our natural gas pipeline has been completed, and staff has received the final report. This survey differs from past surveys, as it identified and addresses different criteria to meet compliance. Staff is happy to report that full compliance with 49 CFR 192 has been achieved.

- **Public Works Training Program:** Work has begun to identify the needs of Public Works regarding training. Most of the efforts focuses on natural gas, water distribution, and Sewer distribution. It will also extend to basic skill sets such as basic electrical troubleshooting. The goal is to create regular intervals of standardized training preparing them to qualify and obtain certifications needed to progress in their career. This program will also include a well-organized training room and simulation environment. Materials to complete the training room have been procured.
- **Utilities Conferencing Room:** Work has been completed to setup a conferencing room at our water plant. The environment includes a ceiling mounted projector, a ceiling mounted speaker, a wide-angle webcam, a group-oriented microphone, and supporting hardware. This environment will allow for training in small groups (remote training) and conferencing.
- **AE Contract:** The FHWA requires that agencies solicit for City Engineer's (CE) every 5 years if that CE is involved with federally funded projects. Without the solicitation and other various rules, the City could potentially lose money granted from the federal government. This process is underway.
- **Street Hump Program:** Staff has begun to form a street hump program in which citizens can vote to have street humps installed at their location. The program overview has been completed, and a draft program document is expected on the June 3<sup>rd</sup> City Council meeting.
- **Phone Systems Upgrade (WTP):** A device that the WTP relied upon for SCADA to warn operators of potential problems during off hours failed. This device was no longer available for replacement. To address the issue now and in the future, a modern phone system was implemented at the WTP. This system is capable of both normal phone calls and is able to interface with SCADA.

## LOCAL STREET PROEJCTS

- **Phelps Ave Reconstruction Project** –The City Engineer will be inspecting the A/C cross section to ensure it meets industry standards once they inspection equipment arrives. This will most likely be conducted in summer once the device arrives.
- **Sunset Street Reconstruction:** Construction started April 5<sup>th</sup> and is expected to conclude in late June.
- **Precision Concrete Cutting:** Staff has entered in a contract with Precision Concrete Cutting. The goal is to conduct a survey of the entirety of Coalinga's sidewalk infrastructure and to note the optimal method to correct deficiencies. District 2's and District 4 have been completed. Inspections of the remaining districts are underway.
- **Cost Share Program:** Staff has refined the cost share program as requested by Council and presented the program for their approval. Approval was granted with the condition of priority for people who have mobility detriments. The application and program will be posted when a budget has been appropriated at the start of next fiscal year.
- **Pine Street Improvements:** Public Works staff completed the work on April 7, 2021.

## GRANTS

Staff has been continuing to meet with Blais and Associates monthly in accordance with their grant contract to review possible grant opportunities. Below is a status update on all grant activity within the Public Works/Utilities and Community Development Department(s):

- **State Parks Per Capita Program:** Staff is developing a scope of work for the \$177,000 the City is allocated in state parks funds. Applications for projects are due by December 31, 2021.
- **HOME** Staff is awaiting a standard agreement in order to proceed with implementation.
- **AHSC Affordable Housing Grant Application for Pacific and Elm Ave:** Staff is waiting on the submission of the standard agreements so that they may be executed and allow the project to start.
- **STBG (2015):** Forest Phase 4 (Elm -1<sup>st</sup>) –The project has been placed in suspension until PG&E can energize the lights. Still no expected energize date.

- **CMAQ (2015):** Alley Paving – Design is complete, and staff is currently reviewing the construction drawings. The project is expected to go out to bid the May 2021 with a start of construction sometime in the summer.
- **ATP Cycle 3:** Sidewalk Gaps and Safety Enhancements – Bid opening is set for May 18<sup>th</sup> and construction is expected to begin in summer 2021. Public Works Crews have been out removing trees and replacing fences in anticipation of sidewalk installation.
- **CMAQ:** Trail Segments 10-12 – This project is currently under design with construction expected in spring/summer 2021.
- **ATP Cycle 4** – Trail segments, 9, 4 and 3 (portion) – CEQA work is currently underway and is expected to be completed by fall 2021. The City Engineer is requesting an extension for CEQA due to Caltrans required Biological surveys which have to be conducted in late spring.
- **STBG (2017) – Polk street (5<sup>th</sup> to Elm)** - Project started on April 5, 2021 and is expected to conclude towards the end of June.
- **CMAQ (2019):** The City was notified of two grant awards that the City applied for in early 2020. Under the CMAQ program the City was awarded an alley project in amount of \$681,000 and another segment of our master trail system in the amount of \$1.1 million. These are programmed for late 2021 funding cycle.
- **STBG (2019) - Polk street (Elm to City Limits)** – The City was awarded funding for the reconstruction of Polk Street from Elm to the City Limits. Design is currently underway, and construction is expected on FY22.
- **CDBG** – Staff received notice that the City will not be eligible for CDBG funding at this time for Van Ness Storm Drain Project due to the income levels the state has listed for the block in which the project is located. With that, this project will be shovel ready in the coming weeks and staff will be working with Self Help to look into a broader income study or wait for the release of the 2020 census data which is expected to be favorable to the City in terms of eligibility.
- **MJLRSP** – Staff has entered into a Multi-Jurisdictional agreement with Fresno COG. Previously we had sought an independent contract with TJKM but found a MJ-LRSP to be more advantageous in regard to staff time and cost. With the MJ-LRSP, we would still gain the primary benefits of an independent LRSP; HSIP funding and an analysis of traffic data. The MJ-LRSP selection committee has met and cast our scores on proposals. A review of the initial data is scheduled to occur on May 26<sup>th</sup>.
- **LEAP** – The City has applied for housing funds through the local Early Action Planning Grant for \$65,000 in order to support the kickstart to the City's Cottage home program. Staff has executed the standard agreement and is expected to start work in the summer.
- **PLHA** - The City has applied for additional housing funds through the Permanent Local Housing Allocation program to complement the City's Cottage home program by offering down payment assistance and rehabilitation funds to income qualifying residents.
- **Clean Water State Revolving Fund Grant Application** – Staff is finalizing the application to be submitted to the state for a planning grant to study needed improvements to the waste collection and wastewater treatment plant. Once the Urban Water Management Plan is complete the application will be submitted to the State.
- **Water Meter AMI Pilot Program** – Staff presented the AMI pilot program to the City Council at the October 1, 2020 meeting and currently accepting application for participation. Presently staff is working to implement Beacon read data with Tyler. – **May be repetitive.**
- **ATP Cycle 5 Grant** – Staff was notified by COG that the City will be awarded funds for the preliminary engineering phase of the project and staff expects to apply for construction funding this CMAQ cycle.
- **HSIP (highway Safety Improvement Program) – Cambridge/Elm Signalization** – Project is expected to conclude in June as long as the signal poles arrive in early June as anticipated.

## **PARKS**

- **Frame Park Splash Pad:** A bid has been awarded and construction is expected to start in early June.

## COMMUNITY DEVELOPMENT

- Cottage Home Program – *Staff is working with Self Help Enterprises on a fund request to obtain program funds to start the development of the cottage home ADU program. This is being accomplished through the LEAP and PLHA programs.*
- *Council Chambers Technology Modernization* has been completed. The entire audio and video network has been rebuilt completely. The modernization included new microphones, microphone mixers, amplifier, speakers, mute control switches, video camera, projectors, projector screens, computer, video switch, and supporting hardware/wires. Staff will be moving on to completing the modernization of the conference room.
- Family Dollar: This project is most likely going to have to go through new approvals as the building plans are no longer valid due to code cycle changes and the site plan review has expired due to the length of inactivity and lack of substantial completion.
- The City Engineer is currently reviewing the Luxe Estates Final Map application. This project is located on the northeast corner of La Questa and Phelps. The developer has requested that this project proceed with review. City Engineering currently reviewing.
- Staff is working on an ordinance that will update the Large Family Daycare regulations to be consistent with State law related to land use.
- Granite Mining Expansion – Granite has submitted their application for CUP for their expansion in the City limits. Staff is currently reviewing the application and expected to start hearings in June.
- Heritage Park Assisted Living and Alzheimer's Facility – Staff has reviewed the application and scheduling hearings for late May before the Planning Commission and to City Council in June.
- CUP 21-01 – The Planning Commission approved a conditional use permit for a new commercial cannabis cultivation and manufacturing facility at 1951 Mercantile Lane in the industrial park.
- CUP 21-02 – Next Green Wave Facility B – Planning Commission approved this project on March 23, 2021.
- CUP 21-03 – CHRPD Lighting Height Exception - Planning Commission approved the height exception CUP on March 23, 2021.
- CUP 21-06 – Cannabis Cultivation – Staff is currently reviewing an application for a Commercial Cannabis Microbusiness at 1950 Mercantile Lane in the industrial park.
- SPR 21-01 – Valley Garlic Cold Storage Expansion – Valley Garlic has submitted an application for an expansion of their cold storage facility on Enterprise.
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# STAFF REPORT - CITY COUNCIL/SUCCESSOR AGENCY/PUBLIC FINANCE AUTHORITY

**Subject:** Discussion and Direction Regarding the Fiscal Year 2021-2022 Proposed Budget  
**Meeting Date:** May 20, 2021  
**From:** Marissa Trejo, City Manager  
**Prepared by:** Jasmin Bains, Financial Services Director

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## **I. RECOMMENDATION:**

For discussion and review by the City Council and Staff.

## **II. BACKGROUND:**

There have been two drafts of the FY2022 Proposed Budget presented to the City Council prior to the one presented tonight. The first draft included only Operations and Maintenance (O&M) costs and the second draft presented to the Council included O&M costs as well as the Personnel Costs.

## **III. DISCUSSION:**

This is the final draft of the Fiscal Year 2021-2022 proposed budget to be considered for adoption by the City Council on June 3, 2021 if no changes requested by the City Council and Staff.

This budget includes adding the following positions:

- 1 Code Enforcement Officer
- 1 Custodian
- 4 Groundskeepers
- 1 Accountant
- 2 Police Officers
- 1 Fire Prevention Captain

The Council at this time can do a line item review of the budget across all funds. Staff will be prepared to answer any question the Council will have.

## **IV. ALTERNATIVES:**

None.

## **V. FISCAL IMPACT:**

The fiscal impacts of this proposed budget are outlined in the summary sections for each of the funds for the City of Coalinga.

### **ATTACHMENTS:**

| File Name                                                                            | Description                                             |
|--------------------------------------------------------------------------------------|---------------------------------------------------------|
| <input type="checkbox"/> FY_2022_Proposed_Budget_05-20-2021-Revision_1_5-17-2021.pdf | FY 2022 Proposed Budget 05-20-2021-Revision 1 5-17-2021 |

City of Coalinga  
General Fund  
Revenue and Expense

***FY 2021-2022 Proposed Budget***

| <b>Fiscal Years:</b>                | <b>2016<br/>Actual</b> | <b>2017<br/>Actual</b> | <b>2018<br/>Actual</b> | <b>2019<br/>Actual</b> | <b>2020<br/>Adopted</b> | <b>2020<br/>Actual</b><br>(unaudited) | <b>2021<br/>Adopted</b> | <b>2022<br/>Proposed</b> |
|-------------------------------------|------------------------|------------------------|------------------------|------------------------|-------------------------|---------------------------------------|-------------------------|--------------------------|
| <b>Beginning Fund Balance</b>       | <b>(36,837)</b>        | <b>(1,208,626)</b>     | <b>(1,551,596)</b>     | <b>(620,117)</b>       | <b>2,632,847</b>        | <b>2,632,847</b>                      | <b>4,474,146</b>        | <b>4,494,850</b>         |
| <b>Revenue:</b>                     |                        |                        |                        |                        |                         |                                       |                         |                          |
| General                             | 5,025,679              | 9,381,523              | 6,265,446              | 8,119,350              | 6,590,714               | 8,094,846                             | 6,760,724               | 8,269,620                |
| Fire/EMS                            | 1,431,496              | 1,199,476              | 1,704,192              | 1,697,382              | 2,133,100               | 1,216,515                             | 2,190,187               | 1,505,100                |
| Airport                             | 84,246                 | 90,604                 | 84,974                 | 67,727                 | 59,250                  | 85,389                                | 59,450                  | 63,000                   |
| <b>TOTAL REVENUE:</b>               | <b>6,541,421</b>       | <b>10,671,603</b>      | <b>8,054,612</b>       | <b>9,884,458</b>       | <b>8,783,064</b>        | <b>9,396,750</b>                      | <b>9,010,361</b>        | <b>9,837,720</b>         |
| <b>Expense:</b>                     |                        |                        |                        |                        |                         |                                       |                         |                          |
| Elected Officials                   | 413,349                | 449,855                | 347,596                | 330,046                | 242,030                 | 275,838                               | 322,325                 | 337,581                  |
| Community Development               | 317,657                | 428,936                | 359,667                | 360,154                | 583,708                 | 375,499                               | 485,861                 | 395,189                  |
| Administration                      | 68,685                 | 127,960                | 92,326                 | 87,971                 | 92,414                  | 97,085                                | 180,073                 | 414,280                  |
| Finance                             | 222,684                | 175,509                | 122,782                | 80,964                 | 155,283                 | 82,944                                | 184,605                 | 309,734                  |
| Human Resources                     | 112,500                | 107,744                | 118,801                | 120,755                | 140,742                 | 141,875                               | 154,610                 | 154,975                  |
| Police                              | 2,969,102              | 3,419,918              | 3,038,235              | 2,578,579              | 3,164,938               | 3,024,730                             | 3,286,568               | 3,889,617                |
| Animal Control                      | -                      | -                      | 124,686                | 91,500                 | 35,100                  | 47,311                                | 32,700                  | 32,700                   |
| Fire                                | 2,405,794              | 2,794,476              | 2,482,101              | 2,577,933              | 3,602,985               | 3,009,037                             | 3,832,892               | 3,342,873                |
| Service Center                      | 159,407                | 165,066                | 92,263                 | 42,924                 | 51,861                  | 38,977                                | 45,484                  | 37,802                   |
| Building Maintenance                | 141,381                | 201,137                | 191,597                | 144,336                | 241,295                 | 282,129                               | 239,000                 | 265,000                  |
| Airport                             | 80,648                 | 111,461                | 54,593                 | 64,169                 | 147,204                 | 73,569                                | 110,127                 | 164,209                  |
| Municipal Grounds Maint.            | 150,118                | 135,851                | 98,486                 | 152,165                | 117,232                 | 106,458                               | 115,412                 | 430,735                  |
| <b>Sub Total</b>                    | <b>7,041,325</b>       | <b>8,117,913</b>       | <b>7,123,133</b>       | <b>6,631,494</b>       | <b>8,574,792</b>        | <b>7,555,450</b>                      | <b>8,989,657</b>        | <b>9,774,695</b>         |
| Prior Period Adjustments            | 671,885                | -                      | -                      | -                      | -                       | -                                     | -                       | -                        |
| Reserve Adjustment                  | -                      | -                      | -                      | -                      | -                       | -                                     | -                       | 63,025                   |
| Enterprise Fund Allocations         | -                      | -                      | -                      | -                      | -                       | -                                     | -                       | -                        |
| Cannabis Revenue Shortfall          | -                      | -                      | -                      | -                      | -                       | -                                     | -                       | -                        |
| CCF Operations/Maintenance          | -                      | 2,896,660              | -                      | -                      | -                       | -                                     | -                       | -                        |
| <b>TOTAL EXPENSE:</b>               | <b>7,713,210</b>       | <b>11,014,573</b>      | <b>7,123,133</b>       | <b>6,631,494</b>       | <b>8,574,792</b>        | <b>7,555,450</b>                      | <b>8,989,657</b>        | <b>9,837,720</b>         |
| <b>Ending Fund Balance</b>          | <b>(1,208,626)</b>     | <b>(1,551,596)</b>     | <b>(620,117)</b>       | <b>2,632,847</b>       | <b>2,841,119</b>        | <b>4,474,146</b>                      | <b>4,494,850</b>        | <b>4,494,850</b>         |
| <b>Variance: Revenue vs Expense</b> | <b>(1,171,789)</b>     | <b>(342,970)</b>       | <b>931,479</b>         | <b>3,252,964</b>       | <b>208,272</b>          | <b>1,841,299</b>                      | <b>20,704</b>           | <b>-</b>                 |

City of Coalinga  
General Fund  
Revenue and Expense

***FY 2021-2022 Proposed Budget***

| <b>FY Percentage Change</b>          | <b>FY 2017<br/>Actual</b> | <b>FY 2018<br/>Actual</b> | <b>FY 2019<br/>Actual</b> | <b>FY 2020<br/>Adopted</b> | <b>FY 2020<br/>Actual</b> | <b>FY 2021<br/>Adopted</b> | <b>FY 2022<br/>Proposed</b> |
|--------------------------------------|---------------------------|---------------------------|---------------------------|----------------------------|---------------------------|----------------------------|-----------------------------|
| <b>Revenue:</b>                      |                           |                           |                           |                            |                           |                            |                             |
|                                      |                           |                           |                           |                            | actual vs. adopted        |                            |                             |
| General                              | 86.7%                     | -33.2%                    | 29.6%                     | -18.8%                     | 22.8%                     | -16.5%                     | 22.3%                       |
| Fire/EMS                             | -16.2%                    | 42.1%                     | -0.4%                     | 25.7%                      | -43.0%                    | 80.0%                      | -31.3%                      |
| Airport                              | 7.5%                      | -6.2%                     | -20.3%                    | -12.5%                     | 44.1%                     | -30.4%                     | 6.0%                        |
| <b>Total Revenue Percent Change:</b> | 63.1%                     | -24.5%                    | 22.7%                     | -11.1%                     | 7.0%                      | -4.1%                      | 9.2%                        |
| <b>Expense:</b>                      |                           |                           |                           |                            |                           |                            |                             |
| Elected Officials                    | 8.8%                      | -22.7%                    | -5.0%                     | -26.7%                     | 14.0%                     | 16.9%                      | 4.7%                        |
| Community Development                | 35.0%                     | -16.1%                    | 0.1%                      | 62.1%                      | -35.7%                    | 29.4%                      | -18.7%                      |
| Administration                       | 86.3%                     | -27.8%                    | -4.7%                     | 5.1%                       | 5.1%                      | 85.5%                      | 130.1%                      |
| Finance                              | -21.2%                    | -30.0%                    | -34.1%                    | 91.8%                      | -46.6%                    | 122.6%                     | 67.8%                       |
| Human Resources                      | -4.2%                     | 10.3%                     | 1.6%                      | 16.6%                      | 0.8%                      | 9.0%                       | 0.2%                        |
| Police                               | 15.2%                     | -11.2%                    | -15.1%                    | 22.7%                      | -4.4%                     | 8.7%                       | 18.3%                       |
| Animal Control                       |                           |                           |                           |                            | 34.8%                     | -30.9%                     | 0.0%                        |
| Fire                                 | 16.2%                     | -11.2%                    | 3.9%                      | 39.8%                      | -16.5%                    | 27.4%                      | -12.8%                      |
| Service Center                       | 3.6%                      | -44.1%                    | -53.5%                    | 20.8%                      | -24.8%                    | 16.7%                      | -16.9%                      |
| Building Maintenance                 | 42.3%                     | -4.7%                     | -24.7%                    | 67.2%                      | 16.9%                     | -15.3%                     | 10.9%                       |
| Airport                              | 38.2%                     | -51.0%                    | 17.5%                     | 129.4%                     | -50.0%                    | 49.7%                      | 49.1%                       |
| Municipal Grounds Maint.             | -9.5%                     | -27.5%                    | 54.5%                     | -23.0%                     | -9.2%                     | 8.4%                       | 273.2%                      |
| <b>Total Expense Percent Change:</b> | 42.8%                     | -35.3%                    | -6.9%                     | 29.3%                      | -11.9%                    | 4.8%                       | 8.7%                        |

# FY 2021-2022 Proposed Budget

## General Fund

| Account                      | Description                        | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual<br>(unaudited) | 2021<br>Adopted | 2022<br>Proposed |
|------------------------------|------------------------------------|----------------|----------------|----------------|----------------|-----------------|-------------------------------|-----------------|------------------|
| <b>GENERAL FUND REVENUES</b> |                                    |                |                |                |                |                 |                               |                 |                  |
| 101-400-40010                | Current Year Secured               | 324,451        | 328,631        | 336,111        | 360,905        | 330,000         | 353,575                       | 360,000         | 360,000          |
| 101-400-40020                | Prior Year Secured                 | 1,606          | -              | 5,427          | 10,420         | -               | 6,902                         | -               | -                |
| 101-400-40030                | Supplemental Secured               | 14,213         | 15,861         | 25,569         | 31,548         | 25,000          | 21,869                        | 25,000          | 25,000           |
| 101-400-40040                | Current Year Unsecured             | 46,304         | 47,112         | 48,864         | 50,026         | 47,000          | 44,641                        | 47,000          | 45,000           |
| 101-400-40050                | Prior Year Unsecured               | 1,690          | 4,505          | 2,671          | 3,608          | 5,000           | 10,682                        | 2,500           | 2,500            |
| 101-400-40060                | Supplemental Unsecured             | 143            | 146            | 366            | 244            | 200             | 211                           | 200             | 200              |
| 101-400-40070                | Penalties & Interest               | 1,193          | 2,012          | 1,778          | 905            | 2,000           | 2,516                         | 1,000           | 1,000            |
| 101-400-40080                | Public Safety Pension              | 353,500        | 388,710        | 396,471        | 406,561        | 390,000         | 442,217                       | 425,000         | 440,000          |
| 101-400-40090                | Supplement Public Safety Pens.     | 3,272          | 2,292          | 5,680          | 9,458          | 3,000           | 14,158                        | 5,000           | 10,000           |
| 101-400-40120                | Property Tax in Lieu of VLF        | 1,431,028      | 1,485,193      | 1,547,483      | 1,607,772      | 1,500,000       | 1,759,275                     | 1,700,000       | 1,750,000        |
| 101-400-40130                | Triple Flip Property Tax           | 251,978        | -              | -              | -              | -               | -                             | -               | -                |
| 101-400-40140                | RDA PassThru/Residual Distrib.     | 62,618         | 734,920        | 730,494        | 313,830        | 200,000         | 460,477                       | 200,000         | 400,000          |
| 101-400-41010                | Sales & Use Tax                    | 732,436        | 748,856        | 792,327        | 987,893        | 800,000         | 914,132                       | 800,000         | 900,000          |
| 101-400-41011                | Measure J 1% Transaction Tax       | -              | -              | -              | 408,315        | 900,000         | 1,705,095                     | 1,000,000       | 1,785,000        |
| 101-400-41020                | Public Safety Sales Tax            | 35,329         | 32,833         | 34,613         | 34,305         | 30,000          | 35,522                        | 30,000          | 35,000           |
| 101-400-41030                | Airplane Apportionment             | 2,691          | 2,580          | 3,341          | 1,053          | 2,700           | 777                           | 1,000           | 1,000            |
| 101-400-41040                | PG & E Franchise                   | 60,635         | 64,993         | 76,011         | 76,075         | 75,000          | 81,081                        | 75,000          | 75,000           |
| 101-400-41050                | Coalinga CATV Franchise            | 9,315          | -              | -              | -              | -               | -                             | -               | -                |
| 101-400-41060                | Transient Occupancy Tax            | 19,288         | 20,238         | 17,211         | 26,781         | 20,000          | 40,644                        | 30,000          | 40,000           |
| 101-400-41070                | Real Property Transfers            | 13,441         | 22,474         | 36,611         | 23,892         | 36,000          | 34,362                        | 20,000          | 20,000           |
| 101-400-41080                | Mid Valley Franchise Fees          | 241,513        | 257,511        | 269,133        | 341,271        | 270,000         | 414,602                       | 380,000         | 400,000          |
| 101-400-42010                | Business Licenses                  | 98,115         | 102,856        | 106,656        | 109,507        | 100,000         | 99,447                        | 80,000          | 80,000           |
| 101-400-42030                | Animal Licenses                    | 795            | 1,312          | 1,519          | 5,347          | 1,000           | 98                            | 2,500           | 200              |
| 101-400-42040                | Bicycle Licenses                   | 35             | 5              | 5              | 8              | 10              | 20                            | 10              | 10               |
| 101-400-42050                | Building Permits                   | 43,570         | 71,627         | 249,996        | 378,479        | 75,000          | 62,638                        | 60,000          | 30,000           |
| 101-400-42060                | Electrical Permits                 | 2,499          | 1,218          | 1,679          | 2,604          | -               | 1,600                         | -               | -                |
| 101-400-42070                | Plumbing Permits                   | 2,325          | 580            | 332            | 1,173          | -               | 710                           | -               | -                |
| 101-400-42080                | Mechanical Permits                 | 1,491          | 498            | 337            | 1,399          | -               | 986                           | -               | -                |
| 101-400-42110                | Local Gun Permits                  | 1,707          | 3,454          | 4,331          | 6,238          | 4,000           | 7,168                         | 4,000           | 4,000            |
| 101-400-42120                | Encroachment Permits               | 375            | 325            | 1,894          | 5,022          | 1,000           | 1,683                         | 1,000           | 1,000            |
| 101-400-42130                | Residential Solar Permit Fees      | 13,800         | 10,965         | 16,639         | 13,880         | 8,000           | 11,697                        | 8,000           | 8,000            |
| 101-400-42170                | Cannabis Application Fees          | -              | 94,800         | 67,818         | 49,532         | 6,000           | 36,090                        | 6,000           | 20,000           |
| 101-400-42180                | Cannabis Regulatory Permit Renewal | -              | 2,400          | -              | 18,333         | 3,500           | -                             | 3,500           | 5,700            |
| 101-400-42190                | Cannabis Revenue Raising Fee       | -              | 83,139         | 169,859        | 474,709        | 755,818         | 765,227                       | 696,239         | 1,200,000        |
| 101-400-42200                | Cannabis Regulatory Licensing Fee  | -              | 70,092         | 93,384         | 218,257        | 508,236         | 350,659                       | 376,000         | 100,000          |
| 101-400-43010                | Vehicle Code Fines                 | 22,954         | 19,793         | 16,783         | 15,145         | 20,000          | 13,947                        | 15,000          | 10,000           |
| 101-400-43020                | Other Court Fines                  | 285            | 314            | 322            | 274            | 500             | 236                           | 300             | 100              |
| 101-400-44010                | Interest Earned                    | 15,689         | 5,863          | 3,020          | 4,669          | 3,000           | 20,973                        | 3,000           | 5,000            |
| 101-400-44020                | Land Rentals                       | 27,562         | 44,365         | 67,060         | 31,861         | 65,000          | 70,822                        | 65,000          | 65,000           |
| 101-400-44060                | Pride Sign Rentals                 | -              | -              | 977            | 925            | 1,000           | 800                           | 1,000           | 500              |
| 101-400-45010                | Motor Vehicle In Lieu Fees         | 6,669          | 8,103          | 9,521          | 8,682          | 9,500           | 14,315                        | 9,500           | 9,500            |
| 101-400-45060                | Homeowners Property Tax Relief     | 10,791         | 10,406         | 10,115         | 9,998          | 10,000          | 9,424                         | 10,000          | 10,000           |
| 101-400-45211                | P.O.S.T. Reimbursement             | 7,342          | 2,983          | 13,406         | 12,191         | 5,000           | 19,407                        | 5,000           | 5,000            |
| 101-400-45212                | State Mandated Cost Reimbursement  | -              | -              | -              | -              | -               | 15,070                        | -               | -                |
| 101-400-45371                | Abandoned Veh. Abatement Pgm.      | 7,427          | -              | -              | -              | -               | -                             | -               | -                |
| 101-400-46020                | Planning & Dev.Fees                | 17,902         | 195,334        | 50,795         | 54,503         | 45,000          | 44,453                        | 45,000          | 75,000           |
| 101-400-46030                | Planning Non-reimbursable Fees     | -              | -              | -              | -              | -               | -                             | -               | -                |
| 101-400-46040                | Plan Checking Fees                 | 29,571         | 34,511         | 116,543        | 49,617         | 40,000          | 47,762                        | 40,000          | 20,000           |
| 101-400-46050                | Vacant Building Registration       | 2,250          | 2,550          | 1,800          | 1,350          | 2,000           | 1,350                         | 2,000           | 2,000            |
| 101-400-46060                | Yard Sale Permit                   | 538            | 350            | 66             | -              | -               | -                             | -               | -                |
| 101-400-46070                | Code Enforcement Citation Misc     | 550            | 3,450          | 400            | 2,266          | -               | 1,100                         | -               | -                |
| 101-400-46080                | Weed & Lot Cleaning Fees           | 799            | -              | -              | -              | -               | -                             | -               | -                |
| 101-400-46090                | Misc. Public Works Receipts        | -              | -              | -              | -              | -               | 962                           | -               | -                |
| 101-400-46120                | Police Service Reimbursements      | 68,547         | 151,144        | -              | 9,745          | -               | 275                           | -               | -                |
| 101-400-46130                | Accident Report Fees               | 2,657          | 2,579          | 2,990          | 8,420          | 2,000           | 7,163                         | 2,000           | 2,000            |
| 101-400-46140                | Fingerprint Fees                   | 12,738         | 12,240         | 9,201          | 12,482         | 10,000          | 12,258                        | 10,000          | 10,000           |
| 101-400-46160                | Miscellaneous Police Receipts      | 13,428         | 11,184         | 3,884          | 5,070          | 5,000           | 6,366                         | 5,000           | 5,000            |
| 101-400-46170                | Animal Shelter Fees                | 1,542          | 1,612          | 2,948          | 2,808          | 2,000           | -                             | 2,000           | -                |
| 101-400-46200                | Court Order Restitution            | -              | -              | -              | -              | -               | -                             | -               | -                |



# FY 2021-2022 Proposed Budget

## General Fund

| Account                            | Description                       | 2016<br>Actual   | 2017<br>Actual    | 2018<br>Actual   | 2019<br>Actual   | 2020<br>Adopted  | 2020<br>Actual   | 2021<br>Adopted  | 2022<br>Proposed |
|------------------------------------|-----------------------------------|------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| 101-400-46210                      | Building Inspection Services      | -                | -                 | -                | -                | -                | -                | -                | -                |
| 101-400-46220                      | CHUSD Resource Officer Program    | -                | 46,720            | 93,440           | 47,948           | 94,000           | 21,360           | -                | 101,380          |
| 101-400-46230                      | WHCC Resource Officer Program     | -                | 43,250            | 86,900           | 46,793           | 86,500           | -                | 97,325           | 101,380          |
| 101-400-46240                      | Dispatch Contract Fee             | -                | -                 | -                | -                | 86,000           | 71,708           | 104,000          | 104,000          |
| 101-400-46250                      | Prop 40 Park Grant-Reimburse      | -                | -                 | -                | -                | -                | -                | -                | -                |
| 101-400-46270                      | Claremont Custody Service Fee     | -                | -                 | -                | -                | -                | -                | -                | -                |
| 101-400-46410                      | Claremont Allocation              | -                | -                 | -                | -                | -                | -                | -                | -                |
| 101-400-46420                      | Water Enterprise Fund             | 208,257          | 9,108             | 14,084           | 11,017           | -                | -                | -                | -                |
| 101-400-46430                      | Natural Gas Enterprise Fund       | 93,909           | 1,700             | 3,018            | 5,008            | -                | -                | -                | -                |
| 101-400-46440                      | Sewer Enterprise Fund             | 79,158           | 3,773             | 2,515            | 4,340            | -                | -                | -                | -                |
| 101-400-46450                      | Sanitation Enterprise Fund        | 16,596           | 2,544             | 3,521            | 2,671            | -                | -                | -                | -                |
| 101-400-46470                      | RDA-Successor Agency AdmnAllow    | 56,873           | 26,901            | 38,159           | 37,500           | -                | -                | -                | -                |
| 101-400-46670                      | Mattress Recycling Program        | -                | -                 | 15               | -                | 50               | 513              | 50               | 50               |
| 101-400-46530                      | Police Service Fees to Gas Fund   | -                | -                 | -                | -                | -                | -                | -                | -                |
| 101-400-46580                      | ICMA 401 Forfeiture               | -                | -                 | -                | -                | -                | -                | -                | -                |
| 101-400-46660                      | General CIP Fund 140              | 300,000          | -                 | -                | 1,700,000        | -                | -                | -                | -                |
| 101-400-46980                      | Late Fees                         | -                | -                 | -                | -                | -                | 109              | -                | -                |
| 101-400-48000                      | Property Sale-DOF Final Review    | -                | -                 | -                | -                | -                | -                | -                | -                |
| 101-400-48011                      | Sale City Property (EDA Bldgs)    | 216,795          | -                 | -                | -                | -                | -                | -                | -                |
| 101-400-48020                      | Sale of City Property             | -                | 4,087,150         | 632,167          | -                | -                | 6,410            | -                | -                |
| 101-400-4810                       | Proceeds from Capital Leases      | -                | -                 | -                | -                | -                | -                | -                | -                |
| 101-400-48101                      | HOME Grant-Administrative Svc     | 5,934            | 22,025            | 7,191            | -                | -                | -                | -                | -                |
| 101-400-48160                      | Miscellaneous Revenues            | 27,560           | 25,919            | 4,108            | 11,799           | 5,000            | 5,012            | 5,000            | 5,000            |
| 101-400-48190                      | Donations                         | -                | 3,500             | 120              | 8,447            | 100              | 1,658            | 100              | 100              |
| 101-400-48191                      | Donations-K9 Program              | -                | -                 | -                | 28,638           | -                | -                | -                | -                |
| 101-400-48192                      | Donations-Veterans Banner Program | -                | -                 | -                | 5,179            | -                | 5,031            | -                | -                |
| 101-400-48200                      | Administrative Fees               | -                | 14                | 25,487           | 261              | 400              | 8,574            | 300              | -                |
| 101-400-48220                      | Special Events Revenue            | -                | -                 | 280              | 396              | 200              | 7,025            | 200              | -                |
| 101-400-46300                      | Service Center Allocation         | -                | -                 | -                | -                | -                | -                | -                | -                |
| <b>Sub-Total</b>                   |                                   | <b>5,025,679</b> | <b>9,381,523</b>  | <b>6,265,446</b> | <b>8,119,350</b> | <b>6,590,714</b> | <b>8,094,846</b> | <b>6,760,724</b> | <b>8,269,620</b> |
| 101-416-48170                      | Reimbursements & Refunds          | -                | -                 | -                | -                | -                | 3,567            | -                | -                |
| 101-416-48190                      | Donations                         | -                | -                 | -                | -                | -                | 15,000           | -                | -                |
| 101-416-56010                      | OES-Forestry & Fire Protection    | 36,735           | 13,843            | 143,956          | 8,207            | -                | -                | -                | -                |
| 101-416-56020                      | OES-Response Reimbursement        | -                | 14,028            | 3,197            | -                | -                | -                | -                | -                |
| 101-416-56030                      | Fire-Homeland Security Grant      | -                | -                 | -                | -                | -                | 4,529            | -                | -                |
| 101-416-56040                      | Fire Department Fees              | 15,112           | 18,222            | 23,586           | 21,636           | 16,000           | 1,743            | 16,000           | -                |
| 101-416-56510                      | Ambulance Receipts                | 1,326,427        | 1,073,709         | 1,473,718        | 1,226,188        | 1,550,000        | 1,166,417        | 1,550,000        | 1,500,000        |
| 101-416-56520                      | Fire/Amb Report Copy Reimb.       | 278              | 120               | 70               | 25               | 100              | 20               | 100              | 100              |
| 101-416-56530                      | Ambulance Contract-Fresno Co.     | 45,000           | 45,000            | 45,000           | 39,479           | 45,000           | 24,000           | 45,000           | -                |
| 101-416-56540                      | Collections - Outsource Group     | 7,944            | 3,952             | 9,811            | 7,824            | 5,000            | 7,987            | 5,000            | 5,000            |
| 101-416-56560                      | GEMT Medicare Reimbursement       | -                | 30,602            | 4,854            | -                | 30,000           | (6,749)          | -                | -                |
| 101-416-56570                      | GEMT-Retro Reimbursement          | -                | -                 | -                | -                | -                | -                | -                | -                |
| 101-416-56580                      | IGT Funds (Personnel Cost)        | -                | -                 | -                | 394,023          | 487,000          | -                | 574,087          | -                |
| <b>Sub-Total</b>                   |                                   | <b>1,431,496</b> | <b>1,199,476</b>  | <b>1,704,192</b> | <b>1,697,382</b> | <b>2,133,100</b> | <b>1,216,515</b> | <b>2,190,187</b> | <b>1,505,100</b> |
| 101-435-48160                      | Miscellaneous Revenue             | 15,580           | 16,535            | 13,807           | 10,251           | 15,000           | 5,446            | 10,000           | 10,000           |
| 101-435-55020                      | Airport Building Lease            | 3,600            | 3,000             | 1,900            | 4,895            | -                | 3,850            | 4,200            | 4,000            |
| 101-435-55040                      | Airport Fuel Sales                | 18,677           | 19,659            | 22,414           | 23,843           | 20,000           | 7,078            | 20,000           | 20,000           |
| 101-435-55050                      | Airport Hangar Leases             | 25,884           | 25,185            | 24,533           | 27,771           | 24,000           | 28,388           | 25,000           | 28,000           |
| 101-435-55060                      | Airport Tie Down Rentals          | 505              | 725               | 720              | 967              | 150              | 626              | 150              | 1,000            |
| 101-435-55070                      | Airport Overnight Parking Fee     | -                | 100               | -                | -                | 100              | -                | 100              | -                |
| 101-435-55090                      | Federal Aviation Admn Grant       | -                | 5,400             | 21,600           | -                | -                | -                | -                | -                |
| 101-435-55100                      | State Airport Grant               | 20,000           | 20,000            | -                | -                | -                | 40,000           | -                | -                |
| <b>Sub-Total</b>                   |                                   | <b>84,246</b>    | <b>90,604</b>     | <b>84,974</b>    | <b>67,727</b>    | <b>59,250</b>    | <b>85,389</b>    | <b>59,450</b>    | <b>63,000</b>    |
| <b>GENERAL FUND REVENUE TOTAL:</b> |                                   | <b>6,541,421</b> | <b>10,671,603</b> | <b>8,054,612</b> | <b>9,884,458</b> | <b>8,783,064</b> | <b>9,396,750</b> | <b>9,010,361</b> | <b>9,837,720</b> |

# FY 2021-2022 Proposed Budget

## General Fund

| Account                      | Description                     | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|------------------------------|---------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| <b>GENERAL FUND EXPENSES</b> |                                 |                |                |                |                |                 |                |                 |                  |
| <b>Elected Officials</b>     |                                 |                |                |                |                |                 |                |                 |                  |
| 101-401-60010                | Salaries Regular                | 6,058          | 8,398          | (455)          | 35             | -               | -              | -               | -                |
| 101-401-60020                | Salaries Part Time              | 35,193         | 24,903         | 25,773         | 25,327         | 23,850          | 23,650         | 24,600          | 28,200           |
| 101-401-62000                | Retirement CALPERS              | 412            | 627            | (3)            | 3              | -               | -              | -               | -                |
| 101-401-62020                | Medical/Life Insurance          | 41,907         | 40,982         | 41,843         | 31,987         | 30,103          | 31,132         | 28,616          | -                |
| 101-401-62030                | Social Security FICA            | 2,250          | 1,779          | 1,423          | 1,977          | 1,479           | 1,264          | 1,525           | 1,763            |
| 101-401-62040                | Medicare Insurance              | 527            | 417            | 333            | 592            | 346             | 296            | 357             | 409              |
| 101-401-62050                | Disability Income Insurance     | 91             | 69             | 244            | 186            | -               | -              | -               | -                |
| 101-401-62060                | Deferred Comp - 457 Retirement  | 25             | 35             | -              | 1              | -               | -              | -               | -                |
| 101-401-62070                | Workers Comp. Insurance         | 1,033          | 1,689          | 1,053          | 899            | 2,862           | 976            | 2,952           | 3,384            |
| 101-401-62200                | Retirement CalPERS UL           | -              | -              | -              | -              | -               | -              | -               | -                |
| 101-401-62210                | Unemployment Claims             | -              | -              | -              | 558            | -               | 1,044          | -               | -                |
| <b>Personnel Cost:</b>       |                                 | <b>87,496</b>  | <b>78,899</b>  | <b>70,211</b>  | <b>61,564</b>  | <b>58,640</b>   | <b>58,362</b>  | <b>58,050</b>   | <b>33,756</b>    |
| 101-401-70010                | Office Supplies                 | 1,445          | 4,756          | 2,048          | 1,434          | 2,000           | 920            | 1,800           | 1,800            |
| 101-401-70030                | Postage & Freight Out           | 75             | 127            | 28             | 143            | 100             | -              | 100             | 300              |
| 101-401-70040                | Printing & Binding              | -              | 282            | 31             | 201            | 500             | 116            | 250             | 600              |
| 101-401-70070                | Video Equipment & Supplies      | 500            | 275            | 50             | -              | 3,000           | 126            | 2,000           | 2,000            |
| 101-401-70200                | Council Audio/Video Supply      | 200            | 34             | 145            | 115            | 2,660           | -              | 1,000           | 1,000            |
| 101-401-70440                | Miscellaneous Supplies          | -              | -              | -              | -              | -               | -              | -               | -                |
| 101-401-72030                | Telephone                       | -              | -              | -              | 281            | -               | 309            | 325             | 325              |
| 101-401-76010                | General Advertising             | -              | 219            | (36)           | -              | -               | -              | -               | -                |
| 101-401-84010                | Office Equip Repairs & Maint    | -              | 170            | 619            | 574            | 480             | 671            | 600             | 600              |
| 101-401-86010                | Training, Travel, & Conference  | 5,804          | 5,425          | 10,229         | 8,728          | 20,800          | 9,995          | 10,400          | 10,400           |
| 101-401-86030                | Subs., Dues, & Publications     | 6,340          | 3,128          | 11,224         | 14,313         | 15,000          | 20,626         | 18,000          | 18,000           |
| 101-401-88010                | City Attorney Fees              | 301,166        | 297,572        | 175,431        | 175,674        | 125,000         | 94,140         | 125,000         | 125,000          |
| 101-401-88020                | Outside Attorney Fees           | -              | -              | 547            | -              | -               | 73,912         | 40,000          | 40,000           |
| 101-401-88040                | Computer Programming/Consult.   | -              | -              | 1,046          | 1,185          | 4,500           | 1,311          | 3,800           | 3,800            |
| 101-401-88100                | Professional Services           | 6,633          | 54,892         | 7,259          | 6,000          | 7,200           | 7,886          | 8,000           | 8,000            |
| 101-401-88210                | Centennial 2006 Celebration     | -              | -              | -              | -              | -               | -              | -               | -                |
| 101-401-88220                | Special Events Expense          | -              | -              | 718            | 7,790          | -               | 6,545          | -               | -                |
|                              | Youth in Government Program Exp | -              | -              | -              | -              | -               | -              | -               | 20,000           |
| 101-401-90010                | Liability & Property Insurance  | 885            | 1,751          | 1,632          | 1,283          | 2,000           | 907            | 2,000           | 2,000            |
| 101-401-90050                | Public Event Insurance          | -              | -              | -              | -              | -               | -              | -               | -                |
| 101-401-92060                | Election Expense                | -              | -              | 66,353         | 50,680         | -               | 12             | 51,000          | 40,000           |
| 101-401-92081                | Fireworks Display               | -              | -              | -              | -              | -               | -              | -               | 30,000           |
| 101-401-92090                | Taxes, Licenses, & Fees         | -              | -              | 61             | -              | -               | -              | -               | -                |
| 101-401-92110                | Employee Christmas Party        | -              | -              | -              | -              | -               | -              | -               | -                |
| 101-401-98030                | Office Furniture & Equipment    | 2,805          | 2,325          | -              | 80             | 150             | -              | -               | -                |
| <b>O &amp; M Cost:</b>       |                                 | <b>325,853</b> | <b>370,956</b> | <b>277,385</b> | <b>268,482</b> | <b>183,390</b>  | <b>217,476</b> | <b>264,275</b>  | <b>303,825</b>   |
| <b>401 TOTAL:</b>            |                                 | <b>413,349</b> | <b>449,855</b> | <b>347,596</b> | <b>330,046</b> | <b>242,030</b>  | <b>275,838</b> | <b>322,325</b>  | <b>337,581</b>   |

**FY 2021-2022 Proposed Budget**  
General Fund

| Account                                                                     | Description                    | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|-----------------------------------------------------------------------------|--------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| <b>Community Development</b>                                                |                                |                |                |                |                |                 |                |                 |                  |
| <b>(Merged prior divisions: Code Enforcement &amp; Building Inspection)</b> |                                |                |                |                |                |                 |                |                 |                  |
| 101-404-60010                                                               | Salaries Regular               | 143,100        | 183,152        | 163,493        | 161,518        | 163,836         | 131,279        | 102,203         | 112,860          |
| 101-404-60020                                                               | Salaries Part Time             | 6,380          | 4,636          | 5,153          | 1,200          | -               | -              | -               | -                |
| 101-404-60030                                                               | Overtime                       | -              | -              | -              | -              | -               | 5              | -               | -                |
| 101-404-60050                                                               | Salaries Cash Out              | 863            | 525            | 3,903          | -              | 2,500           | -              | 2,500           | 4,228            |
| 101-404-62000                                                               | Retirement CALPERS             | 12,507         | 16,317         | 12,823         | 14,098         | 15,859          | 12,171         | 10,715          | 11,509           |
| 101-404-62020                                                               | Medical/Life Insurance         | 27,904         | 37,498         | 24,345         | 20,771         | 21,264          | 18,356         | 17,186          | 20,730           |
| 101-404-62030                                                               | Social Security FICA           | 8,942          | 11,482         | 10,984         | 10,290         | 10,158          | 8,319          | 6,337           | 7,054            |
| 101-404-62040                                                               | Medicare Insurance             | 2,091          | 2,686          | 2,569          | 2,407          | 2,376           | 1,946          | 1,482           | 1,636            |
| 101-404-62050                                                               | Disability Income Insurance    | 313            | 291            | 1,412          | 964            | -               | 448            | -               | 1,411            |
| 101-404-62060                                                               | Deferred Comp - 457 Retirement | 3,297          | 5,564          | 7,092          | 7,503          | 7,373           | 12,380         | 4,599           | 6,596            |
| 101-404-62070                                                               | Workers Comp. Insurance        | 26,650         | 9,240          | 6,046          | 6,933          | 19,660          | 16,218         | 12,246          | 13,543           |
| 101-404-62080                                                               | Uniform Allowance              | -              | -              | -              | -              | -               | -              | -               | 200              |
| 101-404-62200                                                               | Retirement CalPERS UL          | -              | -              | -              | 773            | 1,344           | 1,205          | 1,071           | 1,493            |
| 101-404-62210                                                               | Unemployment Claims            | -              | -              | -              | -              | 1,638           | -              | 1,022           | 1,129            |
| <b>Personnel Cost:</b>                                                      |                                | <b>232,047</b> | <b>271,391</b> | <b>237,820</b> | <b>226,457</b> | <b>246,008</b>  | <b>202,328</b> | <b>159,361</b>  | <b>182,389</b>   |
| 101-404-70010                                                               | Office Supplies                | 3,054          | 2,653          | 839            | 565            | 1,250           | 677            | 1,100           | 500              |
| 101-404-70030                                                               | Postage & Freight Out          | 1,064          | 3,240          | 56             | -              | 1,000           | -              | 1,000           | 50               |
| 101-404-70040                                                               | Printing & Binding             | 188            | 78             | 145            | 444            | 200             | 28             | 200             | 200              |
| 101-404-70060                                                               | Small Tools & Equipment        | 496            | 97             | -              | 16             | 200             | 365            | 500             | 200              |
| 101-404-70100                                                               | Uniforms                       | 379            | -              | 419            | -              | 550             | -              | 500             | 500              |
| 101-404-70160                                                               | Gasoline & Diesel              | 1,970          | 2,159          | 784            | 908            | 1,000           | 844            | 900             | 900              |
| 101-404-70201                                                               | Planning Audio/Video Supply    | -              | -              | -              | -              | -               | -              | -               | -                |
| 101-404-72030                                                               | Telephone                      | 1,614          | 1,521          | 708            | 1,582          | 1,500           | 1,641          | 1,800           | 950              |
| 101-404-84010                                                               | Office Equip Repairs & Maint   | 751            | 2,159          | 1,391          | 681            | 2,000           | 453            | 1,800           | 1,000            |
| 101-404-84060                                                               | Vehicle Repairs/Maintenance    | 2,716          | 60             | 1,014          | 20             | 1,500           | 272            | 1,200           | 500              |
| 101-404-86010                                                               | Training, Travel, & Conference | 907            | 2,044          | 427            | 2,306          | 5,000           | 683            | 2,500           | 300              |
| 101-404-86030                                                               | Subs., Dues, & Publications    | 4,208          | 6,406          | 4,510          | 6,053          | 6,500           | 6,336          | 6,000           | 6,000            |
| 101-404-86500                                                               | Planning-Reimbursable Fees     | 17,415         | 85,273         | 36,509         | 22,818         | 30,000          | 26,130         | 30,000          | 60,000           |
| 101-404-86510                                                               | Planning Dept Non-reimbursable | -              | -              | -              | -              | -               | -              | -               | -                |
| 101-404-88040                                                               | Computer Programming/Consult.  | -              | 5,144          | 4,992          | 3,332          | 3,000           | 17,969         | 4,000           | 4,000            |
| 101-404-88090                                                               | General Engineering            | 794            | 420            | 548            | -              | 2,000           | -              | 500             | 200              |
| 101-404-88100                                                               | Professional Services          | 19,948         | 4,340          | 1,995          | 5,534          | 6,000           | 1,077          | 8,000           | 6,000            |
| 101-404-88120                                                               | Reimbursable Plan Check Fee    | 13,683         | 1,109          | 6,924          | 5,495          | 5,000           | 4,560          | 5,000           | 5,000            |
| 101-404-88160                                                               | Housing Element                | 10,440         | -              | -              | -              | -               | -              | -               | 12,000           |
| 101-404-88180                                                               | Cannabis Professional Services | -              | 30,844         | 51,335         | 78,742         | 260,000         | 105,813        | 250,000         | 100,000          |
| 101-404-90010                                                               | Liability & Property Insurance | 5,779          | 9,642          | 9,190          | 5,200          | 10,000          | 6,323          | 11,000          | 12,000           |
| 101-404-92080                                                               | Miscellaneous Expense          | 204            | 356            | -              | -              | 1,000           | -              | 500             | 500              |
| 101-404-98030                                                               | Office Furniture & Equipment   | -              | -              | -              | -              | -               | -              | -               | 2,000            |
| 101-404-98090                                                               | Taxes, Licenses, & Fees        | -              | -              | 61             | -              | -               | -              | -               | -                |
| <b>O &amp; M Cost:</b>                                                      |                                | <b>85,610</b>  | <b>157,545</b> | <b>121,847</b> | <b>133,697</b> | <b>337,700</b>  | <b>173,171</b> | <b>326,500</b>  | <b>212,800</b>   |
| <b>404 TOTAL:</b>                                                           |                                | <b>317,657</b> | <b>428,936</b> | <b>359,667</b> | <b>360,154</b> | <b>583,708</b>  | <b>375,499</b> | <b>485,861</b>  | <b>395,189</b>   |

**FY 2021-2022 Proposed Budget**  
General Fund

| Account                        | Description                    | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|--------------------------------|--------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| <b>Administrative Services</b> |                                |                |                |                |                |                 |                |                 |                  |
| 101-405-60010                  | Salaries Regular               | 18,019         | 40,539         | 48,877         | 33,260         | 34,006          | 34,661         | 87,438          | 202,215          |
| 101-405-60020                  | Salaries Part Time             | 1,286          | -              | -              | -              | -               | -              | -               | -                |
| 101-405-60030                  | Salaries Overtime              | -              | -              | -              | -              | -               | -              | -               | 1,000            |
| 101-405-60050                  | Salaries Cash Outs             | 162            | 515            | 898            | 403            | 340             | -              | 874             | 3,888            |
| 101-405-62000                  | Retirement CALPERS             | 1,405          | 3,411          | 3,853          | 2,917          | 3,292           | 3,292          | 9,167           | 20,909           |
| 101-405-62020                  | Medical/Life Insurance         | 3,009          | 7,593          | 10,906         | 6,257          | 7,125           | 6,636          | 22,138          | 87,965           |
| 101-405-62030                  | Social Security FICA           | 639            | 2,250          | 2,846          | 1,809          | 2,108           | 1,884          | 5,421           | 12,638           |
| 101-405-62040                  | Medicare Insurance             | 150            | 552            | 718            | 477            | 493             | 502            | 1,268           | 2,932            |
| 101-405-62050                  | Disability Income Insurance    | -              | 75             | 331            | 533            | 100             | 118            | 100             | 2,528            |
| 101-405-62060                  | Deferred Comp - 457 Retirement | 276            | 1,131          | 1,882          | 1,541          | 1,360           | 1,491          | 3,498           | 6,773            |
| 101-405-62070                  | Workers Comp. Insurance        | 557            | 1,131          | 2,298          | 7,179          | 4,081           | 11,422         | 10,493          | 24,266           |
| 101-405-62080                  | Uniform Allowance              | -              | -              | -              | -              | -               | -              | -               | 400              |
| 101-405-62200                  | Retirement CalPERS UL          | -              | -              | -              | 275            | 269             | 416            | 926             | 1,668            |
| 101-405-82050                  | Car Allowance                  | -              | -              | -              | -              | -               | -              | -               | -                |
| 101-405-62210                  | Unemployment Claims            | 60             | -              | -              | -              | 340             | -              | 874             | 2,022            |
| <b>Personnel Cost:</b>         |                                | 25,563         | 57,197         | 72,609         | 54,650         | 53,514          | 60,423         | 142,197         | 369,204          |
| 101-405-70010                  | Office Supplies                | 1,724          | 2,393          | 1,063          | 1,222          | 2,000           | 1,573          | 2,000           | 2,800            |
| 101-405-70030                  | Postage & Freight Out          | 115            | 226            | 523            | 67             | 200             | 44             | 200             | 1,000            |
| 101-405-70040                  | Printing & Binding             | 43             | 107            | 2              | 25             | 100             | -              | 100             | 1,000            |
| 101-405-70100                  | Uniforms                       | -              | -              | -              | -              | -               | -              | -               | 1,000            |
| 101-405-70160                  | Gasoline & Diesel              | 856            | 1,554          | 777            | 492            | 1,000           | 262            | 1,000           | 2,800            |
| 101-405-70440                  | Miscellaneous Supplies         | -              | -              | -              | -              | -               | -              | -               | -                |
| 101-405-72030                  | Telephone                      | -              | -              | -              | 843            | -               | 926            | 876             | 876              |
| 101-405-76010                  | General Advertising            | -              | 11,412         | 48             | 5              | 5,000           | 7,255          | 5,000           | 5,000            |
| 101-405-84010                  | Office Equip Repairs & Maint   | -              | 952            | 503            | 1,195          | 1,000           | 3,119          | 1,000           | 1,000            |
| 101-405-84060                  | Vehicle Parts, Repairs & Maint | 834            | 40             | 750            | 497            | 800             | 86             | 800             | 1,500            |
| 101-405-86010                  | Training, Travel, & Conference | 33             | 4,064          | 3,360          | 3,740          | 7,700           | 5,772          | 7,800           | 8,500            |
| 101-405-86030                  | Subs., Dues, & Publications    | 10,637         | 18,790         | 7,854          | 9,583          | 12,000          | 15,009         | 10,000          | 10,500           |
| 101-405-88020                  | Outside Attorney Fees          | -              | -              | 593            | 13,587         | -               | -              | -               | -                |
| 101-405-88040                  | Computer Programming/Consult.  | 27,084         | 27,328         | 210            | 910            | 5,000           | 1,311          | 4,500           | 4,500            |
| 101-405-88100                  | Professional Services          | 32             | 1              | 410            | 24             | -               | -              | 1,000           | 1,000            |
| 101-405-89070                  | Fingerprinting                 | -              | -              | -              | 7              | -               | -              | -               | -                |
| 101-405-90010                  | Liability & Property Insurance | 558            | 1,571          | 3,563          | 1,124          | 3,600           | 1,306          | 3,600           | 3,600            |
| 101-405-90040                  | Claims & Judgments             | -              | -              | -              | -              | -               | -              | -               | -                |
| 101-405-92080                  | Miscellaneous Expense          | -              | -              | -              | -              | -               | -              | -               | -                |
| 101-405-92091                  | Settlement Agreement           | -              | -              | 61             | -              | -               | -              | -               | -                |
| 101-405-98030                  | Office Furniture & Equipment   | 1,206          | 2,325          | -              | -              | 500             | -              | -               | -                |
| <b>O &amp; M Cost:</b>         |                                | 43,122         | 70,763         | 19,717         | 33,321         | 38,900          | 36,662         | 37,876          | 45,076           |
| <b>405 TOTAL:</b>              |                                | <b>68,685</b>  | <b>127,960</b> | <b>92,326</b>  | <b>87,971</b>  | <b>92,414</b>   | <b>97,085</b>  | <b>180,073</b>  | <b>414,280</b>   |

# FY 2021-2022 Proposed Budget

## General Fund

| Account                | Description                    | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|------------------------|--------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| <b>Finance</b>         |                                |                |                |                |                |                 |                |                 |                  |
| 101-406-60010          | Salaries Regular               | 36,720         | 56,127         | 29,264         | 29,958         | 35,054          | 32,949         | 73,501          | 136,202          |
| 101-406-60020          | Salaries Part Time             | -              | -              | -              | -              | -               | -              | -               | -                |
| 101-406-60030          | Salaries Overtime              | 173            | 67             | 60             | 8              | 700             | 3              | 500             | 500              |
| 101-406-60050          | Salaries Cash Outs             | 398            | 416            | 216            | -              | 500             | -              | 500             | 2,620            |
| 101-406-62000          | Retirement CALPERS             | 2,729          | 4,110          | 2,314          | 2,414          | 2,924           | 2,693          | 6,222           | 11,489           |
| 101-406-62020          | Medical/Life Insurance         | 7,105          | 8,646          | 5,062          | 4,025          | 7,239           | 6,131          | 19,402          | 32,405           |
| 101-406-62030          | Social Security FICA           | 2,339          | 3,434          | 1,870          | 1,876          | 2,173           | 2,005          | 4,557           | 8,513            |
| 101-406-62040          | Medicare Insurance             | 547            | 803            | 437            | 439            | 508             | 469            | 1,066           | 1,975            |
| 101-406-62050          | Disability Income Insurance    | 135            | 100            | 342            | 111            | 100             | 117            | 100             | 1,703            |
| 101-406-62060          | Deferred Comp - 457 Retirement | 457            | 533            | 720            | 899            | 613             | 781            | 1,286           | 4,702            |
| 101-406-62070          | Workers Comp. Insurance        | 1,364          | 2,313          | 1,539          | 1,604          | 4,206           | 1,483          | 8,820           | 16,344           |
| 101-406-6209           | Other Payroll Expenses         | 16,229         | -              | -              | -              | -               | -              | -               | -                |
| 101-406-62200          | Retirement CalPERS UL          | -              | -              | -              | 154            | 285             | 320            | 336             | 859              |
| 101-406-62210          | Unemployment Claims            | 1,800          | 6,860          | -              | 1,170          | 351             | 1,822          | 735             | 1,362            |
| <b>Personnel Cost:</b> |                                | <b>69,996</b>  | <b>83,409</b>  | <b>41,824</b>  | <b>42,658</b>  | <b>54,653</b>   | <b>48,774</b>  | <b>117,025</b>  | <b>218,674</b>   |
| 101-406-70010          | Office Supplies                | 1,330          | 1,719          | 354            | 314            | 1,300           | 384            | 1,000           | 1,000            |
| 101-406-70030          | Postage & Freight Out          | 1,506          | 2,210          | 1,863          | 46             | 3,000           | -              | 1,000           | 1,000            |
| 101-406-70040          | Printing & Binding             | 3,254          | 2,399          | 456            | 423            | 3,150           | 460            | 1,000           | 1,000            |
| 101-406-72030          | Telephone                      | 48,112         | 346            | 284            | 407            | 300             | 74             | 300             | 300              |
| 101-406-82040          | Office Equipment Rental        | 1,111          | 1,090          | 2,710          | 1,045          | 4,180           | -              | 1,000           | 1,000            |
| 101-406-84010          | Office Equip Repairs & Maint   | 2,083          | 3,300          | 281            | 300            | 1,700           | 242            | 1,000           | 1,000            |
| 101-406-86010          | Training, Travel, & Conference | 492            | 660            | 321            | 582            | 500             | 598            | 600             | 1,000            |
| 101-406-86030          | Subs., Dues, & Publications    | 300            | 209            | 49             | 22             | 300             | 48             | 100             | 100              |
| 101-406-88030          | Accounting/Auditing            | 14,235         | 4,665          | 33,791         | 11,475         | 30,000          | 9,513          | 30,000          | 30,000           |
| 101-406-88040          | Computer Programming/Consult.  | 33,201         | 15,937         | 7,283          | 7,965          | 10,000          | 7,770          | 9,000           | 13,000           |
| 101-406-88100          | Professional Services          | 18,032         | 26,393         | 8,082          | 6,232          | 19,000          | 9,855          | 18,000          | 18,000           |
| 101-406-89040          | Physical w/Drug & Alcohol Test |                |                |                | 20             |                 | 20             | 50              | 50               |
| 101-406-89070          | Fingerprinting                 |                |                |                | 3              |                 | 6              | 10              | 10               |
| 101-406-90010          | Liability & Property Insurance | 2,507          | 3,489          | 2,418          | 1,773          | 3,200           | 1,359          | 3,520           | 3,600            |
| 101-406-9208           | Miscellaneous Expense          | -              | -              | -              | -              | -               | -              | -               | -                |
| 101-406-92090          | Taxes, Licenses, & Fees        | 26,525         | 29,683         | 23,066         | 7,649          | 24,000          | 3,840          | 1,000           | 20,000           |
| 101-406-98030          | Office Furniture & Equipment   |                |                |                | 51             |                 |                | -               | -                |
| <b>O &amp; M Cost:</b> |                                | <b>152,688</b> | <b>92,100</b>  | <b>80,958</b>  | <b>38,307</b>  | <b>100,630</b>  | <b>34,170</b>  | <b>67,580</b>   | <b>91,060</b>    |
| <b>406 TOTAL:</b>      |                                | <b>222,684</b> | <b>175,509</b> | <b>122,782</b> | <b>80,964</b>  | <b>155,283</b>  | <b>82,944</b>  | <b>184,605</b>  | <b>309,734</b>   |

**FY 2021-2022 Proposed Budget**  
General Fund

| Account                | Description                        | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|------------------------|------------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| <b>Human Resources</b> |                                    |                |                |                |                |                 |                |                 |                  |
| 101-408-60010          | Salaries Regular                   | 63,633         | 55,354         | 60,372         | 64,062         | 59,692          | 60,098         | 64,956          | 65,962           |
| 101-408-60020          | Salaries Part Time                 | 984            | 3,003          | -              | -              | -               | -              | -               | -                |
| 101-408-60030          | Salaries Overtime                  | 1,045          | 476            | 934            | 882            | 1,000           | 398            | 1,000           | 1,000            |
| 101-408-60050          | Salaries Cash Outs                 | 515            | 324            | 375            | -              | 1,500           | -              | 1,500           | 1,269            |
| 101-408-62000          | Retirement CALPERS                 | 4,675          | 3,870          | 3,928          | 4,382          | 4,169           | 4,154          | 5,022           | 5,007            |
| 101-408-62010          | Retirement 401A                    | -              | -              | -              | -              | -               | 21,912         | -               | -                |
| 101-408-62020          | Medical/Life Insurance             | 8,221          | 4,672          | 6,707          | 6,175          | 5,621           | 5,708          | 6,436           | 6,159            |
| 101-408-62030          | Social Security FICA               | 3,839          | 3,478          | 3,814          | 3,981          | 3,701           | 3,721          | 4,027           | 4,123            |
| 101-408-62040          | Medicare Insurance                 | 924            | 842            | 892            | 931            | 866             | 870            | 942             | 956              |
| 101-408-62050          | Disability Income Insurance        | 175            | 105            | -              | -              | 700             | -              | 700             | 825              |
| 101-408-62060          | Deferred Comp - 457 Retirement     | 1,537          | 678            | 68             | 85             | 5,200           | 73             | 5,200           | 1,979            |
| 101-408-62070          | Workers Comp. Insurance            | 4,036          | 3,748          | 2,263          | 1,809          | 7,163           | 2,544          | 7,795           | 7,915            |
| 101-408-62200          | Retirement CalPERS UL              | -              | -              | 31             | 21             | 383             | 482            | 322             | 260              |
| 101-408-62210          | Unemployment Claims                | -              | -              | -              | -              | 597             | -              | 650             | 660              |
| <b>Personnel Cost:</b> |                                    | <b>89,584</b>  | <b>76,550</b>  | <b>79,384</b>  | <b>82,327</b>  | <b>90,592</b>   | <b>99,961</b>  | <b>98,550</b>   | <b>96,115</b>    |
| 101-408-70010          | Office Supplies                    | 1,208          | 2,330          | 1,420          | 1,354          | 1,250           | 789            | 1,200           | 1,800            |
| 101-408-70030          | Postage & Freight Out              | 761            | 1,153          | 661            | 200            | 400             | 22             | 350             | 350              |
| 101-408-70040          | Printing & Binding                 | 555            | 875            | 2              | -              | 1,200           | -              | 800             | 800              |
| 101-408-72030          | Telephone                          | -              | -              | -              | 597            | -               | 656            | 660             | 660              |
| 101-408-84010          | Office Equip Repairs & Maint       | 1,870          | 3,589          | 1,728          | 2,192          | 2,200           | 2,014          | 2,150           | 2,150            |
| 101-408-86010          | Training, Travel, & Conference     | 471            | 2,421          | 998            | 606            | 1,600           | 2,355          | 2,200           | 2,200            |
| 101-408-86030          | Subs., Dues, & Publications        | 189            | 88             | 44             | 187            | 300             | 2,719          | 1,800           | 4,000            |
| 101-408-88040          | Computer Program & Consulting      | 600            | -              | 1,706          | 1,336          | 1,400           | 2,032          | 2,000           | 2,000            |
| 101-408-88060          | Medical General                    | 1,470          | 2,075          | 4,852          | 105            | 6,500           | 1,802          | 6,500           | 6,500            |
| 101-408-88100          | Professional Services              | -              | 5,378          | 15,546         | 11,213         | 5,600           | 1,309          | 4,800           | 4,800            |
| 101-408-88230          | Employee Wellness Program Expenses | -              | -              | -              | -              | -               | 1,261          | -               | -                |
| 101-408-89010          | Personnel Advertising              | 850            | 600            | 285            | 64             | 1,200           | 1,339          | 1,000           | 1,000            |
| 101-408-89020          | Interview Expenses                 | 130            | 42             | 33             | -              | 100             | 144            | 100             | 100              |
| 101-408-89030          | Employee Competency Testing        | -              | -              | -              | -              | -               | -              | -               | -                |
| 101-408-89040          | Physical w/Drug & Alcohol Test     | 2,000          | 1,912          | 2,665          | 3,455          | 10,000          | 3,568          | 10,000          | 10,000           |
| 101-408-89050          | Polygraphs                         | 600            | 800            | 800            | 4,000          | 2,500           | 3,000          | 3,200           | 3,200            |
| 101-408-89060          | Psychological Evaluation           | 3,300          | 3,300          | 1,875          | 3,200          | 3,200           | 6,850          | 5,600           | 5,600            |
| 101-408-89070          | Fingerprinting Expense             | 1,269          | 1,262          | 832            | 1,555          | 1,500           | 999            | 1,500           | 1,500            |
| 101-408-89080          | Background Investigations Exp      | 3,250          | 1,800          | 2,400          | 5,400          | 5,000           | 6,000          | 6,000           | 6,000            |
| 101-408-90010          | Liability & Property Insurance     | 4,393          | 3,569          | 3,509          | 1,965          | 6,200           | 2,364          | 6,200           | 6,200            |
| 101-408-92090          | Taxes, Licenses, & Fees            | -              | -              | 61             | 1,000          | -               | 2,691          | -               | -                |
| <b>O &amp; M Cost:</b> |                                    | <b>22,916</b>  | <b>31,194</b>  | <b>39,417</b>  | <b>38,428</b>  | <b>50,150</b>   | <b>41,913</b>  | <b>56,060</b>   | <b>58,860</b>    |
| <b>408 TOTAL:</b>      |                                    | <b>112,500</b> | <b>107,744</b> | <b>118,801</b> | <b>120,755</b> | <b>140,742</b>  | <b>141,875</b> | <b>154,610</b>  | <b>154,975</b>   |

# FY 2021-2022 Proposed Budget

## General Fund

| Account                  | Description                    | 2016<br>Actual   | 2017<br>Actual   | 2018<br>Actual   | 2019<br>Actual   | 2020<br>Adopted  | 2020<br>Actual   | 2021<br>Adopted  | 2022<br>Proposed |
|--------------------------|--------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Police Department</b> |                                |                  |                  |                  |                  |                  |                  |                  |                  |
| 101-413-60010            | Salaries Regular               | 1,549,163        | 1,713,938        | 1,380,147        | 1,268,470        | 1,488,080        | 1,399,887        | 1,584,786        | 1,888,535        |
| 101-413-60020            | Salaries Part Time             | 34,257           | 17,571           | 16,467           | 19,064           | 107,484          | 18,525           | 69,160           | 75,968           |
| 101-413-60030            | Salaries Overtime              | 264,274          | 293,774          | 253,331          | 201,734          | 143,273          | 247,555          | 140,000          | 130,000          |
| 101-413-60040            | Salaries Overtime Training     | -                | -                | -                | -                | -                | -                | -                | -                |
| 101-413-60050            | Salaries Cash Outs             | 33,986           | 11,203           | 46,021           | -                | 39,574           | -                | 45,115           | 36,318           |
| 101-413-62000            | Retirement CALPERS             | 157,390          | 176,886          | 152,354          | 139,606          | 183,181          | 157,229          | 198,505          | 234,071          |
| 101-413-62010            | Retirement 401A                | 72               | -                | -                | -                | -                | -                | -                | -                |
| 101-413-62020            | Medical/Life Insurance         | 294,969          | 317,570          | 287,838          | 262,617          | 361,358          | 237,143          | 302,666          | 407,339          |
| 101-413-62030            | Social Security FICA           | 111,217          | 122,691          | 104,686          | 92,110           | 98,925           | 103,710          | 114,945          | 134,781          |
| 101-413-62040            | Medicare Insurance             | 26,011           | 28,694           | 24,483           | 21,551           | 23,136           | 24,255           | 26,882           | 31,285           |
| 101-413-62050            | Disability Income Insurance    | 5                | 545              | 3,334            | 974              | 1,200            | 990              | 1,800            | 4,822            |
| 101-413-62060            | Deferred Comp - 457 Retirement | 17,316           | 16,467           | 15,569           | 15,510           | 22,321           | 14,896           | 12,006           | 14,246           |
| 101-413-62070            | Workers Comp. Insurance        | 102,443          | 131,306          | 139,803          | 63,370           | 191,468          | 163,157          | 198,474          | 235,740          |
| 101-413-62080            | Uniform Allowance              | 14,400           | 15,792           | 13,800           | 12,300           | 24,200           | 16,200           | 27,000           | 30,600           |
| 101-413-62200            | Retirement CalPERS UL          | -                | -                | 10               | 2,657            | 11,857           | 13,476           | 31,740           | 29,817           |
| 101-413-62210            | Unemployment Claims            | (361)            | 1,048            | 15,903           | (184)            | 14,881           | (20)             | 16,539           | 19,645           |
| <b>Personnel Cost:</b>   |                                | <b>2,605,142</b> | <b>2,847,485</b> | <b>2,453,746</b> | <b>2,099,778</b> | <b>2,710,938</b> | <b>2,397,002</b> | <b>2,769,618</b> | <b>3,273,167</b> |
| 101-413-70010            | Office Supplies                | 8,947            | 7,261            | 4,897            | 3,798            | 7,000            | 5,425            | 4,500            | 5,000            |
| 101-413-70030            | Postage & Freight Out          | 2,272            | 2,077            | 1,430            | 561              | 2,000            | 571              | 1,200            | 1,200            |
| 101-413-70040            | Printing & Binding             | 3,245            | 3,512            | 659              | 5,176            | 2,000            | 1,455            | 2,000            | 3,000            |
| 101-413-70060            | Small Tools & Equipment        | 2,600            | 1,296            | 1,253            | 1,937            | 1,000            | 410              | 1,000            | 2,000            |
| 101-413-70070            | Audio/Video Equip. & Supplies  | -                | 861              | 205              | -                | 500              | 227              | 500              | 500              |
| 101-413-70101            | Uniforms-Safety Equipment      | 15,437           | 19,014           | 19,070           | 14,577           | 10,000           | 23,744           | 9,000            | 10,000           |
| 101-413-70160            | Gasoline & Diesel              | 65,261           | 71,938           | 60,810           | 54,257           | 65,000           | 45,461           | 62,000           | 62,000           |
| 101-413-70280            | Shelter Food/Supplies          | 3,855            | 20,852           | -                | 126              | -                | -                | -                | -                |
| 101-413-70290            | Canine Food/Supplies           | -                | -                | -                | -                | -                | -                | -                | -                |
| 101-413-70380            | Inmate Food/Jail Supplies      | 1,669            | 1,120            | 2,755            | 5,798            | 6,000            | 7,138            | 6,000            | 6,000            |
| 101-413-70440            | Miscellaneous Supplies         | 2,210            | 2,431            | 14,443           | 2,555            | 10,000           | 5,339            | 6,000            | 6,000            |
| 101-413-72010            | Water, Gas, Sanitation & Sewer | 1,700            | 1,801            | 1,798            | 908              | 1,500            | 429              | 750              | 750              |
| 101-413-72020            | Electric                       | 228              | 526              | 696              | 638              | 5,000            | 799              | 2,500            | 4,500            |
| 101-413-72030            | Telephone                      | 17,822           | 26,706           | 56,789           | 60,296           | 32,000           | 63,628           | 63,000           | 63,000           |
| 101-413-75030            | Tuition Reimbursement          | -                | -                | -                | 900              | -                | -                | -                | -                |
| 101-413-84010            | Office Equip Repairs & Maint   | 2,286            | 4,570            | 5,367            | 5,354            | 2,000            | 4,257            | 2,500            | 3,000            |
| 101-413-84020            | Major Equip Repairs & Maint.   | 683              | 5,003            | 5,716            | 2,400            | 500              | -                | 1,500            | 1,500            |
| 101-413-84030            | Buildings Repairs & Maint.     | 7,917            | 34,810           | 7,105            | 7,141            | -                | 8,053            | 3,000            | 3,000            |
| 101-413-84060            | Vehicle Parts, Repairs & Maint | 46,647           | 59,641           | 35,617           | 33,736           | 30,000           | 26,785           | 30,000           | 30,000           |
| 101-413-84080            | Skunk Control Supplies & Maint | 266              | -                | -                | -                | -                | -                | -                | -                |
| 101-413-86010            | Training, Travel, & Conference | 28,852           | 42,250           | 27,058           | 25,874           | 25,000           | 28,089           | 25,000           | 30,000           |
| 101-413-86030            | Subs., Dues, & Publications    | 2,490            | 1,025            | 2,391            | 11,860           | 2,000            | 9,392            | 3,000            | 3,000            |
| 101-413-88040            | Computer Programming/Consult.  | 7,599            | 20,054           | 88,402           | 85,306           | 80,000           | 94,448           | 109,000          | 150,000          |
| 101-413-88080            | Laboratory                     | 4,173            | 4,176            | 2,797            | 1,958            | 4,000            | 2,216            | 4,000            | 4,000            |
| 101-413-88100            | Professional Services          | 40,264           | 82,076           | 59,202           | 38,834           | 20,000           | 92,145           | 20,000           | 50,000           |
| 101-413-88110            | Homeland Security Grant        | -                | 2,129            | -                | 489              | -                | -                | -                | -                |
| 101-413-90010            | Liability & Property Insurance | 65,445           | 98,334           | 101,601          | 53,140           | 95,000           | 67,603           | 105,000          | 105,000          |
| 101-413-90041            | Settlements & Judgments        | 720              | 28,280           | 30,108           | 245              | 6,000            | -                | 6,000            | 6,000            |
| 101-413-90070            | Investigative Expenses         | 19,147           | 20,861           | 14,591           | 10,612           | 10,000           | 22,449           | 12,000           | 20,000           |
| 101-413-92090            | Taxes, Licenses, & Fees        | -                | -                | 61               | -                | -                | -                | -                | -                |
| 101-413-92120            | Booking Fees                   | -                | -                | -                | -                | -                | -                | -                | 500              |
| 101-413-92210            | Neighborhood Watch Program Exp | -                | -                | -                | 144              | -                | -                | -                | -                |
| 101-413-92211            | K-9 Program Expense            | -                | -                | -                | 16,542           | -                | 11,805           | -                | -                |
| 101-413-98030            | Office Furniture & Equipment   | 1,023            | -                | 439              | 1,465            | 1,500            | 887              | 1,500            | 1,500            |
| 101-413-98040            | Major Machinery & Equipment    | 11,202           | 9,829            | 39,229           | 32,172           | 36,000           | 28,195           | 36,000           | 45,000           |
| 101-413-98050            | Capital Purchases              | -                | -                | -                | -                | -                | 76,779           | -                | -                |
| <b>O &amp; M Cost:</b>   |                                | <b>363,960</b>   | <b>572,433</b>   | <b>584,489</b>   | <b>478,801</b>   | <b>454,000</b>   | <b>627,728</b>   | <b>516,950</b>   | <b>616,450</b>   |
| <b>413 TOTAL:</b>        |                                | <b>2,969,102</b> | <b>3,419,918</b> | <b>3,038,235</b> | <b>2,578,579</b> | <b>3,164,938</b> | <b>3,024,730</b> | <b>3,286,568</b> | <b>3,889,617</b> |

# FY 2021-2022 Proposed Budget

## General Fund

| Account                | Description                    | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual    | 2019<br>Actual   | 2020<br>Adopted  | 2020<br>Actual   | 2021<br>Adopted  | 2022<br>Proposed |
|------------------------|--------------------------------|----------------|----------------|-------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Animal Control</b>  |                                |                |                |                   |                  |                  |                  |                  |                  |
| 101-415-60010          | Salaries Regular               | -              | -              | 17,706.00         | 31,642.80        | -                | 1,265.16         | -                | -                |
| 101-415-60020          | Salaries Part Time             | -              | -              | -                 | -                | -                | -                | -                | -                |
| 101-415-60030          | Salaries Overtime              | -              | -              | 3,272.00          | 4,206.56         | -                | 948.87           | -                | -                |
| 101-415-6004           | Salaries Overtime Training     | -              | -              | -                 | -                | -                | -                | -                | -                |
| 101-415-6005           | Salaries Cash Outs             | -              | -              | -                 | -                | -                | -                | -                | -                |
| 101-415-62000          | Retirement CALPERS             | -              | -              | 1,158.00          | 1,886.47         | -                | 86.56            | -                | -                |
| 101-415-62020          | Medical/Life Insurance         | -              | -              | 8,893.00          | 7,266.86         | -                | 334.48           | -                | -                |
| 101-415-62030          | Social Security FICA           | -              | -              | 1,229.00          | 2,207.75         | -                | 137.27           | -                | -                |
| 101-415-6204           | Medicare Insurance             | -              | -              | 287.00            | 516.30           | -                | 32.10            | -                | -                |
| 101-415-62050          | Disability Income Insurance    | -              | -              | -                 | -                | -                | -                | -                | -                |
| 101-415-62060          | Deferred Comp - 457 Retirement | -              | -              | -                 | -                | -                | -                | -                | -                |
| 101-415-62070          | Workers Comp. Insurance        | -              | -              | 1,950.00          | 1,116.81         | -                | -                | -                | -                |
| 101-415-62080          | Uniform Allowance              | -              | -              | 300.00            | 300.00           | -                | -                | -                | -                |
| 101-415-62200          | Retirement CalPERS UL          | -              | -              | -                 | -                | -                | -                | -                | -                |
| 101-415-9002           | Unemployment Claims            | -              | -              | -                 | -                | -                | -                | -                | -                |
| <b>Personnel Cost:</b> |                                | -              | -              | <b>34,795.00</b>  | <b>49,143.55</b> | -                | <b>2,804.44</b>  | -                | -                |
| 101-415-70010          | Office Supplies                | -              | -              | 1,277.00          | 154.45           | -                | -                | -                | -                |
| 101-415-70030          | Postage & Freight Out          | -              | -              | -                 | -                | -                | -                | -                | -                |
| 101-415-70040          | Printing & Binding             | -              | -              | 123.00            | -                | -                | -                | -                | -                |
| 101-415-70060          | Small Tools & Equipment        | -              | -              | 866.00            | 544.37           | -                | -                | -                | -                |
| 101-415-7007           | Audio/Video Equip. & Supplies  | -              | -              | -                 | -                | -                | -                | -                | -                |
| 101-415-70100          | Uniforms-Safety Equipment      | -              | -              | -                 | 43.83            | -                | -                | -                | -                |
| 101-415-70160          | Gasoline & Diesel              | -              | -              | 3,929.00          | 5,153.29         | -                | -                | -                | -                |
| 101-415-70280          | Shelter Food/Supplies          | -              | -              | 3,646.00          | 2,829.76         | -                | 1,604.38         | -                | -                |
| 101-415-70440          | Miscellaneous Supplies         | -              | -              | -                 | 560.30           | -                | 455.70           | -                | -                |
| 101-415-72010          | Water, Gas, Sanitation & Sewer | -              | -              | 139.00            | -                | 1,000            | -                | -                | -                |
| 101-415-72020          | Electric                       | -              | -              | -                 | -                | 1,500            | -                | -                | -                |
| 101-415-72030          | Telephone                      | -              | -              | 411.00            | 3,568.43         | -                | 677.59           | -                | -                |
| 101-415-8401           | Office Equip Repairs & Maint   | -              | -              | -                 | -                | -                | -                | -                | -                |
| 101-415-8402           | Major Equip Repairs & Maint.   | -              | -              | -                 | -                | -                | -                | -                | -                |
| 101-415-84030          | Buildings Repairs & Maint.     | -              | -              | 7,610.00          | 11,603.39        | -                | -                | -                | -                |
| 101-415-84060          | Vehicle Parts, Repairs & Maint | -              | -              | 578.00            | 287.80           | -                | -                | -                | -                |
| 101-415-8408           | Skunk Control Supplies & Maint | -              | -              | -                 | -                | -                | -                | -                | -                |
| 101-415-86010          | Training, Travel, & Conference | -              | -              | 1,253.00          | 2,511.92         | -                | -                | -                | -                |
| 101-415-86030          | Subs., Dues, & Publications    | -              | -              | -                 | -                | -                | -                | -                | -                |
| 101-415-88040          | Computer Programming/Consult.  | -              | -              | 4,109.00          | 2,793.44         | -                | -                | -                | -                |
| 101-415-88080          | Laboratory                     | -              | -              | -                 | -                | -                | -                | -                | -                |
| 101-415-88100          | Professional Services          | -              | -              | 7,325.00          | 10,546.83        | 31,600           | 41,769.00        | 31,600           | 31,600           |
| 101-415-90010          | Liability & Property Insurance | -              | -              | 3,023.00          | 1,213.30         | 1,000            | -                | 1,100            | 1,100            |
| 101-415-98020          | Buildings & Bldg. Improvements | -              | -              | 55,282.00         | 187.84           | -                | -                | -                | -                |
| 101-415-98030          | Office Furniture & Equipment   | -              | -              | 320.00            | -                | -                | -                | -                | -                |
| 101-415-98040          | Major Machinery & Equipment    | -              | -              | -                 | 357.12           | -                | -                | -                | -                |
| 101-415-9805           | Capital Purchase               | -              | -              | -                 | -                | -                | -                | -                | -                |
| <b>O &amp; M Cost:</b> |                                | -              | -              | <b>89,891</b>     | <b>42,356</b>    | <b>35,100</b>    | <b>44,507</b>    | <b>32,700</b>    | <b>32,700</b>    |
| <b>415 TOTAL:</b>      |                                | -              | -              | <b>124,686.00</b> | <b>91,499.62</b> | <b>35,100.00</b> | <b>47,311.11</b> | <b>32,700.00</b> | <b>32,700.00</b> |



**FY 2021-2022 Proposed Budget**  
General Fund

| Account                | Description                    | 2016<br>Actual   | 2017<br>Actual   | 2018<br>Actual   | 2019<br>Actual   | 2020<br>Adopted  | 2020<br>Actual   | 2021<br>Adopted  | 2022<br>Proposed |
|------------------------|--------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Fire Department</b> |                                |                  |                  |                  |                  |                  |                  |                  |                  |
| 101-416-60010          | Salaries Regular               | 900,419          | 1,125,063        | 1,042,821        | 1,088,431        | 1,540,906        | 1,344,992        | 1,621,935        | 1,290,508        |
| 101-416-60020          | Salaries Part Time             | 55,086           | 35,319           | 35,630           | 20,263           | 112,000          | 14,880           | 112,000          | 110,000          |
| 101-416-60030          | Salaries Overtime              | 452,149          | 403,571          | 418,348          | 490,620          | 350,000          | 443,597          | 350,000          | 210,000          |
| 101-416-60050          | Salaries Cash Outs             | -                | -                | 867              | 1,003            | 57,852           | -                | 106,853          | 24,818           |
| 101-416-62000          | Retirement CALPERS             | 101,348          | 119,168          | 120,619          | 124,191          | 200,849          | 159,756          | 217,634          | 171,734          |
| 101-416-62010          | Retirement 401A                | -                | -                | -                | -                | -                | -                | -                | -                |
| 101-416-62020          | Medical/Life Insurance         | 189,732          | 192,444          | 214,170          | 190,578          | 338,358          | 248,779          | 331,054          | 294,662          |
| 101-416-62030          | Social Security FICA           | 85,175           | 96,143           | 94,929           | 96,833           | 102,480          | 102,860          | 107,504          | 81,182           |
| 101-416-62040          | Medicare Insurance             | 19,920           | 22,485           | 22,037           | 23,055           | 23,967           | 25,225           | 25,142           | 18,834           |
| 101-416-62050          | Disability Income Insurance    | 238              | 634              | 3,411            | 1,243            | -                | 1,436            | -                | 16,236           |
| 101-416-62060          | Deferred Comp - 457 Retirement | 20,996           | 27,986           | 32,224           | 25,747           | 61,636           | 23,620           | 64,877           | 42,410           |
| 101-416-62070          | Workers Comp. Insurance        | 77,029           | 83,221           | 57,833           | 50,697           | 198,349          | 88,032           | 208,072          | 155,869          |
| 101-416-62080          | Uniform Allowance              | 12,000           | 13,500           | 14,550           | 9,750            | 29,300           | 15,000           | 29,300           | 20,650           |
| 101-416-62200          | Retirement CalPERS UL          | -                | -                | 60               | 1,989            | 7,279            | 12,981           | 33,902           | 29,115           |
| 101-416-62210          | Unemployment Claims            | 10,439           | -                | -                | 26               | 15,409           | 521              | 16,219           | 12,905           |
| <b>Personnel Cost:</b> |                                | <b>1,924,531</b> | <b>2,119,534</b> | <b>2,057,499</b> | <b>2,124,427</b> | <b>3,038,385</b> | <b>2,481,678</b> | <b>3,224,492</b> | <b>2,478,923</b> |
| 101-416-70010          | Office Supplies                | 1,022            | 1,331            | 966              | 589              | 1,000            | 1,010            | 800              | 800              |
| 101-416-70030          | Postage & Freight Out          | 135              | 165              | 19               | 41               | 200              | 279              | 150              | 200              |
| 101-416-70040          | Printing & Binding             | -                | 60               | 17               | -                | 100              | 43               | 100              | 100              |
| 101-416-70050          | Education Materials & Supplies | 770              | 1,596            | 1,154            | 1,694            | 2,000            | 1,247            | 2,000            | 2,000            |
| 101-416-70060          | Small Tools & Equipment        | 226              | 212              | 64               | 75               | 1,000            | 903              | 800              | 800              |
| 101-416-70070          | Audio/Video Equipment Supplies | -                | -                | -                | 130              | 200              | 22               | 150              | 150              |
| 101-416-70102          | Uniforms (Turnout Gear)        | 912              | 28,469           | 9,453            | 27,496           | 30,000           | 20,099           | 25,000           | 25,000           |
| 101-416-70160          | Gasoline & Diesel              | 43,176           | 47,522           | 57,876           | 50,527           | 75,000           | 50,949           | 70,000           | 70,000           |
| 101-416-70440          | Miscellaneous Supplies         | 1,680            | 794              | 768              | 218              | 700              | 67               | 600              | 600              |
| 101-416-70450          | Station Supplies               | 2,580            | 1,743            | 2,262            | 1,996            | 2,500            | 2,046            | 2,300            | 2,800            |
| 101-416-72010          | Water, Gas, Sanitation & Sewer | 10,954           | 7,299            | 7,027            | 8,272            | 7,300            | 9,290            | 7,300            | 9,100            |
| 101-416-72020          | Electric                       | 18,382           | 19,827           | 19,548           | 19,161           | 18,500           | 20,146           | 18,500           | 23,000           |
| 101-416-72030          | Telephone                      | 6,443            | 6,405            | 4,721            | 23,687           | 18,000           | 21,333           | 21,500           | 10,000           |
| 101-416-75000          | Medical Equipment & Supplies   | 34,008           | 38,095           | 32,433           | 26,379           | 39,000           | 44,810           | 39,000           | -                |
| 101-416-75010          | Meals-Ambulance Runs           | 2,430            | 1,768            | 1,915            | 1,146            | 2,000            | 2,325            | 2,200            | -                |
| 101-416-75020          | EMS-Linens                     | 4,192            | 3,101            | 4,198            | 2,894            | 4,000            | 4,347            | 4,200            | -                |
| 101-416-75030          | Tuition Reimbursement          | 1,274            | 4,625            | 11,057           | 5,143            | 8,000            | 4,953            | 8,000            | 8,000            |
| 101-416-75040          | Ambulance Billing Contract     | 78,230           | 65,314           | 90,879           | 77,664           | 100,000          | 51,516           | 100,000          | -                |
| 101-416-75050          | EMS-Billing Refunds            | 20,877           | -                | -                | 500              | -                | -                | -                | -                |
| 101-416-75060          | Mandated Annual Service        | 16,166           | 28,311           | 20,616           | 19,523           | 25,000           | 28,028           | 25,000           | 25,000           |
| 101-416-84010          | Office Equip Repairs & Maint   | 646              | 1,303            | 1,500            | 2,531            | 3,500            | 9,990            | 3,000            | 6,000            |
| 101-416-84020          | Major Equip Repairs & Maint.   | 126              | 13,267           | 6,878            | 1,593            | 3,500            | 11,110           | 3,500            | 3,500            |
| 101-416-84030          | Buildings Repairs & Maint.     | 8,570            | 43,945           | 3,261            | 27,974           | 23,000           | 29,616           | 30,000           | 60,000           |
| 101-416-84050          | Grounds Repairs & Maint.       | 364              | 280              | 2,151            | 396              | 500              | 567              | 700              | 700              |
| 101-416-84060          | Vehicle Parts, Repairs & Maint | 77,214           | 69,653           | 34,204           | 55,893           | 60,000           | 55,376           | 55,000           | 55,000           |
| 101-416-84070          | Misc. Repairs & Maint.         | 218              | 882              | 755              | 229              | 500              | 717              | 1,000            | 1,000            |
| 101-416-86010          | Training, Travel, & Conference | 1,446            | 2,035            | 906              | 1,689            | 5,000            | 2,848            | 5,000            | 15,000           |
| 101-416-86030          | Subs., Dues, & Publications    | 504              | 2,543            | -                | 900              | 2,000            | 1,374            | 2,000            | 2,000            |
| 101-416-86040          | Required Certification Train   | 2,758            | 1,566            | 3,846            | 2,238            | 5,500            | 2,337            | 5,500            | 5,500            |
| 101-416-88040          | Computer Programming/Consult.  | 1,443            | 1,566            | 6,514            | 6,872            | 6,600            | 7,304            | 7,100            | 9,700            |
| 101-416-88100          | Professional Services          | 16,411           | 31,635           | 7,642            | 17,352           | 8,000            | 13,902           | 7,000            | 17,000           |

# **FY 2021-2022 Proposed Budget**

## **General Fund**

| <b>Account</b>         | <b>Description</b>             | <b>2016<br/>Actual</b> | <b>2017<br/>Actual</b> | <b>2018<br/>Actual</b> | <b>2019<br/>Actual</b> | <b>2020<br/>Adopted</b> | <b>2020<br/>Actual</b> | <b>2021<br/>Adopted</b> | <b>2022<br/>Proposed</b> |
|------------------------|--------------------------------|------------------------|------------------------|------------------------|------------------------|-------------------------|------------------------|-------------------------|--------------------------|
| 101-416-90010          | Liability & Property Insurance | 53,833                 | 85,364                 | 89,332                 | 54,921                 | 90,000                  | 78,336                 | 99,000                  | 99,000                   |
| 101-416-90041          | Settlements & Judgements       | 206                    | 760                    | -                      | -                      | -                       | -                      | -                       | -                        |
| 101-416-92082          | Volunteer Firefighter Stipend  | -                      | -                      | -                      | -                      | -                       | -                      | -                       | -                        |
| 101-416-92084          | Firefighter's Assn Stipend     | 126                    | 2,000                  | -                      | 755                    | 2,000                   | -                      | 2,000                   | 2,000                    |
| 101-416-92090          | Taxes, Licenses & Fees         | -                      | -                      | 2,061                  | 1,755                  | -                       | -                      | -                       | -                        |
| 101-416-97010          | Ambulance Principal Payment    | -                      | -                      | -                      | -                      | -                       | -                      | -                       | -                        |
| 101-416-97020          | Ambulance Interest Payment     | -                      | -                      | -                      | -                      | -                       | -                      | -                       | -                        |
| 101-416-97050          | Fire Engine Principal Payment  | 41,196                 | 89,176                 | -                      | -                      | -                       | -                      | -                       | -                        |
| 101-416-97060          | Fire Engine Interest Payment   | 7,551                  | 2,813                  | -                      | -                      | -                       | -                      | -                       | -                        |
| 101-416-97070          | 2007 KME Fire Engine Principal | 20,187                 | 67,655                 | -                      | -                      | -                       | -                      | -                       | -                        |
| 101-416-97080          | 2007 KME Fire Engine Interest  | 4,327                  | 1,622                  | -                      | -                      | -                       | -                      | -                       | -                        |
| 101-416-97100          | 1991B Police Station Interest  | 680                    | 240                    | -                      | -                      | -                       | -                      | -                       | -                        |
| 101-416-98030          | Office Furniture & Equipment   | -                      | -                      | -                      | 11,272                 | -                       | -                      | -                       | -                        |
| 101-416-98040          | Major Machinery & Equipment    | -                      | -                      | 579                    | -                      | 20,000                  | 50,467                 | 60,000                  | 410,000                  |
| 101-416-98430          | Gas Fund Loan Payment          | -                      | -                      | -                      | -                      | -                       | -                      | -                       | -                        |
| <b>O &amp; M Cost:</b> |                                | <b>481,263</b>         | <b>674,942</b>         | <b>424,602</b>         | <b>453,505</b>         | <b>564,600</b>          | <b>527,358</b>         | <b>608,400</b>          | <b>863,950</b>           |
| <b>416 TOTAL:</b>      |                                | <b>2,405,794</b>       | <b>2,794,476</b>       | <b>2,482,101</b>       | <b>2,577,933</b>       | <b>3,602,985</b>        | <b>3,009,037</b>       | <b>3,832,892</b>        | <b>3,342,873</b>         |

**FY 2021-2022 Proposed Budget**  
General Fund

| Account                | Description                    | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|------------------------|--------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| <b>Service Center</b>  |                                |                |                |                |                |                 |                |                 |                  |
| 101-431-60010          | Salaries Regular               | 97,560         | 104,489        | 59,798         | 23,159         | 23,400          | 24,188         | 18,533          | 20,011           |
| 101-431-60030          | Salaries Overtime              | 218            | 70             | -              | 3,568          | 360             | -              | 360             | 400              |
| 101-431-60050          | Salaries Cash Out              | -              | 935            | -              | -              | 450             | -              | 450             | 385              |
| 101-431-62000          | Retirement CALPERS             | 7,832          | 8,289          | 4,322          | 2,275          | 2,265           | 2,292          | 1,943           | 2,069            |
| 101-431-62020          | Medical/Life Insurance         | 14,780         | 13,620         | 8,407          | 4,368          | 4,186           | 3,632          | 3,525           | 3,800            |
| 101-431-62030          | Social Security FICA           | 6,044          | 6,125          | 3,854          | 1,681          | 1,451           | 1,537          | 1,149           | 1,251            |
| 101-431-62040          | Medicare Insurance             | 1,413          | 1,432          | 901            | 393            | 339             | 359            | 269             | 290              |
| 101-431-62050          | Disability Income Insurance    | -              | -              | -              | -              | -               | -              | -               | 250              |
| 101-431-62060          | Deferred Comp - 457 Retirement | 2,237          | 2,215          | 2,046          | 688            | 702             | 747            | 556             | 600              |
| 101-431-62070          | Workers Comp. Insurance        | 3,219          | 5,041          | 2,115          | 865            | 2,808           | 990            | 2,224           | 2,401            |
| 101-431-62080          | Uniform Allowance              | 150            | 108            | 97             | 134            | 150             | 183            | 150             | 58               |
| 101-431-62200          | Retirement CalPERS UL          | -              | -              | -              | 197            | 346             | 297            | 346             | 387              |
| 101-431-62210          | Unemployment Claims            | -              | -              | -              | -              | 234             | -              | 185             | 200              |
| <b>Personnel Cost:</b> |                                | <b>133,453</b> | <b>142,324</b> | <b>81,540</b>  | <b>37,328</b>  | <b>36,691</b>   | <b>34,227</b>  | <b>29,690</b>   | <b>32,102</b>    |
| 101-431-70010          | Office Supplies                | 92             | -              | -              | 47             | 100             | 20             | 75              | -                |
| 101-431-70030          | Postage & Freight Out          | -              | -              | 5              | -              | -               | -              | -               | -                |
| 101-431-70040          | Printing & Binding             | -              | -              | 2              | -              | -               | -              | -               | -                |
| 101-431-70060          | Small Tools & Equipment        | -              | -              | -              | 94             | 500             | 500            | 400             | 400              |
| 101-431-70100          | Uniforms                       | 233            | 225            | 532            | 789            | 500             | 915            | 955             | 1,000            |
| 101-431-70150          | Vehicle Parts & Supplies       | 11,979         | 9,107          | 3,300          | 328            | 5,000           | 270            | 4,000           | 2,000            |
| 101-431-70160          | Gasoline & Diesel              | 1,480          | 1,458          | 232            | 310            | 500             | 367            | 500             | 500              |
| 101-431-70440          | Miscellaneous Supplies         | 70             | 936            | 107            | 119            | 250             | -              | 200             | -                |
| 101-431-72020          | Electric                       | 4,156          | 3,635          | 1,919          | 1,081          | 1,000           | -              | 300             | -                |
| 101-431-72030          | Telephone                      | -              | 505            | 963            | 855            | 1,000           | 913            | 1,000           | 750              |
| 101-431-84060          | Vehicle Parts, Repairs & Maint | 730            | 1,671          | 243            | 628            | 500             | 544            | 750             | 1,000            |
| 101-431-86030          | Sub., Dues, & Publications     | -              | -              | -              | -              | -               | 264            | -               | -                |
| 101-431-88040          | Computer Programming/Consult.  | -              | -              | 80             | 71             | 80              | 36             | 300             | 50               |
| 101-431-88060          | Medical-General                | -              | -              | -              | 221            | -               | -              | 1,000           | -                |
| 101-431-88100          | Professional Services          | 3,733          | -              | -              | -              | -               | -              | -               | -                |
| 101-431-90010          | Liability & Property Insurance | 3,481          | 5,205          | 3,279          | 818            | 5,740           | 920            | -               | -                |
| 101-431-92090          | Taxes, Licenses, & Fees        | -              | -              | 61             | 236            | -               | -              | 6,314           | -                |
| <b>O &amp; M Cost:</b> |                                | <b>25,954</b>  | <b>22,742</b>  | <b>10,723</b>  | <b>5,596</b>   | <b>15,170</b>   | <b>4,750</b>   | <b>15,794</b>   | <b>5,700</b>     |
| <b>431 TOTAL:</b>      |                                |                |                |                |                |                 |                |                 |                  |
|                        |                                | <b>159,407</b> | <b>165,066</b> | <b>92,263</b>  | <b>42,924</b>  | <b>51,861</b>   | <b>38,977</b>  | <b>45,484</b>   | <b>37,802</b>    |

**FY 2021-2022 Proposed Budget**  
General Fund

| Account                     | Description                    | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|-----------------------------|--------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| <b>Building Maintenance</b> |                                |                |                |                |                |                 |                |                 |                  |
| 101-432-60010               | Salaries Regular               | 33,203         | 31,303         | 3,623          | -              | -               | -              | -               | -                |
| 101-432-60030               | Salaries Overtime              | 8              | 103            | 23             | -              | -               | -              | -               | -                |
| 101-432-62000               | Retirement CALPERS             | 2,208          | 2,508          | 33             | -              | -               | -              | -               | -                |
| 101-432-62020               | Medical/Life Insurance         | 5,157          | 5,869          | (520)          | -              | -               | -              | -               | -                |
| 101-432-62030               | Social Security FICA           | 1,747          | 1,972          | 241            | -              | -               | -              | -               | -                |
| 101-432-62040               | Medicare Insurance             | 409            | 461            | 56             | -              | -               | -              | -               | -                |
| 101-432-62060               | Deferred Comp - 457 Retirement | 493            | 565            | 14             | -              | -               | -              | -               | -                |
| 101-432-62070               | Workers Comp. Insurance        | 906            | 2,499          | -              | -              | -               | -              | -               | -                |
| 101-432-62080               | Uniform Allowance              | -              | -              | -              | -              | -               | -              | -               | -                |
| 101-432-62200               | Retirement CalPERS UL          | -              | -              | -              | -              | -               | -              | -               | -                |
| 101-432-62210               | Unemployment Claims            | -              | -              | 7,938          | 662            | -               | -              | -               | -                |
| <b>Personnel Cost:</b>      |                                | <b>44,131</b>  | <b>45,280</b>  | <b>11,408</b>  | <b>662</b>     | <b>-</b>        | <b>-</b>       | <b>-</b>        | <b>-</b>         |
| 101-432-70010               | Office Supplies                | -              | 72             | -              | 9              | 75              | 40             | -               | -                |
| 101-432-70060               | Small Tools & Equipment        | -              | -              | -              | -              | 500             | -              | 400             | 400              |
| 101-432-70100               | Uniforms                       | -              | 99             | -              | -              | -               | -              | -               | -                |
| 101-432-70440               | Miscellaneous Supplies         | 104            | 64             | 22             | -              | 1,850           | 305            | 1,600           | 1,600            |
| 101-432-72010               | Water, Gas, Sanitation & Sewer | 16,250         | 20,433         | 20,374         | 17,753         | 22,000          | 16,518         | 16,000          | 16,000           |
| 101-432-72020               | Electric                       | 53,827         | 75,603         | 62,807         | 68,666         | 58,000          | 75,132         | 68,000          | 82,000           |
| 101-432-72030               | Telephone                      | 11,645         | 32,427         | 33,297         | 16,550         | 22,000          | 13,745         | 18,500          | 18,500           |
| 101-432-84020               | Major Equip Repairs & Maint.   | -              | 1,514          | 19,876         | 98             | 10,000          | -              | 10,000          | 10,000           |
| 101-432-84030               | Buildings Repairs & Maint.     | 5,722          | 10,662         | 40,015         | 34,694         | 103,280         | 127,060        | 61,000          | 65,000           |
| 101-432-84050               | Grounds Repairs & Maintenance  | 3,197          | 11,838         | 853            | 805            | 9,000           | 1,500          | 7,000           | 7,000            |
| 101-432-84071               | Inspections                    | 5,571          | 1,181          | 2,945          | 5,100          | 7,400           | 3,463          | 7,000           | 9,500            |
| 101-432-90010               | Liability & Property Insurance | 934            | 1,964          | -              | -              | 7,190           | 44,365         | 49,500          | 55,000           |
| <b>O &amp; M Cost:</b>      |                                | <b>97,250</b>  | <b>155,857</b> | <b>180,189</b> | <b>143,675</b> | <b>241,295</b>  | <b>282,129</b> | <b>239,000</b>  | <b>265,000</b>   |
| <b>432 TOTAL:</b>           |                                | <b>141,381</b> | <b>201,137</b> | <b>191,597</b> | <b>144,336</b> | <b>241,295</b>  | <b>282,129</b> | <b>239,000</b>  | <b>265,000</b>   |

**FY 2021-2022 Proposed Budget**  
General Fund

| Account                   | Description                     | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|---------------------------|---------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| <b>Airport Operations</b> |                                 |                |                |                |                |                 |                |                 |                  |
| 101-435-60010             | Salaries Regular                | 7,365          | 7,231          | 7,875          | 4,244          | 7,888           | 3,317          | 9,179           | 24,421           |
| 101-435-60030             | Salaries Overtime               | 1,117          | 1,179          | 1,247          | 654            | 1,100           | -              | 1,100           | 400              |
| 101-435-60050             | Salaries Cash Outs              | 54             | 73             | 128            | 54             | 300             | -              | 300             | 472              |
| 101-435-62000             | Retirement CALPERS              | 580            | 640            | 651            | 377            | 764             | 309            | 962             | 2,525            |
| 101-435-62020             | Medical/Life Insurance          | 2,063          | 1,487          | 2,101          | 821            | 2,276           | 403            | 2,465           | 4,195            |
| 101-435-62030             | Social Security FICA            | 481            | 494            | 523            | 299            | 489             | 202            | 569             | 1,526            |
| 101-435-62040             | Medicare Insurance              | 112            | 116            | 122            | 70             | 114             | 47             | 133             | 354              |
| 101-435-62050             | Disability Income Insurance     | -              | -              | -              | -              | -               | -              | -               | 306              |
| 101-435-62060             | Deferred Comp - 457 Retirement  | 78             | 81             | 144            | 122            | 237             | 18             | 275             | 733              |
| 101-435-62070             | Workers Comp. Insurance         | 322            | 408            | 285            | 282            | 947             | 380            | 1,101           | 2,931            |
| 101-435-62080             | Uniform Allowance               | -              | -              | -              | -              | 15              | -              | 15              | 10               |
| 101-435-62200             | Retirement CalPERS UL           | -              | -              | -              | 26             | 115             | 39             | 146             | 467              |
| 101-435-62210             | Unemployment Claims             | -              | -              | -              | -              | 79              | -              | 92              | 244              |
| <b>Personnel Cost:</b>    |                                 | 12,172         | 11,709         | 13,076         | 6,950          | 14,324          | 4,715          | 16,337          | 38,584           |
| 101-435-70030             | Postage & Freight Out           | -              | -              | 5              | -              | 10              | 31             | 10              | 10               |
| 101-435-70040             | Printing & Binding              | -              | -              | 2              | -              | 10              | -              | 10              | 215              |
| 101-435-72010             | Water, Gas, Sanitation & Sewer  | 5,448          | 5,384          | 4,240          | 6,267          | 5,550           | 4,281          | 5,400           | 5,500            |
| 101-435-72020             | Electric                        | 12,301         | 11,238         | 9,828          | 11,586         | 10,640          | 15,526         | 13,700          | 18,000           |
| 101-435-72030             | Telephone                       | 822            | 2,347          | 2,038          | 1,939          | 2,480           | 2,111          | 2,350           | 2,480            |
| 101-435-80060             | Fuel Purchases for Resale       | 16,508         | 14,662         | 17,211         | 16,254         | 45,000          | 15,946         | 40,000          | 45,000           |
| 101-435-84020             | Major Equipment Repair          | 1,177          | 995            | 402            | -              | 20,295          | -              | 1,500           | 5,000            |
| 101-435-84030             | Building Repairs                | 135            | 2,236          | 5,523          | 1,535          | 5,600           | 10,808         | 5,000           | 5,500            |
| 101-435-84050             | Grounds Repair & Maintenance    | 7,848          | 15,631         | (12,445)       | 31             | 4,000           | -              | 3,500           | 4,000            |
| 101-435-84060             | Vehicle Parts, Repairs & Maint  | 458            | 1,122          | 141            | 434            | 1,000           | 704            | 1,000           | 1,000            |
| 101-435-86010             | Training, Travel & Conference   | -              | -              | 43             | -              | 250             | -              | 250             | 250              |
| 101-435-86030             | Subs., Dues, & Publications     | -              | 33             | -              | -              | 200             | 8              | 150             | 150              |
| 101-435-88040             | Computer Programming/Consultant | -              | -              | 52             | 71             | 1,145           | 36             | 1,000           | 1,000            |
| 101-435-88091             | Engineering and Consultants     | 7,897          | 24,263         | -              | -              | 15,000          | -              | 14,000          | 15,000           |
| 101-435-88100             | Professional Services           | 2,250          | 7,802          | 585            | 302            | 2,500           | 340            | 2,400           | 2,700            |
| 101-435-88111             | Airport Master Plan             | -              | -              | -              | -              | -               | -              | -               | -                |
| 101-435-90010             | Liability & Property Insurance  | 3,002          | 3,002          | 3,002          | 3,114          | 3,200           | 3,002          | 3,520           | 3,520            |
| 101-435-66210             | Unemployment Claims             | -              | -              | -              | -              | -               | -              | -               | -                |
| 101-435-92090             | Taxes,Lic,Fees & Special Assmt  | 10,630         | 11,037         | 10,890         | 15,686         | 16,000          | 16,062         | -               | 16,300           |
| 101-435-96011             | 1994 Airport Const. Principal   | -              | -              | -              | -              | -               | -              | -               | -                |
| 101-435-96023             | 1994 Airport Const. Interest    | -              | -              | -              | -              | -               | -              | -               | -                |
| 101-435-96036             | 1998 Airport Hangers Principal  | -              | -              | -              | -              | -               | -              | -               | -                |
| 101-435-96039             | 1998 Airport Hangers Interest   | -              | -              | -              | -              | -               | -              | -               | -                |
| <b>O &amp; M Cost:</b>    |                                 | 68,476         | 99,752         | 41,517         | 57,219         | 132,880         | 68,854         | 93,790          | 125,625          |
| <b>435 TOTAL:</b>         |                                 | <b>80,648</b>  | <b>111,461</b> | <b>54,593</b>  | <b>64,169</b>  | <b>147,204</b>  | <b>73,569</b>  | <b>110,127</b>  | <b>164,209</b>   |

**FY 2021-2022 Proposed Budget**  
General Fund

| Account                              | Description                      | 2016<br>Actual   | 2017<br>Actual    | 2018<br>Actual   | 2019<br>Actual   | 2020<br>Adopted  | 2020<br>Actual   | 2021<br>Adopted  | 2022<br>Proposed |
|--------------------------------------|----------------------------------|------------------|-------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Municipal Grounds Maintenance</b> |                                  |                  |                   |                  |                  |                  |                  |                  |                  |
| 101-440-60010                        | Salaries Regular                 | 34,282           | 16,994            | 12,764           | 10,620           | 13,455           | 11,438           | 14,002           | 156,635          |
| 101-440-60020                        | Salaries Part Time               | 1,535            | 6,029             | 1,053            | 1,333            | -                | 2,855            | -                | -                |
| 101-440-60030                        | Salaries Overtime                | 297              | 127               | 1,700            | 2,111            | 1,400            | 1,262            | 1,400            | 3,012            |
| 101-440-60050                        | Salaries Cash Outs               | -                | -                 | 147              | -                | 230              | -                | 230              | 3,012            |
| 101-440-62000                        | Retirement CALPERS               | 2,307            | 1,499             | 993              | 870              | 1,124            | 971              | 1,331            | 16,196           |
| 101-440-62020                        | Medical/Life Insurance           | 6,956            | 4,275             | 3,577            | 2,752            | 3,890            | 2,747            | 4,702            | 96,474           |
| 101-440-62030                        | Social Security FICA             | 2,187            | 1,592             | 954              | 860              | 834              | 955              | 868              | 9,790            |
| 101-440-62040                        | Medicare Insurance               | 511              | 372               | 223              | 201              | 195              | 223              | 203              | 2,271            |
| 101-440-62050                        | Disability Income Insurance      | -                | -                 | -                | -                | -                | -                | -                | 1,958            |
| 101-440-62060                        | Deferred Comp - 457 Retirement   | -                | 2                 | 183              | 122              | 185              | 134              | 185              | 4,699            |
| 101-440-62070                        | Workers Comp. Insurance          | 1,170            | 1,449             | 940              | 496              | 1,615            | 660              | 1,680            | 18,796           |
| 101-440-62080                        | Uniform Allowance                | 33               | 85                | 82               | 60               | 85               | -                | 85               | 806              |
| 101-440-62200                        | Retirement CalPERS UL            | -                | -                 | -                | 59               | 184              | 123              | 216              | 40               |
| 101-440-62210                        | Unemployment Claims              | -                | -                 | -                | -                | 135              | 2                | 140              | 1,566            |
| <b>Personnel Cost:</b>               |                                  | <b>49,278</b>    | <b>32,424</b>     | <b>22,616</b>    | <b>19,483</b>    | <b>23,332</b>    | <b>21,370</b>    | <b>25,042</b>    | <b>315,255</b>   |
| 101-440-70010                        | Office Supplies                  | -                | -                 | -                | -                | -                | 673              | -                | -                |
| 101-440-70030                        | Postage & Freight Out            | -                | -                 | 5                | 115              | -                | -                | -                | -                |
| 101-440-70040                        | Printing & Binding               | -                | -                 | 2                | -                | -                | -                | -                | -                |
| 101-440-70060                        | Small Tools & Equipment          | -                | -                 | 2,365            | 369              | 1,000            | 1,519            | 4,000            | 4,000            |
| 101-440-70100                        | Uniforms                         | -                | -                 | -                | -                | -                | -                | -                | 300              |
| 101-440-70160                        | Gasoline & Diesel                | 3,932            | 4,171             | 5,262            | 6,571            | 5,000            | 6,413            | 6,000            | 6,500            |
| 101-440-70441                        | Irrigation Supplies              | -                | 604               | 967              | 1,047            | 3,000            | 2,811            | -                | -                |
| 101-440-70442                        | Tree Purchase/Planting           | -                | -                 | -                | -                | 5,000            | 3,452            | 500              | 3,000            |
| 101-440-72011                        | Water/Electric - City Plots      | 84,607           | 71,976            | 52,959           | 88,452           | 62,000           | 47,224           | 60,000           | 70,000           |
| 101-440-84030                        | Building Repairs & Supplies      | -                | -                 | -                | -                | -                | -                | -                | -                |
| 101-440-84050                        | Grounds Repairs & Maintenance    | 9,467            | 9,549             | 8,539            | 22,916           | 8,000            | 8,097            | 12,000           | 20,000           |
| 101-440-84060                        | Vehicle Parts, Repairs & Maint   | 1,858            | 8,705             | 4,949            | 1,301            | 3,000            | 4,901            | 5,000            | 5,000            |
| 101-440-84090                        | Graffiti Removal Expense         | -                | -                 | -                | 2,549            | 2,000            | 178              | 1,000            | 500              |
| 101-440-86010                        | Travel, Training, & Conference   | -                | -                 | -                | 4,829            | 200              | -                | -                | 1,000            |
| 101-440-86030                        | Subs, Dues, & Publications       | -                | -                 | -                | -                | -                | 1,507            | -                | -                |
| 101-440-88040                        | Computer Programming/Consult.    | -                | -                 | 80               | 71               | -                | 36               | -                | 50               |
| 101-440-88060                        | Medical-General                  | -                | -                 | -                | 22               | -                | 64               | -                | 50               |
| 101-440-88100                        | Professional Services            | -                | 6,921             | -                | 210              | -                | -                | -                | 2,000            |
| 101-440-89040                        | Physical w/Drug & Alcohol Test   | -                | -                 | -                | 44               | -                | 51               | -                | 50               |
| 101-440-89070                        | Fingerprinting                   | -                | -                 | -                | 6                | -                | 8                | -                | 10               |
| 101-440-90010                        | Liability & Property Insurance   | 976              | 1,501             | 681              | 530              | 1,700            | 1,502            | 1,870            | 2,000            |
| 101-440-90040                        | Claims and Judgments             | -                | -                 | -                | -                | -                | -                | -                | 1,000            |
| 101-440-92090                        | Taxes, Licenses, & Fees          | -                | -                 | 61               | -                | -                | 28               | -                | 20               |
| 101-440-98040                        | Major Machinery & Equipment      | -                | -                 | -                | -                | 3,000            | 3,003            | -                | -                |
| 101-440-92212                        | Veterans Banner Prog Expense     | -                | -                 | -                | 3,650            | -                | 3,623            | -                | -                |
| <b>O &amp; M Cost:</b>               |                                  | <b>100,840</b>   | <b>103,427</b>    | <b>75,870</b>    | <b>132,682</b>   | <b>93,900</b>    | <b>85,087</b>    | <b>90,370</b>    | <b>115,480</b>   |
| <b>440 TOTAL:</b>                    |                                  | <b>150,118</b>   | <b>135,851</b>    | <b>98,486</b>    | <b>152,165</b>   | <b>117,232</b>   | <b>106,458</b>   | <b>115,412</b>   | <b>430,735</b>   |
| <b>TRANSFERS OUT:</b>                |                                  |                  |                   |                  |                  |                  |                  |                  |                  |
| 101-900-94530                        | TO Claremont Custody Center      | -                | 2,896,660         | -                | -                | -                | -                | -                | -                |
| 101-900-94072                        | Transfer to General Fund Reserve | -                | -                 | -                | -                | -                | -                | -                | 63,025           |
| 101-900-98200                        | TO RDA Successor Agency          | -                | -                 | -                | -                | -                | -                | -                | -                |
| <b>GENERAL FUND REVENUES:</b>        |                                  |                  |                   |                  |                  |                  |                  |                  |                  |
|                                      |                                  | <b>6,541,421</b> | <b>10,671,603</b> | <b>8,054,612</b> | <b>9,884,458</b> | <b>8,783,064</b> | <b>9,396,750</b> | <b>9,010,361</b> | <b>9,837,720</b> |
| <b>GENERAL FUND EXPENSES:</b>        |                                  |                  |                   |                  |                  |                  |                  |                  |                  |
|                                      |                                  | <b>7,041,325</b> | <b>11,014,573</b> | <b>7,123,133</b> | <b>6,631,494</b> | <b>8,574,792</b> | <b>7,555,450</b> | <b>8,989,657</b> | <b>9,837,720</b> |
| <b>Variance Revenue vs Expense</b>   |                                  | (499,904)        | (342,970)         | 931,479          | 3,252,964        | 208,272          | 1,841,299        | 20,704           | -                |

City of Coalinga  
General Fund Reserve Fund 100  
Revenue and Expense  
***FY 2021-2022 Proposed Budget***

|                               | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual<br>(unaudited) | 2021<br>Adopted | 2022<br>Proposed |
|-------------------------------|----------------|----------------|----------------|----------------|-----------------|-------------------------------|-----------------|------------------|
| <b>Beginning Fund Balance</b> | -              | -              | -              | -              | -               | -                             | -               | -                |
| <b>Revenue:</b>               | -              | -              | -              | -              | -               | -                             | -               | 63,025           |
| <b>Expense:</b>               | -              | -              | -              | -              | -               | -                             | -               | -                |
| Variance: Revenue vs Expense  | -              | -              | -              | -              | -               | -                             | -               | 63,025           |
| <b>Ending Fund Balance</b>    | -              | -              | -              | -              | -               | -                             | -               | 63,025           |

**DETAIL REVENUE/EXPENSE:**

| Account               | Description                | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|-----------------------|----------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| 100-400-49320         | Transfer from General Fund | -              | -              | -              | -              | -               | -              | -               | 63,025           |
| <b>TOTAL REVENUE:</b> |                            | -              | -              | -              | -              | -               | -              | -               | 63,025           |
| <b><u>Expense</u></b> |                            |                |                |                |                |                 |                |                 |                  |
| 100-900-94072         | Transfer to General Fund   | -              | -              | -              | -              | -               | -              | -               | -                |
| <b>TOTAL EXPENSE:</b> |                            | -              | -              | -              | -              | -               | -              | -               | -                |

City of Coalinga  
Claremont Custody Center Fund 453  
Revenue and Expense  
***FY 2020-2021 Proposed Budget***

|                               | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 201<br>Actual | 2020<br>Adopted | 2020<br>Actual<br>(unaudited) | 2021<br>Adopted | 2022<br>Proposed |
|-------------------------------|----------------|----------------|----------------|---------------|-----------------|-------------------------------|-----------------|------------------|
| <b>Beginning Fund Balance</b> | (2,866,421)    | (2,893,887)    | -              | -             | -               | -                             | -               | -                |
| <b>Revenue:</b>               | -              | 2,896,660      | -              | -             | -               | -                             | -               | -                |
| <b>Expense:</b>               | 27,466         | 2,773          | -              | -             | -               | -                             | -               | -                |
| Variance: Revenue vs Expense  | (27,466)       | 2,893,887      | -              | -             | -               | -                             | -               | -                |
| <b>Ending Fund Balance</b>    | (2,893,887)    | -              | -              | -             | -               | -                             | -               | -                |

**DETAIL REVENUE/EXPENSE:**

| Account               | Description                     | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|-----------------------|---------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| 453-400-4932          | Transfer from General Fund      | -              | 2,896,660      | -              | -              | -               | -              | -               | -                |
| <b>TOTAL REVENUE:</b> |                                 | -              | 2,896,660      | -              | -              | -               | -              | -               | -                |
| <b>Expense</b>        |                                 |                |                |                |                |                 |                |                 |                  |
| 453-460-6001          | Salaries Regular                | -              | -              | -              | -              | -               | -              | -               | -                |
| 453-460-60020         | Salaries Part Time              | -              | -              | -              | -              | -               | -              | -               | -                |
| 453-460-60030         | Salaries Overtime               | -              | -              | -              | -              | -               | -              | -               | -                |
| 453-460-62030         | Social Security FICA            | -              | -              | -              | -              | -               | -              | -               | -                |
| 453-460-62040         | Medicare Insurance              | -              | -              | -              | -              | -               | -              | -               | -                |
| 453-460-7010          | Uniform Patches                 | -              | -              | -              | -              | -               | -              | -               | -                |
| 453-460-62210         | Unemployment Claims             | -              | -              | -              | -              | -               | -              | -               | -                |
| 453-461-86010         | Training, Travel & Conferences  | -              | -              | -              | -              | -               | -              | -               | -                |
| 453-462-70160         | Gasoline & Diesel               | -              | -              | -              | -              | -               | -              | -               | -                |
| 453-462-70440         | Miscellaneous Supplies          | -              | -              | -              | -              | -               | -              | -               | -                |
| 453-462-72010         | Water, Gas, Sanitation & Sewer  | 460            | 17             | -              | -              | -               | -              | -               | -                |
| 453-462-72020         | Electric                        | 23,655         | 2,756          | -              | -              | -               | -              | -               | -                |
| 453-462-72030         | Telephone                       | -              | -              | -              | -              | -               | -              | -               | -                |
| 453-462-84030         | Building Repairs & Maintenance  | 2,029          | -              | -              | -              | -               | -              | -               | -                |
| 453-462-84050         | Grounds Repair & Maintenance    | -              | -              | -              | -              | -               | -              | -               | -                |
| 453-462-84060         | Vehicle Parts, Repairs & Maint. | -              | -              | -              | -              | -               | -              | -               | -                |
| 453-462-8804          | Computer Programming/Consult.   | -              | -              | -              | -              | -               | -              | -               | -                |
| 453-462-98020         | Bldgs. & Building Improvements  | -              | -              | -              | -              | -               | -              | -               | -                |
| 453-472-88100         | Professional Services           | 1,322          | -              | -              | -              | -               | -              | -               | -                |
| 453-472-88190         | Other Professional/Copier Cont  | -              | -              | -              | -              | -               | -              | -               | -                |
| <b>TOTAL EXPENSE:</b> |                                 | 27,466         | 2,773          | -              | -              | -               | -              | -               | -                |



City of Coalinga  
General Capital Projects Fund 140  
Revenue and Expense  
***FY 2021-2022 Proposed Budget***

| <b>Fiscal Years:</b>             | <b>2016<br/>Actual</b> | <b>2017<br/>Actual</b> | <b>2018<br/>Actual</b> | <b>2019<br/>Actual</b> | <b>2020<br/>Adopted</b> | <b>2020<br/>Actual</b> | <b>2021<br/>Adopted</b> | <b>2022<br/>Proposed</b> |
|----------------------------------|------------------------|------------------------|------------------------|------------------------|-------------------------|------------------------|-------------------------|--------------------------|
|                                  |                        |                        |                        |                        |                         | (unaudited)            |                         |                          |
| <b>Beginning Fund Balance</b>    | <b>1,852,086</b>       | <b>1,865,016</b>       | <b>1,851,624</b>       | <b>1,834,046</b>       | <b>148,926</b>          | <b>148,926</b>         | <b>136,227</b>          | <b>136,227</b>           |
| <b>Revenue:</b>                  | 3,017,609              | 1,731,465              | 119,235                | 31,716                 | 364,000                 | 19,469                 | -                       | 390,564                  |
| <b>Expense:</b>                  | 3,004,679              | 1,751,447              | 136,813                | 16,836                 | 364,000                 | 32,168                 | -                       | 390,564                  |
| Variance: Revenue vs Expense     | 12,930                 | (19,982)               | (17,578)               | 14,880                 | -                       | (12,699)               | -                       | -                        |
| <b>Sub Total Ending Fund Bal</b> | <b>1,865,016</b>       | <b>1,845,034</b>       | <b>1,834,046</b>       | <b>1,848,926</b>       | <b>148,926</b>          | <b>136,227</b>         | <b>136,227</b>          | <b>136,227</b>           |
| Prior Period Adjustment          |                        | 6,590                  |                        |                        |                         |                        |                         |                          |
| <b>TRANSFER TO GENERAL FUND</b>  | -                      | -                      | -                      | (1,700,000)            | -                       | -                      | -                       | -                        |
| <b>Ending Fund Balance</b>       | <b>1,865,016</b>       | <b>1,851,624</b>       | <b>1,834,046</b>       | <b>148,926</b>         | <b>148,926</b>          | <b>136,227</b>         | <b>136,227</b>          | <b>136,227</b>           |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**  
General Capital Projects Fund 140  
Detail - Revenue and Expense

| Account                           | Description                       | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|-----------------------------------|-----------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| (Unaudited)                       |                                   |                |                |                |                |                 |                |                 |                  |
| GENERAL CAPITAL PROJECTS FUND 140 |                                   |                |                |                |                |                 |                |                 |                  |
| Revenue                           |                                   |                |                |                |                |                 |                |                 |                  |
| 140-400-44010                     | Interest Earned                   | 1,408          | 4,091          | 6,861          | 17,605         |                 | 587            |                 |                  |
| 140-400-45190                     | CDBG Storm Drain                  |                | -              |                |                |                 |                |                 |                  |
| 140-400-45200                     | Sports Complex Phase 1B           |                | -              |                |                |                 |                |                 |                  |
| 140-400-45210                     | PARSAC-Program Reimbursements     | 11,287         | 2,794          |                |                |                 |                |                 |                  |
| 140-400-45220                     | Donation-Plaza Project-Kiosk      | -              | -              |                |                |                 |                |                 |                  |
| 140-400-45370                     | CMAQ-Alley Improvements           | 21,015         | 670,156        | 39,090         |                |                 |                |                 |                  |
| 140-400-45380                     | TEA 21-State Roads RSTP           | -              | -              |                |                |                 |                |                 |                  |
| 140-400-45390                     | STPL Cherry Lane & Elm            | -              | -              |                |                |                 |                |                 |                  |
| 140-400-45410                     | EECBG-ARRA Funding                | -              | -              |                |                |                 |                |                 |                  |
| 140-400-45420                     | Hwy Safety Improvement Grant      | -              | -              |                |                |                 |                |                 |                  |
| 140-400-45430                     | RSTP-Forest St Recon (3rd-5th)    | -              | -              |                |                |                 |                |                 |                  |
| 140-400-45440                     | 2009 B Housing Bond Proceeds      | -              | -              |                |                |                 |                |                 |                  |
| 140-400-45450                     | Fire-GEMT Reimbursement           | -              | -              |                |                |                 |                |                 |                  |
| 140-400-45460                     | CMAQ-St. Sweeper Grant            | -              | -              |                |                |                 |                |                 |                  |
| 140-400-45470                     | HSIPL-2013 Elm/Cambridge          | 33,736         | 18,862         | 20,840         | 9,911          | 364,000         | 13,975         | -               | 42,700           |
| 140-400-45480                     | RSTP-Forest St Recon (3rd-1st)    | 50,693         | 834,790        |                |                |                 |                |                 |                  |
| 140-400-45490                     | Active Trans. Plan (ATP)-Cycle 1  | 70,181         | 158,691        |                |                |                 |                |                 |                  |
| 140-400-45500                     | Traffic Calming & Safety Plan-SGC | -              | 30,343         | 52,444         |                |                 |                |                 |                  |
| 140-400-45510                     | HOME Grant-Consultant Reimb.      | 13,423         | -              | -              |                |                 |                |                 |                  |
| 140-400-45520                     | HOME-Developer Project Funds      | 2,776,247      | -              | -              |                |                 |                |                 |                  |
| 140-400-45560                     | Forest/Truman RSTP Grant          | -              | -              |                |                | -               |                | -               |                  |
| 140-400-45570                     | 2016 Alley Paving Proj CMAQ       | -              | -              |                |                | -               |                | -               |                  |
| 140-400-45580                     | ADA Improv-ATP Cycle 2 Rev        | -              | -              |                |                | -               |                | -               | -                |
| 140-400-46250                     | Prop 40 Park Bond-Centennial Park | -              | -              |                |                |                 |                |                 |                  |
| 140-400-46260                     | Tire Amnesty/TDP Grant            | 5,823          | -              |                |                |                 |                |                 |                  |
| 140-400-48102                     | Police-Homeland Sec.Grant         | -              | -              |                | 4,200          |                 | 4,908          |                 |                  |
| 140-400-48110                     | Police-Ebyrne JAG Grant           | 10,668         | 11,738         |                |                |                 |                |                 |                  |
| 140-400-48160                     | Miscellaneous                     | -              | -              |                |                |                 |                |                 |                  |
| 140-400-48210                     | Zoning Code Update Grant          | 19,700         | -              |                |                |                 |                |                 |                  |
| 140-400-48230                     | 2010 Fire-Homeland Sec.Grant      | -              | -              |                |                |                 |                |                 |                  |
| 140-400-48240                     | 2012 Fire-Homeland Sec.Grant      | -              | -              |                |                |                 |                |                 |                  |
| 140-400-48250                     | 2011 Fire-Homeland Sec.Grant      | -              | -              |                |                |                 |                |                 |                  |
| 140-400-48260                     | Fire-Homeland Sec.Grant           | -              | -              |                |                |                 |                |                 |                  |
| 140-400-48270                     | Fire-SJAirPollutionDist.Grant     | -              | -              |                |                |                 |                |                 |                  |
| 140-400-48280                     | Fire-Homeland Security Grant      | 3,428          | -              |                |                |                 |                |                 |                  |
| 140-400-49500                     | Transfer from 2009 RDA Bond       |                | -              |                |                |                 |                |                 | 347,864          |
|                                   | TOTAL REVENUE:                    | 3,017,609      | 1,731,465      | 119,235        | 31,716         | 364,000         | 19,469         | -               | 390,564          |
| Expense                           |                                   |                |                |                |                |                 |                |                 |                  |
| 140-401-72000                     | Council Audio/Video Supply        | 2,879          | -              |                |                |                 |                |                 |                  |
| 140-404-88104                     | HOME-Grant Admin-Consultants      | 13,423         | -              | -              |                |                 |                |                 |                  |
| 140-404-88114                     | HOME Developer Disbursements      | 2,776,247      | -              | -              |                |                 |                |                 |                  |
| 140-404-88161                     | Zoning Code Update Grant Exp      | 48             | -              |                |                |                 |                |                 |                  |
| 140-404-88171                     | Special Planning Services         | -              | 3,000          |                |                |                 |                |                 |                  |
| 140-404-94070                     | Operating Transfer Out            |                |                | 10,995         |                |                 |                |                 |                  |
| 140-405-84031                     | City Hall AC Unit Replacement     | 19,860         | -              |                |                |                 |                |                 |                  |
| 140-405-84011                     | RVP Equipment                     | -              | -              |                |                |                 |                |                 |                  |
| 140-405-84021                     | Replace City Server               | -              | -              |                |                |                 |                |                 |                  |
| 140-405-88100                     | Retirement Actuarial              | -              | -              |                |                |                 |                |                 |                  |
| 140-413-88123                     | Police-Homeland Sec.Grant         | 4,200          | -              |                | 4,200          |                 | 4,908          |                 |                  |
| 140-413-88131                     | Police-Ebyrne Memorial JAG Grant  | 10,668         | 11,738         |                |                |                 |                |                 |                  |
| 140-416-84021                     | 2010 Fire-Homeland Sec.Grant      | -              |                |                |                |                 |                |                 |                  |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**  
**General Capital Projects Fund 140**  
**Detail - Revenue and Expense**

| Account              | Description                         | 2016<br>Actual   | 2017<br>Actual   | 2018<br>Actual | 2019<br>Actual   | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|----------------------|-------------------------------------|------------------|------------------|----------------|------------------|-----------------|----------------|-----------------|------------------|
| 140-416-84031        | 2012 Fire-Homeland Sec.Grant        | -                |                  |                |                  |                 |                |                 |                  |
| 140-416-84041        | 2011 Fire-Homeland Sec.Grant        | -                |                  |                |                  |                 |                |                 |                  |
| 140-416-84052        | Fire-Homeland Sec.Grant             | -                |                  |                |                  |                 |                |                 |                  |
| 140-416-84061        | Fire-SJAirPollutionDist.Grant       | -                |                  |                |                  |                 |                |                 |                  |
| 140-416-84074        | Fire-Homeland Sec.Grant             | 3,428            |                  |                |                  |                 |                |                 |                  |
| 140-416-84081        | Fire-PARSAC Program Reimb           | 1,840            |                  |                |                  |                 |                |                 |                  |
| 140-416-98040        | Fire-Ambulance Purchase             | -                |                  |                |                  |                 |                |                 |                  |
| 140-420-84100        | Code Enf. Abatement                 | 475              | (546)            | 175            |                  |                 |                |                 |                  |
| 140-422-86031        | Project Application Fees            | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-88040        | Computer Programming/Consult.       |                  |                  | 1,947          | 2,725            |                 | 3,032          |                 |                  |
| 140-422-88092        | PARSAC-Program Exp.Reimbursemen     | 9,447            | 2,805            | 4,085          |                  |                 |                |                 |                  |
| 140-422-98055        | Posa Chanet Park Construction       |                  | 601              |                |                  |                 | 8,182          |                 |                  |
| 140-422-9806         | TO General Fund                     | 300,000          | -                |                | 1,700,000        | -               |                |                 |                  |
| 140-422-98150        | WHC District Offices                | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-98170        | CMAQ-Alley Improvements             | 18,189           | 671,357          | 39,090         |                  |                 |                |                 |                  |
| 140-422-98190        | Elm Street Sidewalk & Beautif.      | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-98210        | CDBG Storm Drain                    | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-9822         | Plaza Reconstruction                | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-98232        | Plaza Reconstruction-Kiosk          | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-98290        | City Hall Canopy                    | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-98370        | CMAQ-Monterey St. Bike Lanes        | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-9838         | Elm Ave Beautification              | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-9839         | SRS-2012 Cambridge Signal           | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-98410        | CMAQ-Street Sweeper                 | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-98500        | Cherry/Elm Realignment              | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-98550        | Polk/Forest Signalization           | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-98560        | Community Pride Sign                | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-98570        | Tire Amnesty/TDP Grant              | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-98600        | City Monument Signs                 | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-98610        | Grant St. Demolition Project        | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-98620        | Elm/ElRancho Hwy Safety Improv      | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-98630        | RSTP-Forest St Recon (3rd-5th)      | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-98640        | RSTP-Forest St Recon (3rd-1st)      | 50,692           | 834,790          |                |                  |                 |                |                 |                  |
| 140-422-98660        | Comprehensive Fee Study             | -                | 19,805           | 7,237          |                  |                 | 1,330          |                 |                  |
| 140-422-98700        | PD Dispatch Center                  | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-98750        | Sports Park Complex                 | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-98770        | Sports Park Phase 1B                | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-98820        | Octagon House                       | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-98850        | Tree Grant CalFire                  | -                | -                |                |                  |                 |                |                 |                  |
| 140-422-98870        | Utilities District Elm St           | -                |                  |                |                  |                 |                |                 |                  |
| 140-422-98881        | HSIPL Elm/Cambridge Signal Exp      | 25,615           | 18,863           | 20,840         | 9,911            | 364,000         | 13,975         | -               | 42,700           |
| 140-422-98890        | Active Trans.Plan-ATP Cycle 01      | 67,668           | 158,691          | 52,444         |                  | -               |                |                 |                  |
| 140-422-98900        | Traffic Calming & Safety Enhancemen | -                | 30,343           |                |                  | -               |                |                 |                  |
| 140-422-98940        | 2016 Alley Paving Project CMAQ      | -                | -                |                |                  | -               |                |                 |                  |
| 140-422-98950        | Forest/Truman Street Project        | -                | -                |                |                  | -               | 742            |                 |                  |
| 140-422-98960        | ADA Improv-ATP Cycle 2 Exp          | -                | -                |                |                  | -               |                |                 |                  |
| 140-422-98997        | 7th Street Improvements Expense     | -                | -                | -              | -                | -               | -              | -               | 347,864          |
| 140-426-84082        | EECBG-ARRA Funding Expenses         | -                | -                |                |                  | -               |                |                 |                  |
| 140-610-92092        | DOF LMIHF DDR Distribution          | -                | -                |                |                  | -               |                |                 |                  |
| <b>TOTAL EXPENSE</b> |                                     | <b>3,304,679</b> | <b>1,751,447</b> | <b>136,813</b> | <b>1,716,836</b> | <b>364,000</b>  | <b>32,168</b>  | <b>-</b>        | <b>390,564</b>   |

**CITY OF COALINGA**  
***FY 2021-2022 Proposed Budget***  
**MISCELLANEOUS FUNDS**  
**Ayres-Beason Scholarship Fund 104**

| Account                         | Description              | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual<br>(unaudited) | 2021<br>Adopted | 2022<br>Proposed |
|---------------------------------|--------------------------|----------------|----------------|----------------|----------------|-----------------|-------------------------------|-----------------|------------------|
| <b>AYRES-BEASON SCHOLARSHIP</b> |                          |                |                |                |                |                 |                               |                 |                  |
|                                 | BEGINNING BALANCE        | 50,809         | 50,844         | 50,980         | 51,264         | 51,769          | 51,769                        | 52,043          | 52,143           |
| 104-400-44010                   | Interest Earned          | 35             | 136            | 284            | 505            | 100             | 275                           | 100             | 100              |
| 104-630-92040                   | Scholarship Disbursement | -              | -              | -              | -              | -               | -                             | -               | -                |
|                                 | ENDING BALANCE           | 50,844         | 50,980         | 51,264         | 51,769         | 51,869          | 52,043                        | 52,143          | 52,243           |

City of Coalinga  
Police Department Asset Forfeiture and Grant Funds  
Revenue and Expense  
***FY 2021-2022 Proposed Budget***

| Account                                                 | Description                    | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual<br>(unaudited) | 2021<br>Adopted | 2022<br>Proposed |
|---------------------------------------------------------|--------------------------------|----------------|----------------|----------------|----------------|-----------------|-------------------------------|-----------------|------------------|
| <b>Fund 102-Police Dept. Evidence Money in Trust</b>    |                                |                |                |                |                |                 |                               |                 |                  |
| 102-000-14501                                           | Evidence Monies in Trust       | 81,060         | 83,449         | 92,138         | -              | -               | -                             | -               | -                |
| 102-400-44010                                           | Interest Earned                |                |                | -              | 916            | 519             |                               |                 |                  |
| <b>Fund 103-Police Dept. Federal Asset Forfeiture</b>   |                                |                |                |                |                |                 |                               |                 |                  |
|                                                         | <b>BEGINNING CASH BALANCE:</b> | <b>29,611</b>  | <b>24,389</b>  | <b>24,328</b>  | <b>24,463</b>  | <b>16,492</b>   | <b>16,492</b>                 | <b>16,492</b>   | <b>16,492</b>    |
| 103-400-44010                                           | Interest                       | 20             | 63             | 135            | 160            | 87              | -                             |                 |                  |
| 103-400-48161                                           | Forfeiture from US Treasury    | -              | -              | -              | -              | -               | -                             | -               | -                |
|                                                         | <b>TOTAL REVENUE:</b>          | <b>20</b>      | <b>63</b>      | <b>135</b>     | <b>160</b>     | <b>87</b>       | <b>-</b>                      | <b>-</b>        | <b>-</b>         |
| 103-413-60020                                           | Salaries Part Time             | -              | -              | -              | -              | -               | -                             | -               | -                |
| 103-413-60030                                           | Salaries Overtime              | -              | -              | -              | 6,614          | -               | -                             | -               | -                |
| 103-413-62020                                           | Medical/Life Insurance         |                |                |                | 949            |                 |                               |                 |                  |
| 103-413-62030                                           | Social Security FICA           | -              | -              | -              | 404            | -               | -                             | -               | -                |
| 103-413-62040                                           | Medicare Insurance             | -              | -              | -              | 94             | -               | -                             | -               | -                |
| 103-413-62060                                           | Deferred Comp-457 Retirement   |                |                |                | 70             |                 |                               |                 |                  |
| 103-413-70320                                           | PD Fed Asset Forfeiture Exp.   | 5,242          | 124            | -              | -              | 3,641           |                               | -               | -                |
|                                                         | <b>TOTAL EXPENSE:</b>          | <b>5,242</b>   | <b>124</b>     | <b>-</b>       | <b>8,131</b>   | <b>3,641</b>    | <b>-</b>                      | <b>-</b>        | <b>-</b>         |
|                                                         | <b>ENDING CASH BALANCE:</b>    | <b>24,389</b>  | <b>24,328</b>  | <b>24,463</b>  | <b>16,492</b>  | <b>12,938</b>   | <b>16,492</b>                 | <b>16,492</b>   | <b>16,492</b>    |
| <b>Fund 116-Police Dept. Forfeiture/Unclaimed Funds</b> |                                |                |                |                |                |                 |                               |                 |                  |
|                                                         | <b>BEGINNING CASH BALANCE:</b> | <b>63,358</b>  | <b>55,233</b>  | <b>41,142</b>  | <b>39,738</b>  | <b>25,160</b>   | <b>25,160</b>                 | <b>33,221</b>   | <b>33,221</b>    |
| 116-400-42150                                           | Asset Forfeiture Funds         | -              | 2,777          | -              |                | -               | 7,925                         | -               | -                |
| 116-400-42160                                           | Unclaimed Funds                | -              | -              | -              |                | -               | -                             | -               | -                |
| 116-400-44010                                           | Interest Earned                | 43             | 115            | 221            | 263            | -               | 136                           |                 |                  |
|                                                         | <b>TOTAL REVENUE:</b>          | <b>43</b>      | <b>2,892</b>   | <b>221</b>     | <b>263</b>     | <b>-</b>        | <b>8,061</b>                  | <b>-</b>        | <b>-</b>         |
| 116-413-70321                                           | PD Asset Forfeiture Expense    | 8,168          | 16,983         | 1,625          | 14,842         | -               |                               | -               | -                |
|                                                         | <b>TOTAL EXPENSE:</b>          | <b>8,168</b>   | <b>16,983</b>  | <b>1,625</b>   | <b>14,842</b>  | <b>-</b>        | <b>-</b>                      | <b>-</b>        | <b>-</b>         |
|                                                         | <b>ENDING CASH BALANCE:</b>    | <b>55,233</b>  | <b>41,142</b>  | <b>39,738</b>  | <b>25,160</b>  | <b>25,160</b>   | <b>33,221</b>                 | <b>33,221</b>   | <b>33,221</b>    |

City of Coalinga  
Police Department Asset Forfeiture and Grant Funds  
Revenue and Expense  
**FY 2021-2022 Proposed Budget**

| Account                            | Description                           | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|------------------------------------|---------------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| <b>Fund 105-COPS Grant</b>         |                                       |                |                |                |                |                 |                |                 |                  |
|                                    | <b>BEGINNING FUND BALANCE:</b>        | <b>48,974</b>  | <b>38,628</b>  | <b>21,066</b>  | <b>79,595</b>  | <b>222,029</b>  | <b>222,029</b> | <b>282,013</b>  | <b>282,013</b>   |
| 105-400-44010                      | Interest Earned                       | 8              | 110            | 328            | 1,145          | -               | 1,039          | -               | -                |
| 105-400-45240                      | COPS AB1913                           | 100,000        | 129,324        | 129,416        | 214,694        | 100,000         | 156,727        | 100,000         | 100,000          |
| 105-400-45250                      | CHUSD Resource Officer Program        | -              | -              | -              | -              | -               | -              | -               | -                |
| 105-400-48080                      | Proceeds from Capital Lease           | -              | 216,963        | -              | -              | -               | -              | -               | -                |
|                                    | <b>TOTAL REVENUE:</b>                 | <b>100,008</b> | <b>346,397</b> | <b>129,744</b> | <b>215,840</b> | <b>100,000</b>  | <b>157,766</b> | <b>100,000</b>  | <b>100,000</b>   |
| <b>Expense</b>                     |                                       |                |                |                |                |                 |                |                 |                  |
| 105-413-60010                      | Salaries Regular                      | -              | -              | -              | -              | -               | -              | -               | -                |
| 105-413-60020                      | Salaries Part Time                    | -              | -              | -              | -              | -               | -              | -               | -                |
| 105-413-60030                      | Salaries Overtime                     | -              | -              | -              | -              | -               | -              | -               | -                |
| 105-413-62010                      | Retirement 401A                       | -              | -              | -              | -              | -               | -              | -               | -                |
| 105-413-62020                      | Medical/Life Insurance                | -              | -              | -              | -              | -               | -              | -               | -                |
| 105-413-62030                      | Social Security FICA                  | -              | -              | -              | -              | -               | -              | -               | -                |
| 105-413-62040                      | Medicare Insurance                    | -              | -              | -              | -              | -               | -              | -               | -                |
| 105-413-62060                      | Deferred Comp - 457 Retirement        | -              | -              | -              | -              | -               | -              | -               | -                |
| 105-413-62070                      | Workers Comp. Insurance               | -              | -              | -              | -              | -               | -              | -               | -                |
| 105-413-62080                      | Uniform Allowance                     | -              | -              | -              | -              | -               | -              | -               | -                |
| 105-413-72030                      | Telephone                             | -              | -              | -              | 3,138          | -               | 301            | -               | -                |
| 105-413-96058                      | 2017 Police Vehicles Leases-Principal | -              | 47,484         | 37,793         | 40,693         | 43,816          | 43,816         | 47,178          | 47,178           |
| 105-413-96059                      | 2017 Police Vehicles Leases-Interest  | -              | 3,315          | 13,006         | 10,106         | 6,983           | 6,983          | 3,621           | 3,621            |
| 105-413-98040                      | Major Machinery & Equipment           | -              | -              | -              | 18,477         | -               | (16,975)       | -               | -                |
| 105-413-98041                      | COPS Grant Equipment Expense          | 110,354        | 313,160        | 20,416         | 991            | 49,201          | 63,656         | 49,201          | 49,201           |
|                                    | <b>TOTAL EXPENSE:</b>                 | <b>110,354</b> | <b>363,959</b> | <b>71,215</b>  | <b>73,406</b>  | <b>100,000</b>  | <b>97,782</b>  | <b>100,000</b>  | <b>100,000</b>   |
|                                    | <b>ENDING FUND BALANCE:</b>           | <b>38,628</b>  | <b>21,066</b>  | <b>79,595</b>  | <b>222,029</b> | <b>222,029</b>  | <b>282,013</b> | <b>282,013</b>  | <b>282,013</b>   |
| <b>Fund 106-Police Dept Grants</b> |                                       |                |                |                |                |                 |                |                 |                  |
|                                    | <b>BEGINNING FUND BALANCE:</b>        | <b>109</b>     | <b>-</b>       | <b>-</b>       | <b>(7,505)</b> | <b>(8,153)</b>  | <b>(8,153)</b> | <b>(8,547)</b>  | <b>(8,153)</b>   |
| 106-400-45230                      | JAG Grant                             | -              | -              | -              | -              | -               | -              | -               | -                |
| 106-400-45530                      | Body Camera Grant 2016-BC-BX-K028     | -              | -              | 4,000          | -              | -               | -              | -               | -                |
| 106-400-45540                      | Body Armor Grant                      | -              | -              | -              | -              | -               | -              | -               | -                |
| 106-400-48271                      | SJVAPCD Proj#C-53268-A Rev            | -              | -              | -              | 28,321         | -               | -              | -               | -                |
|                                    | <b>TOTAL REVENUE:</b>                 | <b>-</b>       | <b>-</b>       | <b>4,000</b>   | <b>28,321</b>  | <b>-</b>        | <b>-</b>       | <b>-</b>        | <b>-</b>         |
| 106-413-70101                      | Uniforms-Safety Equipment             | -              | -              | 11,505         | 648            | -               | 394            | -               | -                |
| 106-413-71050                      | JAG Grant Equipment                   | -              | -              | -              | -              | -               | -              | -               | -                |
| 106-413-72031                      | JAG Grant-Wireless Telephone          | 109            | -              | -              | -              | -               | -              | -               | -                |
| 106-413-72040                      | SJVAPCD Proj#C-53268-A Exp            | -              | -              | -              | 28,321         | -               | -              | -               | -                |
|                                    | <b>TOTAL EXPENSE:</b>                 | <b>109</b>     | <b>-</b>       | <b>11,505</b>  | <b>28,969</b>  | <b>-</b>        | <b>394</b>     | <b>-</b>        | <b>-</b>         |
|                                    | <b>ENDING FUND BALANCE:</b>           | <b>-</b>       | <b>-</b>       | <b>(7,505)</b> | <b>(8,153)</b> | <b>(8,153)</b>  | <b>(8,547)</b> | <b>(8,547)</b>  | <b>(8,153)</b>   |

City of Coalinga  
Intergovernmental Fund 117  
Revenue and Expense  
***FY 2021-2022 Proposed Budget***

| <b>Fiscal Years:</b>             | <b>2016<br/>Actual</b> | <b>2017<br/>Actual</b> | <b>2018<br/>Actual</b> | <b>2019<br/>Actual</b> | <b>2020<br/>Adopted</b> | <b>2020<br/>Actual</b> | <b>2021<br/>Adopted</b> | <b>2022<br/>Proposed</b> |
|----------------------------------|------------------------|------------------------|------------------------|------------------------|-------------------------|------------------------|-------------------------|--------------------------|
|                                  |                        |                        |                        |                        |                         | (unaudited)            |                         |                          |
| <b>Beginning Fund Balance</b>    | -                      | 733,479                | 1,235,432              | 3,092,257              | 4,216,850               | 4,216,850              | 5,322,653               | 4,749,066                |
| <b>Revenue:</b>                  | 837,946                | 907,357                | 1,856,825              | 1,518,889              | 500                     | 1,714,065              | 500                     | 25,000                   |
| <b>Expense:</b>                  | 104,467                | 405,404                | -                      | 394,296                | 487,000                 | 608,262                | 574,087                 | 1,888,665                |
| Variance: Revenue vs Expense     | 733,479                | 501,953                | 1,856,825              | 1,124,593              | (486,500)               | 1,105,803              | (573,587)               | (1,863,665)              |
| <b>Sub Total Ending Fund Bal</b> | 733,479                | 1,235,432              | 3,092,257              | 4,216,850              | 3,730,350               | 5,322,653              | 4,749,066               | 2,885,401                |
| Prior Period Adjustment          |                        |                        |                        |                        |                         |                        |                         |                          |
| <b>TRANSFER TO GENERAL FUND</b>  |                        | -                      | -                      | -                      | -                       | -                      | -                       | -                        |
| <b>Ending Fund Balance</b>       | 733,479                | 1,235,432              | 3,092,257              | 4,216,850              | 3,730,350               | 5,322,653              | 4,749,066               | 2,885,401                |

City of Coalinga  
Intergovernmental Transfer (IGT) Fund  
Revenue and Expense  
***FY 2021-2022 Proposed Budget***

| Account                                               | Description                    | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual   | 2019<br>Actual   | 2020<br>Adopted | 2020<br>Actual<br>(unaudited) | 2021<br>Adopted | 2022<br>Proposed |
|-------------------------------------------------------|--------------------------------|----------------|----------------|------------------|------------------|-----------------|-------------------------------|-----------------|------------------|
| <b>Fund 117-Intergovernmental Transfer (IGT) Fund</b> |                                |                |                |                  |                  |                 |                               |                 |                  |
| 117-400-44010                                         | Interest                       | -              | 1,694          | 9,553            | 30,276           | 500             | 23,356                        | 500             | 25,000           |
| 117-400-45000                                         | IGT-Revenue from Medi-Cal Plan | 837,946        | 905,663        | 1,847,272        | 1,488,613        | -               | 1,690,709                     | -               | -                |
|                                                       | <b>TOTAL REVENUE:</b>          | <b>837,946</b> | <b>907,357</b> | <b>1,856,825</b> | <b>1,518,889</b> | <b>500</b>      | <b>1,714,065</b>              | <b>500</b>      | <b>25,000</b>    |
|                                                       |                                |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-60010                                         | Salaries Regular               |                |                |                  |                  |                 |                               |                 | 884,762          |
| 117-416-60020                                         | Salaries Part Time             |                |                |                  |                  |                 |                               |                 | 5,600            |
| 117-416-60030                                         | Salaries Overtime              |                |                |                  |                  |                 |                               |                 | 140,000          |
| 117-416-60050                                         | Salaries Cash Outs             |                |                |                  |                  |                 |                               |                 | 17,015           |
| 117-416-62000                                         | Retirement CALPERS             |                |                |                  |                  |                 |                               |                 | 96,645           |
| 117-416-62010                                         | Retirement 401A                |                |                |                  |                  |                 |                               |                 | -                |
| 117-416-62020                                         | Medical/Life Insurance         |                |                |                  |                  |                 |                               |                 | 305,616          |
| 117-416-62030                                         | Social Security FICA           |                |                |                  |                  |                 |                               |                 | 55,648           |
| 117-416-62040                                         | Medicare Insurance             |                |                |                  |                  |                 |                               |                 | 12,910           |
| 117-416-62050                                         | Disability Income Insurance    |                |                |                  |                  |                 |                               |                 | 11,130           |
| 117-416-62060                                         | Deferred Comp - 457 Retirement |                |                |                  |                  |                 |                               |                 | 26,953           |
| 117-416-62070                                         | Workers Comp. Insurance        |                |                |                  |                  |                 |                               |                 | 106,843          |
| 117-416-62080                                         | Uniform Allowance              |                |                |                  |                  |                 |                               |                 | 14,358           |
| 117-416-62200                                         | Retirement CalPERS UL          |                |                |                  |                  |                 |                               |                 | 28,937           |
| 117-416-62210                                         | Unemployment Claims            |                |                |                  |                  |                 |                               |                 | 8,848            |
|                                                       | <b>Personnel Cost:</b>         | -              | -              | -                | -                | -               | -                             | -               | 1,715,265        |
|                                                       |                                |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-70010                                         | Office Supplies                |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-70030                                         | Postage & Freight Out          |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-70040                                         | Printing & Binding             |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-70050                                         | Education Materials & Supplies |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-70060                                         | Small Tools & Equipment        |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-70070                                         | Audio/Video Equipment Supplies |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-70102                                         | Uniforms                       |                |                |                  |                  |                 |                               |                 | 15,000           |
| 117-416-70160                                         | Gasoline & Diesel              |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-70440                                         | Miscellaneous Supplies         |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-70450                                         | Station Supplies               |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-72010                                         | Water, Gas, Sanitation & Sewer |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-72020                                         | Electric                       |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-72030                                         | Telephone                      |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-75000                                         | Medical Equipment & Supplies   |                |                |                  |                  |                 |                               |                 | 50,000           |
| 117-416-75010                                         | Meals-Ambulance Runs           |                |                |                  |                  |                 |                               |                 | 2,200            |
| 117-416-75020                                         | EMS-Linens                     |                |                |                  |                  |                 |                               |                 | 4,200            |
| 117-416-75030                                         | Tuition Reimbursement          |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-75040                                         | Ambulance Billing Contract     |                |                |                  |                  |                 |                               |                 | 100,000          |
| 117-416-75050                                         | EMS-Billing Refunds            |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-75060                                         | Mandated Annual Service        |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-84010                                         | Office Equip Repairs & Maint   |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-84020                                         | Major Equip Repairs & Maint.   |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-8403011                                       | Buildings Repairs & Maint.     |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-84050                                         | Grounds Repairs & Maint.       |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-84060                                         | Vehicle Parts, Repairs & Maint |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-84070                                         | Misc. Repairs & Maint.         |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-86010                                         | Training, Travel, & Conference |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-86030                                         | Subs., Dues, & Publications    |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-86040                                         | Required Certification Train   |                |                |                  |                  |                 |                               |                 | 2,000            |
| 117-416-88040                                         | Computer Programming/Consult.  |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-88100                                         | Professional Services          |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-90010                                         | Liability & Property Insurance |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-90041                                         | Settlements & Judgements       |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-92082                                         | Volunteer Firefighter Stipend  |                |                |                  |                  |                 |                               |                 |                  |
| 117-416-92090                                         | Taxes, Licenses & Fees         |                |                |                  |                  |                 |                               |                 |                  |



|                        |                              |                |                |          |                |                |                |                |                  |
|------------------------|------------------------------|----------------|----------------|----------|----------------|----------------|----------------|----------------|------------------|
| 117-416-97010          | Ambulance Principal Payment  |                |                |          |                |                |                |                |                  |
| 117-416-97020          | Ambulance Interest Payment   |                |                |          |                |                |                |                |                  |
| 117-416-98030          | Office Furniture & Equipment |                |                |          |                |                |                |                |                  |
| 117-416-98040          | Major Machinery & Equipment  |                |                |          |                |                |                |                |                  |
| 117-418-95020          | IGT-Transfer to Other Funds  | -              | -              | -        | 394,023        | 487,000        | -              | 574,087        |                  |
| 117-418-98042          |                              | 104,467        | 405,404        | -        | 273            | -              | 608,262        | -              | -                |
| <b>O &amp; M Cost:</b> |                              | 104,467        | 405,404        | -        | 394,296        | 487,000        | 608,262        | 574,087        | 173,400          |
| <b>418 TOTAL:</b>      |                              | <b>104,467</b> | <b>405,404</b> | <b>-</b> | <b>394,296</b> | <b>487,000</b> | <b>608,262</b> | <b>574,087</b> | <b>1,888,665</b> |
|                        |                              |                |                |          |                |                |                |                |                  |
|                        |                              |                |                |          |                |                |                |                |                  |

City of Coalinga  
Gas Tax, Transportation Development Act,  
SB1 RMRA and Measure C Funds  
Revenue and Expense  
***FY 2021-2022 Proposed Budget***

| Fiscal Years:                 | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual<br>(Unaudited) | 2021<br>Adopted | 2022<br>Proposed |
|-------------------------------|----------------|----------------|----------------|----------------|-----------------|-------------------------------|-----------------|------------------|
|                               |                |                |                |                |                 |                               |                 |                  |
| <b>Fund 107-GAS TAX FUND</b>  |                |                |                |                |                 |                               |                 |                  |
| <b>Beginning Fund Balance</b> | 448,690        | 293,586        | 120,548        | 9,919          | (82,107)        | (82,107)                      | (95,838)        | (95,667)         |
| <b>Revenue:</b>               | 354,473        | 340,984        | 355,960        | 343,167        | 445,134         | 388,192                       | 446,614         | 456,317          |
| <b>Expense:</b>               | 509,577        | 514,022        | 466,589        | 435,193        | 437,073         | 401,923                       | 446,443         | 355,389          |
| Variance: Revenue vs Expense  | (155,104)      | (173,038)      | (110,629)      | (92,026)       | 8,061           | (13,731)                      | 171             | 100,928          |
| <b>Ending Fund Balance</b>    | 293,586        | 120,548        | 9,919          | (82,107)       | (74,046)        | (95,838)                      | (95,667)        | 5,261            |
|                               |                |                |                |                |                 |                               |                 |                  |
| <b>Fund 109-TDA Art. III</b>  |                |                |                |                |                 |                               |                 |                  |
| <b>Beginning Fund Balance</b> | 83,776         | 83,833         | 84,058         | 84,526         | 85,358          | 85,358                        | 85,358          | 97,274           |
| <b>Revenue:</b>               | 57             | 225            | 468            | 832            | 11,916          | 453                           | 11,916          | 12,100           |
| <b>Expense:</b>               | -              | -              | -              | -              | -               | -                             | -               | -                |
| Variance: Revenue vs Expense  | 57             | 225            | 468            | 832            | 11,916          | 453                           | 11,916          | 12,100           |
| <b>Ending Fund Balance</b>    | 83,833         | 84,058         | 84,526         | 85,358         | 97,274          | 85,811                        | 97,274          | 109,374          |
|                               |                |                |                |                |                 |                               |                 |                  |
| <b>Fund 110-TDA Art. VIII</b> |                |                |                |                |                 |                               |                 |                  |
| <b>Beginning Fund Balance</b> | 634,405        | 698,889        | 699,138        | 699,225        | 674,848         | 674,848                       | 577,213         | 230,313          |
| <b>Revenue:</b>               | 64,484         | 1,874          | 3,883          | 4,403          | 300,100         | 2,722                         | 300,100         | 300,100          |
| <b>Expense:</b>               | -              | 1,625          | 3,796          | 28,780         | 61,000          | 100,356                       | 647,000         | 1,685,029        |
| Variance: Revenue vs Expense  | 64,484         | 249            | 87             | (24,377)       | 239,100         | (97,635)                      | (346,900)       | (1,384,929)      |
| <b>Ending Fund Balance</b>    | 698,889        | 699,138        | 699,225        | 674,848        | 913,948         | 577,213                       | 230,313         | (1,154,616)      |
|                               |                |                |                |                |                 |                               |                 |                  |
| <b>Fund 111-SB1 RMRA Fund</b> |                |                |                |                |                 |                               |                 |                  |
| <b>Beginning Fund Balance</b> | -              | -              | -              | 125,035        | 462,692         | 462,692                       | 704,579         | 42,481           |
| <b>Revenue:</b>               | -              | -              | 126,698        | 353,944        | 319,866         | 336,368                       | 362,040         | 353,605          |
| <b>Expense:</b>               | -              | -              | 1,663          | 16,288         | 320,916         | 94,481                        | 1,024,138       | 410,000          |
| Variance: Revenue vs Expense  | -              | -              | 125,035        | 337,656        | (101,050)       | 241,887                       | (662,098)       | (64,395)         |
| <b>Ending Fund Balance</b>    | -              | -              | 125,035        | 462,692        | 461,642         | 704,579                       | 42,481          | (13,914)         |

City of Coalinga  
Gas Tax, Transportation Development Act,  
SB1 RMRA and Measure C Funds  
Revenue and Expense  
***FY 2021-2022 Proposed Budget***

| Fiscal Years:                              | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|--------------------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| (Unaudited)                                |                |                |                |                |                 |                |                 |                  |
| <b>Fund 125-Measure C-St. Maintenance</b>  |                |                |                |                |                 |                |                 |                  |
| <b>Beginning Fund Balance</b>              | 313,829        | 269,078        | 459,182        | (11,425)       | 150,096         | 150,096        | 366,483         | 45,374           |
| <b>Revenue:</b>                            | 192,888        | 191,506        | 194,904        | 200,051        | 195,500         | 220,536        | 195,500         | 202,000          |
| <b>Expense:</b>                            | 237,639        | 1,402          | 665,511        | 38,529         | 192,000         | 4,149          | 516,609         | 318,142          |
| Variance: Revenue vs Expense               | (44,751)       | 190,104        | (470,607)      | 161,521        | 3,500           | 216,387        | (321,109)       | (116,142)        |
| <b>Ending Fund Balance</b>                 | 269,078        | 459,182        | (11,425)       | 150,096        | 153,596         | 366,483        | 45,374          | (70,768)         |
| <b>Fund 126-Measure C-ADA Compliance</b>   |                |                |                |                |                 |                |                 |                  |
| <b>Beginning Fund Balance</b>              | 24,141         | 30,549         | 48,278         | 48,278         | 55,199          | 55,199         | 62,715          | 69,565           |
| <b>Revenue:</b>                            | 6,408          | 17,729         | -              | 6,921          | 6,850           | 7,516          | 6,850           | 7,200            |
| <b>Expense:</b>                            | -              | -              | -              | -              | 55,285          | -              | -               | -                |
| Variance: Revenue vs Expense               | 6,408          | 17,729         | -              | 6,921          | (48,435)        | 7,516          | 6,850           | 7,200            |
| <b>Ending Fund Balance</b>                 | 30,549         | 48,278         | 48,278         | 55,199         | 6,763           | 62,715         | 69,565          | 76,765           |
| <b>Fund 127-Measure C-Flexible Funding</b> |                |                |                |                |                 |                |                 |                  |
| <b>Beginning Fund Balance</b>              | 858,027        | 900,208        | 1,091,629      | 1,175,101      | 1,247,324       | 1,247,324      | 721,266         | 430,766          |
| <b>Revenue:</b>                            | 232,259        | 230,971        | 250,640        | 252,140        | 235,500         | 265,450        | 235,500         | 250,500          |
| <b>Expense:</b>                            | 190,078        | 39,550         | 167,168        | 179,917        | 740,000         | 791,508        | 526,000         | 350,000          |
| Variance: Revenue vs Expense               | 42,181         | 191,421        | 83,472         | 72,223         | (504,500)       | (526,058)      | (290,500)       | (99,500)         |
| <b>Ending Fund Balance</b>                 | 900,208        | 1,091,629      | 1,175,101      | 1,247,324      | 742,824         | 721,266        | 430,766         | 331,266          |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**  
**Gas Tax Fund 107 - Highway Users Tax**  
**Detail - Revenue and Expense**

| Account                 | Description                    | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|-------------------------|--------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| (Unaudited)             |                                |                |                |                |                |                 |                |                 |                  |
| <b>Fund 107-Gas Tax</b> |                                |                |                |                |                |                 |                |                 |                  |
| 107-400-44010           | Interest Earned                | 264            | 490            | 436            | (1,165)        | -               | -              | -               | -                |
| 107-400-45070           | Gasoline Tax - 2103            | 84,909         | 48,275         | 70,435         | 60,424         | 154,259         | 124,717        | 160,347         | 159,779          |
| 107-400-45080           | Gasoline Tax - 2105            | 92,802         | 101,629        | 98,152         | 99,237         | 100,622         | 94,791         | 103,959         | 104,113          |
| 107-400-45090           | Gasoline Tax - 2106            | 51,657         | 55,740         | 55,198         | 55,870         | 54,122          | 48,184         | 54,196          | 55,934           |
| 107-400-45100           | Gasoline Tax - 2107            | 120,841        | 130,850        | 127,739        | 124,801        | 132,131         | 116,500        | 124,112         | 132,491          |
| 107-400-45110           | Gasoline Tax - 2107.5          | 4,000          | 4,000          | 4,000          | 4,000          | 4,000           | 4,000          | 4,000           | 4,000            |
| 107-400-48160           | Miscellaneous Revenue          | -              | -              | -              | -              | -               | -              | -               | -                |
|                         | <b>TOTAL REVENUE</b>           | <b>354,473</b> | <b>340,984</b> | <b>355,960</b> | <b>343,167</b> | <b>445,134</b>  | <b>388,192</b> | <b>446,614</b>  | <b>456,317</b>   |
| <b>EXPENSE</b>          |                                |                |                |                |                |                 |                |                 |                  |
| 107-422-60010           | Salaries Regular               | 186,003        | 166,278        | 90,104         | 85,036         | 95,021          | 86,640         | 96,631          | 139,220          |
| 107-422-60020           | Salaries Part Time             | 3,029          | 11,250         | 2,058          | 3,110          | -               | 6,662          | -               | -                |
| 107-422-60030           | Salaries Overtime              | 3,723          | 3,914          | 3,858          | 4,843          | 3,750           | 2,965          | 3,750           | 2,678            |
| 107-422-60050           | Salaries Cash Outs             | 2,414          | 1,971          | 1,695          | 328            | 6,157           | -              | 6,157           | 2,678            |
| 107-422-62000           | Retirement CALPERS             | 13,775         | 13,824         | 7,046          | 6,841          | 8,414           | 7,577          | 9,605           | 12,913           |
| 107-422-62010           | Retirement 401A                | -              | -              | 88             | -              | -               | -              | -               | -                |
| 107-422-62020           | Medical/Life Insurance         | 33,177         | 27,376         | 15,755         | 13,654         | 18,161          | 14,100         | 17,879          | 28,459           |
| 107-422-62030           | Social Security FICA           | 11,693         | 11,548         | 6,005          | 5,734          | 5,836           | 5,897          | 5,932           | 8,701            |
| 107-422-62040           | Medicare Insurance             | 2,768          | 2,765          | 1,429          | 1,367          | 1,365           | 1,410          | 1,387           | 1,998            |
| 107-422-62050           | Disability Income Insurance    | 218            | 216            | 184            | 485            | 200             | 390            | 200             | 1,740            |
| 107-422-62060           | Deferred Comp - 457 Retirement | 3,297          | 6,209          | 3,154          | 3,396          | 2,851           | 3,295          | 2,899           | 5,809            |
| 107-422-62070           | Workers Comp. Insurance        | 6,194          | 9,385          | 4,835          | 3,289          | 11,403          | 4,393          | 11,596          | 16,706           |
| 107-422-62080           | Uniform Allowance              | -              | 189            | 150            | 250            | 250             | 250            | 250             | 230              |
| 107-422-62200           | Retirement CalPERS UL          | -              | -              | -              | 533            | 867             | 971            | 771             | 1,555            |
| 107-422-62210           | Unemployment Claims            | -              | -              | -              | -              | 950             | 6              | 966             | 1,392            |
|                         | <b>Personnel Cost:</b>         | <b>266,291</b> | <b>254,925</b> | <b>136,361</b> | <b>128,865</b> | <b>155,225</b>  | <b>134,556</b> | <b>158,023</b>  | <b>224,079</b>   |
| 107-422-70010           | Office Supplies                | 48             | 21             | 122            | 209            | 200             | 99             | 200             | 50               |
| 107-422-70030           | Postage & Freight Out          | -              | -              | 45             | 1              | 6               | 0              | 100             | -                |
| 107-422-70040           | Printing & Binding             | -              | 1              | 39             | -              | 8               | -              | 100             | 10               |
| 107-422-70100           | Uniforms                       | 150            | 451            | 1,616          | 2,405          | 1,370           | 2,169          | 2,500           | 2,500            |
| 107-422-70120           | Sidewalk Repairs               | -              | -              | 74,577         | 36,701         | 40,000          | 231            | -               | -                |
| 107-422-70130           | Street Materials               | 23,433         | 29,370         | 22,339         | 37,445         | 40,000          | 12,770         | 40,000          | 2,000            |
| 107-422-70140           | Utility Parts & Supplies       | 450            | -              | 397            | 875            | 450             | 207            | 450             | 200              |
| 107-422-70160           | Gasoline & Diesel              | 8,288          | 8,003          | 6,034          | 6,863          | 10,000          | 6,252          | 7,500           | 3,000            |
| 107-422-70190           | Street Stripe Paint            | 3,315          | 508            | 4,093          | 1,957          | 8,000           | 2,947          | 2,500           | 1,000            |
| 107-422-70440           | Miscellaneous Supplies         | 991            | 772            | 2,372          | 888            | 1,000           | -              | -               | -                |
| 107-422-72010           | Water/Electric - City Plots    | 35,259         | 36,087         | 39,468         | 40,521         | 36,000          | 42,629         | 45,000          | 50,000           |
| 107-422-72021           | Street Light Electricity       | 120,921        | 129,825        | 122,714        | 136,002        | 100,000         | 110,953        | 100,000         | -                |
| 107-422-72030           | Telephone                      | -              | -              | 230            | 411            | 600             | 359            | 500             | 200              |
| 107-422-84010           | Office Equip, Repairs & Maint  | 33             | 63             | 27             | 33             | 200             | 36             | 50              | 100              |
| 107-422-84030           | Buildings Repairs & Maint.     | -              | -              | 323            | -              | 400             | 500            | 200             | -                |
| 107-422-84050           | Grounds Repairs & Maintenance  | 3,887          | 6,952          | 3,217          | 2,083          | 4,000           | 3,305          | 5,500           | 5,000            |
| 107-422-84060           | Vehicle Repairs & Maint.       | 7,554          | 3,543          | 5,257          | 655            | 4,000           | 2,841          | 3,500           | 1,500            |
| 107-422-86010           | Training, Travel, & Conference | 56             | -              | -              | 438            | 40              | 206            | 1,000           | 1,000            |
| 107-422-86030           | Subs., Dues, & Publications    | 6,869          | 9,958          | -              | 3,665          | 5,550           | 4,378          | 5,000           | 5,000            |
| 107-422-88010           | City Attorney Fees             | -              | -              | 58             | 12             | 400             | 861            | 500             | 500              |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**  
**Gas Tax Fund 107 - Highway Users Tax**  
**Detail - Revenue and Expense**

| Account                | Description                    | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|------------------------|--------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| 107-422-88030          | Accounting/Auditing            |                |                |                |                |                 | 4,900          |                 |                  |
| 107-422-88040          | Computer Program & Consulting  | 22             | 143            | 3,006          | 4,051          | 3,675           | 4,567          | 10,000          | 8,000            |
| 107-422-88060          | Medical - General              | 81             | 32             | 21             | 59             | 100             | 64             | 100             | 100              |
| 107-422-88100          | Professional Services          | 7,467          | 11,945         | 12,555         | 15,140         | 4,000           | 29,616         | 33,000          | 25,000           |
| 107-422-88130          | Grant Writing/Application      | 14,326         | 5,725          | 23,153         | 12,234         | 10,000          | 28,387         | 20,000          | 20,000           |
| 107-422-89010          | Personnel Advertising          | 42             | -              | -              | 1              | 25              | -              | -               | -                |
| 107-422-89020          | Interview Expenses             | -              | -              | -              | -              | 1               | -              | -               | -                |
| 107-422-89040          | Physical w/Drug & Alcohol Test | 15             | 12             | -              | 102            | 100             | 118            | 200             | 50               |
| 107-422-89070          | Fingerprinting                 | -              | -              | -              | 15             | 18              | 18             | 20              | 50               |
| 107-422-90010          | Liability & Property Insurance | 5,893          | 9,702          | 5,686          | 3,562          | 8,705           | 3,989          | 5,500           | 6,000            |
| 107-422-90041          | Settlements & Judgments        | 109            | -              | -              | -              | -               | -              | -               | -                |
| 107-422-92090          | Taxes, Licenses, & Fees        | -              | -              | 609            | -              | -               | 33             | -               | 50               |
| 107-422-98040          | Major Machinery & Equipment    | 1,999          | 5,984          | 2,270          | -              | 3,000           | 4,932          | 5,000           | -                |
| 107-422-98080          | Slurry Seal & Cape Seal Proj.  | -              | -              | -              | -              | -               | -              | -               | -                |
| 107-422-98110          | Street Light Study             | 2,078          | -              | -              | -              | -               | -              | -               | -                |
| 107-422-98550          | Plaza Beautification/Reconst.  | -              | -              | -              | -              | -               | -              | -               | -                |
| <b>O &amp; M Cost:</b> |                                | 243,286        | 259,097        | 330,228        | 306,327        | 281,848         | 267,368        | 288,420         | 131,310          |
| <b>TOTAL EXPENSE</b>   |                                | <b>509,577</b> | <b>514,022</b> | <b>466,589</b> | <b>435,193</b> | <b>437,073</b>  | <b>401,923</b> | <b>446,443</b>  | <b>355,389</b>   |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**  
**TDA, SB1 RMRA and Measure C Funds**  
**Detail - Revenue and Expense**

| Account                                         | Description                             | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|-------------------------------------------------|-----------------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| (Unaudited)                                     |                                         |                |                |                |                |                 |                |                 |                  |
| <b>Fund 109 STREETS - TDA ARTICLE III FUND</b>  |                                         |                |                |                |                |                 |                |                 |                  |
| 109-400-44010                                   | Interest Earned                         | 57             | 225            | 468            | 832            | 100             | 453            | 100             | 100              |
| 109-400-45130                                   | LTF Funds Art III                       | -              | -              | -              | -              | 11,816          | -              | 11,816          | 12,000           |
|                                                 | <b>TOTAL REVENUE</b>                    | <b>57</b>      | <b>225</b>     | <b>468</b>     | <b>832</b>     | <b>11,916</b>   | <b>453</b>     | <b>11,916</b>   | <b>12,100</b>    |
| 109-424-9836                                    | Cambridge/WHC Sidewalk Improve          | -              | -              | -              | -              | -               | -              | -               | -                |
| 109-424-98987                                   | Sidewalk Improvements                   | -              | -              | -              | -              | -               | -              | 50,000          | 95,000           |
|                                                 | <b>TOTAL EXPENSE</b>                    | <b>-</b>       | <b>-</b>       | <b>-</b>       | <b>-</b>       | <b>-</b>        | <b>-</b>       | <b>-</b>        | <b>-</b>         |
| <b>Fund 110 STREETS - TDA ARTICLE VIII FUND</b> |                                         |                |                |                |                |                 |                |                 |                  |
| 110-400-44010                                   | Interest Earned                         | 479            | 1,874          | 3,883          | 4,403          | 100             | 2,722          | 100             | 100              |
| 110-400-45140                                   | LTF Funds Art VIII                      | 64,005         | -              | -              | -              | 300,000         | -              | 300,000         | 300,000          |
|                                                 | <b>TOTAL REVENUE</b>                    | <b>64,484</b>  | <b>1,874</b>   | <b>3,883</b>   | <b>4,403</b>   | <b>300,100</b>  | <b>2,722</b>   | <b>300,100</b>  | <b>300,100</b>   |
| 110-424-70030                                   | Postage & Freight Out                   | -              | -              | 45             | -              | -               | -              | -               | -                |
| 110-424-70040                                   | Printing & Binding                      | -              | -              | 22             | -              | -               | -              | -               | -                |
| 110-424-72021                                   | Street Light Electricity                | -              | -              | -              | -              | -               | -              | -               | 115,000          |
| 110-424-86030                                   | Subs, Dues & Publications               | -              | -              | -              | -              | -               | 75             | -               | -                |
| 110-424-88040                                   | Computer Programming/Consult.           | -              | -              | 2,466          | 3,425          | -               | 3,388          | -               | -                |
| 110-424-92083                                   | Const.Mgmt. Admn Services               | -              | -              | -              | -              | -               | -              | -               | -                |
| 110-424-92090                                   | Taxes, Licenses, & Fees                 | -              | -              | 608            | -              | -               | -              | -               | -                |
| 110-422-98170                                   | CMAQ-Various Alley Paving               | -              | 1,625          | -              | -              | -               | -              | -               | -                |
| 110-424-98370                                   | Polk/Forest Reconstruction              | -              | -              | -              | -              | -               | -              | -               | -                |
| 110-424-9838                                    | Elm Avenue 3rd to 7th                   | -              | -              | -              | -              | -               | -              | -               | -                |
| 110-424-98400                                   | Elm Ave Beautification Phase2A          | -              | -              | -              | -              | -               | -              | -               | -                |
| 110-424-98401                                   | Slurry Seal, Cape Seal                  | -              | -              | -              | -              | -               | -              | -               | 500,000          |
| 110-424-98410                                   | Elm Ave Beautification Phase2B          | -              | -              | -              | -              | -               | -              | -               | -                |
| 110-424-98420                                   | Paving Various Alleys-PE                | -              | -              | -              | -              | -               | -              | -               | -                |
| 110-424-98550                                   | Plaza Beautification/Reconst.           | -              | -              | -              | -              | -               | -              | -               | -                |
| 110-424-98940                                   | 2016 Alley Paving Project               | -              | -              | 655            | 25,355         | 61,000          | 1,130          | -               | 60,791           |
| 110-424-98950                                   | Forest/Truman Street Project            | -              | -              | -              | -              | -               | -              | -               | -                |
| 110-424-98984                                   | Gale Ave Overlay                        | -              | -              | -              | -              | -               | 95,764         | 110,000         | -                |
| 110-424-98970                                   | ADA Improv ATP Cycle 3 Exp              | -              | -              | -              | -              | -               | -              | 412,000         | 389,238          |
| 110-424-98988                                   | Streets, Crosswalks, Bike Lane Striping | -              | -              | -              | -              | -               | -              | 125,000         | 20,000           |
|                                                 | Street Light Acquisition Project        | -              | -              | -              | -              | -               | -              | -               | 450,000          |
|                                                 | Major Machinery & Equipment             | -              | -              | -              | -              | -               | -              | -               | 150,000          |
|                                                 | <b>TOTAL EXPENSE</b>                    | <b>-</b>       | <b>1,625</b>   | <b>3,796</b>   | <b>28,780</b>  | <b>61,000</b>   | <b>100,356</b> | <b>647,000</b>  | <b>1,685,029</b> |
| <b>Fund 111 STREETS - SB 1 RMRA Fund</b>        |                                         |                |                |                |                |                 |                |                 |                  |
| 111-400-44010                                   | Interest Earned                         | -              | -              | 154            | 1,865          | 100             | 2,770          | 100             | 100              |
| 111-400-45150                                   | SB 1 Loan Repayment Revenue             | -              | -              | 20,562         | 20,397         | 20,397          | 20,334         | 20,334          | -                |
| 111-400-45160                                   | SB 1 Road Maint Rehab Funds             | -              | -              | 105,982        | 331,683        | 299,369         | 313,265        | 341,606         | 353,505          |
|                                                 | <b>TOTAL REVENUE</b>                    | <b>-</b>       | <b>-</b>       | <b>126,698</b> | <b>353,944</b> | <b>319,866</b>  | <b>336,368</b> | <b>362,040</b>  | <b>353,605</b>   |
| 111-422-98910                                   | Sunset St Improvements Exp              | -              | -              | 1,663          | 16,288         | 320,916         | 94,481         | 1,024,138       | 110,000          |

**CITY OF COALINGA**  
***FY 2021-2022 Proposed Budget***  
TDA, SB1 RMRA and Measure C Funds  
Detail - Revenue and Expense

| Account | Description                          | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|---------|--------------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
|         | Fresno Street Improvements           |                |                |                |                |                 |                |                 | 280,000          |
|         | 7th Street Improvements (Forest-Elm) |                |                |                |                |                 |                |                 | 20,000           |
|         | <b>TOTAL EXPENSE</b>                 | -              | -              | 1,663          | 16,288         | 320,916         | 94,481         | 1,024,138       | 410,000          |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**  
**TDA, SB1 RMRA and Measure C Funds**  
**Detail - Revenue and Expense**

| Account                                        | Description                            | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|------------------------------------------------|----------------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| <b>Fund 125 MEASURE C - STREET MAINTENANCE</b> |                                        |                |                |                |                |                 |                |                 |                  |
| 125-400-44010                                  | Interest Earned                        | 249            | 1,582          | 3,375          | 4,582          | 500             | 3,237          | 500             | 2,000            |
| 125-400-45121                                  | Measure C-Street Maintenance           | 192,639        | 189,924        | 191,529        | 195,468        | 195,000         | 217,299        | 195,000         | 200,000          |
|                                                | <b>TOTAL REVENUE</b>                   | <b>192,888</b> | <b>191,506</b> | <b>194,904</b> | <b>200,051</b> | <b>195,500</b>  | <b>220,536</b> | <b>195,500</b>  | <b>202,000</b>   |
| 125-422-70030                                  | Postage & Freight Out                  |                | -              | 45             |                |                 |                |                 |                  |
| 125-422-70040                                  | Printing & Binding                     |                |                | 22             |                |                 |                |                 |                  |
| 125-422-86030                                  | Subs., Dues, & Publications            |                |                |                |                |                 | 75             |                 |                  |
| 125-422-88040                                  | Computer Programming/Consult.          | -              | -              | 2,466          | 3,425          |                 | 3,388          |                 |                  |
| 125-422-88100                                  | Professional Services                  | -              | -              | -              |                | -               |                | -               |                  |
| 125-422-92090                                  | Taxes, Licenses, & Fees                | -              | -              | 608            |                |                 |                |                 |                  |
| 125-422-9806                                   | Public Improvements                    | -              | -              | -              |                | -               |                | -               |                  |
| 125-422-98231                                  | Wayfinding Signage-Elm/Plaza           | -              | 1,402          | -              |                | -               |                | -               |                  |
| 125-422-98240                                  | Forest/Polk Intersection               | -              | -              | -              |                | -               |                | -               |                  |
| 125-422-98250                                  | Forest St. Phase 2 (5th-3rd)           | -              | -              | -              |                | -               |                | -               |                  |
| 125-422-98270                                  | El Rancho/Elm AC Dike@Shoulder         | -              | -              | -              |                | -               |                | -               |                  |
| 125-422-98401                                  | Slurry Seal, Cape Seal                 | 237,639        | -              | 662,370        | 35,105         |                 |                | 500,000         |                  |
| 125-422-98880                                  | Elm/Cambridge Signal HSIP              | -              | -              | -              | -              | 192,000         | 687            | -               | 23,500           |
| 125-422-98910                                  | Sunset St Improv-Phase 1 Exp           | -              | -              | -              | -              | -               |                | -               |                  |
| 125-422-98989                                  | Polk St Improv-Elm to CL West Exp      |                |                |                |                |                 |                | 16,609          | 44,642           |
|                                                | Crack Sealing                          |                |                |                |                |                 |                |                 | 65,000           |
|                                                | Elm Street Improvements near Fire Dept |                |                |                |                |                 |                |                 | 185,000          |
|                                                | <b>TOTAL EXPENSE</b>                   | <b>237,639</b> | <b>1,402</b>   | <b>665,511</b> | <b>38,529</b>  | <b>192,000</b>  | <b>4,149</b>   | <b>516,609</b>  | <b>318,142</b>   |
| <b>Fund 126 MEASURE C - ADA COMPLIANCE</b>     |                                        |                |                |                |                |                 |                |                 |                  |
| 126-400-44010                                  | Interest Earned                        | 57             | 180            |                | 428            | 50              | 258            | 50              | 200              |
| 126-400-45122                                  | Measure C-ADA Compliance               | 6,351          | 17,549         |                | 6,492          | 6,800           | 7,258          | 6,800           | 7,000            |
|                                                | <b>TOTAL REVENUE</b>                   | <b>6,408</b>   | <b>17,729</b>  | <b>-</b>       | <b>6,921</b>   | <b>6,850</b>    | <b>7,516</b>   | <b>6,850</b>    | <b>7,200</b>     |
| 126-422-98460                                  | City ADA Improvements                  | -              | -              | -              | -              | 50,000          | -              | -               |                  |
| 126-422-98500                                  | ADA Compliance/Plan Services           | -              | -              | -              | -              | -               | -              | -               | -                |
| 126-422-98501                                  | Sidewalk Curb Ramp Improvements        |                |                |                |                | 5,285           |                |                 |                  |
|                                                | <b>TOTAL EXPENSE</b>                   | <b>-</b>       | <b>-</b>       | <b>-</b>       | <b>-</b>       | <b>55,285</b>   | <b>-</b>       | <b>-</b>        | <b>-</b>         |
| <b>Fund 127 MEASURE C -FLEXIBLE FUNDING</b>    |                                        |                |                |                |                |                 |                |                 |                  |
| 127-400-44010                                  | Interest Earned                        | 655            | 3,172          | 7,281          | 12,759         | 500             | 4,503          | 500             | 500              |
| 127-400-45123                                  | Measure C-Flexible Funding             | 231,604        | 227,799        | 243,359        | 239,381        | 235,000         | 260,947        | 235,000         | 250,000          |
|                                                | <b>TOTAL REVENUE</b>                   | <b>232,259</b> | <b>230,971</b> | <b>250,640</b> | <b>252,140</b> | <b>235,500</b>  | <b>265,450</b> | <b>235,500</b>  | <b>250,500</b>   |
| 127-422-70030                                  | Postage & Freight Out                  | -              | -              | 45             |                |                 |                |                 |                  |
| 127-422-70040                                  | Printing & Binding                     | -              | -              | 22             |                |                 |                |                 |                  |
| 127-422-84053                                  | Median Landscape Maintenance           |                |                |                |                |                 | 262            |                 |                  |
| 127-422-86030                                  | Subs., Dues, & Publications            |                |                |                |                |                 | 75             |                 |                  |
| 127-422-88040                                  | Computer Programming/Consult.          | -              | -              | 2,466          | 3,425          |                 | 3,388          |                 |                  |
| 127-422-88100                                  | Professional Services                  | -              | -              | -              |                | -               |                |                 |                  |
| 127-422-92090                                  | Taxes, Licenses, & Fees                | -              | -              | 608            |                |                 |                |                 |                  |



**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**  
**TDA, SB1 RMRA and Measure C Funds**  
**Detail - Revenue and Expense**

| Account       | Description                             | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|---------------|-----------------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| 127-422-98040 | Major Machinery & Equipment             |                |                |                |                |                 |                |                 | 350,000          |
| 127-422-98410 | Local Funding-St.Sweeper-CMAQ           | -              |                |                |                | -               |                |                 |                  |
| 127-422-98430 | Elm/El Rancho-Local Match               | -              |                |                |                | -               |                |                 |                  |
| 127-422-98440 | Annual ADA Improvements                 | 152,800        |                |                |                | -               |                |                 |                  |
| 127-422-98500 | Polk/Forest Reconstruction              | -              |                |                |                | -               |                |                 |                  |
| 127-422-98550 | Plaza Beautification/Reconst.           | -              |                |                |                | -               |                |                 |                  |
| 127-422-98600 | Elm Ave Improvements                    | -              |                |                |                | -               |                |                 |                  |
| 127-422-98610 | Elm Beautification 7th to Polk          | 22,702         |                | 1,954          |                | -               |                |                 |                  |
| 127-422-98630 | Forest St Reconst (3rd-5th)             | -              |                |                |                | -               |                |                 |                  |
| 127-422-98870 | Utilities District Elm St.Imp.          | 8,200          | 1,381          | -              |                | -               |                |                 |                  |
| 127-422-98880 | Elm/Cambridge Signal (PE) HSIP          | 438            | 4,504          | -              | 4,557          | -               | 2,599          |                 |                  |
| 127-422-98890 | Active Trans. Plan-ATP Cycle 01         | -              | 3,622          |                |                |                 |                |                 |                  |
| 127-422-98891 | ADA Improvements - ATP Cycle 2          | -              | -              | 1,489          |                | -               |                |                 |                  |
| 127-422-98900 | Traffic Calming & Safety-SGC            |                |                | 6,822          |                |                 |                |                 |                  |
| 127-422-98901 | Phelps Ave Improvements                 | 5,938          | 22,425         | 8,788          | 46,882         | 600,000         | 525,031        |                 |                  |
| 127-422-98930 | Polk Street Improv-5th to Elm           | -              | -              | -              |                | -               |                |                 |                  |
| 127-422-98950 | Forest Ave 1st-Elm Ave Proj             | -              | 7,618          | 75,083         |                | -               | 48,767         |                 |                  |
| 127-422-98960 | ADA Improv - ATP Cycle 2                | -              |                | 65,972         | 119,600        | -               |                |                 |                  |
| 127-422-98970 | ADA Improv ATP Cycle 3 Exp              | -              | -              | 3,919          | 5,313          | 140,000         | 37,220         | 512,000         |                  |
| 127-422-98980 | CMAQ-Trail Seg 10/11/12 Exp             |                |                |                | 140            | -               | 140            | 14,000          |                  |
| 127-422-98983 | Center Median Improvements              |                |                |                |                |                 | 174,027        | 372,000         |                  |
|               | CMAQ-NW Trail Seg. 1, 2, 13, 14 Expense |                |                |                |                |                 |                |                 | 64,278           |
| 127-422-98989 | STBG-Polk St Improv-Elm to CL West Exp  |                |                |                |                |                 |                |                 | 44,642           |
|               | <b>TOTAL EXPENSE</b>                    | <b>190,078</b> | <b>39,550</b>  | <b>167,168</b> | <b>179,917</b> | <b>740,000</b>  | <b>791,508</b> | <b>526,000</b>  | <b>350,000</b>   |

City of Coalinga  
CBDG Program Income  
Revenue

***FY 2021-2022 Proposed Budget***

| Account                                       | Description     | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual<br>(Unaudited) | 2021<br>Adopted | 2022<br>Proposed |
|-----------------------------------------------|-----------------|----------------|----------------|----------------|----------------|-----------------|-------------------------------|-----------------|------------------|
| <b><u>Fund 306-Special Revenue Grants</u></b> |                 |                |                |                |                |                 |                               |                 |                  |
| 301-400-44010                                 | Interest Earned |                |                |                |                |                 | 199                           |                 |                  |
| 301-400-48060                                 | Program Income  |                |                |                |                |                 | 63,028                        |                 |                  |
| <b>TOTAL REVENUE:</b>                         |                 |                |                |                |                |                 |                               |                 |                  |
|                                               |                 | -              | -              | -              | -              | -               | 63,227                        | -               | -                |

City of Coalinga  
HOME Program Fund  
Revenue and Expense  
***FY 2021-2022 Proposed Budget***

| Account                           | Description                    | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual<br>(Unaudited) | 2021<br>Adopted | 2022<br>Proposed |
|-----------------------------------|--------------------------------|----------------|----------------|----------------|----------------|-----------------|-------------------------------|-----------------|------------------|
| <b>Fund 304-HOME Program Fund</b> |                                |                |                |                |                |                 |                               |                 |                  |
|                                   | <b>BEGINNING FUND BALANCE:</b> | -              | -              | -              | 6,590          | 6,590           | 6,590                         | 6,590           | 6,590            |
| 304-400-45510                     | HOME Grant-Consultant Reimb.   |                | 16,022         | (1,949)        |                |                 | -                             |                 | -                |
| 304-400-45520                     | HOME Developer Project Funds   |                | 1,273,753      | 447,750        |                |                 |                               |                 | -                |
| 304-400-48120                     | Operating Transfer In          |                |                | 10,995         |                |                 |                               |                 |                  |
|                                   | <b>TOTAL REVENUE:</b>          | -              | 1,289,775      | 456,796        | -              | -               | -                             | -               | -                |
| 304-404-88104                     | HOME Grant Admn-Consultants    |                | 16,022         | 206            |                |                 |                               |                 | -                |
| 304-404-88114                     | HOME Developer Disbursements   |                | 1,273,753      | 450,000        |                |                 |                               |                 | -                |
|                                   | <b>TOTAL EXPENSE:</b>          | -              | 1,289,775      | 450,206        | -              | -               | -                             | -               | -                |
|                                   | <b>ENDING FUND BALANCE:</b>    | -              | -              | 6,590          | 6,590          | 6,590           | 6,590                         | 6,590           | 6,590            |

City of Coalinga  
CalTrans Grants  
Revenue and Expense  
***FY 2021-2022 Proposed Budget***

| Account                         | Description                            | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual<br>(Unaudited) | 2021<br>Adopted | 2022<br>Proposed |
|---------------------------------|----------------------------------------|----------------|----------------|----------------|----------------|-----------------|-------------------------------|-----------------|------------------|
| <b>Fund 305-CalTrans Grants</b> |                                        |                |                |                |                |                 |                               |                 |                  |
|                                 | <b>BEGINNING FUND BALANCE:</b>         | -              | -              | -              | -              | -               | -                             | -               | -                |
| 305-400-45550                   | CMAQ-Trail Seg 13/14 Revenue           |                |                | 473            | 210            | 550,000         | -                             | -               |                  |
| 305-400-45560                   | Forest Ave 1st-Elm RSTP Grant          |                |                |                | 45,007         | 1,275,000       | 1,276,220                     | -               | 82,000           |
| 305-400-45570                   | 2016 Alley Paving Proj CMAQ            |                |                | 484            | 61,487         | 531,000         | 610                           | 469,209         | 469,209          |
| 305-400-45580                   | ADA Improv-ATP Cycle 2 Rev             |                |                |                | 323,000        | -               |                               | -               | -                |
| 305-400-45590                   | ADA Improv ATP Cycle 3 Rev             |                |                |                | 57,429         | 1,284,000       | 13,473                        | 1,300,000       | 1,868,762        |
| 305-400-45600                   | STBG-Polk St Improv-5th to Elm         |                |                |                | 140            | 570,000         | 39,679                        | 504,500         | 116,000          |
| 305-400-45610                   | CMAQ-Trail Seg 10/11/12 Rev            |                |                |                |                | 599,000         | 2,259                         | 600,000         | 600,000          |
| 305-400-45611                   | STBG Lifeline-Sunset Phase 1 Rev       |                |                |                |                | 500,000         | -                             | 500,000         | -                |
| 305-400-45612                   | Trail Improv-ATP Cycle 4 Rev           |                |                |                |                | 100,000         | 700                           | 100,000         | 225,000          |
| 305-400-45613                   | STBG-Polk St Improv-Elm to CL West Rev |                |                |                |                |                 |                               | 128,191         | 330,533          |
|                                 | CMAQ-NW Trail Seg. 1, 2, 13, 14 Rev    |                |                |                |                |                 |                               |                 | 469,113          |
|                                 | <b>TOTAL REVENUE:</b>                  | -              | -              | 957            | 487,273        | 5,409,000       | 1,332,940                     | 3,601,900       | 4,160,617        |
| 305-422-98910                   | Sunset St Improv-Phase 1 Exp           |                |                |                |                | 500,000         | -                             | 500,000         | -                |
| 305-422-98920                   | CMAQ-Trail Seg 13/14 Expense           |                |                | 473            | 210            | 550,000         | -                             | -               | -                |
| 305-422-98930                   | Polk Street Improv-5th to Elm          |                |                |                | 140            | 570,000         | 39,679                        | 504,500         | 116,000          |
| 305-422-98940                   | 2016 Alley Paving Project              |                |                | 484            | 61,487         | 531,000         | 610                           | 469,209         | 469,209          |
| 305-422-98950                   | Forest Ave 1st-Elm Ave St Proj         |                |                | -              | 45,007         | 1,275,000       | 1,276,220                     | -               | 82,000           |
| 305-422-98960                   | ADA Improv-ATP Cycle 02 Exp            |                |                | -              | 323,000        | -               |                               | -               | -                |
| 305-422-98970                   | ADA Improv ATP Cycle 03 Exp            |                |                |                | 57,429         | 1,284,000       | 13,473                        | 1,300,000       | 1,868,762        |
| 305-422-98980                   | CMAQ-Trail Seg 10/11/12 Exp            |                |                |                | -              | 599,000         | 2,259                         | 600,000         | 600,000          |
| 305-422-98982                   | Trail Improv-ATP Cycle 4 Exp           |                |                |                |                | 100,000         | 700                           | 100,000         | 225,000          |
| 305-422-98989                   | STBG-Polk St Improv-Elm to CL West Exp |                |                |                |                |                 |                               | 128,191         | 330,533          |
|                                 | CMAQ-NW Trail Seg 1, 2, 13, 14 Expense |                |                |                |                |                 |                               |                 | 469,113          |
|                                 | <b>TOTAL EXPENSE:</b>                  | -              | -              | 957            | 487,273        | 5,409,000       | 1,332,940                     | 3,601,900       | 4,160,617        |
|                                 | <b>ENDING FUND BALANCE:</b>            | -              | -              | -              | -              | -               | -                             | -               | -                |

City of Coalinga  
Special Revenue Grants Fund  
Revenue and Expense  
***FY 2021-2022 Proposed Budget***

| Account                                | Description                         | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|----------------------------------------|-------------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| (Unaudited)                            |                                     |                |                |                |                |                 |                |                 |                  |
| <b>Fund 306-Special Revenue Grants</b> |                                     |                |                |                |                |                 |                |                 |                  |
|                                        | <b>BEGINNING FUND BALANCE:</b>      | -              | -              | -              | -              | -               | -              | -               | -                |
| 306-400-46260                          | CA Waste Mgmt Board Tire Grant      |                |                | 1,887          | 4,590          |                 | -              | -               | -                |
| 304-400-46261                          | Park Improv 16-HRPP-11441 Grant Rev |                |                |                | 108,288        |                 |                |                 |                  |
| 304-400-46262                          | SJVAPCD Grant Revenue               |                |                |                |                |                 | 58,520         |                 |                  |
|                                        | <b>TOTAL REVENUE:</b>               | -              | -              | 1,887          | 112,878        | -               | 58,520         | -               | -                |
| 306-422-98570                          | Tire Amnesty Grant                  |                |                | 1,887          | 4,590          |                 |                | -               | -                |
| 306-422-98571                          | Park Improv 16-HRPP-11441 Grant Exp |                |                |                | 108,288        |                 |                |                 |                  |
| 306-422-98572                          | SJVAPCD Grant Expenses              |                |                |                |                |                 | 58,520         |                 |                  |
|                                        | <b>TOTAL EXPENSE:</b>               | -              | -              | 1,887          | 112,878        | -               | 58,520         | -               | -                |
|                                        | <b>ENDING FUND BALANCE:</b>         | -              | -              | -              | -              | -               | -              | -               | -                |

City of Coalinga  
Habitat and Impact Fees Funds  
Revenue and Expense  
***FY 2021-2022 Proposed Budget***

| Account                                                | Description                    | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual<br>(Unaudited) | 2021<br>Adopted | 2022<br>Proposed |
|--------------------------------------------------------|--------------------------------|----------------|----------------|----------------|----------------|-----------------|-------------------------------|-----------------|------------------|
| <b>Fund 114-Habitat Conservation Fund</b>              |                                |                |                |                |                |                 |                               |                 |                  |
|                                                        | <b>BEGINNING FUND BALANCE:</b> | 113,426        | 110,788        | 108,350        | 106,262        | 103,482         | 103,482                       | 100,143         | 100,143          |
| 114-400-44010                                          | Interest Earned                | 76             | 291            | 592            | 1,023          | 1,023           | 537                           | -               | -                |
| 114-400-46030                                          | Habitat Development Fees       | -              | -              | -              | -              | -               | -                             | -               | -                |
|                                                        | <b>TOTAL REVENUE:</b>          | 76             | 291            | 592            | 1,023          | 1,023           | 537                           | -               | -                |
| 114-404-88112                                          | Habitat Conservation Plan      | -              | -              | -              | -              | -               | -                             | -               | -                |
| 114-404-92090                                          | Taxes, Licenses, & Fees        | 2,714          | 2,729          | 2,680          | 3,803          | 3,803           | 3,876                         | -               | -                |
|                                                        | <b>TOTAL EXPENSE:</b>          | 2,714          | 2,729          | 2,680          | 3,803          | 3,803           | 3,876                         | -               | -                |
|                                                        | <b>ENDING FUND BALANCE:</b>    | 110,788        | 108,350        | 106,262        | 103,482        | 100,702         | 100,143                       | 100,143         | 100,143          |
| <b>Fund 141-Public Building/Facilities Impact Fees</b> |                                |                |                |                |                |                 |                               |                 |                  |
|                                                        | <b>BEGINNING FUND BALANCE:</b> | 46,729         | 46,816         | 51,618         | 68,286         | 99,909          | 99,909                        | 90,714          | 90,714           |
| 141-400-44010                                          | Interest Earned                | 32             | 132            | 351            | 803            | -               | 535                           | -               | -                |
| 141-400-51051                                          | Building/Facility Impact Fees  | 55             | 4,670          | 16,317         | 30,820         | -               | 2,020                         | -               | -                |
|                                                        | <b>TOTAL REVENUE:</b>          | 87             | 4,802          | 16,668         | 31,623         | -               | 2,555                         | -               | -                |
| 141-422-98050                                          | Improvements O/T Buildings     | -              | -              | -              | -              | -               | -                             | -               | -                |
| 141-422-98985                                          | Council Chambers Modernization | -              | -              | -              | -              | -               | 11,749                        | -               | 15,000           |
|                                                        | <b>TOTAL EXPENSE:</b>          | -              | -              | -              | -              | -               | 11,749                        | -               | -                |
|                                                        | <b>ENDING FUND BALANCE:</b>    | 46,816         | 51,618         | 68,286         | 99,909         | 99,909          | 90,714                        | 90,714          | 90,714           |
| <b>Fund 142-Law Enforcement Impact Fees</b>            |                                |                |                |                |                |                 |                               |                 |                  |
|                                                        | <b>BEGINNING FUND BALANCE:</b> | (178,307)      | (178,240)      | (171,402)      | (148,107)      | (102,826)       | (102,826)                     | (99,397)        | (99,397)         |
| 142-400-44010                                          | Interest Earned                | -              | -              | -              | -              | -               | 510                           | -               | -                |
| 142-400-44030                                          | Impact Fees Interest           | 12             | 58             | 228            | 661            | -               | -                             | -               | -                |
| 142-400-51052                                          | Law Enforcement Impact Fees    | 55             | 6,780          | 23,067         | 44,620         | -               | 2,920                         | -               | -                |
|                                                        | <b>TOTAL REVENUE:</b>          | 67             | 6,838          | 23,295         | 45,281         | -               | 3,430                         | -               | -                |
| 142-422-98040                                          | Major Machinery & Equipment    | -              | -              | -              | -              | -               | -                             | -               | -                |
|                                                        | <b>TOTAL EXPENSE:</b>          | -              | -              | -              | -              | -               | -                             | -               | -                |
|                                                        | <b>ENDING FUND BALANCE:</b>    | (178,240)      | (171,402)      | (148,107)      | (102,826)      | (102,826)       | (99,397)                      | (99,397)        | (99,397)         |

City of Coalinga  
Habitat and Impact Fees Funds  
Revenue and Expense  
***FY 2021-2022 Proposed Budget***

| Account                                                        | Description                      | 2016<br>Actual   | 2017<br>Actual   | 2018<br>Actual   | 2019<br>Actual   | 2020<br>Adopted  | 2020<br>Actual   | 2021<br>Adopted  | 2022<br>Proposed |
|----------------------------------------------------------------|----------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| <b>Fund 143-Fire Protection Impact Fees</b>                    |                                  |                  |                  |                  |                  |                  |                  |                  |                  |
|                                                                | <b>BEGINNING FUND BALANCE:</b>   | (226,129)        | (226,074)        | (219,250)        | (196,003)        | (151,335)        | (151,335)        | (148,213)        | (148,213)        |
| 143-400-44010                                                  | Interest Earned                  | -                | -                | -                | 50               | -                | 178              | -                | -                |
| 143-400-44030                                                  | Impact Fees Interest Earned      | -                | -                | -                | -                | -                | -                | -                | -                |
| 143-400-51053                                                  | Fire Protection Impact Fees      | 55               | 6,824            | 23,247           | 44,618           | -                | 2,944            | -                | -                |
|                                                                | <b>TOTAL REVENUE:</b>            | <b>55</b>        | <b>6,824</b>     | <b>23,247</b>    | <b>44,668</b>    | <b>-</b>         | <b>3,122</b>     | <b>-</b>         | <b>-</b>         |
| 143-422-98040                                                  | Fire Truck Upgrade               | -                | -                | -                | -                | -                | -                | -                | -                |
| 143-422-98300                                                  | Ladder Fire Truck Purchase       | -                | -                | -                | -                | -                | -                | -                | -                |
|                                                                | <b>TOTAL EXPENSE:</b>            | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         |
|                                                                | <b>ENDING FUND BALANCE:</b>      | <b>(226,074)</b> | <b>(219,250)</b> | <b>(196,003)</b> | <b>(151,335)</b> | <b>(151,335)</b> | <b>(148,213)</b> | <b>(148,213)</b> | <b>(148,213)</b> |
| <b>Fund 144-Storm Drainage &amp; Flood Control Impact Fees</b> |                                  |                  |                  |                  |                  |                  |                  |                  |                  |
|                                                                | <b>BEGINNING FUND BALANCE:</b>   | <b>24,069</b>    | <b>28,437</b>    | <b>65,975</b>    | <b>182,984</b>   | <b>1,622,795</b> | <b>1,622,795</b> | <b>1,610,817</b> | <b>1,610,817</b> |
| 144-400-44010                                                  | Interest Earned                  | -                | -                | -                | 2,411            | -                | 1,776            | -                | -                |
| 144-400-44030                                                  | Impact Fees Interest             | 19               | 151              | 676              | -                | -                | -                | -                | -                |
| 144-400-51054                                                  | Storm/Flood Control Impact Fee   | 4,349            | 37,387           | 116,333          | 1,437,400        | -                | 8,055            | -                | -                |
|                                                                | <b>TOTAL REVENUE:</b>            | <b>4,368</b>     | <b>37,538</b>    | <b>117,009</b>   | <b>1,439,811</b> | <b>-</b>         | <b>9,831</b>     | <b>-</b>         | <b>-</b>         |
| 144-422-98360                                                  | Transfer for Storm Drain         | -                | -                | -                | -                | -                | -                | -                | -                |
| 144-422-9822                                                   | Coalinga Sports Complex          | -                | -                | -                | -                | -                | -                | -                | -                |
| 144-422-98550                                                  | Plaza Beautification/Reconst.    | -                | -                | -                | -                | -                | -                | -                | -                |
| 144-422-98630                                                  | Forest St Reconst (3rd-5th)      | -                | -                | -                | -                | -                | -                | -                | -                |
| 144-422-98986                                                  | Van Ness Storm Drain Phase 2 Exp | -                | -                | -                | -                | -                | 21,809           | -                | -                |
|                                                                | <b>TOTAL EXPENSE:</b>            | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>21,809</b>    | <b>-</b>         | <b>-</b>         |
|                                                                | <b>ENDING FUND BALANCE:</b>      | <b>28,437</b>    | <b>65,975</b>    | <b>182,984</b>   | <b>1,622,795</b> | <b>1,622,795</b> | <b>1,610,817</b> | <b>1,610,817</b> | <b>1,610,817</b> |
| <b>Fund 145-Streets,Bridges Impact Fees</b>                    |                                  |                  |                  |                  |                  |                  |                  |                  |                  |
|                                                                | <b>BEGINNING FUND BALANCE:</b>   | <b>97,645</b>    | <b>99,247</b>    | <b>219,647</b>   | <b>314,350</b>   | <b>469,688</b>   | <b>469,688</b>   | <b>60</b>        | <b>60</b>        |
| 145-400-44010                                                  | Interest Earned                  | -                | -                | -                | 3,744            | -                | 2,532            | -                | -                |
| 145-400-44030                                                  | Impact Fees Interest             | 68               | 590              | 1,555            | -                | -                | -                | -                | -                |
| 145-400-51055                                                  | Street & Roads Impact Fees       | 1,534            | 119,810          | 93,148           | 151,594          | -                | 7,840            | -                | -                |
|                                                                | <b>TOTAL REVENUE:</b>            | <b>1,602</b>     | <b>120,400</b>   | <b>94,703</b>    | <b>155,338</b>   | <b>-</b>         | <b>10,372</b>    | <b>-</b>         | <b>-</b>         |
| 145-422-9823                                                   | Traffic Study                    | -                | -                | -                | -                | -                | -                | -                | -                |
| 145-422-98901                                                  | Phelps Ave Improvements          | -                | -                | -                | -                | -                | 480,000          | -                | -                |
| 145-422-98990                                                  | Cambridge Ave Signalization      | -                | -                | -                | -                | -                | -                | 274,000          | 274,000          |
|                                                                | <b>TOTAL EXPENSE:</b>            | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>480,000</b>   | <b>-</b>         | <b>274,000</b>   |
|                                                                | <b>ENDING FUND BALANCE:</b>      | <b>99,247</b>    | <b>219,647</b>   | <b>314,350</b>   | <b>469,688</b>   | <b>469,688</b>   | <b>60</b>        | <b>60</b>        | <b>(273,940)</b> |
| <b>Fund 146-Park Impact Fees</b>                               |                                  |                  |                  |                  |                  |                  |                  |                  |                  |
|                                                                | <b>BEGINNING FUND BALANCE:</b>   | <b>-</b>         | <b>-</b>         | <b>16,025</b>    | <b>88,454</b>    | <b>234,021</b>   | <b>234,021</b>   | <b>209,160</b>   | <b>209,160</b>   |
| 146-400-44010                                                  | Interest Earned                  | -                | 15               | 384              | 1,477            | -                | 1,194            | -                | -                |
| 146-400-51056                                                  | Park Impact Fees                 | -                | 16,010           | 72,045           | 144,090          | -                | 9,606            | -                | -                |
|                                                                | <b>TOTAL REVENUE:</b>            | <b>-</b>         | <b>16,025</b>    | <b>72,429</b>    | <b>145,567</b>   | <b>-</b>         | <b>10,800</b>    | <b>-</b>         | <b>-</b>         |
| 146-422-9822                                                   | Coalinga Sports Complex          | -                | -                | -                | -                | -                | -                | -                | -                |
| 146-422-98221                                                  | Centennial Park Improvements     | -                | -                | -                | -                | -                | 14,042           | -                | -                |
| 146-422-98222                                                  | Sandalwood Park Improvements     | -                | -                | -                | -                | -                | 11,112           | -                | 15,000           |
| 146-422-98223                                                  | Frame Park Improvements          | -                | -                | -                | -                | -                | 10,507           | -                | 150,000          |

City of Coalinga  
Habitat and Impact Fees Funds  
Revenue and Expense  
***FY 2021-2022 Proposed Budget***

| Account | Description          | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|---------|----------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
|         | TOTAL EXPENSE:       | -              | -              | -              | -              | -               | 35,661         | -               | 165,000          |
|         | ENDING FUND BALANCE: | -              | 16,025         | 88,454         | 234,021        | 234,021         | 209,160        | 209,160         | 44,160           |



City of Coalinga  
Special Assessment Districts Fund 130  
Revenue and Expense  
***FY 2021-2022 Proposed Budget***

| Account                                      | Description                   | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual<br>(Unaudited) | 2021<br>Adopted | 2022<br>Proposed |
|----------------------------------------------|-------------------------------|----------------|----------------|----------------|----------------|-----------------|-------------------------------|-----------------|------------------|
| 130-400-44010                                | Interest Earned               | 97             | 722            | 1,106          | 2,330          | -               | 539                           | -               | -                |
| <b><u>Elm Avenue A.D. 1992-1</u></b>         |                               |                |                |                |                |                 |                               |                 |                  |
| 130-451-47010                                | A.D. Bond Payments            | 49,146         | 66,681         | 64,634         | 6              | 60              | 5                             | -               | -                |
|                                              | <b>TOTAL REVENUE 1992-1:</b>  | 49,146         | 66,681         | 64,634         | 6              | 60              | 5                             | -               | -                |
| 130-451-70030                                | Postage & Freight Out         | -              | -              | 45             |                |                 |                               |                 |                  |
| 130-451-70040                                | Printing & Binding            | -              | -              | 22             |                |                 |                               |                 |                  |
| 130-451-86030                                | Subs., Dues, & Publications   |                |                |                |                |                 | 75                            |                 |                  |
| 130-451-88040                                | Computer Programming/Consult. | -              | -              | 2,466          | 3,425          |                 | 3,388                         |                 |                  |
| 130-451-88101                                | Administrative Fees           | 1,418          | 852            | 1,150          | -              | 1,500           | -                             | 1,500           | -                |
| 130-451-92090                                | Taxes, Licenses, & Fees       | -              | -              | 608            |                |                 |                               | -               | -                |
| 130-451-96010                                | Bond Principal Payment        | -              | -              | -              |                | 60,000          |                               | -               | -                |
| 130-451-96020                                | Bond Interest Payment         | 15,500         | 11,431         | 6,975          | 2,325          | 2,325           |                               | -               | -                |
|                                              | <b>TOTAL EXPENSE 1992-1:</b>  | 16,918         | 12,283         | 11,266         | 5,750          | 63,825          | 3,463                         | 1,500           | -                |
| <b><u>Rural Water A.D. #1</u></b>            |                               |                |                |                |                |                 |                               |                 |                  |
| 130-603-47010                                | A.D. Bond Payments            | 23,750         | 19,388         | 19,100         | 19,275         | 19,475          | 19,400                        |                 |                  |
|                                              | <b>TOTAL REVENUE #1:</b>      | 23,750         | 19,388         | 19,100         | 19,275         | 19,475          | 19,400                        | -               |                  |
| 130-603-88101                                | Administrative Fees           | 749            | 398            | 838            | 703            | 800             | 2,459                         |                 |                  |
| 130-603-96010                                | Bond Principal Payment        | 19,000         | 15,500         | 16,000         | 17,000         | 18,000          | 18,000                        | 19,000          |                  |
| 130-603-96020                                | Bond Interest Payment         | 4,750          | 3,888          | 3,100          | 2,275          | 1,400           | 1,400                         | 475             |                  |
|                                              | <b>TOTAL EXPENSE #1:</b>      | 24,499         | 19,786         | 19,938         | 19,978         | 20,200          | 21,859                        | 19,475          | -                |
| <b><u>Juniper Ridge A.D. 1991-1 A</u></b>    |                               |                |                |                |                |                 |                               |                 |                  |
| 130-707-44010                                | Interest Earned               | -              | -              | -              |                |                 |                               |                 |                  |
| 130-707-47010                                | A.D. Bond Payments            | 85,756         | 4,708          | 3,138          |                |                 |                               |                 |                  |
| 130-707-47020                                | Prepaid Special Assessments   | -              | -              | -              |                |                 |                               |                 |                  |
| 130-707-47030                                | Redemption Premium            | -              | -              | -              |                |                 |                               |                 |                  |
| 130-707-4705                                 | Legal & Publishing Fees       | -              | -              | -              |                |                 |                               |                 |                  |
|                                              | <b>TOTAL REVENUE 1991-1A:</b> | 85,756         | 4,708          | 3,138          | -              | -               | -                             | -               | -                |
| 130-707-88101                                | Administrative Fees           | 1,784          | -              | -              | -              | -               | -                             | -               | -                |
| 130-707-96010                                | Bond Principal Payment        | -              | -              | -              | -              | -               | -                             | -               | -                |
| 130-707-96020                                | Bond Interest Payment         | 9,997          | 3,488          | -              | -              | -               | -                             | -               | -                |
|                                              | <b>TOTAL EXPENSE 1991-1A:</b> | 11,781         | 3,488          | -              | -              | -               | -                             | -               | -                |
| <b><u>Monterey Extension A.D. 1991-2</u></b> |                               |                |                |                |                |                 |                               |                 |                  |
| 130-708-47010                                | A.D. Bond Payments            | 28,578         | -              | -              | -              | -               | -                             | -               | -                |
|                                              | <b>TOTAL REVENUE 1991-2:</b>  | 28,578         | -              | -              | -              | -               | -                             | -               | -                |
| 130-708-88101                                | Administrative Fees           | 842            | -              | -              | -              | -               | -                             | -               | -                |
| 130-708-96010                                | Bond Principal Payment        | -              | -              | -              | -              | -               | -                             | -               | -                |
| 130-708-96020                                | Bond Interest Payment         | 3,562          | 1,188          | -              | -              | -               | -                             | -               | -                |

|                              |       |       |   |   |   |   |   |   |
|------------------------------|-------|-------|---|---|---|---|---|---|
| <b>TOTAL EXPENSE 1991-2:</b> | 4,404 | 1,188 | - | - | - | - | - | - |
|------------------------------|-------|-------|---|---|---|---|---|---|

**Juniper Ridge A.D. 1991-1 B**

|               |                             |        |       |       |   |   |   |   |
|---------------|-----------------------------|--------|-------|-------|---|---|---|---|
| 130-775-44010 | Interest Earned             | -      | -     | -     | - | - | - | - |
| 130-775-47010 | A.D. Bond Payments          | 15,815 | 1,696 | 1,178 | - | - | - | - |
| 130-775-47020 | Prepaid Special Assessments | -      | -     | -     | - | - | - | - |
| 130-775-47030 | Redemption Premium          | -      | -     | -     | - | - | - | - |
| 130-775-4705  | Legal & Publishing Fees     | -      | -     | -     | - | - | - | - |

|                               |        |       |       |   |   |   |   |   |
|-------------------------------|--------|-------|-------|---|---|---|---|---|
| <b>TOTAL REVENUE 1991-1B:</b> | 15,815 | 1,696 | 1,178 | - | - | - | - | - |
|-------------------------------|--------|-------|-------|---|---|---|---|---|

|               |                        |       |     |   |   |   |   |   |
|---------------|------------------------|-------|-----|---|---|---|---|---|
| 130-775-88101 | Administrative Fees    | 1,713 | -   | - | - | - | - | - |
| 130-775-96010 | Bond Principal Payment | -     | -   | - | - | - | - | - |
| 130-775-96020 | Bond Interest Payment  | 1,302 | 419 | - | - | - | - | - |

|                               |       |     |   |   |   |   |   |   |
|-------------------------------|-------|-----|---|---|---|---|---|---|
| <b>TOTAL EXPENSE 1991-1B:</b> | 3,015 | 419 | - | - | - | - | - | - |
|-------------------------------|-------|-----|---|---|---|---|---|---|

|                 |                                |           |         |        |         |         |         |        |        |
|-----------------|--------------------------------|-----------|---------|--------|---------|---------|---------|--------|--------|
| <b>Fund 130</b> | <b>BEGINNING FUND BALANCE:</b> | (147,779) | (5,254) | 50,777 | 108,729 | 104,613 | 104,613 | 99,236 | 78,261 |
|                 | TOTAL REVENUE FUND 130:        | 203,142   | 93,195  | 89,156 | 21,611  | 19,535  | 19,945  | -      | -      |
|                 | TOTAL EXPENSE FUND 130:        | 60,617    | 37,164  | 31,204 | 25,728  | 84,025  | 25,322  | 20,975 | -      |
|                 | PRIOR PERIOD ADJUSTMENT        | -         |         |        |         |         |         |        |        |

|                 |                             |         |        |         |         |        |        |        |        |
|-----------------|-----------------------------|---------|--------|---------|---------|--------|--------|--------|--------|
| <b>Fund 130</b> | <b>ENDING FUND BALANCE:</b> | (5,254) | 50,777 | 108,729 | 104,613 | 40,123 | 99,236 | 78,261 | 78,261 |
|-----------------|-----------------------------|---------|--------|---------|---------|--------|--------|--------|--------|

City of Coalinga  
Coalinga Public Financing Authority Fund 150  
Revenue and Expense  
**FY 2021-2022 Proposed Budget**

| Account               | Description                           | 2016<br>Actual   | 2017<br>Actual   | 2018<br>Actual   | 2019<br>Actual   | 2020<br>Adopted  | 2020<br>Actual<br>(Unaudited) | 2021<br>Adopted  | 2022<br>Proposed |
|-----------------------|---------------------------------------|------------------|------------------|------------------|------------------|------------------|-------------------------------|------------------|------------------|
| 150-400-44010         | Interest Earned                       | 62,604           | 61,125           | 61,115           | 61,809           |                  | 117,538                       | -                |                  |
| 150-400-44022         | 2000 TA Bond Interest Revenue         | 256,142          | 155,988          | 194,886          |                  |                  |                               | -                |                  |
| 150-400-44030         | 2009 TA Bonds Interest Revenue        | 256,997          | 235,898          | 312,674          |                  |                  |                               | -                |                  |
| 150-400-44042         | 2000 Tax Allocation-Accreted Interest | -                | 105,478          | 112,192          | 119,337          |                  | 126,935                       | 135,015          |                  |
| 150-400-44200         | Transfer from Successor Agency        | 146,247          | 127,531          | 107,656          | 86,456           | 510,422          | -                             | 39,419           |                  |
| 150-400-44220         | Transfer From RDA Fund                | 36,141           | 32,959           | 27,825           | 22,359           |                  | 16,563                        | 10,269           |                  |
| 150-400-44230         | Transfer From A.D. Fund               | 30,362           | 16,525           | 6,975            | 2,325            | -                |                               | -                |                  |
| 150-400-44240         | Transfer From Water Fund              | 493,349          | 478,277          | 470,493          | 465,610          | 625,330          | 460,330                       | 624,555          |                  |
| 150-400-44250         | Transfer From Sewer Fund              | 149,272          | 149,273          | 149,273          | 147,698          | 196,048          | 146,048                       | 199,298          |                  |
| 150-400-44260         | Transfer From Airport Fund            | 680              | 240              | -                | -                | -                |                               | -                |                  |
| 150-400-44330         | West Hills Col. Dorm Loan Pmt         | -                | -                | -                | -                | -                |                               | -                |                  |
| <b>TOTAL REVENUE:</b> |                                       | <b>1,431,794</b> | <b>1,363,294</b> | <b>1,443,089</b> | <b>905,593</b>   | <b>1,331,800</b> | <b>867,413</b>                | <b>1,008,556</b> | <b>-</b>         |
| 150-751-96012         | Principal-1998 Series A               | 495,000          | -                | 885,000          | 385,000          | 410,000          | 410,000                       | 440,000          |                  |
| 150-751-96024         | Interest-1998 Series A                | 174,581          | 160,350          | 133,800          | 95,700           | 71,081           | 71,081                        | 43,988           |                  |
| 150-751-96501         | Fiscal Agent Fees-1998 A              | 2,328            | 6,926            | 32,616           | 7,540            | -                | 22,846                        |                  |                  |
| 150-752-96013         | Principal-1998 Series B               | -                | 65,000           |                  |                  | -                |                               |                  |                  |
| 150-752-96025         | Interest-1998 Series B                | 3,250            | 1,625            | -                |                  | -                |                               |                  |                  |
| 150-752-96502         | Fiscal Agent Fees-1998 B              | 2,327            | 6,926            | 10,474           | 5,981            | -                | 4,976                         |                  |                  |
| 150-753-96014         | Principal-1998 Series C               | -                | 190,000          | -                |                  | -                |                               |                  |                  |
| 150-753-96026         | Interest-1998 Series C                | 11,210           | 5,605            | -                |                  | -                |                               |                  |                  |
| 150-753-96503         | Fiscal Agent Fees-1998 C              | -                | -                | 10,474           | 5,981            |                  | 4,976                         |                  |                  |
| 150-754-96010         | Principal-2000 Wtr/Swr                | -                | -                | -                |                  | -                |                               |                  |                  |
| 150-754-96027         | Interest-2000 Wtr/Swr                 | -                | -                | -                |                  | -                |                               |                  |                  |
| 150-754-9603          | Fiscal Agent Fees-2000 Wtr/Swr        | -                | -                | -                |                  | -                |                               |                  |                  |
| 150-755-96015         | Principal-2000 RDA                    | 15,000           | 20,000           | 2,635,000        | -                | -                |                               |                  |                  |
| 150-755-96028         | Interest-2000 RDA                     | 156,977          | 155,988          | 194,886          | -                | -                |                               |                  |                  |
| 150-755-96504         | Fiscal Agent Fees-2000 RDA            | -                | -                | -                |                  | -                |                               |                  |                  |
| 150-755-96507         | Fiscal Agent fees-2009 RDA A          | -                | -                | -                |                  | -                |                               |                  |                  |
| 150-755-96508         | Fiscal Agent Fees-2009 RDA B          | -                | -                | -                |                  | -                |                               |                  |                  |
| 150-755-96509         | Fiscal Agent Fees-2009 RDA C          | -                | -                | -                |                  | -                |                               |                  |                  |
| 150-757-88102         | Professional Svc-2012 Wtr/Swr         | 4                | -                | -                |                  | -                |                               |                  |                  |
| 150-757-96016         | Principal-2012 Water/Sewer            | -                | -                | 205,000          | 210,000          | 215,000          | 215,000                       | 225,000          |                  |
| 150-757-96029         | Interest-2012 Water & Sewer           | 619,765          | 619,765          | 619,765          | 613,308          | 606,378          | 606,378                       | 598,852          |                  |
| 150-757-96505         | Fiscal Agent Fees-2012 Wtr/Swr        | -                | -                | -                |                  | -                | 1,509                         |                  |                  |
| 150-759-96017         | 2009 TA Series A-Principal            | 210,000          | 220,000          | 1,890,000        | -                | -                |                               |                  |                  |
| 150-759-96031         | 2009 TA Series A-Interest             | 126,012          | 115,788          | 153,844          | -                | -                |                               |                  |                  |
| 150-761-96018         | 2009 TA Series B-Principal            | 170,000          | 180,000          | 1,555,000        | -                | -                |                               |                  |                  |
| 150-761-96032         | 2009 TA Series B-Interest             | 103,535          | 95,210           | 126,280          | -                | -                |                               |                  |                  |
| 150-763-96019         | 2009 TA Series C-Principal            | 45,000           | 40,000           | 395,000          | -                | -                |                               |                  |                  |
| 150-763-96033         | 2009 TA Series C-Interest             | 27,450           | 24,900           | 32,550           | -                | -                |                               |                  |                  |
| 150-765-96021         | Assess District 92-1 Principal        | -                |                  |                  |                  |                  |                               |                  |                  |
| 150-765-96034         | Assess District 92-1 Interest         | -                |                  |                  |                  |                  |                               |                  |                  |
| 150-900-94071         | Transfer to RDA SA Fund 820           | -                |                  |                  |                  | -                |                               | -                |                  |
| <b>TOTAL EXPENSE:</b> |                                       | <b>2,162,439</b> | <b>1,908,083</b> | <b>8,879,689</b> | <b>1,323,509</b> | <b>1,302,459</b> | <b>1,336,766</b>              | <b>1,307,840</b> | <b>-</b>         |
| <b>Fund 150</b>       | <b>BEGINNING FUND BALANCE:</b>        | 28,505,926       | 27,775,281       | 27,230,492       | 19,793,892       | 19,375,976       | 19,375,976                    | 18,906,623       | 18,607,339       |
|                       | TOTAL REVENUE FUND 150:               | 1,431,794        | 1,363,294        | 1,443,089        | 905,593          | 1,331,800        | 867,413                       | 1,008,556        | -                |
|                       | TOTAL EXPENSE FUND 150:               | 2,162,439        | 1,908,083        | 8,879,689        | 1,323,509        | 1,302,459        | 1,336,766                     | 1,307,840        | -                |
|                       | Prior Period Adjustment               | -                |                  |                  |                  |                  |                               |                  |                  |
| <b>Fund 150</b>       | <b>ENDING FUND BALANCE:</b>           | 27,775,281       | 27,230,492       | 19,793,892       | 19,375,976       | 19,405,317       | 18,906,623                    | 18,607,339       | 18,607,339       |

City of Coalinga  
Water Enterprise Fund 501  
Revenue and Expense  
***FY 2021-2022 Proposed Budget***

|                               | 2016<br>Actual   | 2017<br>Actual   | 2018<br>Actual   | 2019<br>Actual   | 2020<br>Adopted  | 2020<br>Actual<br>(Unaudited) | 2021<br>Adopted  | 2022<br>Proposed |
|-------------------------------|------------------|------------------|------------------|------------------|------------------|-------------------------------|------------------|------------------|
| <b>Beginning Fund Balance</b> | <b>2,324,334</b> | <b>2,471,048</b> | <b>2,585,382</b> | <b>3,031,849</b> | <b>3,478,726</b> | <b>3,478,726</b>              | <b>3,090,938</b> | <b>2,365,635</b> |
| <b>Revenue:</b>               | 4,837,300        | 4,736,856        | 5,558,229        | 5,446,825        | 5,263,000        | 5,673,083                     | 4,847,000        | 8,116,600        |
| 2012 Water Bond Proceeds      | -                | -                | -                | -                | -                | -                             | 1,200,000        | -                |
| <b>Total Revenue:</b>         | <b>4,837,300</b> | <b>4,736,856</b> | <b>5,558,229</b> | <b>5,446,825</b> | <b>5,263,000</b> | <b>5,673,083</b>              | <b>6,047,000</b> | <b>8,116,600</b> |
| <b>Expense:</b>               |                  |                  |                  |                  |                  |                               |                  |                  |
| Finance-Utility Billing       | -                | 400,062          | 305,980          | 251,441          | 264,523          | 318,586                       | 311,776          | 436,259          |
| Water Plant                   | 3,617,922        | 3,266,931        | 3,622,250        | 3,669,670        | 4,536,474        | 5,141,407                     | 4,446,306        | 4,098,132        |
| 2012 Water Bond Project       | -                | (2,116)          | (28,947)         | 55,050           | -                | 58,626                        | 1,200,000        | 2,000,000        |
|                               | 3,617,922        | 3,264,815        | 3,593,303        | 3,724,721        | 4,536,474        | 5,200,034                     | 5,646,306        | 6,098,132        |
| Water Distribution            | 1,111,026        | 957,645          | 1,212,479        | 1,023,787        | 799,556          | 542,251                       | 814,221          | 842,393          |
| <b>Total Expense:</b>         | <b>4,728,948</b> | <b>4,622,522</b> | <b>5,111,762</b> | <b>4,999,948</b> | <b>5,600,553</b> | <b>6,060,870</b>              | <b>6,772,303</b> | <b>7,376,784</b> |
| Variance: Revenue vs Expense  | 108,352          | 114,334          | 446,467          | 446,877          | (337,553)        | (387,787)                     | (725,303)        | 739,816          |
| Prior Period Adjustment       |                  | -                |                  |                  |                  |                               |                  |                  |
| Consolidation for Fund 651    | 38,362           |                  | -                |                  |                  |                               |                  |                  |
| <b>Ending Fund Balance</b>    | <b>2,471,048</b> | <b>2,585,382</b> | <b>3,031,849</b> | <b>3,478,726</b> | <b>3,141,173</b> | <b>3,090,938</b>              | <b>2,365,635</b> | <b>3,105,451</b> |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**

**Water Enterprise Fund**  
**Detail - Revenue and Expense**

| Account                                 | Description                    | 2016<br>Actual   | 2017<br>Actual   | 2018<br>Actual   | 2019<br>Actual   | 2020<br>Adopted  | 2020<br>Actual<br>(Unaudited) | 2021<br>Adopted  | 2022<br>Proposed |
|-----------------------------------------|--------------------------------|------------------|------------------|------------------|------------------|------------------|-------------------------------|------------------|------------------|
| <b>FUND 501 - WATER ENTERPRISE FUND</b> |                                |                  |                  |                  |                  |                  |                               |                  |                  |
| 501-400-44010                           | Interest Earned                | 239              | 2,361            | 16,787           | 48,987           | 1,000            | 32,839                        | 1,000            | 1,000            |
| 501-400-46921                           | Use of 2012 Water Bond Proceed | -                | -                | -                | -                | -                | -                             | 1,200,000        | -                |
| 501-400-46922                           | Use of 2021 Water Bond Proceed | -                | -                | -                | -                | -                | -                             | -                | 2,000,000        |
| 501-400-46980                           | UB Late Fees                   | 91,642           | 116,312          | 96,268           | 90,674           | -                | 82,695                        | -                | -                |
| 501-400-46990                           | UB Service Charges (I.e, NSF)  | 2,398            | 1,705            | (2,804)          | 563              | -                | 285                           | -                | -                |
| 501-400-48020                           | Gain/Loss on Disposal of Asset | -                | (102,707)        | -                | (6,482)          | -                | -                             | -                | -                |
| 501-400-48100                           | Collections Kings Credit       | 7,686            | 7,183            | 4,737            | 2,530            | -                | -                             | -                | -                |
| 501-400-48120                           | Operating Transfer In          | -                | -                | -                | -                | -                | -                             | -                | -                |
| 501-400-48160                           | Miscellaneous Revenues         | 55               | 152,490          | 750              | 3,267            | 2,000            | 8,413                         | 2,000            | 2,000            |
| 501-400-50900                           | Electric Demand Response Pgm   | 12,332           | 30,000           | -                | -                | -                | -                             | -                | -                |
| 501-400-51010                           | Treated Water Sales            | 4,118,763        | 4,345,215        | 4,497,444        | 4,394,066        | 4,400,000        | 4,409,697                     | 4,548,000        | 5,550,000        |
| 501-400-51020                           | Untreated Water Sales Contract | 587,412          | 124,265          | 764,252          | 699,933          | 800,000          | 1,124,695                     | 235,000          | 537,600          |
| 501-400-51030                           | Installation Charges           | 1,250            | 2,775            | 10,150           | 20,986           | 5,000            | 1,575                         | 10,000           | 10,000           |
| 501-400-51040                           | Account Service Charges        | 2,174            | 3,000            | 300              | -                | 5,000            | -                             | 1,000            | 1,000            |
| 501-400-51057                           | Water Dev. Impact Fees         | 13,349           | 54,257           | 170,345          | 192,301          | 50,000           | 12,883                        | 50,000           | 15,000           |
| <b>TOTAL REVENUE:</b>                   |                                | <b>4,837,300</b> | <b>4,736,856</b> | <b>5,558,229</b> | <b>5,446,825</b> | <b>5,263,000</b> | <b>5,673,083</b>              | <b>6,047,000</b> | <b>8,116,600</b> |

**EXPENSE**

**Finance Division-Moved from Fund 651 Utility Billing**

|                        |                                |          |                |                |                |                |                |                |                |
|------------------------|--------------------------------|----------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| 501-406-60010          | Salaries Regular               | -        | 158,458        | 91,500         | 92,363         | 118,987        | 129,148        | 146,693        | 182,359        |
| 501-406-60020          | Salaries Part Time             | -        | 129            | -              | -              | -              | 4,430          | -              | -              |
| 501-406-60030          | Salaries Overtime              | -        | 270            | 346            | 882            | 270            | 139            | 270            | 300            |
| 501-406-60050          | Salaries Cash Outs             | -        | 1,190          | 657            | 662            | 1,074          | -              | 1,074          | 3,507          |
| 501-406-62000          | Retirement CALPERS             | -        | 12,035         | 6,952          | 8,417          | 9,978          | 10,631         | 13,605         | 16,986         |
| 501-406-62020          | Medical/Life Insurance         | -        | 31,137         | 18,553         | 19,520         | 29,157         | 29,241         | 24,752         | 49,187         |
| 501-406-62030          | Social Security FICA           | -        | 9,643          | 5,789          | 7,092          | 7,377          | 7,949          | 9,095          | 11,397         |
| 501-406-62040          | Medicare Insurance             | -        | 2,265          | 1,362          | 1,665          | 1,725          | 1,867          | 2,127          | 2,644          |
| 501-406-62050          | Disability Income Insurance    | -        | 389            | 762            | 242            | 280            | 295            | 280            | 2,279          |
| 501-406-62060          | Deferred Comp - 457 Retirement | -        | 2,251          | 1,885          | 2,685          | 2,082          | 2,424          | 2,567          | 6,702          |
| 501-406-62070          | Workers Comp. Insurance        | -        | 7,733          | 3,240          | 3,453          | 14,278         | 5,022          | 17,603         | 21,883         |
| 501-406-62080          | Uniform Allowance              | -        | -              | -              | -              | 48             | -              | 48             | -              |
| 501-406-62100          | Accrued Comp                   | -        | (211)          | 351            | -              | -              | -              | -              | -              |
| 501-406-62200          | Retirement CalPERS UL          | -        | -              | -              | 601            | 1,002          | 1,365          | 1,360          | 1,746          |
| 501-406-62210          | Unemployment Insurance         | -        | -              | 450            | 4,212          | 1,190          | 6,557          | 1,467          | 1,824          |
| <b>Personnel Cost:</b> |                                | <b>-</b> | <b>225,289</b> | <b>131,847</b> | <b>141,795</b> | <b>187,448</b> | <b>199,069</b> | <b>220,941</b> | <b>300,814</b> |
| 501-406-70010          | Office Supplies                | -        | 1,076          | 1,657          | 2,202          | 1,500          | 2,582          | 2,000          | 2,500          |
| 501-406-70030          | Postage & Freight Out          | -        | 16,143         | 12,002         | 13,933         | 11,200         | 11,055         | 11,200         | 15,000         |
| 501-406-70040          | Printing & Binding             | -        | 11,865         | 6,326          | 12,882         | 6,500          | 11,100         | 6,500          | 15,000         |
| 501-406-70160          | Gasoline & Diesel              | -        | 3,207          | 2,510          | 4,209          | 2,480          | 2,891          | 2,500          | 2,500          |
| 501-406-72030          | Telephone                      | -        | 278            | 2,694          | 4,834          | 3,700          | 4,221          | 3,700          | 3,700          |
| 501-406-84010          | Office Equip Repairs & Maint   | -        | 673            | 1,351          | 3,875          | 1,500          | 3,487          | 3,000          | 3,000          |
| 501-406-86010          | Training, Travel, & Conference | -        | 528            | 872            | 325            | 600            | 1,468          | 1,200          | 15,000         |
| 501-406-86030          | Subs, Dues & Publications      | -        | 57             | 97             | 645            | 100            | 799            | 200            | 200            |
| 501-406-88010          | City Attorney Fees             | -        | -              | -              | -              | -              | 1,697          | -              | -              |
| 501-406-88030          | Accounting/Auditing            | -        | -              | 914            | 8,606          | 1,000          | 7,496          | 7,500          | 10,000         |
| 501-406-88040          | Computer Programming/Consult.  | -        | 11,714         | 28,230         | 39,810         | 28,000         | 41,122         | 28,000         | 28,000         |
| 501-406-88060          | Medical - General              | -        | -              | -              | -              | 160            | -              | 160            | 160            |
| 501-406-88100          | Professional Services          | -        | -              | -              | 8,990          | -              | 3,181          | 6,000          | 6,000          |
| 501-406-88103          | Other Professional Services    | -        | 71,600         | 9,425          | 416            | 6,000          | -              | -              | -              |
| 501-406-89010          | Personnel Advertising          | -        | -              | -              | 2              | 40             | -              | 40             | 40             |
| 501-406-89020          | Interview Expense              | -        | -              | -              | -              | 5              | -              | 5              | 5              |
| 501-406-89040          | Physical w/Drug & Alcohol Test | -        | 329            | -              | 70             | 160            | 144            | 160            | 160            |
| 501-406-89070          | Fingerprinting                 | -        | -              | -              | 14             | 30             | 19             | 30             | 30             |
| 501-406-90010          | Liability & Property Insurance | -        | 7,897          | 5,440          | 4,169          | 5,860          | 4,992          | 6,600          | 7,000          |
| 501-406-92090          | Taxes, Licenses, & Fees        | -        | 2,903          | 203            | 3,701          | 200            | 23,106         | 4,000          | 15,000         |
| 501-406-94030          | Cash Short/Over                | -        | 28             | (25)           | 50             | 40             | (100)          | 40             | 150            |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**

**Water Enterprise Fund**  
**Detail - Revenue and Expense**

| Account       | Description                   | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|---------------|-------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| 501-406-98030 | Office Furniture & Equipment  | -              | 3,526          | 211            | 913            | 2,000           | 256            | 2,000           | 2,000            |
| 501-406-98040 | Major Machinery & Equipment   | -              | -              | -              | -              | -               | -              | -               | -                |
| 501-406-94020 | Bad Debt Expense              | -              | 42,949         | 102,226        | -              | 6,000           | -              | 6,000           | 10,000           |
|               | <b>O &amp; M Cost:</b>        | -              | 174,773        | 174,133        | 109,645        | 77,075          | 119,516        | 90,835          | 135,445          |
|               | <b>FINANCE TOTAL EXPENSE:</b> | -              | 400,062        | 305,980        | 251,441        | 264,523         | 318,586        | 311,776         | 436,259          |

**Water Plant Division**

|               |                                |         |         |         |          |         |         |         |         |
|---------------|--------------------------------|---------|---------|---------|----------|---------|---------|---------|---------|
| 501-503-60010 | Salaries Regular               | 323,425 | 233,001 | 231,756 | 306,135  | 413,287 | 318,004 | 466,946 | 427,638 |
| 501-503-60020 | Salaries Part Time             | 21,004  | 20,089  | 32,624  | 33,070   | -       | 27,715  | -       | 48,248  |
| 501-503-60030 | Salaries Overtime              | 47,245  | 42,484  | 50,293  | 42,312   | 37,000  | 38,259  | 37,000  | 37,000  |
| 501-503-60041 | Salaries-Scheduled Standby     | -       | -       | -       | -        | -       | -       | -       | -       |
| 501-503-60050 | Salaries Cash Outs             | 1,224   | 1,532   | 2,430   | 654      | 1,300   | -       | 1,300   | 9,152   |
| 501-503-62000 | Retirement CALPERS             | 24,459  | 27,150  | 89,713  | (10,644) | 43,842  | 48,229  | 44,650  | 38,039  |
| 501-503-62020 | Medical/Life Insurance         | 63,945  | 42,361  | 44,448  | 53,831   | 93,323  | 64,893  | 129,427 | 92,831  |
| 501-503-62030 | Social Security FICA           | 25,056  | 17,977  | 19,377  | 23,016   | 25,624  | 23,116  | 28,951  | 29,743  |
| 501-503-62040 | Medicare Insurance             | 5,896   | 4,269   | 4,600   | 5,452    | 5,993   | 5,486   | 6,771   | 6,900   |
| 501-503-62050 | Disability Income Insurance    | 487     | 216     | 901     | 1,100    | 140     | 241     | 140     | 5,949   |
| 501-503-62060 | Deferred Comp - 457 Retirement | 6,641   | 3,557   | 2,738   | 4,703    | 3,400   | 8,094   | 3,400   | 15,430  |
| 501-503-62070 | Workers Comp. Insurance        | 14,364  | 18,150  | 12,034  | 13,877   | 49,594  | 18,890  | 56,034  | 57,106  |
| 501-503-62080 | Uniform Allowance              | -       | -       | -       | -        | -       | -       | -       | 1,398   |
| 501-503-62081 | Safety Boot Allowance          | 549     | 916     | 880     | 1,017    | 1,800   | 1,373   | 1,950   | -       |
| 501-503-62100 | Accrued Comp                   | (768)   | (745)   | 1,093   | -        | -       | -       | -       | -       |
| 501-503-62200 | Retirement CalPERS UL          | -       | -       | -       | 1,421    | 4,606   | 3,136   | 3,118   | 3,846   |
| 501-503-62210 | Unemployment Claims            | 1,146   | 6,026   | -       | -        | 4,133   | 6,374   | 4,669   | 4,276   |
|               | <b>Personnel Cost:</b>         | 534,673 | 416,983 | 492,887 | 475,943  | 684,042 | 563,809 | 784,356 | 777,556 |
| 501-503-88211 | State of CA-PVSP Water Refund  | -       | -       | -       | -        | -       | -       | -       | -       |
| 501-503-70010 | Office Supplies                | 1,638   | 1,992   | 1,624   | 2,388    | 3,000   | 1,414   | 3,000   | 2,500   |
| 501-503-70030 | Postage & Freight Out          | 8,577   | 311     | 34      | 700      | 2,000   | 140     | 2,000   | 2,500   |
| 501-503-70040 | Printing & Binding             | 8,663   | 230     | 480     | 163      | 6,000   | 7       | 6,000   | 4,000   |
| 501-503-70060 | Small Tools & Equipment        | 3,011   | 3,409   | 4,723   | 3,461    | 10,000  | 4,018   | 5,000   | 2,500   |
| 501-503-70100 | Uniforms                       | 1,578   | 522     | 2,141   | 2,779    | 2,000   | 3,241   | 3,500   | 4,500   |
| 501-503-70140 | Utility Parts & Supplies       | 49,758  | 26,286  | 38,009  | 42,595   | 40,000  | 11,515  | 30,000  | 15,000  |
| 501-503-70160 | Gasoline & Diesel              | 10,648  | 8,146   | 12,913  | 9,500    | 15,000  | 11,970  | 12,000  | 13,000  |
| 501-503-70202 | Lab Supplies                   | 7,598   | 25,164  | 16,046  | 16,030   | 35,000  | 21,795  | 20,000  | 23,000  |
| 501-503-70210 | Chemicals Ammonia              | 32,508  | 32,100  | 27,055  | 27,292   | 38,000  | 20,594  | 28,000  | 28,000  |
| 501-503-70220 | Chemicals Zinc. Ortho.         | -       | 71,543  | 33,480  | 30,048   | 45,000  | 64,711  | 45,000  | 45,000  |
| 501-503-70230 | Chemicals Chlorine             | 11,056  | 19,248  | 7,471   | 6,083    | 17,000  | 15,070  | 17,000  | 17,000  |
| 501-503-70240 | Chemicals Aluminate Sulfate    | 76,302  | 66,770  | 80,669  | 107,183  | 70,000  | 94,323  | 115,000 | 140,000 |
| 501-503-70250 | Chemicals Fluoride             | 11,006  | 12,600  | -       | -        | -       | -       | -       | -       |
| 501-503-70270 | Chemicals Polymers             | 68,556  | 17,444  | -       | 17,444   | 35,000  | 5,158   | 20,000  | 20,000  |
| 501-503-70300 | Chemicals Hypochlorite         | 64,092  | 10,612  | 15,666  | 1,814    | 10,000  | 25,297  | 10,000  | 10,000  |
| 501-503-70350 | Chemicals pH Adjustment Acid   | 170,244 | 19,399  | 1,184   | -        | 30,000  | -       | 30,000  | -       |
| 501-503-70360 | Chemicals Activated Carbon     | -       | -       | -       | -        | -       | -       | -       | -       |
| 501-503-70370 | Chemicals Caustic Solution     | -       | -       | -       | -        | -       | -       | -       | -       |
| 501-503-70400 | Chemicals Sodium Permanganate  | 60,034  | 59,038  | 57,363  | 47,230   | 60,000  | 57,323  | 60,000  | 80,000  |
| 501-503-70440 | Miscellaneous Supplies         | 2,454   | 335     | -       | -        | -       | -       | -       | -       |
| 501-503-72010 | Water, Gas, Sanitation & Sewer | 812     | 803     | 948     | 1,022    | 1,000   | 1,055   | 1,000   | 600     |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**  
**Water Enterprise Fund**  
**Detail - Revenue and Expense**

| Account                | Description                      | 2016<br>Actual   | 2017<br>Actual   | 2018<br>Actual   | 2019<br>Actual   | 2020<br>Adopted  | 2020<br>Actual   | 2021<br>Adopted  | 2022<br>Proposed |
|------------------------|----------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| 501-503-72020          | Electric                         | 574,581          | 727,188          | 643,174          | 666,125          | 600,000          | 708,848          | 600,000          | 690,000          |
| 501-503-72030          | Telephone                        | 895              | 2,996            | 6,218            | 6,733            | 4,000            | 9,461            | 7,500            | 7,500            |
| 501-503-80010          | Water Purchases                  | 750,189          | 606,223          | 1,014,718        | 823,031          | 1,000,000        | 1,805,752        | 945,000          | 1,000,000        |
| 501-503-80070          | Miscellaneous Items              | 1,777            | 265              | -                | -                | -                | -                | -                | -                |
| 501-503-82030          | Equipment Rental                 | 96               | 317              | 316              | 1,308            | 3,500            | 8,140            | 15,000           | 5,000            |
| 501-503-84010          | Office Equip Repairs & Maint     | 396              | 665              | 602              | 797              | 500              | 564              | 500              | 1,000            |
| 501-503-84020          | Major Equip Repairs & Maint.     | 23,553           | 119,017          | 103,021          | 120,439          | 75,000           | 112,081          | 100,000          | 75,000           |
| 501-503-84030          | Bldg Repairs, Maint & Security   | 3,204            | 623              | 3,735            | 44,886           | 50,000           | 45,542           | 75,000           | 75,000           |
| 501-503-84051          | Grounds Chemicals & Maint.       | 1,295            | 6                | -                | 7,390            | 7,500            | 6,508            | 7,500            | 7,500            |
| 501-503-84060          | Vehicle Repairs & Maintenance    | 5,666            | 5,717            | 4,288            | 795              | 8,000            | 3,768            | 4,000            | 4,000            |
| 501-503-84072          | Safety Equip. Repairs & Maint.   | 6,350            | 2,321            | 3,415            | 7,806            | 4,000            | 4,226            | 3,000            | 2,500            |
| 501-503-86010          | Training, Travel, & Conference   | 3,667            | 4,711            | 11,847           | 5,294            | 25,000           | 7,682            | 15,000           | 10,000           |
| 501-503-86030          | Subs., Dues, & Publications      | -                | -                | -                | 2,293            | -                | 1,968            | -                | 2,000            |
| 501-503-86032          | Cert. Renewal, Subs & Dues       | 1,520            | 2,046            | 916              | 648              | 1,500            | 147              | 1,500            | 2,000            |
| 501-503-88010          | City Attorney Fees               | -                | -                | 29               | 125              | 1,500            | 3,565            | 2,500            | 5,000            |
| 501-503-88020          | Outside Attorney Fees            | -                | -                | -                | 6,478            | -                | 11,922           | -                | -                |
| 501-503-88040          | Computer Program & Consulting    | 10,860           | 88               | 2,124            | 10,418           | 5,000            | 4,699            | 2,500            | 3,000            |
| 501-503-88060          | Medical - General                | 753              | 816              | 791              | 625              | 500              | 1,018            | -                | -                |
| 501-503-88071          | Westlands Coalinga Canal Maint   | 263,297          | 177,876          | 118,050          | 215,618          | 250,000          | 185,400          | 220,000          | 216,000          |
| 501-503-88070          | USBR Maint & Restoration Fees    | -                | -                | -                | -                | -                | -                | -                | -                |
| 501-503-88081          | Outside Laboratory               | 14,766           | 15,246           | 18,983           | 27,711           | 35,000           | 17,568           | 15,000           | 15,000           |
| 501-503-88100          | Professional Services            | 155,540          | 174,536          | 236,425          | 358,080          | 125,000          | 289,357          | 175,000          | 150,000          |
| 501-503-88130          | Grant Writing/Application        | -                | -                | -                | -                | -                | 1,639            | 15,000           | 5,000            |
| 501-503-89010          | Personnel Advertising            | -                | -                | -                | 5                | 25               | -                | 25               | 50               |
| 501-503-89020          | Interview Expenses               | -                | -                | -                | -                | 10               | -                | 10               | 50               |
| 501-503-89040          | Physical w/Drug & Alcohol Test   | 206              | 315              | -                | 683              | 300              | 634              | 300              | 500              |
| 501-503-89070          | Fingerprinting                   | -                | -                | -                | 118              | 60               | 134              | 60               | 100              |
| 501-503-90010          | Liability & Property Insurance   | 14,576           | 18,822           | 18,707           | 15,076           | 18,707           | 29,876           | 20,500           | 45,000           |
| 501-503-90040          | Claims & Judgments               | -                | -                | -                | -                | -                | -                | -                | -                |
| 501-503-92090          | Taxes, Licenses, & Fees          | 38,144           | 9,093            | 18,204           | 17,845           | 20,000           | 39,976           | 50,000           | 50,000           |
| 501-503-9402           | Bad Debt Expense                 | 1,620            | -                | -                | -                | -                | -                | -                | -                |
| 501-503-94031          | Amortization Expense             | 23               | -                | -                | -                | -                | -                | -                | -                |
| 501-503-94040          | Cost Allocation Utility Bill     | -                | -                | -                | -                | -                | -                | -                | -                |
| 501-503-94050          | Overhead Allocation General      | 115,021          | 8,604            | 7,042            | 5,509            | -                | -                | -                | -                |
| 501-503-96037          | 1993 Water Plant Expan. Princ    | -                | -                | -                | -                | -                | -                | -                | -                |
| 501-503-96041          | 1993 Water Plant Expan. Int.     | 22,856           | 7,784            | -                | -                | -                | -                | -                | -                |
| 501-503-9613           | 1994 USBR Voluntary Principal    | -                | -                | -                | -                | -                | -                | -                | -                |
| 501-503-9614           | 1994 USBR Voluntary Interest     | -                | -                | -                | -                | -                | -                | -                | -                |
| 501-503-96047          | 2000 Bonds CIP Interest          | -                | -                | -                | -                | -                | -                | -                | -                |
| 501-503-96051          | 2012 Water Rev Bonds-Principal   | -                | -                | -                | -                | 165,000          | -                | 170,000          | -                |
| 501-503-96053          | 2012 Water Rev Bonds-Interest    | 470,492          | 470,493          | 470,493          | 465,610          | 460,330          | 460,330          | 454,555          | -                |
| 501-503-96062          | 2021B Revenue Bonds Principal    | -                | -                | -                | -                | -                | -                | -                | -                |
| 501-503-96063          | 2021B Revenue Bonds Interest     | -                | -                | -                | -                | -                | -                | -                | 283,776          |
| 501-503-96500          | Fiscal Agent Fees                | 2,200            | 2,200            | 2,365            | 2,365            | 3,000            | 2,555            | 3,000            | 3,000            |
| 501-503-98030          | Office Furniture & Equipment     | 667              | -                | -                | -                | -                | -                | 2,000            | 5,000            |
| 501-503-98040          | Major Machinery & Equipment      | 10,504           | 116,028          | 139,974          | 57,892           | 300,000          | 233,931          | 250,000          | 250,000          |
| 501-503-98052          | Improvements (Turbidimeters)     | -                | -                | -                | -                | 20,000           | 22,134           | -                | -                |
| 501-503-98053          | Derrick Reservoir Valve Replac   | -                | -                | -                | -                | -                | -                | -                | -                |
| 501-503-98056          | Ammonia Analyzer Replacement     | -                | -                | -                | -                | -                | -                | -                | -                |
| 501-503-98057          | Alum Sludge Removal              | -                | -                | -                | -                | 200,000          | 199,914          | 100,000          | -                |
| 501-503-98058          | Filter Media Replacement         | -                | -                | -                | -                | 50,000           | 20,627           | -                | -                |
| 501-503-98081          | Disinfection Byproducts Study    | -                | -                | -                | -                | -                | -                | -                | -                |
| 501-503-98090          | SCBA 2 Unit Purchase             | -                | -                | -                | 6,292            | -                | -                | -                | -                |
| 501-503-98110          | Calaveras Reservoir Inlet Rep.   | -                | -                | 4,120            | -                | -                | -                | -                | -                |
| 501-503-98441          | Water Revenue Bond Projects      | -                | (2,116)          | (28,947)         | 55,050           | -                | 58,626           | 1,200,000        | 2,000,000        |
| 501-503-98450          | Palmer Reservoir Bond Project    | -                | -                | -                | -                | -                | -                | -                | -                |
| 501-503-98460          | Sodium Hypochlorite Tank Replace | -                | -                | -                | -                | -                | -                | -                | -                |
| 501-503-98480          | Change in Accounting Principle   | -                | -                | -                | -                | -                | -                | -                | -                |
| <b>O &amp; M Cost:</b> |                                  | <b>3,083,249</b> | <b>2,847,832</b> | <b>3,100,416</b> | <b>3,248,778</b> | <b>3,852,432</b> | <b>4,636,225</b> | <b>4,861,950</b> | <b>5,320,576</b> |



**CITY OF COALINGA**  
***FY 2021-2022 Proposed Budget***  
**Water Enterprise Fund**  
**Detail - Revenue and Expense**

| <b>Account</b> | <b>Description</b> | <b>2016<br/>Actual</b> | <b>2017<br/>Actual</b> | <b>2018<br/>Actual</b> | <b>2019<br/>Actual</b> | <b>2020<br/>Adopted</b> | <b>2020<br/>Actual</b> | <b>2021<br/>Adopted</b> | <b>2022<br/>Proposed</b> |
|----------------|--------------------|------------------------|------------------------|------------------------|------------------------|-------------------------|------------------------|-------------------------|--------------------------|
|                | Water Plant Total: | 3,617,922              | 3,264,815              | 3,593,303              | 3,724,721              | 4,536,474               | 5,200,034              | 5,646,306               | 6,098,132                |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**

**Water Enterprise Fund**  
**Detail - Revenue and Expense**

| Account                            | Description                    | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|------------------------------------|--------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| <b>Water Distribution Division</b> |                                |                |                |                |                |                 |                |                 |                  |
| 501-508-60010                      | Salaries Regular               | 283,846        | 246,829        | 251,252        | 215,545        | 247,939         | 217,081        | 298,127         | 311,072          |
| 501-508-60020                      | Salaries Part Time             | 1,424          | 174            | 10,044         | 17,771         | -               | 38,069         | -               | -                |
| 501-508-60030                      | Salaries Overtime              | 12,347         | 14,311         | 21,376         | 27,340         | 13,600          | 16,855         | 13,600          | 13,600           |
| 501-508-60050                      | Salaries Cash Outs             | 3,978          | 3,104          | 4,564          | 563            | 20,270          | -              | 20,270          | 5,983            |
| 501-508-62000                      | Retirement CALPERS             | 22,045         | 21,760         | 20,152         | 17,225         | 21,463          | 18,349         | 29,058          | 28,373           |
| 501-508-62020                      | Medical/Life Insurance         | 55,478         | 43,658         | 52,100         | 47,882         | 63,830          | 46,471         | 68,310          | 77,753           |
| 501-508-62030                      | Social Security FICA           | 17,627         | 15,565         | 17,478         | 15,480         | 15,372          | 16,153         | 18,484          | 19,442           |
| 501-508-62040                      | Medicare Insurance             | 4,158          | 3,704          | 4,156          | 3,690          | 3,595           | 3,857          | 4,323           | 4,511            |
| 501-508-62050                      | Disability Income Insurance    | 436            | 216            | 887            | 319            | 200             | 198            | 200             | 3,888            |
| 501-508-62060                      | Deferred Comp - 457 Retirement | 5,323          | 4,900          | 4,913          | 4,383          | 3,719           | 4,242          | 4,472           | 10,275           |
| 501-508-62070                      | Workers Comp. Insurance        | 10,812         | 13,057         | 17,775         | 10,894         | 29,753          | 12,102         | 35,775          | 37,329           |
| 501-508-62080                      | Uniform Allowance              | 390            | 355            | 427            | 390            | 390             | 285            | 390             | 1,014            |
| 501-508-62100                      | Accrued Comp                   | (1,180)        | (1,458)        | 1,522          | -              | -               | -              | -               | -                |
| 501-508-62200                      | Retirement CalPERS UL          | -              | -              | -              | 1,171          | 3,296           | 2,282          | 3,006           | 4,947            |
| 501-508-62210                      | Unemployment Claims            | 928            | -              | -              | -              | 2,479           | 32             | 2,981           | 3,111            |
| <b>Personnel Cost:</b>             |                                | <b>417,612</b> | <b>366,175</b> | <b>406,646</b> | <b>362,653</b> | <b>425,906</b>  | <b>375,976</b> | <b>498,996</b>  | <b>521,298</b>   |
| 501-500-94020                      | Bad Debt Expense               | 41,468         | 6,218          | -              | -              | 10,000          | -              | 10,000          | -                |
| 501-508-70010                      | Office Supplies                | 227            | 442            | 616            | 570            | 500             | 265            | 500             | 300              |
| 501-508-70030                      | Postage & Freight Out          | 6,583          | 32             | 15             | 77             | 100             | 53             | 100             | 100              |
| 501-508-70040                      | Printing & Binding             | 2,541          | 2              | 24             | -              | 25              | 7              | 25              | 25               |
| 501-508-70060                      | Small Tools & Equipment        | 270            | 1,219          | 764            | 2,134          | 7,500           | 2,668          | 5,000           | 2,500            |
| 501-508-70100                      | Uniforms                       | 643            | 301            | 1,860          | 2,424          | 1,370           | 2,061          | 1,500           | 2,200            |
| 501-508-70101                      | Uniforms-Safety Equipment      | -              | -              | -              | -              | 5,000           | 2,427          | 5,000           | 2,000            |
| 501-508-70130                      | Street Materials               | 442            | 1,071          | 864            | 15,369         | 30,000          | 3,021          | 15,000          | 10,000           |
| 501-508-70140                      | Utility Parts & Supplies       | 14,092         | 15,088         | 12,655         | 23,406         | 30,000          | 24,584         | 30,000          | 50,000           |
| 501-508-70160                      | Gasoline & Diesel              | 5,770          | 4,027          | 5,262          | 6,572          | 7,500           | 6,837          | 6,500           | 8,500            |
| 501-508-70440                      | Miscellaneous Supplies         | -              | 208            | 100            | 376            | 300             | 121            | -               | -                |
| 501-508-72020                      | Electric                       | 1,625          | 3,395          | 2,488          | 2,358          | 2,000           | 2,489          | 2,000           | 2,300            |
| 501-508-72030                      | Telephone                      | 85             | -              | 282            | 479            | 1,000           | 3,364          | 3,000           | 2,700            |
| 501-508-84010                      | Office Equip, Repairs & Maint. | 304            | 205            | 369            | 2,089          | 10,000          | 1,290          | 4,000           | 5,000            |
| 501-508-84030                      | Buildings Repairs & Maint.     | 447            | 99             | 690            | 683            | 1,000           | 1,670          | 2,000           | 4,000            |
| 501-508-84060                      | Vehicle Parts, Repairs & Maint | 4,063          | 4,847          | 2,711          | 3,314          | 4,000           | 3,721          | 4,000           | 4,000            |
| 501-508-84070                      | Misc. Repairs & Maint          | -              | -              | -              | -              | -               | -              | -               | -                |
| 501-508-86010                      | Training, Travel, & Conference | 736            | 1,196          | 6,858          | 10,837         | 10,000          | 8,533          | 10,000          | 5,000            |
| 501-508-86030                      | Subs., Dues, & Publications    | 413            | 420            | 870            | 2,682          | 750             | 3,051          | 3,000           | 2,000            |
| 501-508-88010                      | City Attorney Fees             | -              | -              | 29             | 40             | 150             | 1,838          | 1,000           | 1,500            |
| 501-508-88040                      | Computer Program & Consulting  | 8,944          | 238            | 798            | 925            | 800             | 1,690          | 1,500           | 2,000            |
| 501-508-88060                      | Medical - General              | 163            | 125            | 149            | 298            | 350             | 64             | -               | 500              |
| 501-508-88100                      | Professional Services          | 35,874         | 24,440         | 12,005         | 46,207         | 25,000          | 12,608         | 30,000          | 30,000           |
| 501-508-88121                      | Geographic Information Systems | 462            | 462            | 2,475          | 2,052          | 8,000           | 3,682          | 8,000           | 2,000            |
| 501-508-88130                      | Grant Writing/Application      | -              | -              | -              | -              | 8,000           | 1,098          | 8,000           | 8,000            |
| 501-508-88140                      | Water Conservation Plan BMP    | -              | -              | -              | -              | -               | -              | -               | -                |
| 501-508-89010                      | Personnel Advertising          | -              | -              | -              | 4              | 100             | -              | 100             | 100              |
| 501-508-89020                      | Interview Expenses             | -              | -              | -              | -              | 10              | -              | 10              | 10               |
| 501-508-89040                      | Physical w/Drug & Alcohol Test | 15             | 50             | -              | 580            | 330             | 674            | 330             | 300              |
| 501-508-89070                      | Fingerprinting                 | -              | -              | -              | 82             | 60              | 102            | 60              | 60               |
| 501-508-90010                      | Liability & Property Insurance | 10,368         | 13,248         | 17,139         | 11,772         | 13,305          | 23,309         | 14,600          | 16,000           |
| 501-508-90040                      | Claims & Judgments             | 1,438          | 20,462         | 4,538          | -              | -               | -              | -               | -                |
| 501-508-92080                      | Miscellaneous Expense          | -              | -              | 146,837        | -              | -               | -              | -               | -                |
| 501-508-92090                      | Taxes, Licenses, & Fees        | 173            | 15,147         | 15,280         | 15,495         | 20,000          | 108            | 20,000          | 5,000            |
| 501-508-94010                      | Depreciation Expense           | 440,349        | 422,543        | 427,460        | 456,683        | -               | -              | -               | -                |
| 501-508-94020                      | Bad Debt Expense               | 1,313          | -              | -              | -              | -               | -              | -               | -                |
| 501-508-94030                      | Cash Short/Over                | 19             | -              | -              | -              | -               | -              | -               | -                |
| 501-508-94040                      | Cost Allocation Utility Bill   | -              | -              | -              | -              | -               | -              | -               | -                |
| 501-508-94050                      | Overhead Allocation General    | 93,236         | 504            | 7,042          | 5,509          | -               | -              | -               | -                |
| 501-508-98030                      | Office Furniture & Equipment   | 541            | -              | -              | -              | -               | -              | -               | 5,000            |
| 501-508-98040                      | Major Machinery & Equipment    | 5,528          | 3,500          | 12,233         | 2,617          | 80,000          | 32,141         | 80,000          | 100,000          |

**CITY OF COALINGA**  
***FY 2021-2022 Proposed Budget***

**Water Enterprise Fund**  
**Detail - Revenue and Expense**

| <b>Account</b>            | <b>Description</b>                | <b>2016<br/>Actual</b> | <b>2017<br/>Actual</b> | <b>2018<br/>Actual</b> | <b>2019<br/>Actual</b> | <b>2020<br/>Adopted</b> | <b>2020<br/>Actual</b> | <b>2021<br/>Adopted</b> | <b>2022<br/>Proposed</b> |
|---------------------------|-----------------------------------|------------------------|------------------------|------------------------|------------------------|-------------------------|------------------------|-------------------------|--------------------------|
| 501-508-98054             | Water Meters                      | 15,282                 | 51,981                 | 122,972                | 45,503                 | 80,000                  | 22,799                 | 50,000                  | 50,000                   |
| 501-508-98550             | Plaza Beautification/Reconst.     | -                      | -                      | -                      | -                      | -                       | -                      | -                       | -                        |
| 501-508-98940             | 2016 Alley Paving Project         | -                      | -                      | 448                    | -                      | -                       | -                      | -                       | -                        |
| 501-508-98950             | Forest Ave 1st-Elm Ave St Project | -                      | -                      | -                      | -                      | 16,500                  | -                      | -                       | -                        |
| <b>O &amp; M Cost:</b>    |                                   | 693,414                | 591,470                | 805,833                | 661,134                | 373,650                 | 166,275                | 315,225                 | 321,095                  |
| <hr/>                     |                                   |                        |                        |                        |                        |                         |                        |                         |                          |
| Water Distribution Total: |                                   | 1,111,026              | 957,645                | 1,212,479              | 1,023,787              | 799,556                 | 542,251                | 814,221                 | 842,393                  |
| <hr/>                     |                                   |                        |                        |                        |                        |                         |                        |                         |                          |
| <b>TOTAL EXPENSE:</b>     |                                   | 4,728,948              | 4,622,522              | 5,111,762              | 4,999,948              | 5,600,553               | 6,060,870              | 6,772,303               | 7,376,784                |

City of Coalinga  
Gas Enterprise Fund 502  
Revenue and Expense  
***FY 2021-2022 Proposed Budget***

|                               | 2016<br>Actual   | 2017<br>Actual   | 2018<br>Actual   | 2019<br>Actual   | 2020<br>Adopted  | 2020<br>Actual<br>(Unaudited) | 2021<br>Adopted  | 2022<br>Proposed |
|-------------------------------|------------------|------------------|------------------|------------------|------------------|-------------------------------|------------------|------------------|
| <b>Beginning Fund Balance</b> | <b>2,415,985</b> | <b>3,319,745</b> | <b>3,317,207</b> | <b>3,208,317</b> | <b>2,889,685</b> | <b>2,889,685</b>              | <b>2,917,991</b> | <b>2,489,991</b> |
| <b>Revenue:</b>               | 1,831,039        | 1,681,934        | 1,688,176        | 1,824,287        | 1,612,000        | 1,871,251                     | 1,792,000        | 1,740,800        |
| <b>Expense:</b>               | 1,296,767        | 1,684,472        | 1,797,066        | 2,142,919        | 2,181,285        | 1,842,945                     | 2,220,000        | 2,505,734        |
| Variance: Revenue vs Expense  | 534,272          | (2,538)          | (108,890)        | (318,632)        | (569,285)        | 28,306                        | (428,000)        | (764,934)        |
| Prior Period Adjustment       | 326,000          |                  |                  |                  |                  |                               |                  |                  |
| Consolidation of Fund 651     | 43,488           |                  |                  |                  |                  |                               |                  |                  |
| <b>Ending Fund Balance</b>    | <b>3,319,745</b> | <b>3,317,207</b> | <b>3,208,317</b> | <b>2,889,685</b> | <b>2,320,400</b> | <b>2,917,991</b>              | <b>2,489,991</b> | <b>1,725,057</b> |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**  
**Gas Enterprise Fund**  
**Detail - Revenue and Expense**

| Account                               | Description                    | 2016<br>Actual   | 2017<br>Actual   | 2018<br>Actual   | 2019<br>Actual   | 2020<br>Adopted  | 2020<br>Actual<br>(Unaudited) | 2021<br>Adopted  | 2022<br>Proposed |
|---------------------------------------|--------------------------------|------------------|------------------|------------------|------------------|------------------|-------------------------------|------------------|------------------|
| <b>Fund 502 - GAS ENTERPRISE FUND</b> |                                |                  |                  |                  |                  |                  |                               |                  |                  |
| 502-400-44010                         | Interest Earned                | 939              | 3,647            | 12,790           | 19,739           | 4,000            | 10,069                        | 4,000            | 10,000           |
| 502-400-46980                         | U.B. Late Fees                 | 31,163           | 40,385           | 29,323           | 16,472           | -                | 12,058                        | -                | -                |
| 502-400-46990                         | UB Service Charges (I,e,NSF)   | 815              | 592              | (577)            | 186              | -                | 303                           | -                | -                |
| 502-400-48020                         | Gain/Loss on Disposal of Asset |                  |                  |                  | (1,280)          |                  |                               |                  | -                |
| 502-400-48100                         | Collections Kings Credit       | 2,614            | 2,494            | 1,443            | 999              | -                | -                             | -                | -                |
| 502-400-48160                         | Miscellaneous Revenues         | 185,617          | -                |                  |                  | -                | -                             | -                | -                |
| 502-400-52010                         | Natural Gas Sales              | 1,607,153        | 1,628,816        | 1,616,397        | 1,730,309        | 1,600,000        | 1,845,219                     | 1,780,000        | 1,730,000        |
| 502-400-52020                         | Installation Charges           | 1,519            | 6,000            | 28,800           | 57,862           | 5,000            | 3,600                         | 5,000            | 500              |
| 502-400-52030                         | Account Service Charges        | 1,219            | -                | -                | -                | 3,000            | -                             | 3,000            | 300              |
|                                       | <b>TOTAL REVENUE:</b>          | <b>1,831,039</b> | <b>1,681,934</b> | <b>1,688,176</b> | <b>1,824,287</b> | <b>1,612,000</b> | <b>1,871,251</b>              | <b>1,792,000</b> | <b>1,740,800</b> |

**EXPENSE**

**Finance Division-Moved from Fund 651 Utility Billing**

|               |                                |   |               |                |                |                |                |                |                |
|---------------|--------------------------------|---|---------------|----------------|----------------|----------------|----------------|----------------|----------------|
| 502-406-60010 | Salaries Regular               | - | 55,653        | 80,006         | 101,215        | 103,967        | 111,726        | 125,942        | 143,995        |
| 502-406-60020 | Salaries Part Time             | - | 45            | -              |                | -              | 3,692          | -              | -              |
| 502-406-60030 | Salaries Overtime              | - | 94            | 299            | 769            | 203            | 120            | 203            | 250            |
| 502-406-60050 | Salaries Cash Outs             | - | 413           | 582            | 27             | 806            | -              | 806            | 2,770          |
| 502-406-62000 | Retirement CALPERS             | - | 4,537         | 6,079          | 7,828          | 8,714          | 9,233          | 11,666         | 13,591         |
| 502-406-62020 | Medical/Life Insurance         | - | 10,930        | 16,306         | 16,829         | 25,477         | 25,443         | 21,622         | 41,634         |
| 502-406-62030 | Social Security FICA           | - | 3,348         | 5,051          | 6,146          | 6,446          | 6,893          | 7,808          | 9,000          |
| 502-406-62040 | Medicare Insurance             | - | 786           | 1,187          | 1,442          | 1,508          | 1,617          | 1,826          | 2,088          |
| 502-406-62050 | Disability Income Insurance    | - | 135           | 774            | 209            | 182            | 245            | 182            | 1,800          |
| 502-406-62060 | Deferred Comp - 457 Retirement | - | 793           | 1,650          | 2,322          | 1,819          | 2,021          | 2,204          | 5,346          |
| 502-406-62070 | Workers Comp. Insurance        | - | 2,685         | 2,814          | 3,011          | 12,476         | 4,295          | 15,113         | 17,279         |
| 502-406-62080 | Uniform Allowance              | - | -             | -              |                | 42             | -              | 42             | -              |
| 502-406-62100 | Accrued Comp                   |   | 411           | (1,059)        |                | -              |                | -              | -              |
| 502-406-62200 | Retirement CalPERS UL          | - | -             | -              | 528            | 981            | 1,177          | 1,173          | 1,491          |
| 502-406-62210 | Unemployment Insurance         | - | 1,008         | 394            | 3,685          | 1,040          | 4,694          | 1,259          | 1,439          |
|               | <b>Personnel Cost:</b>         | - | <b>80,838</b> | <b>114,083</b> | <b>144,012</b> | <b>163,661</b> | <b>171,157</b> | <b>189,846</b> | <b>240,683</b> |
| 502-406-70010 | Office Supplies                | - | 374           | 1,507          | 2,336          | 1,500          | 1,766          | 1,500          | 2,000          |
| 502-406-70030 | Postage & Freight Out          | - | 5,684         | 10,371         | 11,718         | 10,500         | 9,674          | 10,500         | 13,000         |
| 502-406-70040 | Printing & Binding             | - | 4,174         | 5,534          | 11,267         | 5,500          | 9,713          | 500            | 10,000         |
| 502-406-70160 | Gasoline & Diesel              | - | 1,114         | 2,095          | 3,129          | 2,000          | 2,529          | 2,000          | 1,500          |
| 502-406-72030 | Telephone                      | - | 97            | 2,357          | 4,230          | 2,500          | 3,695          | 2,500          | 3,000          |
| 502-406-84010 | Office Equip Repairs & Maint   | - | 251           | 1,182          | 2,340          | 1,200          | 2,420          | 1,200          | 2,500          |
| 502-406-86010 | Training, Travel, & Conference | - | 183           | 763            | 282            | 600            | 1,223          | 600            | 1,500          |
| 502-406-86030 | Subs, Dues & Publications      | - | 20            | 85             | 564            | 100            | 673            | 600            | 500            |
| 502-406-88010 | City Attorney Fees             |   |               |                |                |                | 1,365          |                |                |
| 502-406-88030 | Accounting/Auditing            | - | -             | 914            | 8,606          | 1,000          | 7,015          | 8,500          | 10,000         |
| 502-406-88040 | Computer Programming/Consult.  | - | 4,067         | 27,592         | 38,887         | 25,000         | 40,615         | 25,000         | 35,000         |
| 502-406-88060 | Medical - General              | - | -             | -              | -              | 120            | -              | 120            | 100            |
| 502-406-88100 | Professional Services          |   |               |                | 7,858          |                | 2,676          | 4,000          | 4,000          |
| 502-406-88103 | Other Professional Services    | - | 24,894        | 8,246          | 364            | 4,500          | -              | 500            | 500            |
| 502-406-89010 | Personnel Advertising          | - | -             | -              | 2              | 30             | -              | 30             | 30             |
| 502-406-89020 | Interview Expense              | - | -             | -              | -              | 5              | -              | 5              | 5              |
| 502-406-89040 | Physical w/Drug & Alcohol Test | - | 114           | -              | 61             | 120            | 122            | 120            | 120            |
| 502-406-89070 | Fingerprinting                 | - | -             | -              | 12             | 25             | 16             | 25             | 25             |
| 502-406-90010 | Liability & Property Insurance | - | 2,742         | 4,727          | 3,637          | 5,000          | 4,356          | 5,500          | 6,500          |
| 502-406-92090 | Taxes, Licenses, & Fees        |   |               |                | 3,239          |                | 20,218         | 3,500          | 15,000         |
| 502-406-94030 | Cash Short/Over                | - | 10            | (8)            |                | 30             | -              | 30             | 100            |
| 502-406-98030 | Office Furniture & Equipment   | - | 1,224         | 185            | 798            | 1,500          | 234            | 1,500          | 1,500          |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**  
**Gas Enterprise Fund**  
**Detail - Revenue and Expense**

| Account       | Description                   | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|---------------|-------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| 502-406-98040 | Major Machinery & Equipment   | -              | -              | -              | -              | -               | -              | -               | -                |
| 502-406-94020 | Bad Debt Expense              | -              | (8,151)        | 23,610         |                | 4,500           |                | 4,500           | 10,000           |
|               | <b>O &amp; M Cost:</b>        | -              | 36,797         | 89,160         | 99,329         | 65,730          | 108,309        | 72,730          | 116,880          |
|               | <b>FINANCE TOTAL EXPENSE:</b> | -              | 117,635        | 203,243        | 243,341        | 229,391         | 279,466        | 262,576         | 357,563          |

**GAS OPERATIONS**

|               |                                |         |         |         |         |         |         |         |         |
|---------------|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|
| 502-510-60010 | Salaries Regular               | 276,362 | 264,320 | 280,115 | 252,228 | 294,996 | 246,960 | 341,241 | 374,124 |
| 502-510-60020 | Salaries Part Time             | 1,451   | 176     | 10,044  | 17,771  | -       | 38,069  | -       | -       |
| 502-510-60030 | Salaries Overtime              | 12,350  | 14,311  | 21,383  | 27,340  | 13,600  | 16,863  | 13,600  | 13,600  |
| 502-510-60050 | Salaries Cash Outs             | 3,981   | 3,104   | 4,854   | 1,050   | 19,629  | -       | 19,629  | 7,125   |
| 502-510-62000 | Retirement CALPERS             | 22,150  | 23,329  | 55,039  | (3,231) | 25,399  | 35,345  | 33,360  | 34,571  |
| 502-510-62020 | Medical/Life Insurance         | 56,081  | 46,617  | 56,282  | 52,601  | 75,052  | 50,432  | 91,819  | 86,986  |
| 502-510-62030 | Social Security FICA           | 17,709  | 16,610  | 19,302  | 17,576  | 18,290  | 18,045  | 21,157  | 23,383  |
| 502-510-62040 | Medicare Insurance             | 4,177   | 3,949   | 4,583   | 4,180   | 4,277   | 4,299   | 4,948   | 5,425   |
| 502-510-62050 | Disability Income Insurance    | 438     | 215     | 2,319   | 479     | 200     | 327     | 200     | 4,677   |
| 502-510-62060 | Deferred Comp - 457 Retirement | 5,329   | 5,574   | 5,938   | 5,653   | 2,950   | 5,130   | 3,412   | 12,850  |
| 502-510-62070 | Workers Comp. Insurance        | 11,488  | 14,339  | 18,414  | 10,502  | 35,400  | 14,001  | 40,949  | 44,895  |
| 502-510-62080 | Uniform Allowance              | 390     | 390     | -       | 400     | 400     | 400     | 400     | 1,032   |
| 502-510-62100 | Accrued Comp                   | 2,328   | 3,544   | (2,185) | -       | -       | -       | -       | -       |
| 502-510-62200 | Retirement CalPERS UL          | -       | -       | -       | 1,302   | 3,365   | 2,534   | 3,327   | 4,812   |
| 502-510-62210 | Unemployment Claims            | 935     | -       | -       | -       | 2,950   | 32      | 3,412   | 3,741   |
|               | <b>Personnel Cost:</b>         | 415,169 | 396,478 | 476,088 | 387,851 | 496,508 | 432,436 | 577,454 | 617,221 |

|               |                                |         |         |         |         |         |         |         |         |
|---------------|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|
| 502-500-94020 | Bad Debt Expense               | 16,718  | 4,516   | -       | -       | 10,000  |         | 10,000  | 10,000  |
| 502-510-70010 | Office Supplies                | 569     | 326     | 499     | 544     | 850     | 409     | 250     | 250     |
| 502-510-70030 | Postage & Freight Out          | 6,675   | 46      | 171     | 2       | 156     | 89      | 150     | 150     |
| 502-510-70040 | Printing & Binding             | 2,560   | 2       | 39      | -       | 25      | 7       | 25      | 50      |
| 502-510-70060 | Small Tools & Equipment        | 645     | 622     | 861     | 1,836   | 10,000  | 3,291   | 5,000   | 5,000   |
| 502-510-70100 | Uniforms                       | 304     | 301     | 1,837   | 2,424   | 1,370   | 3,627   | 3,500   | 2,500   |
| 502-510-70101 | Uniforms-Safety Equipment      | -       | -       | -       | -       | 5,000   | 1,572   | 5,000   | 3,000   |
| 502-510-70130 | Street Materials               | 44      | -       | -       | 2,969   | 9,200   | 391     | 5,000   | 3,000   |
| 502-510-70140 | Utility Parts & Supplies       | 3,689   | 8,383   | 13,153  | 22,199  | 20,000  | 9,874   | 20,000  | 20,000  |
| 502-510-70160 | Gasoline & Diesel              | 5,778   | 4,031   | 5,262   | 6,591   | 9,500   | 6,429   | 7,000   | 8,000   |
| 502-510-70440 | Miscellaneous Supplies         | 210     | 288     | 453     | 578     | 400     | 121     | 400     | 1,000   |
| 502-510-72020 | Electric                       | 6,793   | 6,640   | 7,461   | 7,523   | 6,800   | 9,803   | 8,000   | 8,000   |
| 502-510-72030 | Telephone                      | 1,109   | 2,868   | 2,861   | 3,227   | 7,100   | 5,453   | 6,000   | 7,000   |
| 502-510-80020 | PG&E Wholesale Transportation  | 122,198 | 282,195 | 311,803 | 338,815 | 260,000 | 335,349 | 346,000 | 425,000 |
| 502-510-80030 | Gas Purchases for Resale       | 484,486 | 654,870 | 543,714 | 916,329 | 787,500 | 570,220 | 625,000 | 750,000 |
| 502-510-80100 | Gas Assistance Program         | 2,025   | 1,805   | 906     | 3,265   | 7,500   | 1,186   | 7,500   | 7,500   |
| 502-510-84010 | Office Equip Repairs & Maint   | 817     | 208     | 679     | 1,655   | 2,000   | 1,392   | 3,500   | 3,500   |
| 502-510-84020 | Major Equip Repairs & Maint.   | -       | -       | -       | -       | -       | -       | -       | -       |
| 502-510-84030 | Buildings Repairs & Maint.     | -       | 4,005   | 6,525   | 1,805   | 8,000   | 7,791   | 8,000   | 8,000   |
| 502-510-84060 | Vehicle Parts, Repairs & Maint | 6,426   | 7,991   | 2,705   | 2,967   | 10,000  | 3,371   | 5,000   | 5,000   |
| 502-510-86010 | Training, Travel, & Conference | 1,925   | 2,917   | 4,103   | 558     | 25,000  | 8,724   | 20,000  | 10,000  |
| 502-510-86030 | Subs., Dues, & Publications    | -       | 2,731   | 2,385   | 6,637   | 5,500   | 6,953   | 5,500   | 7,000   |
| 502-510-88010 | City Attorney Fees             | -       | -       | 58      | 41      | 200     | 2,048   | 3,000   | 3,000   |
| 502-510-88040 | Computer Program & Consulting  | 8,894   | 150     | 1,914   | 2,296   | 1,750   | 3,645   | 4,000   | 4,000   |
| 502-510-88060 | Medical - General              | 163     | 125     | 149     | 298     | 335     | 64      | 335     | -       |
| 502-510-88100 | Professional Services          | 31,121  | 35,185  | 60,229  | 50,481  | 30,000  | 66,587  | 100,000 | 75,000  |
| 502-510-88121 | Geographic Information Systems | 3,358   | 1,846   | 4,850   | 2,052   | 20,000  | 3,682   | 15,000  | 5,000   |
| 502-510-88130 | Grant Writing/Application      |         | 2,568   | -       | -       | 6,000   | 1,451   | 800     | 5,000   |
| 502-510-89010 | Personnel Advertising          | -       | -       | -       | 4       | 85      | -       | 85      | -       |
| 502-510-89020 | Interview Expenses             | -       | -       | -       | -       | 5       | -       | 5       | -       |
| 502-510-89040 | Physical w/Drug & Alcohol Test | 38      | 50      | -       | 580     | 335     | 674     | 335     | -       |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**  
**Gas Enterprise Fund**  
**Detail - Revenue and Expense**

| Account                              | Description                    | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|--------------------------------------|--------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| 502-510-89070                        | Fingerprinting                 | -              | -              | -              | 82             | 60              | 102            | 60              | -                |
| 502-510-90010                        | Liability & Property Insurance | 11,140         | 14,593         | 18,166         | 11,346         | 14,115          | 14,410         | 15,525          | -                |
| 502-510-90041                        | Settlements & Judgments        | 438            | -              | -              | -              | -               | -              | -               | -                |
| 502-510-9208                         | Miscellaneous Expense          | -              | -              | -              | -              | -               | -              | -               | -                |
| 502-510-92090                        | Taxes, Licenses, & Fees        | -              | -              | 608            | -              | -               | 109            | -               | 2,000            |
| 502-510-94010                        | Depreciation Expense           | 42,835         | 41,249         | 44,425         | 48,821         | -               | -              | -               | -                |
| 502-510-9402                         | Bad Debt Expense               | 1,323          | -              | -              | -              | -               | -              | -               | -                |
| 502-510-94030                        | Cash Short/Over                | 19             | -              | -              | -              | -               | -              | -               | -                |
| 502-510-94040                        | Cost Allocation Utility Bill   | -              | -              | -              | -              | -               | -              | -               | -                |
| 502-510-94050                        | General Fund Overhead Allocat. | 93,909         | 1,700          | 3,018          | 5,008          | -               | -              | -               | -                |
| 502-510-94060                        | Service Center Allocation      | -              | -              | -              | 51             | -               | -              | -               | -                |
| 502-510-94080                        | Police Dept. Services Fees     | -              | -              | -              | -              | -               | -              | -               | -                |
| 502-510-98030                        | Office Furniture & Equipment   | 545            | -              | -              | -              | -               | -              | -               | 3,000            |
| 502-510-98040                        | Major Machinery & Equipment    | -              | -              | 4,669          | 33,019         | 80,000          | 30,802         | 100,000         | 100,000          |
| 502-510-98071                        | Gas Meter Purchases            | 24,844         | 88,148         | 74,034         | 37,726         | 80,000          | 31,417         | 50,000          | 50,000           |
| 502-510-98550                        | Plaza Beautification/Reconst.  | -              | -              | -              | -              | -               | -              | -               | -                |
| 502-510-98940                        | 2016 Alley Paving Project      | -              | -              | 198            | -              | -               | -              | -               | -                |
| 502-510-98950                        | Forest Ave 1st-Elm Ave St Proj | -              | -              | -              | -              | 36,600          | -              | -               | -                |
| <b>O &amp; M Cost:</b>               |                                | 881,598        | 1,170,359      | 1,117,735      | 1,511,727      | 1,455,386       | 1,131,043      | 1,379,970       | 1,530,950        |
| <b>GAS OPERATIONS TOTAL EXPENSE:</b> |                                | 1,296,767      | 1,566,837      | 1,593,823      | 1,899,578      | 1,951,894       | 1,563,479      | 1,957,424       | 2,148,171        |

City of Coalinga  
Wastewater (Sewer) Enterprise Fund 503  
Revenue and Expense  
***FY 2021-2022 Proposed Budget***

|                               | 2016<br>Actual   | 2017<br>Actual   | 2018<br>Actual   | 2019<br>Actual   | 2020<br>Adopted  | 2020<br>Actual<br>(Unaudited) | 2021<br>Adopted  | 2022<br>Proposed |
|-------------------------------|------------------|------------------|------------------|------------------|------------------|-------------------------------|------------------|------------------|
| <b>Beginning Fund Balance</b> | <b>6,369,272</b> | <b>6,321,574</b> | <b>6,400,396</b> | <b>6,657,683</b> | <b>6,911,721</b> | <b>6,911,721</b>              | <b>6,900,099</b> | <b>6,393,087</b> |
| <b>Revenue:</b>               | 1,121,352        | 1,218,090        | 1,716,642        | 1,563,846        | 1,039,500        | 1,191,049                     | 1,229,500        | 1,636,133        |
| 2012 Sewer Bond Proceeds      | -                | -                | -                | -                | -                | -                             | 441,352          | -                |
| <b>Total Revenue:</b>         | <b>1,121,352</b> | <b>1,218,090</b> | <b>1,716,642</b> | <b>1,563,846</b> | <b>1,039,500</b> | <b>1,191,049</b>              | <b>1,670,852</b> | <b>1,636,133</b> |
| <b>Expense:</b>               |                  |                  |                  |                  |                  |                               |                  |                  |
| Finance                       | -                | 103,366          | 172,479          | 150,902          | 159,803          | 206,400                       | 194,261          | 274,697          |
| Wastewater Plant              | 901,281          | 867,463          | 998,191          | 929,218          | 959,777          | 708,762                       | 1,098,581        | 1,079,215        |
| 2012 Sewer Bond Project       |                  |                  |                  |                  |                  |                               |                  | -                |
| Wastewater Collection         | 225,215          | 168,439          | 228,869          | 229,688          | 505,807          | 286,783                       | 885,022          | 1,225,849        |
| 2012 Sewer Bond Project       | 91,944           | -                | 59,816           | 0                | -                | 725                           | -                | -                |
| <b>Total Expense:</b>         | <b>1,218,440</b> | <b>1,139,268</b> | <b>1,459,355</b> | <b>1,309,809</b> | <b>1,625,387</b> | <b>1,202,670</b>              | <b>2,177,864</b> | <b>2,579,761</b> |
| Variance: Revenue vs Expense  | (97,088)         | 78,822           | 257,287          | 254,038          | (585,887)        | (11,621)                      | (507,012)        | (943,628)        |
| Prior Period Adjustment       |                  | 0                |                  |                  |                  |                               |                  |                  |
| Consolidation of Fund 651     | 49390            | 0                | 0                |                  |                  |                               |                  |                  |
| <b>Ending Fund Balance</b>    | <b>6,321,574</b> | <b>6,400,396</b> | <b>6,657,683</b> | <b>6,911,721</b> | <b>6,325,834</b> | <b>6,900,099</b>              | <b>6,393,087</b> | <b>5,449,459</b> |



**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**  
**Wastewater Enterprise Fund**  
**Detail - Revenue and Expense**

| Account                                                            | Description                     | 2016<br>Actual   | 2017<br>Actual   | 2018<br>Actual   | 2019<br>Actual   | 2020<br>Adopted  | 2020<br>Actual   | 2021<br>Adopted  | 2022<br>Proposed |
|--------------------------------------------------------------------|---------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| (Unaudited)                                                        |                                 |                  |                  |                  |                  |                  |                  |                  |                  |
| <b><u>FUND 503 - WASTEWATER ENTERPRISE FUND</u></b>                |                                 |                  |                  |                  |                  |                  |                  |                  |                  |
| 503-400-44010                                                      | Interest Earned                 | 1,375            | 6,340            | 23,688           | 14,694           | 3,500            | 29,483           | 3,500            | 20,000           |
| 503-400-44020                                                      | Land Rentals                    | 45,400           | 22,700           | 45,400           | 20,350           | 34,000           | 11,350           | 34,000           | 15,000           |
| 503-400-46922                                                      | Use of 2012 Sewer Bond Proceeds |                  | -                |                  | -                | -                |                  | 441,352          | -                |
| 503-400-46980                                                      | UB Late Fees                    | 21,230           | 29,215           | 29,731           | 9,627            | -                | 6,040            | -                | -                |
| 503-400-46990                                                      | UB Service Charges (I,e, NSF)   | 556              | 428              | (1,125)          | 290              | -                | 285              | -                | -                |
| 503-400-48020                                                      | Gain/Loss on Disposal of Asset  |                  |                  |                  | (2,194)          |                  |                  |                  | -                |
| 503-400-48100                                                      | Collections Kings Credit        | 1,780            | 1,804            | 1,463            | 568              | -                |                  | -                | -                |
| 503-400-48160                                                      | Miscellaneous Revenues          | -                | 155              |                  |                  | -                |                  | -                | -                |
| 503-400-53010                                                      | Sewer Service                   | 1,050,761        | 1,075,871        | 1,151,502        | 983,091          | 1,000,000        | 1,108,275        | 1,190,000        | 1,599,133        |
| 503-400-53020                                                      | Sewer Connection Fees           | 250              | 1,500            | 11,000           | 11,625           | 2,000            | 750              | 2,000            | 2,000            |
| 503-400-53030                                                      | Account Service Charges         | -                | -                |                  |                  | -                |                  | -                | -                |
| 503-400-53040                                                      | Effluent Sewer Charges          | -                | -                |                  |                  | -                |                  | -                | -                |
| 503-400-53050                                                      | Sewer Dev. Impact Fees          | -                | 80,077           | 454,983          | 525,796          | -                | 34,866           | -                | -                |
|                                                                    | <b>TOTAL REVENUE:</b>           | <b>1,121,352</b> | <b>1,218,090</b> | <b>1,716,642</b> | <b>1,563,846</b> | <b>1,039,500</b> | <b>1,191,049</b> | <b>1,670,852</b> | <b>1,636,133</b> |
| <b><u>EXPENSE</u></b>                                              |                                 |                  |                  |                  |                  |                  |                  |                  |                  |
| <b><u>Finance Division-Moved from Fund 651 Utility Billing</u></b> |                                 |                  |                  |                  |                  |                  |                  |                  |                  |
| 503-406-60010                                                      | Salaries Regular                |                  | 40,190           | 52,590           | 43,204           | 68,331           | 77,434           | 87,438           | 109,970          |
| 503-406-60020                                                      | Salaries Part Time              |                  | 32               | -                |                  | -                | 2,426            | -                | -                |
| 503-406-60030                                                      | Salaries Overtime               |                  | 68               | 197              | 506              | 135              | 79               | 135              | 150              |
| 503-406-60050                                                      | Salaries Cash Outs              |                  | 299              | 380              | 18               | 537              | -                | 537              | 3,115            |
| 503-406-62000                                                      | Retirement CALPERS              |                  | 3,243            | 3,992            | 5,146            | 5,727            | 6,390            | 8,119            | 10,229           |
| 503-406-62020                                                      | Medical/Life Insurance          |                  | 7,894            | 10,700           | 11,063           | 16,744           | 17,121           | 14,125           | 29,471           |
| 503-406-62030                                                      | Social Security FICA            |                  | 2,422            | 3,320            | 4,041            | 4,236            | 4,764            | 5,421            | 6,873            |
| 503-406-62040                                                      | Medicare Insurance              |                  | 569              | 780              | 948              | 991              | 1,118            | 1,268            | 1,595            |
| 503-406-62050                                                      | Disability Income Insurance     |                  | 98               | 465              | 138              | 120              | 183              | 120              | 1,375            |
| 503-406-62060                                                      | Deferred Comp - 457 Retirement  |                  | 572              | 1,084            | 1,527            | 1,196            | 1,472            | 1,530            | 4,079            |
| 503-406-62070                                                      | Workers Comp. Insurance         |                  | 1,942            | 1,851            | 1,979            | 8,200            | 2,823            | 10,493           | 13,196           |
| 503-406-62080                                                      | Uniform Allowance               |                  | -                | -                | -                | 28               | -                | 28               | -                |
| 503-406-62100                                                      | Accrued Comp                    |                  | 261              | 204              |                  | -                |                  | -                | -                |
| 503-406-62200                                                      | Retirement CalPERS UL           |                  | -                | -                | 514              | 645              | 1,033            | 803              | 1,024            |
| 503-406-62210                                                      | Unemployment Insurance          |                  | 729              | 259              | 2,422            | 683              | 4,814            | 874              | 1,100            |
|                                                                    | <b>Personnel Cost:</b>          | <b>-</b>         | <b>58,319</b>    | <b>75,822</b>    | <b>71,505</b>    | <b>107,573</b>   | <b>119,656</b>   | <b>130,891</b>   | <b>182,177</b>   |
|                                                                    |                                 |                  |                  |                  |                  |                  |                  |                  |                  |
| 503-406-70010                                                      | Office Supplies                 |                  | 270              | 899              | 1,395            | 900              | 1,177            | 1,000            | 1,500            |
| 503-406-70030                                                      | Postage & Freight Out           |                  | 4,103            | 6,831            | 7,697            | 6,000            | 6,357            | 6,000            | 6,000            |
| 503-406-70040                                                      | Printing & Binding              |                  | 3,013            | 3,644            | 7,406            | 3,700            | 6,383            | 4,000            | 6,000            |
| 503-406-70160                                                      | Gasoline & Diesel               |                  | 806              | 1,396            | 2,250            | 1,500            | 1,662            | 1,500            | 1,000            |
| 503-406-72030                                                      | Telephone                       |                  | 70               | 1,358            | 2,191            | 1,400            | 1,890            | 1,500            | 1,500            |
| 503-406-84010                                                      | Office Equip Repairs & Maint    |                  | 180              | 700              | 1,657            | 700              | 1,601            | 1,500            | 1,500            |
| 503-406-86010                                                      | Training, Travel, & Conference  |                  | 133              | 490              | 186              | 400              | 919              | 800              | 1,600            |
| 503-406-86030                                                      | Subs, Dues & Publications       |                  | 14               | 56               | 371              | 100              | 475              | 150              | 200              |
| 503-406-88010                                                      | City Attorney Fees              |                  |                  |                  |                  |                  | 891              |                  |                  |
| 503-406-88030                                                      | Accounting/Auditing             |                  | -                | 914              | 8,606            | 1,000            | 7,472            | 7,500            | 12,000           |
| 503-406-88040                                                      | Computer Programming/Consult.   |                  | 2,942            | 26,381           | 37,260           | 26,000           | 39,569           | 26,000           | 30,000           |
| 503-406-88060                                                      | Medical - General               |                  | -                | -                | -                | 80               | -                | 80               | 80               |
| 503-406-88100                                                      | Professional Services           |                  |                  |                  | 5,129            |                  | 1,956            | 3,000            | 3,000            |
| 503-406-88103                                                      | Other Professional Services     |                  | 18,005           | 5,254            | 239              | 3,000            | -                | 500              | 500              |
| 503-406-89010                                                      | Personnel Advertising           |                  | -                | -                | 1                | 20               | -                | 20               | 20               |
| 503-406-89020                                                      | Interview Expense               |                  | -                | -                | -                | 5                | -                | 5                | 5                |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**  
**Wastewater Enterprise Fund**  
**Detail - Revenue and Expense**

| Account                       | Description                    | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|-------------------------------|--------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| 503-406-89040                 | Physical w/Drug & Alcohol Test |                | 83             | -              | 40             | 80              | 84             | 80              | 80               |
| 503-406-89070                 | Fingerprinting                 |                | -              | -              | 8              | 15              | 11             | 15              | 15               |
| 503-406-90010                 | Liability & Property Insurance |                | 1,984          | 3,077          | 2,359          | 3,100           | 2,863          | 3,400           | 4,500            |
| 503-406-92090                 | Taxes, Licenses, & Fees        |                | -              | 203            | 2,128          | 210             | 13,286         | 2,300           | 12,000           |
| 503-406-94020                 | Bad Debt Expense               |                | 12,551         | 45,341         | -              | 3,000           | -              | 3,000           | 10,000           |
| 503-406-94030                 | Cash Short/Over                |                | 7              | (8)            | -              | 20              | -              | 20              | 20               |
| 503-406-98030                 | Office Furniture & Equipment   |                | 886            | 121            | 474            | 1,000           | 147            | 1,000           | 1,000            |
| 503-406-98040                 | Major Machinery & Equipment    |                | -              | -              | -              | -               | -              | -               | -                |
| <b>O &amp; M Cost:</b>        |                                | -              | 45,047         | 96,657         | 79,398         | 52,230          | 86,744         | 63,370          | 92,520           |
| <b>FINANCE TOTAL EXPENSE:</b> |                                | -              | 103,366        | 172,479        | 150,902        | 159,803         | 206,400        | 194,261         | 274,697          |

**Wastewater Plant Division**

|                        |                                |         |         |         |         |         |         |         |         |
|------------------------|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|
| 503-520-60010          | Salaries Regular               | 145,228 | 120,371 | 127,169 | 162,990 | 211,314 | 167,288 | 232,592 | 222,138 |
| 503-520-60020          | Salaries Part Time             | 10,480  | 2,564   | 12,147  | 14,173  | -       | 11,878  | -       | 20,678  |
| 503-520-60030          | Salaries Overtime              | 17,483  | 18,129  | 21,691  | 18,017  | 16,000  | 16,399  | 16,000  | 16,000  |
| 503-520-60050          | Salaries Cash Outs             | 755     | 930     | 1,710   | 744     | 1,400   | -       | 1,400   | 4,670   |
| 503-520-62000          | Retirement CALPERS             | 10,091  | 404     | 33,605  | (4,911) | 18,804  | 24,310  | 22,332  | 19,946  |
| 503-520-62020          | Medical/Life Insurance         | 26,605  | 21,577  | 24,532  | 27,373  | 52,460  | 32,947  | 65,871  | 48,041  |
| 503-520-62030          | Social Security FICA           | 10,280  | 8,506   | 9,888   | 11,549  | 13,101  | 11,640  | 14,421  | 15,176  |
| 503-520-62040          | Medicare Insurance             | 2,432   | 2,041   | 2,381   | 2,770   | 3,064   | 2,802   | 3,373   | 3,521   |
| 503-520-62050          | Disability Income Insurance    | 286     | 173     | 915     | 426     | 300     | 284     | 300     | 3,035   |
| 503-520-62060          | Deferred Comp - 457 Retirement | 3,083   | 2,546   | 2,659   | 3,532   | 2,641   | 4,916   | 2,907   | 8,674   |
| 503-520-62070          | Workers Comp. Insurance        | 6,394   | 8,791   | 6,503   | 7,083   | 25,358  | 9,533   | 27,911  | 29,138  |
| 503-520-62081          | Safety Boot Allowance          | 145     | -       | 153     | 141     | 150     | -       | 150     | 588     |
| 503-520-62100          | Accrued Comp                   | (485)   | 918     | 663     | -       | -       | -       | -       | -       |
| 503-520-62200          | Retirement CalPERS UL          | -       | -       | -       | 815     | 2,166   | 1,750   | 1,500   | 1,889   |
| 503-520-62210          | Unemployment Insurance         | 473     | 2,568   | 206     | -       | 2,113   | 2,732   | 2,326   | 2,221   |
| <b>Personnel Cost:</b> |                                | 233,250 | 189,518 | 244,222 | 244,702 | 348,871 | 286,478 | 391,083 | 395,715 |

|               |                                 |        |        |        |        |         |        |         |         |
|---------------|---------------------------------|--------|--------|--------|--------|---------|--------|---------|---------|
| 503-520-70010 | Office Supplies                 | 148    | 341    | 523    | 306    | 500     | 148    | 500     | 500     |
| 503-520-70030 | Postage & Freight Out           | 3,316  | -      | 175    | 1      | 1,000   | 1      | 250     | 250     |
| 503-520-70040 | Printing & Binding              | 1,295  | 1      | 7      | 22     | 1,000   | 7      | 250     | 250     |
| 503-520-70060 | Small Tools & Equipment         | -      | 1,328  | 5,078  | 2,260  | 4,000   | 2,766  | 3,000   | 1,500   |
| 503-520-70100 | Uniforms                        | 287    | 431    | 2,080  | 2,779  | 1,700   | 2,992  | 4,000   | 2,000   |
| 503-520-70140 | Utility Parts & Supplies        | 6,096  | 7,913  | 20,812 | 9,649  | 20,000  | 6,624  | 20,000  | 10,000  |
| 503-520-70150 | Vehicle Parts & Supplies        | -      | 17     | -      | 1,216  | 1,500   | 864    | 1,000   | 1,500   |
| 503-520-70160 | Gasoline & Diesel               | 3,437  | 2,648  | 3,219  | 2,879  | 3,750   | 2,955  | 3,900   | 3,000   |
| 503-520-72010 | Water, Gas, Sanitation & Sewer  | 13,765 | 11,050 | 13,934 | 8,213  | 8,500   | 12,364 | 13,000  | 18,000  |
| 503-520-72020 | Electric                        | 62,175 | 81,334 | 58,754 | 62,328 | 65,000  | 83,997 | 65,000  | 105,000 |
| 503-520-72030 | Telephone                       | 43     | 258    | 1,109  | 1,751  | 500     | 1,877  | 2,100   | 2,000   |
| 503-520-82030 | Equipment Rental                | 2,175  | -      | 721    | (386)  | 5,000   | 180    | 5,000   | 5,000   |
| 503-520-84010 | Office Equip Repairs & Maint    | 153    | 100    | 369    | 1,018  | 100     | 400    | 500     | 1,000   |
| 503-520-84020 | Major Equip Repairs & Maint.    | 43,106 | 1,260  | 7,616  | 44,623 | 100,000 | 25,050 | 100,000 | 60,000  |
| 503-520-84030 | Buildings Repairs & Maint.      | 3,656  | 1,586  | 1,625  | 464    | 15,000  | 3,485  | 10,000  | 5,000   |
| 503-520-84051 | Grounds, Chemicals & Maint.     | 4,665  | 7,094  | 11,688 | 14,907 | 15,000  | 14,248 | 15,000  | 15,000  |
| 503-520-84060 | Vehicle Parts, Repairs & Maint  | 630    | 412    | 1,868  | 167    | 2,000   | 833    | 1,000   | 1,000   |
| 503-520-84073 | Safety Equipment                | 3,607  | 557    | 706    | 234    | 2,000   | 1,853  | 2,000   | 2,000   |
| 503-520-86010 | Training, Travel, & Conference  | 691    | 1,187  | 1,544  | 2,881  | 2,000   | 2,899  | 5,000   | 5,000   |
| 503-520-86030 | Subs., Dues & Publications      | -      | -      | -      | 839    | 1,500   | 1,917  | 1,500   | 2,000   |
| 503-520-86033 | Certifications, Renewals & Test | 570    | 1,570  | 551    | 2,249  | 5,000   | 140    | 3,500   | 3,500   |
| 503-520-88010 | City Attorney Fees              | -      | -      | 29     | 20     | 300     | 591    | 1,000   | 3,000   |
| 503-520-88020 | Outside Attorney Fees           |        |        |        | 6,478  |         | 11,922 | -       | -       |
| 503-520-88040 | Computer Program & Consulting   | 4,516  | 133    | 1,427  | 1,478  | 2,175   | 2,485  | 2,500   | 2,500   |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**  
**Wastewater Enterprise Fund**  
**Detail - Revenue and Expense**

| Account                               | Description                                  | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|---------------------------------------|----------------------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| 503-520-88060                         | Medical - General                            | 630            | 350            | 339            | 252            | 160             | 436            |                 | -                |
| 503-520-88080                         | Laboratory                                   | 7,770          | 7,544          | 7,301          | 5,736          | 10,000          | 3,191          | 5,000           | 5,000            |
| 503-520-88100                         | Professional Services                        | 10,641         | 32,348         | 136,506        | 86,002         | 75,000          | 56,386         | 82,000          | 50,000           |
| 503-520-88113                         | Sludge Removal Contract                      | -              | -              | -              | 2,210          | 10,000          | -              | 10,000          | 30,000           |
| 503-520-88122                         | Sewer Master Plan                            | -              | -              | -              | -              | -               | -              | -               | -                |
| 503-520-88130                         | Grant Writing/Application                    | -              | -              | -              | -              | -               | 1,639          | 10,000          | 5,000            |
| 503-520-89010                         | Personnel Advertising                        | -              | -              | -              | 2              | 25              | -              | -               | -                |
| 503-520-89020                         | Interview Expense                            | -              | -              | -              | -              | 10              | -              | -               | -                |
| 503-520-89030                         | Employee Competency Testing                  | -              | -              | -              | -              | -               | -              | -               | -                |
| 503-520-89040                         | Physical w/Drug & Alcohol Test               | 91             | 90             | -              | 293            | 60              | 272            | -               | -                |
| 503-520-89070                         | Fingerprinting                               | -              | -              | -              | 51             | 60              | 58             | -               | -                |
| 503-520-90010                         | Liability & Property Insurance               | 6,519          | 9,177          | 10,012         | 7,695          | 8,000           | 14,307         | 8,800           | 10,000           |
| 503-520-92090                         | Taxes, Licenses & Fees                       | 17,834         | 17,665         | 15,762         | 16,935         | 20,000          | 19,351         | 20,000          | 23,000           |
| 503-520-94010                         | Depreciation Expense                         | 254,322        | 261,573        | 268,301        | 248,076        | -               | -              | -               | -                |
| 503-520-9402                          | Bad Debt Expense                             | 669            | -              | -              | -              | -               | -              | -               | -                |
| 503-520-94031                         | Amortization Expense                         | 10             | -              | -              | -              | -               | -              | -               | -                |
| 503-520-94040                         | Cost Allocation Utility Bill                 | -              | -              | -              | -              | -               | -              | -               | -                |
| 503-520-94050                         | Overhead Allocation General                  | 47,506         | 2,766          | 1,258          | 2,170          | -               | -              | -               | -                |
| 503-520-96020                         | 1981 Revenue Bond Interest                   | -              | -              | -              | -              | -               | -              | -               | -                |
| 503-520-96500                         | Fiscal Agent Fees                            | -              | -              | -              | -              | 900             | -              | 900             | -                |
| 503-520-96057                         | CalPOP Energy Eff. Loan (PG&E)               | -              | -              | -              | -              | 23,118          | -              | -               | -                |
| 503-520-96045                         | 2012 Sewer Rev Bonds-Principal               | -              | -              | -              | -              | 50,000          | -              | 55,000          | -                |
| 503-520-96048                         | 2012 Sewer Rev Bonds-Interest                | 149,275        | 149,273        | 149,273        | 147,698        | 146,048         | 146,048        | 144,298         | -                |
| 503-520-98030                         | Office Furniture & Equipment                 | 276            | -              | -              | -              | -               | -              | 1,500           | 1,500            |
| 503-520-98040                         | Major Machinery and Equipment                | 5,406          | 75,473         | 31,382         | 1,022          | -               | -              | 100,000         | 100,000          |
| 503-520-98050                         | Improvements Other Than Bldgs.               | -              | -              | -              | -              | -               | -              | -               | -                |
| 503-520-98280                         | Change in Accounting Principle               | -              | -              | -              | -              | -               | -              | -               | -                |
| 503-520-98991                         | Sewer Plant Automation and Security Upgrades | -              | -              | -              | -              | -               | -              | -               | 200,000          |
| <b>O &amp; M Cost:</b>                |                                              | 655,280        | 675,479        | 753,969        | 684,516        | 600,906         | 422,284        | 697,498         | 673,500          |
| <b>Wastewater Plant Total:</b>        |                                              | 888,530        | 864,997        | 998,191        | 929,218        | 949,777         | 708,762        | 1,088,581       | 1,069,215        |
| <b>Wastewater Collection Division</b> |                                              |                |                |                |                |                 |                |                 |                  |
| 503-521-60010                         | Salaries Regular                             | 96,360         | 93,149         | 100,923        | 97,136         | 107,902         | 90,655         | 120,493         | 123,630          |
| 503-521-60020                         | Salaries Part Time                           | 498            | 45             | 2,631          | 4,443          | -               | 9,517          | -               | -                |
| 503-521-60030                         | Salaries Overtime                            | 6,000          | 3,725          | 5,514          | 6,900          | 3,600           | 4,221          | 3,600           | 3,600            |
| 503-521-60050                         | Salaries Cash Outs                           | 1,391          | 1,181          | 2,027          | 744            | 5,407           | -              | 5,407           | 2,377            |
| 503-521-62000                         | Retirement CALPERS                           | 7,497          | 7,931          | 7,681          | 7,169          | 9,098           | 7,662          | 11,800          | 11,641           |
| 503-521-62020                         | Medical/Life Insurance                       | 19,169         | 16,292         | 20,126         | 17,981         | 24,858          | 16,767         | 25,268          | 28,025           |
| 503-521-62030                         | Social Security FICA                         | 6,066          | 5,752          | 6,666          | 6,235          | 6,690           | 6,053          | 7,471           | 7,727            |
| 503-521-62040                         | Medicare Insurance                           | 1,446          | 1,397          | 1,627          | 1,527          | 1,565           | 1,496          | 1,747           | 1,793            |
| 503-521-62050                         | Disability Income Insurance                  | 249            | 172            | 516            | 425            | 300             | 284            | 300             | 1,545            |
| 503-521-62060                         | Deferred Comp - 457 Retirement               | 1,972          | 2,644          | 3,138          | 3,128          | 2,158           | 2,948          | 2,410           | 5,099            |
| 503-521-62070                         | Workers Comp. Insurance                      | 3,314          | 4,771          | 5,792          | 3,714          | 12,948          | 4,936          | 14,459          | 14,836           |
| 503-521-62080                         | Uniform Allowance                            | -              | 97             | 63             | 100            | 105             | -              | 105             | 256              |
| 503-521-62100                         | Accrued Comp                                 | (518)          | 1,090          | 519            | -              | -               | -              | -               | -                |
| 503-521-62200                         | Retirement CalPERS UL                        | -              | -              | -              | 572            | 977             | 1,048          | 1,025           | 1,384            |
| 503-521-62210                         | Unemployment Claims                          | 315            | -              | -              | -              | 1,079           | 8              | 1,205           | 1,236            |
| <b>Personnel Cost:</b>                |                                              | 143,759        | 138,246        | 157,223        | 150,074        | 176,687         | 145,595        | 195,290         | 203,149          |
| 503-500-94020                         | Bad Debt Expense                             | 12,751         | 2,466          | -              | -              | 10,000          | -              | 10,000          | 10,000           |
| 503-521-70010                         | Office Supplies                              | 73             | 18             | 61             | 95             | 20              | 84             | 200             | 200              |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**  
**Wastewater Enterprise Fund**  
**Detail - Revenue and Expense**

| Account                      | Description                    | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|------------------------------|--------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| 503-521-70030                | Postage & Freight Out          | 2,209          | -              | 15             | 1              | 5               | 0              | -               | 50               |
| 503-521-70040                | Printing & Binding             | 863            | 1              | 24             | -              | 6               | 7              | -               | 50               |
| 503-521-70100                | Uniforms                       | 248            | 298            | 1,488          | 2,435          | 1,370           | 2,061          | 1,500           | 2,500            |
| 503-521-70101                | Uniforms-Safety Equipment      | -              | -              | -              | -              | 5,000           | 2,514          | 5,000           | 3,000            |
| 503-521-70130                | Street Materials               | 469            | 814            | -              | 8,631          | 20,000          | -              | 10,000          | 5,000            |
| 503-521-70140                | Utility Parts & Supplies       | 3,183          | 1,716          | 5,266          | 5,909          | 5,600           | 49             | 5,000           | 5,000            |
| 503-521-70160                | Gasoline & Diesel              | 4,689          | 4,002          | 5,262          | 6,572          | 5,000           | 6,429          | 6,000           | 8,000            |
| 503-521-70440                | Miscellaneous Supplies         | 151            | 385            | 355            | 802            | 1,000           | 1,164          | 3,000           | 1,300            |
| 503-521-72010                | Water, Gas, Sanitation & Sewer | 1,246          | 1,642          | 2,082          | 1,549          | 1,850           | 1,606          | 1,500           | 1,500            |
| 503-521-72020                | Electric                       | 6,352          | 6,607          | 7,666          | 8,607          | 6,300           | 9,588          | 6,300           | 10,000           |
| 503-521-72030                | Telephone                      | 1,449          | 2,438          | 2,666          | 2,969          | 3,000           | 4,935          | 5,000           | 5,000            |
| 503-521-84010                | Office Equip, Repairs & Maint. | 94             | 53             | 304            | 756            | 1,000           | 1,023          | 1,500           | 15,000           |
| 503-521-84020                | Major Equip Repairs & Maint.   | 1,651          | 2,292          | 1,500          | 7,613          | 15,000          | 20             | 15,000          | 10,000           |
| 503-521-84030                | Buildings Repairs & Maint.     | -              | -              | 690            | 907            | 1,500           | 2,015          | 4,000           | 5,000            |
| 503-521-84060                | Vehicle Parts, Repairs & Maint | 6,546          | 661            | 4,270          | 2,108          | 6,500           | 3,099          | 20,000          | 5,000            |
| 503-521-86010                | Training, Travel, & Conference | 43             | -              | 1,092          | 1,771          | 5,000           | 1,696          | 5,000           | 5,000            |
| 503-521-86030                | Subs., Dues, & Publications    | -              | 75             | -              | 2,160          | 1,000           | 1,729          | 1,200           | 2,000            |
| 503-521-88010                | City Attorney Fees             | -              | -              | 29             | 10             | 1,000           | 967            | 1,000           | 1,000            |
| 503-521-88040                | Computer Program & Consulting  | 3,023          | -              | 1,210          | 1,485          | 1,000           | 2,748          | 2,500           | 2,500            |
| 503-521-88060                | Medical - General              | 48             | 32             | 39             | 71             | 84              | 64             | -               | 100              |
| 503-521-88100                | Professional Services          | 10,017         | 1,593          | 15,218         | 12,115         | 17,900          | 5,741          | 15,000          | 15,000           |
| 503-521-88121                | Geographic Information Systems | -              | 1,457          | 5,475          | 2,807          | 12,000          | 3,682          | 15,000          | 5,000            |
| 503-521-88130                | Grant Writing/Application      | -              | -              | -              | -              | 15,000          | 1,098          | 15,000          | 10,000           |
| 503-521-89010                | Personnel Advertising          | -              | -              | -              | 1              | 25              | -              | -               | -                |
| 503-521-89020                | Interview Expenses             | -              | -              | -              | -              | 10              | -              | -               | -                |
| 503-521-89040                | Physical w/Drug & Alcohol Test | 30             | 13             | -              | 138            | 85              | 168            | -               | -                |
| 503-521-89070                | Fingerprinting                 | -              | -              | -              | 21             | 15              | 26             | -               | -                |
| 503-521-90010                | Liability & Property Insurance | 3,265          | 4,960          | 6,394          | 4,019          | 3,800           | 9,943          | 4,180           | 5,000            |
| 503-521-90040                | Claims and Judgments           | 109            | -              | -              | -              | -               | -              | -               | -                |
| 503-521-92090                | Taxes, Licenses, & Fees        | -              | 129            | 379            | 2,424          | 3,000           | 171            | 500             | 500              |
| 503-521-94020                | Bad Debt Expense               | 446            | -              | -              | -              | -               | -              | -               | -                |
| 503-521-94030                | Cash Short/Over                | 6              | -              | -              | -              | -               | -              | -               | -                |
| 503-521-94040                | Cost Allocation Utility Bill   | -              | -              | -              | -              | -               | -              | -               | -                |
| 503-521-94050                | Overhead Allocation General    | 31,652         | 1,007          | 1,258          | 2,170          | -               | -              | -               | -                |
| 503-521-98030                | Office Furniture & Equipment   | 184            | -              | -              | -              | -               | -              | 5,000           | -                |
| 503-521-98040                | Major Machinery & Equipment    | 3,410          | -              | 8,489          | 1,468          | 100,000         | 78,561         | 100,000         | -                |
| 503-521-98082                | 2012 Sewer Bond Capital Proj.  | 91,944         | -              | 59,816         | 0              | -               | 725            | -               | -                |
| 503-521-98940                | 2016 Alley Paving Project      | -              | -              | 414            | -              | -               | -              | -               | -                |
| 503-521-98950                | Forest Ave 1st-Elm Ave St Proj | -              | -              | -              | -              | 96,050          | -              | -               | -                |
| 503-521-98082                | 2012 Sewer Bond Capital Proj.  | -              | -              | -              | -              | -               | -              | 441,352         | -                |
| 503-521-98994                | La Questa Lift Station         | -              | -              | -              | -              | -               | -              | -               | 300,000          |
| 503-521-98995                | New Los Gatos Lift Station     | -              | -              | -              | -              | -               | -              | -               | 600,000          |
| <b>O &amp; M Cost:</b>       |                                | 186,151        | 32,659         | 131,462        | 79,614         | 339,120         | 141,913        | 699,732         | 1,032,700        |
| Wastewater Collection Total: |                                | 329,910        | 170,905        | 288,685        | 229,688        | 515,807         | 287,508        | 895,022         | 1,235,849        |
| <b>TOTAL EXPENSE:</b>        |                                | 1,218,440      | 1,139,268      | 1,459,355      | 1,309,809      | 1,625,387       | 1,202,670      | 2,177,864       | 2,579,761        |

City of Coalinga  
Sanitation Enterprise Fund 504  
Revenue and Expense  
***FY 2021-2022 Proposed Budget***

|                                | 2016<br>Actual   | 2017<br>Actual   | 2018<br>Actual   | 2019<br>Actual   | 2020<br>Adopted  | 2020<br>Actual<br>(Unaudited) | 2021<br>Adopted  | 2022<br>Proposed |
|--------------------------------|------------------|------------------|------------------|------------------|------------------|-------------------------------|------------------|------------------|
| <b>Beginning Fund Balance</b>  | 181,958          | 136,269          | 93,536           | 30,214           | (31,057)         | (31,057)                      | (28,839)         | (140,023)        |
| <b>Revenue:</b>                | 1,713,719        | 1,741,421        | 1,765,090        | 1,879,527        | 1,734,465        | 2,084,112                     | 1,734,465        | 1,939,925        |
| <b>Expense:</b>                |                  |                  |                  |                  |                  |                               |                  |                  |
| Mid Valley Franchise Agreement | 1,544,504        | 1,601,644        | 1,602,707        | 1,728,969        | 1,600,000        | 1,948,962                     | 1,700,000        | 1,700,000        |
| Finance-Utility Billing        | 22,159           | 33,709           | 67,681           | 24,590           | 31,648           | 20,256                        | 33,386           | 49,854           |
| Street Sweeping                | 139,066          | 148,801          | 158,024          | 187,240          | 102,501          | 112,676                       | 112,263          | 136,176          |
| <b>TOTAL EXPENSE:</b>          | <b>1,705,729</b> | <b>1,784,154</b> | <b>1,828,412</b> | <b>1,940,798</b> | <b>1,734,149</b> | <b>2,081,893</b>              | <b>1,845,649</b> | <b>1,886,030</b> |
| Variance: Revenue vs Expense   | 7,990            | (42,733)         | (63,322)         | (61,271)         | 316              | 2,219                         | (111,184)        | 53,895           |
| Prior Period Adjustment        | -                |                  |                  |                  |                  |                               |                  |                  |
| Consolidation of Fund 651      | (53,679)         | 0                | 0                |                  |                  |                               |                  |                  |
| <b>Ending Fund Balance</b>     | <b>136,269</b>   | <b>93,536</b>    | <b>30,214</b>    | <b>(31,057)</b>  | <b>(30,741)</b>  | <b>(28,839)</b>               | <b>(140,023)</b> | <b>(86,128)</b>  |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**

**Sanitation Enterprise Fund**  
**Detail - Revenue and Expense**

| Account                                                     | Description                    | 2016<br>Actual   | 2017<br>Actual   | 2018<br>Actual   | 2019<br>Actual   | 2020<br>Adopted  | 2020<br>Actual<br>(Unaudited) | 2021<br>Adopted  | 2022<br>Proposed |
|-------------------------------------------------------------|--------------------------------|------------------|------------------|------------------|------------------|------------------|-------------------------------|------------------|------------------|
| <b>FUND 504 - SANITATION ENTERPRISE FUND</b>                |                                |                  |                  |                  |                  |                  |                               |                  |                  |
| 504-400-44010                                               | Interest Earned                | -                | 54               | 185              | (1,326)          | 50               | 5                             | 50               | 10               |
| 504-400-4522                                                | CMAQ-St. Sweeper Grant         | -                | -                | -                | -                | -                | -                             | -                | -                |
| 504-400-45310                                               | Bev. Container Recycling Grant | (249)            | 5,000            | 174              | 4,829            | 5,000            | -                             | 5,000            | 5,000            |
| 504-400-46980                                               | U.B. Late Fees                 | 32,467           | 3,391            | 30,676           | 19,189           | -                | 12,051                        | -                | -                |
| 504-400-46990                                               | UB Service Charge (I,e NSF)    | 850              | 50               | (1,597)          | 674              | -                | 603                           | -                | -                |
| 504-400-48020                                               | Gain/Loss on Disposal of Asset | -                | -                | -                | (1,328)          | -                | -                             | -                | -                |
| 504-400-48100                                               | Collections Kings Credit       | 2,723            | 209              | 1,510            | 995              | -                | -                             | -                | -                |
| 504-400-54010                                               | Refuse Collection Service      | 1,546,104        | 1,600,285        | 1,601,440        | 1,722,981        | 1,600,000        | 1,936,358                     | 1,750,000        | 1,800,000        |
| 504-400-54020                                               | State Highway Maintenance Fees | 14,916           | 14,916           | 14,916           | 14,916           | 14,915           | 14,916                        | 14,915           | 14,915           |
| 504-400-54040                                               | Automated Sanitation Cans      | -                | -                | -                | -                | -                | -                             | -                | -                |
| 504-400-54070                                               | Street Sweeping Charge         | 116,908          | 117,516          | 117,786          | 118,597          | 114,500          | 120,178                       | 118,000          | 120,000          |
|                                                             | <b>TOTAL REVENUE:</b>          | <b>1,713,719</b> | <b>1,741,421</b> | <b>1,765,090</b> | <b>1,879,527</b> | <b>1,734,465</b> | <b>2,084,112</b>              | <b>1,887,965</b> | <b>1,939,925</b> |
| <b>FRANCHISE CONTRACT EXPENSE</b>                           |                                |                  |                  |                  |                  |                  |                               |                  |                  |
| 504-500-94020                                               | Bad Debt Expense               | 22,159           | 5,322            | -                | -                | 10,000           | -                             | 10,000           | 10,000           |
| 504-530-80021                                               | Landfill Disposal Fee          | -                | -                | -                | -                | -                | -                             | -                | -                |
| 504-530-88170                                               | Mid Valley Sanitation Services | 1,544,504        | 1,601,644        | 1,602,707        | 1,728,969        | 1,600,000        | 1,948,962                     | 1,700,000        | 1,700,000        |
|                                                             | <b>TOTAL:</b>                  | <b>1,566,663</b> | <b>1,606,966</b> | <b>1,602,707</b> | <b>1,728,969</b> | <b>1,610,000</b> | <b>1,948,962</b>              | <b>1,710,000</b> | <b>1,710,000</b> |
| <b>Finance Division-Moved from Fund 651 Utility Billing</b> |                                |                  |                  |                  |                  |                  |                               |                  |                  |
| 504-406-60010                                               | Salaries Regular               | -                | 4,668            | 6,444            | 5,818            | 6,337            | 5,067                         | 6,830            | 7,173            |
| 504-406-60020                                               | Salaries Part Time             | -                | 4                | -                | -                | -                | -                             | -                | -                |
| 504-406-60030                                               | Salaries Overtime              | -                | 8                | 22               | 49               | 68               | 9                             | 68               | 100              |
| 504-406-60050                                               | Salaries Cash Outs             | -                | 35               | 41               | 9                | 269              | -                             | 269              | 138              |
| 504-406-62000                                               | Retirement CALPERS             | -                | 372              | 484              | 441              | 536              | 426                           | 635              | 652              |
| 504-406-62020                                               | Medical/Life Insurance         | -                | 914              | 2,354            | 818              | 1,529            | 1,138                         | 1,306            | 2,092            |
| 504-406-62030                                               | Social Security FICA           | -                | 281              | 394              | 348              | 393              | 311                           | 423              | 448              |
| 504-406-62040                                               | Medicare Insurance             | -                | 66               | 94               | 83               | 92               | 74                            | 99               | 104              |
| 504-406-62050                                               | Disability Income Insurance    | -                | 11               | 40               | 16               | 10               | 15                            | 10               | 90               |
| 504-406-62060                                               | Deferred Comp - 457 Retirement | -                | 66               | 157              | 145              | 111              | 117                           | 120              | 256              |
| 504-406-62070                                               | Workers Comp. Insurance        | -                | 225              | 196              | 194              | 760              | 273                           | 820              | 861              |
| 504-406-62080                                               | Uniform Allowance              | -                | -                | -                | -                | 2                | -                             | 2                | -                |
| 504-406-62100                                               | Accrued Comp                   | -                | 243              | -                | -                | -                | -                             | -                | -                |
| 504-406-62200                                               | Retirement CalPERS UL          | -                | -                | -                | 28               | 58               | 64                            | 66               | 78               |
| 504-406-62210                                               | Unemployment Insurance         | -                | 85               | 23               | 211              | 63               | 328                           | 68               | 72               |
|                                                             | <b>Personnel Cost:</b>         | <b>-</b>         | <b>6,978</b>     | <b>10,249</b>    | <b>8,159</b>     | <b>10,228</b>    | <b>7,823</b>                  | <b>10,716</b>    | <b>12,064</b>    |
| 504-406-70010                                               | Office Supplies                | -                | 31               | 87               | 134              | 100              | 118                           | 100              | 150              |
| 504-406-70030                                               | Postage & Freight Out          | -                | 474              | 594              | 668              | 1,000            | 553                           | 1,000            | 1,000            |
| 504-406-70040                                               | Printing & Binding             | -                | 348              | 316              | 644              | 400              | 555                           | 400              | 10,000           |
| 504-406-70160                                               | Gasoline & Diesel              | -                | 94               | 173              | 196              | 150              | 145                           | 150              | 1,000            |
| 504-406-72030                                               | Telephone                      | -                | 8                | 135              | 478              | 150              | 464                           | 150              | 500              |
| 504-406-84010                                               | Office Equip Repairs & Maint   | -                | 20               | 68               | 166              | 100              | 179                           | 100              | 300              |
| 504-406-86010                                               | Training, Travel, & Conference | -                | 15               | 44               | 16               | 100              | 56                            | 100              | 100              |
| 504-406-86030                                               | Subs, Dues & Publications      | -                | 2                | 5                | 32               | 5                | 38                            | 5                | 25               |
| 504-406-88010                                               | City Attorney Fees             | -                | -                | 119              | 1,315            | 100              | 78                            | 100              | 100              |
| 504-406-88030                                               | Accounting/Auditing            | -                | -                | 122              | 1,147            | 200              | 927                           | 200              | 1,500            |
| 504-406-88040                                               | Computer Programming/Consult.  | -                | 342              | 5,054            | 7,087            | 5,000            | 7,735                         | 5,000            | 6,000            |
| 504-406-88060                                               | Medical - General              | -                | -                | -                | -                | 40               | -                             | 40               | 40               |
| 504-406-88100                                               | Professional Services          | -                | -                | -                | 2,812            | -                | 137                           | 1,000            | 1,000            |
| 504-406-88103                                               | Other Professional Services    | -                | 2,089            | 471              | 1,263            | 1,500            | -                             | 1,500            | 1,500            |
| 504-406-89010                                               | Personnel Advertising          | -                | -                | -                | 0                | 10               | -                             | 10               | 10               |
| 504-406-89020                                               | Interview Expense              | -                | -                | -                | -                | 5                | -                             | 5                | 5                |
| 504-406-89040                                               | Physical w/Drug & Alcohol Test | -                | 10               | -                | 11               | 40               | 4                             | 40               | 40               |
| 504-406-89070                                               | Fingerprinting                 | -                | -                | -                | 1                | 10               | 1                             | 10               | 10               |
| 504-406-90010                                               | Liability & Property Insurance | -                | 230              | 324              | 231              | 500              | 275                           | 550              | 500              |
| 504-406-92090                                               | Taxes, Licenses, & Fee         | -                | -                | -                | 185              | -                | 1,155                         | 200              | 1,000            |
| 504-406-94030                                               | Cash Short/Over                | -                | 1                | (8)              | -                | 10               | -                             | 10               | 10               |
| 504-406-98030                                               | Office Furniture & Equipment   | -                | 103              | 11               | 46               | 500              | 13                            | 500              | 1,000            |
| 504-406-98040                                               | Major Machinery & Equipment    | -                | -                | -                | -                | -                | -                             | -                | -                |
| 504-406-94020                                               | Bad Debt Expense               | -                | 17,642           | 49,917           | -                | 1,500            | -                             | 1,500            | 2,000            |

**CITY OF COALINGA**  
***FY 2021-2022 Proposed Budget***  
 Sanitation Enterprise Fund  
 Detail - Revenue and Expense

| Account | Description | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|---------|-------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
|         | O & M Cost: | -              | 21,409         | 57,432         | 16,431         | 11,420          | 12,433         | 12,670          | 27,790           |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**

**Sanitation Enterprise Fund**  
**Detail - Revenue and Expense**

| Account                        | Description                    | 2016<br>Actual   | 2017<br>Actual   | 2018<br>Actual   | 2019<br>Actual   | 2020<br>Adopted  | 2020<br>Actual   | 2021<br>Adopted  | 2022<br>Proposed |
|--------------------------------|--------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
|                                | FINANCE TOTAL EXPENSE:         | -                | 28,387           | 67,681           | 24,590           | 21,648           | 20,256           | 23,386           | 39,854           |
|                                |                                |                  |                  |                  |                  |                  |                  |                  |                  |
|                                |                                |                  |                  |                  |                  |                  |                  |                  |                  |
| <b>STREET SWEEPING EXPENSE</b> |                                |                  |                  |                  |                  |                  |                  |                  |                  |
| 504-535-60010                  | Salaries Regular               | 45,844           | 38,899           | 40,198           | 68,573           | 42,998           | 42,623           | 46,458           | 49,109           |
| 504-535-60020                  | Salaries Part Time             | 255              | 42               | -                | -                | -                | -                | -                | -                |
| 504-535-60030                  | Salaries Overtime              | 386              | 144              | 153              | 1,037            | 7,200            | 5,979            | 7,200            | 7,200            |
| 504-535-60050                  | Salaries Cash Outs             | 104              | -                | 5                | 732              | 300              | -                | 300              | 945              |
| 504-535-62000                  | Retirement CALPERS             | 3,994            | 5,635            | 8,740            | 2,627            | 4,129            | 6,036            | 4,834            | 5,078            |
| 504-535-62020                  | Medical/Life Insurance         | 16,360           | 16,080           | 17,355           | 22,628           | 12,269           | 18,956           | 13,128           | 23,634           |
| 504-535-62030                  | Social Security FICA           | 2,893            | 2,316            | 2,428            | 3,930            | 2,666            | 2,724            | 2,880            | 3,069            |
| 504-535-62040                  | Medicare Insurance             | 678              | 541              | 568              | 919              | 623              | 637              | 674              | 712              |
| 504-535-62050                  | Disability Income Insurance    | 46               | 1                | -                | -                | 20               | -                | 20               | 614              |
| 504-535-62060                  | Deferred Comp - 457 Retirement | 248              | 266              | 260              | 623              | 260              | 261              | 260              | 1,473            |
| 504-535-62070                  | Workers Comp. Insurance        | 1,896            | 2,350            | 1,606            | 1,522            | 5,160            | 2,066            | 5,575            | 5,893            |
| 504-535-62080                  | Uniform Allowance              | 178              | 103              | 124              | -                | 150              | 135              | 150              | 200              |
| 504-535-62100                  | Accrued Comp                   | (2,725)          | 4,399            | (1,499)          | -                | -                | -                | -                | -                |
| 504-535-62200                  | Retirement CalPERS UL          | -                | -                | -                | 343              | 776              | 527              | 979              | 1,333            |
| 504-535-62210                  | Unemployment Insurance         | 165              | -                | -                | -                | 430              | -                | 465              | 491              |
|                                | <b>Personnel Cost:</b>         | 70,322           | 70,776           | 69,938           | 102,934          | 76,981           | 79,945           | 82,923           | 99,751           |
| 504-535-70010                  | Office Supplies                | 44               | 17               | 11               | 32               | 15               | 11               | 20               | 50               |
| 504-535-70030                  | Postage & Freight Out          | 1,158            | -                | 45               | 1                | 5                | 0                | 5                | -                |
| 504-535-70040                  | Printing & Binding             | 452              | 1                | 22               | -                | 5                | -                | 5                | -                |
| 504-535-70060                  | Small Tools & Equipment        | -                | -                | -                | -                | -                | -                | -                | -                |
| 504-535-70100                  | Uniforms                       | 103              | 133              | 492              | 670              | 650              | 751              | 650              | 800              |
| 504-535-70160                  | Gasoline & Diesel              | 7,376            | 8,177            | 9,283            | 9,240            | 10,000           | 10,074           | 10,000           | 11,000           |
| 504-535-72030                  | Telephone                      | 15               | -                | 26               | 96               | 100              | 95               | 100              | 75               |
| 504-535-80021                  | Landfill Disposal Fee          | -                | -                | -                | -                | -                | -                | -                | -                |
| 504-535-84010                  | Office Equip, Repairs & Maint  | 61               | 50               | 39               | 48               | 40               | 44               | 40               | 50               |
| 504-535-84020                  | Major Equip Repairs & Maint.   | -                | -                | -                | -                | 500              | -                | -                | -                |
| 504-535-84060                  | Vehicle Parts, Repairs & Maint | 9,103            | 10,951           | 16,751           | 13,302           | 10,000           | 17,915           | 15,000           | 20,000           |
| 504-535-86010                  | Training, Travel, & Conference | 25               | -                | -                | 1                | -                | 11               | -                | -                |
| 504-535-86030                  | Subs., Dues, & Publications    | -                | -                | -                | 1                | -                | 113              | -                | 100              |
| 504-535-88040                  | Computer Program & Consulting  | 1,562            | -                | 588              | 732              | 750              | 406              | 100              | 100              |
| 504-535-88060                  | Medical - General              | 199              | -                | -                | -                | 80               | -                | 80               | 50               |
| 504-535-88100                  | Professional Services          | 1,027            | 33               | 671              | 2,317            | 600              | 735              | 300              | 500              |
| 504-535-89010                  | Personnel Advertising          | -                | -                | -                | 1                | 20               | -                | 20               | 50               |
| 504-535-89020                  | Interview Expenses             | -                | -                | -                | -                | 5                | -                | 5                | 50               |
| 504-535-89040                  | Physical w/Drug & Alcohol Test | -                | -                | -                | -                | 80               | -                | 80               | 50               |
| 504-535-89070                  | Fingerprinting                 | -                | -                | -                | 1                | 15               | -                | 15               | 50               |
| 504-535-90010                  | Liability & Property Insurance | 2,037            | 2,418            | 2,490            | 1,653            | 2,655            | 2,548            | 2,920            | 3,500            |
| 504-535-92080                  | Miscellaneous Expense          | -                | -                | -                | -                | -                | -                | -                | -                |
| 504-535-92090                  | Taxes, Licenses, & Fees        | -                | -                | 608              | -                | -                | 26               | -                | -                |
| 504-535-94010                  | Depreciation Expense           | 28,653           | 53,701           | 53,539           | 53,539           | -                | -                | -                | -                |
| 504-535-94020                  | Bad Debt Expense               | 234              | -                | -                | -                | -                | -                | -                | -                |
| 504-535-94030                  | Cash Short/Over                | 3                | -                | -                | -                | -                | -                | -                | -                |
| 504-535-94040                  | Cost Allocation Utility Bill   | -                | -                | -                | -                | -                | -                | -                | -                |
| 504-535-94200                  | Service Center Parts Expense   | -                | -                | -                | -                | -                | -                | -                | -                |
| 504-535-94050                  | General Fund Cost Allocation   | 16,596           | 2,544            | 3,521            | 2,671            | -                | -                | -                | -                |
| 504-535-98030                  | Office Furniture & Equipment   | 96               | -                | -                | -                | -                | -                | -                | -                |
|                                | <b>O &amp; M Cost:</b>         | 68,744           | 78,025           | 88,086           | 84,306           | 25,520           | 32,730           | 29,340           | 36,425           |
|                                | STREET SWEEPING TOTAL:         | 139,066          | 148,801          | 158,024          | 187,240          | 102,501          | 112,676          | 112,263          | 136,176          |
|                                | <b>TOTAL EXPENSE:</b>          | <b>1,705,729</b> | <b>1,784,154</b> | <b>1,828,412</b> | <b>1,940,798</b> | <b>1,734,149</b> | <b>2,081,893</b> | <b>1,845,649</b> | <b>1,886,030</b> |



City of Coalinga  
Utility Billing Enterprise Fund 651  
Revenue and Expense  
***FY 2021-2022 Proposed Budget***

|                               | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual<br>(Unaudited) | 2021<br>Adopted | 2022<br>Proposed |
|-------------------------------|----------------|----------------|----------------|----------------|-----------------|-------------------------------|-----------------|------------------|
| <b>Beginning Fund Balance</b> | 77,562         | -              | -              | (308)          | (308)           | (308)                         | 2,893           | 2,893            |
| <b>Revenue:</b>               | -              | -              | -              | -              | 168,000         | 3,201                         | -               | -                |
| <b>Expense:</b>               | -              | -              | 308            | -              | -               | 1                             | -               | -                |
| Variance: Revenue vs Expense  | -              | -              | (308)          | -              | 168,000         | 3,201                         | -               | -                |
| Consolidation of Fund 651     | (77,562)       | -              | -              |                |                 |                               |                 |                  |
| <b>Ending Fund Balance</b>    | -              | -              | (308)          | (308)          | 167,692         | 2,893                         | 2,893           | 2,893            |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**  
**Utility Billing Enterprise Fund**  
**Detail - Revenue and Expense**

| Account                                           | Description                    | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|---------------------------------------------------|--------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| (Unaudited)                                       |                                |                |                |                |                |                 |                |                 |                  |
| <b>FUND 651 - UTILITY BILLING ENTERPRISE FUND</b> |                                |                |                |                |                |                 |                |                 |                  |
| 651-400-44010                                     | Interest Earned                |                |                |                |                |                 | 311            |                 |                  |
| 651-400-46301                                     | Enterprise Funds Allocations   | -              | -              | -              | -              | -               |                |                 | -                |
| 651-400-46980                                     | U.B. Late Fees                 | -              | -              | -              | -              | 150,000         | (241)          |                 | -                |
| 651-400-46990                                     | UB Service Charges (i.e. NSF)  | -              | -              | -              | -              | 3,000           | -              |                 | -                |
| 651-400-48100                                     | Collections Kings Credit       | -              | -              | -              | -              | 15,000          | 3,131          |                 | -                |
|                                                   | <b>TOTAL REVENUE:</b>          | -              | -              | -              | -              | <b>168,000</b>  | <b>3,201</b>   | -               | -                |
| 651-500-60010                                     | Salaries Regular               | -              | -              | -              |                |                 |                |                 |                  |
| 651-500-60020                                     | Salaries Part Time             | -              | -              | -              |                |                 |                |                 |                  |
| 651-500-60030                                     | Salaries Overtime              | -              | -              | -              |                |                 |                |                 |                  |
| 651-500-60050                                     | Salaries Cash Outs             | -              | -              | -              |                |                 |                |                 |                  |
| 651-500-62000                                     | Retirement CALPERS             | -              | -              | -              |                |                 |                |                 |                  |
| 651-500-62010                                     | Retirement 401A                | -              | -              | -              |                |                 |                |                 |                  |
| 651-500-62020                                     | Medical/Life Insurance         | -              | -              | -              |                |                 |                |                 |                  |
| 651-500-62030                                     | Social Security FICA           | -              | -              | 13             |                |                 |                |                 |                  |
| 651-500-62040                                     | Medicare Insurance             | -              | -              | -              |                |                 |                |                 |                  |
| 651-500-62050                                     | Disability Income Insurance    | -              | -              | -              |                |                 |                |                 |                  |
| 651-500-62060                                     | Deferred Comp - 457 Retirement | -              | -              | -              |                |                 |                |                 |                  |
| 651-500-62070                                     | Workers Comp. Insurance        | -              | -              | -              |                |                 |                |                 |                  |
| 651-500-62080                                     | Uniform Allowance              | -              | -              | -              |                |                 |                |                 |                  |
| 651-500-6210                                      | Accrued Comp                   | -              | -              | -              |                |                 |                |                 |                  |
| 651-500-62200                                     | Retirement CalPERS UL          | -              | -              | -              |                |                 |                |                 |                  |
| 651-500-62210                                     | Unemployment Insurance         | -              | -              | -              |                |                 |                |                 |                  |
|                                                   | <b>Personnel Cost:</b>         | -              | -              | 13             | -              | -               | -              | -               | -                |
|                                                   |                                |                |                |                |                |                 |                |                 |                  |
| 651-500-70010                                     | Office Supplies                | -              | -              |                |                |                 |                |                 |                  |
| 651-500-70030                                     | Postage & Freight Out          | -              | -              |                |                |                 |                |                 |                  |
| 651-500-70040                                     | Printing & Binding             | -              | -              |                |                |                 |                |                 |                  |
| 651-500-70160                                     | Gasoline & Diesel              | -              | -              | 343            |                |                 |                |                 |                  |
| 651-500-72030                                     | Telephone                      | -              | -              |                |                |                 |                |                 |                  |
| 651-500-84010                                     | Office Equip Repairs & Maint   | -              | -              |                |                |                 |                |                 |                  |
| 651-500-86010                                     | Training, Travel, & Conference | -              | -              |                |                |                 | 1              |                 |                  |
| 651-500-86030                                     | Subs, Dues & Publications      | -              | -              |                |                |                 |                |                 |                  |
| 651-500-88040                                     | Computer Programming/Consult.  | -              | -              |                |                |                 |                |                 |                  |
| 651-500-88060                                     | Medical - General              | -              | -              |                |                |                 |                |                 |                  |
| 651-500-88103                                     | Other Professional Services    | -              | -              |                |                |                 |                |                 |                  |
| 651-500-89010                                     | Personnel Advertising          | -              | -              |                |                |                 |                |                 |                  |
| 651-500-89020                                     | Interview Expense              | -              | -              |                |                |                 |                |                 |                  |
| 651-500-89040                                     | Physical w/Drug & Alcohol Test | -              | -              |                |                |                 |                |                 |                  |
| 651-500-89070                                     | Fingerprinting                 | -              | -              |                |                |                 |                |                 |                  |
| 651-500-90010                                     | Liability & Property Insurance | -              | -              |                |                |                 |                |                 |                  |
| 651-500-94030                                     | Cash Short/Over                | -              | -              | (48)           | -              |                 |                |                 |                  |
| 651-500-98030                                     | Office Furniture & Equipment   | -              | -              |                |                |                 |                |                 |                  |
| 651-500-98040                                     | Major Machinery & Equipment    | -              | -              |                |                |                 |                |                 |                  |
| 651-500-94020                                     | Bad Debt Expense               | -              | -              |                |                |                 |                |                 |                  |
|                                                   | <b>O &amp; M Cost:</b>         | -              | -              | 295            | -              | -               | 1              | -               | -                |
|                                                   | <b>TOTAL EXPENSE:</b>          | -              | -              | 308            | -              | -               | 1              | -               | -                |

City of Coalinga  
Transit Fund 506  
Revenue and Expense  
***FY 2021-2022 Proposed Budget***

|                               | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual<br>(Unaudited) | 2021<br>Adopted | 2022<br>Proposed |
|-------------------------------|----------------|----------------|----------------|----------------|-----------------|-------------------------------|-----------------|------------------|
| <b>Beginning Fund Balance</b> | 7,216          | 11,379         | 7,994          | 12,838         | 12,819          | 12,819                        | 12,322          | 12,322           |
| <b>Revenue:</b>               | 263,494        | 307,393        | 277,673        | 296,037        | 322,478         | 278,478                       | 325,338         | -                |
| <b>Expense:</b>               | 259,331        | 310,778        | 272,829        | 296,056        | 322,478         | 278,976                       | 325,338         | -                |
| Variance: Revenue vs Expense  | 4,163          | (3,385)        | 4,844          | (19)           | -               | (497)                         | -               | -                |
| <b>Ending Fund Balance</b>    | 11,379         | 7,994          | 12,838         | 12,819         | 12,819          | 12,322                        | 12,322          | 12,322           |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**  
**Transit Fund**  
**Detail - Revenue and Expense**

| Account                   | Description                     | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual | 2021<br>Adopted | 2022<br>Proposed |
|---------------------------|---------------------------------|----------------|----------------|----------------|----------------|-----------------|----------------|-----------------|------------------|
| (Unaudited)               |                                 |                |                |                |                |                 |                |                 |                  |
| <b>FUND 506 - TRANSIT</b> |                                 |                |                |                |                |                 |                |                 |                  |
| 506-400-56021             | Fares Fresno Route              | 22,482         | 20,721         | 20,737         | 17,190         | 30,000          | 12,388         | 15,000          |                  |
| 506-400-56022             | Fares Dial A Ride Route         | 1,259          | 1,255          | 578            | 597            | 1,500           | 582            | 500             |                  |
| 506-400-56050             | City Trans. Dev. Act Funds      | 239,753        | 285,417        | 256,358        | 278,250        | 290,978         | 265,508        | 309,838         |                  |
|                           | <b>TOTAL REVENUE:</b>           | <b>263,494</b> | <b>307,393</b> | <b>277,673</b> | <b>296,037</b> | <b>322,478</b>  | <b>278,478</b> | <b>325,338</b>  | <b>-</b>         |
| <b>EXPENSE</b>            |                                 |                |                |                |                |                 |                |                 |                  |
| 506-540-60010             | Salaries Regular                | 151,590        | 152,345        | 147,243        | 164,098        | 169,366         | 153,206        | 167,867         |                  |
| 506-540-60020             | Salaries Part Time              | 9,856          | 7,814          | 7,460          | 1,656          | 10,000          | -              | 10,000          |                  |
| 506-540-60030             | Salaries Overtime               | 18,675         | 18,286         | 20,414         | 18,454         | 21,500          | 28,561         | 21,500          |                  |
| 506-540-60050             | Salaries Cash Outs              | 1,403          | 1,387          | 2,159          | 821            | 1,900           | -              | 1,900           |                  |
| 506-540-62000             | Retirement CALPERS              | 11,754         | 13,298         | 12,303         | 12,899         | 15,084          | 13,272         | 16,272          |                  |
| 506-540-62020             | Medical/Life Insurance          | 35,617         | 35,434         | 38,584         | 36,629         | 40,282          | 34,652         | 41,177          |                  |
| 506-540-62030             | Social Security FICA            | 10,461         | 10,426         | 10,655         | 11,131         | 10,978          | 10,911         | 10,873          |                  |
| 506-540-62040             | Medicare Insurance              | 2,455          | 2,454          | 2,513          | 2,624          | 2,567           | 2,576          | 2,543           |                  |
| 506-540-62050             | Disability Income Insurance     | 323            | 251            | 747            | 288            | 220             | 164            | 220             |                  |
| 506-540-62060             | Deferred Comp - 457 Retirement  | 1,953          | 2,115          | 3,404          | 3,910          | 3,387           | 2,141          | 3,357           |                  |
| 506-540-62070             | Workers Comp. Insurance         | 6,231          | 10,573         | 7,954          | 9,333          | 21,524          | 8,296          | 21,344          |                  |
| 506-540-62200             | Retirement CalPERS UL           | -              | -              | -              | 869            | 2,041           | 1,663          | 2,271           |                  |
| 506-540-62210             | Unemployment Insurance          | 1,440          | 1,080          | 450            | 7,650          | 1,694           | 4,040          | 1,679           |                  |
|                           | <b>Personnel Cost:</b>          | <b>251,758</b> | <b>255,463</b> | <b>253,886</b> | <b>270,360</b> | <b>300,543</b>  | <b>259,481</b> | <b>301,003</b>  | <b>-</b>         |
| 506-540-70010             | Office Supplies                 | 106            | 226            | 159            | 230            | 300             | 217            | 300             |                  |
| 506-540-70030             | Postage & Freight Out           | -              | -              | 45             | 2              | 50              | 1              | 50              |                  |
| 506-540-70040             | Printing & Binding              | 1              | 68             | 22             | -              | 100             | -              | 100             |                  |
| 506-540-70100             | Uniforms                        | -              | 248            | 750            | 909            | 870             | 954            | 870             |                  |
| 506-540-70160             | Gasoline & Diesel               | 5,050          | 6,226          | 2,316          | 6,726          | 5,500           | 5,854          | 6,000           |                  |
| 506-540-70440             | Miscellaneous Supplies          | 67             | 150            | 56             | 65             | 150             | -              | 200             |                  |
| 506-540-72030             | Telephone                       | 1,611          | 2,019          | 2,286          | 3,315          | 2,200           | 3,651          | 3,200           |                  |
| 506-540-84010             | Office Equip Repairs & Maint    | 87             | 309            | 494            | 512            | 450             | 459            | 500             |                  |
| 506-540-84060             | Vehicle Parts, Repairs, & Maint | -              | -              | 78             | 199            | 250             | -              | 250             |                  |
| 506-540-86010             | Training, Travel, & Conference  | 651            | 669            | 730            | 569            | 800             | 593            | 800             |                  |
| 506-540-86030             | Subs., Dues, & Publications     | -              | 37             | 97             | 46             | 100             | 242            | 200             |                  |
| 506-540-88030             | Accounting/Auditing             | -              | -              | 183            | 1,721          | 1,200           | 1,355          | 1,200           |                  |
| 506-540-88040             | Computer Program & Consulting   | -              | -              | 3,694          | 4,578          | 3,800           | 4,794          | 4,500           |                  |
| 506-540-88060             | Medical - General               | -              | -              | -              | 10             | 270             | -              | 270             |                  |
| 506-540-88100             | Professional Services           | -              | 45,323         | 7,425          | 6,742          | 5,500           | 1,126          | 5,500           |                  |
| 506-540-89010             | Personnel Advertising           | -              | 40             | -              | 3              | 70              | -              | 70              |                  |
| 506-540-89020             | Interview Expenses              | -              | -              | -              | -              | 5               | -              | 5               |                  |
| 506-540-89040             | Physical w/Drug & Alcohol Test  | -              | -              | -              | 64             | 270             | 158            | 270             |                  |
| 506-540-89070             | Fingerprinting                  | -              | -              | -              | 3              | 50              | 3              | 50              |                  |
| 506-540-92090             | Taxes, Licenses, & Fee          | -              | -              | 608            | -              | -               | 87             | -               |                  |
|                           | <b>O &amp; M Cost:</b>          | <b>7,573</b>   | <b>55,315</b>  | <b>18,943</b>  | <b>25,696</b>  | <b>21,935</b>   | <b>19,495</b>  | <b>24,335</b>   | <b>-</b>         |
|                           | <b>TOTAL EXPENSE:</b>           | <b>259,331</b> | <b>310,778</b> | <b>272,829</b> | <b>296,056</b> | <b>322,478</b>  | <b>278,976</b> | <b>325,338</b>  | <b>-</b>         |

City of Coalinga  
Low & Moderate Income Housing Asset Fund 815  
and  
Redevelopment Obligation Retirement Fund 820  
Successor Agency to Coalinga Redevelopment Agency  
Revenue and Expense

***FY 2021-2022 Proposed Budget***

|                                                 | 2016<br>Actual | 2017<br>Actual | 2018<br>Actual | 2019<br>Actual | 2020<br>Adopted | 2020<br>Actual<br>(Unaudited) | 2021<br>Adopted | 2022<br>Proposed |
|-------------------------------------------------|----------------|----------------|----------------|----------------|-----------------|-------------------------------|-----------------|------------------|
| <b>Fund 815-Low/Moderate Housing Asset Fund</b> |                |                |                |                |                 |                               |                 |                  |
| <b>Beginning Fund Balance</b>                   | 1,496,175      | 1,441,435      | 1,506,337      | 1,516,955      | 1,684,035       | 1,684,035                     | 1,786,621       | 1,786,621        |
| <b>Revenue:</b>                                 | 71,613         | 115,702        | 510,229        | 186,934        | -               | 127,774                       | -               | -                |
| <b>Expense:</b>                                 | 126,353        | 50,800         | 499,611        | 19,854         | -               | 25,188                        | -               | -                |
| <b>Ending Fund Balance</b>                      | 1,441,435      | 1,506,337      | 1,516,955      | 1,684,035      | 1,684,035       | 1,786,621                     | 1,786,621       | 1,786,621        |
| <b>Fund 820-RORF Successor Agency</b>           |                |                |                |                |                 |                               |                 |                  |
| <b>Beginning Fund Balance</b>                   | (6,219,624)    | (5,358,454)    | (5,390,940)    | (5,153,298)    | (4,214,019)     | (4,214,019)                   | (3,393,032)     | (3,392,778)      |
| <b>Revenue:</b>                                 | 1,786,765      | 3,336,036      | 3,261,835      | 1,744,885      | 1,471,000       | 1,648,455                     | 1,338,134       | 1,271,164        |
| <b>Expense:</b>                                 | 925,595        | 2,946,757      | 3,024,193      | 805,606        | 1,458,890       | 827,468                       | 1,337,880       | 162,454          |
| Variance: Revenue vs Expense                    | 861,170        | 389,279        | 237,642        | 939,279        | 12,110          | 820,987                       | 254             | 1,108,710        |
| Prior Period Adjustment                         | (596,889)      | (421,765)      |                |                |                 |                               |                 |                  |
| <b>Ending Fund Balance</b>                      | (5,358,454)    | (5,390,940)    | (5,153,298)    | (4,214,019)    | (4,201,909)     | (3,393,032)                   | (3,392,778)     | (2,284,068)      |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**  
**Low & Moderate Income Housing Asset Fund 815 and**  
**Redevelopment Obligation Retirement Fund 820**  
**Detail - Revenue and Expense**

| Account                                                    | Description                       | 2016<br>Actual   | 2017<br>Actual   | 2018<br>Actual   | 2019<br>Actual   | 2020<br>Adopted  | 2020<br>Actual<br>(Unaudited) | 2021<br>Adopted  | 2022<br>Proposed |
|------------------------------------------------------------|-----------------------------------|------------------|------------------|------------------|------------------|------------------|-------------------------------|------------------|------------------|
| <b>FUND 815 - HOUSING SUCCESSOR AGENCY-RDA DISSOLUTION</b> |                                   |                  |                  |                  |                  |                  |                               |                  |                  |
| 815-400-44010                                              | Interest Earned                   | 29               | 814              | 6,513            | 8,807            |                  | 6,289                         | -                | -                |
| 815-400-44140                                              | 2009 B Housing Bond Proceeds      | -                | -                | -                |                  | -                |                               | -                | -                |
| 815-400-44150                                              | Housing-HOME Grant Revenue        | 1,666            | -                | -                |                  | -                |                               | -                | -                |
| 815-400-44160                                              | Housing-CDBG Grant Revenue        | 68,718           | -                | 424,612          |                  | -                |                               | -                | -                |
| 815-400-48061                                              | Housing Asset Fund Program Inc    | 1,200            | 114,888          | 79,104           | 178,127          | -                | 121,485                       | -                | -                |
|                                                            | <b>TOTAL REVENUE:</b>             | <b>71,613</b>    | <b>115,702</b>   | <b>510,229</b>   | <b>186,934</b>   | <b>-</b>         | <b>127,774</b>                | <b>-</b>         | <b>-</b>         |
| 815-609-88010                                              | City Attorney Fees                |                  |                  |                  |                  |                  | 279                           |                  |                  |
| 815-609-88100                                              | Professional Services             | 6,855            | 7,064            | 15,404           | 19,854           | -                | 24,910                        | -                | -                |
| 815-609-88115                                              | 2013 HOME Grant Expense           | 75,025           | 9,626            | 3,200            |                  | -                |                               | -                | -                |
| 815-609-88124                                              | 2013 CDBG Grant Expense           | 20,514           | 34,110           | 434,602          |                  | -                |                               | -                | -                |
| 815-609-88150                                              | Housing Asset Fund Expense        |                  |                  | 46,405           |                  |                  |                               |                  |                  |
| 815-609-92090                                              | Taxes, Licenses, & Fees           | 23,959           | -                | -                |                  | -                |                               | -                | -                |
|                                                            | <b>TOTAL EXPENSE:</b>             | <b>126,353</b>   | <b>50,800</b>    | <b>499,611</b>   | <b>19,854</b>    | <b>-</b>         | <b>25,188</b>                 | <b>-</b>         | <b>-</b>         |
| <b>FUND 820 - RDA SUCCESSOR AGENCY-DISSOLUTION</b>         |                                   |                  |                  |                  |                  |                  |                               |                  |                  |
| 820-400-40100                                              | RPTTF-Redev Property TaxTrust     | 1,705,957        | 1,677,330        | 1,675,670        | 1,628,683        | 1,469,000        | 1,292,839                     | 1,336,134        | 1,269,164        |
| 820-400-44010                                              | Interest Earned                   | 51,931           | 8,858            | 10,754           | 42,782           | 2,000            | 27,168                        | 2,000            | 2,000            |
| 820-400-44021                                              | RDA Property Sale-Interest Paymer | 4,549            | 12,439           | 9,985            | 9,673            | -                | 9,341                         |                  |                  |
| 820-400-44030                                              | Building Rentals                  | -                | -                | -                |                  | -                |                               |                  |                  |
| 820-400-44040                                              | Imaginarium Lease                 | 7,200            | 116              | -                | (116)            | -                |                               | -                |                  |
| 820-400-44141                                              | Transfer from Fund 150 CPFA       | -                | -                | -                |                  | -                |                               | -                |                  |
| 820-400-44150                                              | Transfer from Fund 802            | -                | -                | -                |                  | -                |                               | -                |                  |
| 820-400-44160                                              | Transfer from Fund 804            | -                | -                | -                |                  | -                |                               | -                |                  |
| 820-400-44170                                              | Extraordinary Gain                | -                | -                | -                |                  | -                |                               | -                |                  |
| 820-400-44171                                              | Amortization of Gain on Refunding |                  |                  |                  | 1,805            |                  |                               |                  |                  |
| 820-400-46990                                              | Other Service Charges             |                  | -                | -                |                  | -                |                               | -                |                  |
| 820-400-48010                                              | Sale of Real & Personal Property  | 17,128           | 1,637,293        | 1,565,426        | 62,059           | -                | 306,655                       | -                |                  |
| 80-400-48140                                               | Principal Kit Sang Laan           |                  |                  |                  |                  |                  | 12,452                        |                  |                  |
|                                                            | <b>TOTAL REVENUE:</b>             | <b>1,786,765</b> | <b>3,336,036</b> | <b>3,261,835</b> | <b>1,744,885</b> | <b>1,471,000</b> | <b>1,648,455</b>              | <b>1,338,134</b> | <b>1,271,164</b> |
| <b>ENFORCEABLE OBLIGATIONS</b>                             |                                   |                  |                  |                  |                  |                  |                               |                  |                  |
| 820-610-60010                                              | Salaries Regular                  | 82,702           | 93,613           | 111,254          | 117,159          | 116,737          | 121,331                       | 48,754           | 56,574           |
| 820-610-60020                                              | Salaries Part Time                | 4,797            | 65               | -                |                  | -                |                               | -                | -                |
| 820-610-60030                                              | Salaries Overtime                 | 24               | 25               | 108              | 19               | 200              | 9                             | 400              | 200              |
| 820-610-60050                                              | Salaries Cash Outs                | 878              | 869              | 1,839            | 1,100            | -                |                               | -                | 1,088            |
| 820-610-62000                                              | Retirement CALPERS                | 6,556            | 8,511            | 9,226            | 9,384            | 10,973           | 11,399                        | 5,851            | 5,665            |
| 820-610-62020                                              | Medical/Life Insurance            | 16,146           | 22,569           | 28,220           | 25,321           | 26,783           | 25,785                        | 10,161           | 14,170           |
| 820-610-62030                                              | Social Security FICA              | 2,278            | 5,173            | 6,501            | 6,683            | 7,238            | 7,032                         | 3,023            | 3,536            |
| 820-610-62040                                              | Medicare Insurance                | 569              | 1,279            | 1,589            | 1,633            | 1,693            | 1,724                         | 707              | 820              |
| 820-610-62050                                              | Disability Income Insurance       | 303              | 347              | 1,065            | 435              | 406              | 387                           | 406              | 707              |
| 820-610-62060                                              | Deferred Comp - 457 Retirement    | 2,866            | 3,470            | 4,328            | 4,661            | 4,086            | 5,004                         | 1,706            | 1,902            |
| 820-610-62070                                              | Workers Comp. Insurance           | 3,380            | 4,306            | 4,133            | 2,429            | 14,008           | 7,239                         | 5,851            | 6,789            |
| 820-610-62080                                              | Uniform Allowance                 | -                | -                | -                |                  | -                |                               | -                | -                |
| 820-610-62200                                              | Retirement CalPERS UL             | -                | -                | -                | 920              | 961              | 1,477                         | 1,463            | 567              |
| 820-610-62210                                              | Unemployment Insurance            | 341              | 1,890            | 1,584            | 95               | 1,167            | -                             | 488              | 566              |
|                                                            | <b>Personnel Cost:</b>            | <b>120,840</b>   | <b>142,117</b>   | <b>169,847</b>   | <b>169,838</b>   | <b>184,252</b>   | <b>181,387</b>                | <b>78,810</b>    | <b>92,584</b>    |
| 820-610-70010                                              | Office Supplies                   | 330              | 17               | 61               | 180              | 100              | 18                            | 100              | 100              |
| 820-610-70030                                              | Postage & Freight Out             | 2                | 57               | 45               | 1                | 100              | 0                             | 100              | 100              |
| 820-610-70040                                              | Printing & Binding                | -                | 1                | 22               | -                | 50               | -                             | 50               | 50               |
| 820-610-72010                                              | Water, Gas, Sanitation & Sewer    | 4,911            | -                | -                |                  |                  |                               |                  | -                |
| 820-610-72020                                              | Electric                          | 14,445           | -                | -                |                  |                  |                               |                  | -                |

**CITY OF COALINGA**  
**FY 2021-2022 Proposed Budget**  
**Low & Moderate Income Housing Asset Fund 815 and**  
**Redevelopment Obligation Retirement Fund 820**  
**Detail - Revenue and Expense**

| Account                               | Description                    | 2016<br>Actual | 2017<br>Actual   | 2018<br>Actual   | 2019<br>Actual | 2020<br>Adopted  | 2020<br>Actual | 2021<br>Adopted  | 2022<br>Proposed |
|---------------------------------------|--------------------------------|----------------|------------------|------------------|----------------|------------------|----------------|------------------|------------------|
| 820-610-72030                         | Telephone                      | -              | -                | 22               | 45             |                  | 40             |                  | -                |
| 820-610-84010                         | Office Equip Repairs & Maint   | 40             | 74               | 33               | 41             |                  | 36             |                  | -                |
| 820-610-84030                         | Buildings Repairs & Maint.     | 2,495          | -                | -                |                |                  |                |                  | -                |
| 820-610-84050                         | Grounds Repairs & Maint.       | -              | -                | -                |                |                  |                |                  | -                |
| 820-610-86010                         | Training, Travel, & Conference | 180            | 166              | 586              | 323            | 600              | 1,035          | 600              | 1,200            |
| 820-610-86030                         | Subs., Dues, & Publications    | -              | 37               | 97               | 45             | 100              | 216            | 100              | 100              |
| 820-610-88010                         | City Attorney Fees             |                |                  |                  | 4,702          |                  | 458            |                  | 2,000            |
| 820-610-88011                         | Legal Services                 | 7,042          | -                | 1,823            | 1,232          | 24,000           | -              | 2,000            | 20               |
| 820-610-88030                         | Accounting/Auditing            | 10,000         | 1,944            | 14,486           | 8,606          | 15,000           | 10,515         | 10,000           | 10,000           |
| 820-610-88040                         | Computer Program & Consulting  | -              | -                | 2,637            | 3,685          | 1,700            | 3,430          | 2,500            | 3,000            |
| 820-610-88060                         | Medical - General              | -              | -                | -                | -              | 125              | -              | 125              | 125              |
| 820-610-88100                         | Professional Services          | 2,500          | 54,185           | 17,021           | 19,653         | 15,000           | 21,731         | 20,000           | 25,000           |
| 820-610-89010                         | Personnel Advertising          | -              | -                | -                | 1              | 30               | -              | 30               | 30               |
| 820-610-89020                         | Interview Expenses             | -              | -                | -                | -              | 5                | -              | 5                | 5                |
| 820-610-89040                         | Physical w/Drug & Alcohol Test | -              | -                | -                | -              | 120              | 39             | 120              | 120              |
| 820-610-89070                         | Fingerprinting                 | -              | -                | -                | 43             | 20               | 6              | 20               | 20               |
| 820-610-90010                         | Liability & Property Insurance | 3,684          | 4,944            | 6,407            | 4,104          | 6,500            | 7,708          | 6,500            | 6,000            |
| 820-610-92080                         | Miscellaneous Expense          | 1,204          | 23,464           | (1,611)          | -              | 2,000            | 525            | 1,000            | 2,000            |
| 820-610-92090                         | Taxes, Licenses, & Fees        | -              | -                | 608              |                |                  | 40             |                  | -                |
| 820-610-92150                         | TaxDistrib to Special District | -              | -                | -                |                | -                |                |                  | -                |
| 820-610-92220                         | Distribution to Fresno County  | -              | 2,028,793        | 1,899,926        | 188,059        | -                | 306,655        |                  | -                |
| 820-610-94051                         | Admn Allowance to General Fund | 56,873         | 26,901           | 38,159           | 37,500         | -                |                |                  | -                |
| 820-610-96022                         | 1993 Refunding Bonds Principal | -              | -                | -                | -              | 355,000          |                | 380,000          |                  |
| 820-610-96035                         | 1993 Refunding Bonds Interest  | 146,247        | 127,532          | 107,656          | 86,456         | 63,766           |                | 39,419           |                  |
| 820-610-92100                         | DOF OFA DDR Distribution       | -              | -                |                  |                | -                |                |                  |                  |
| 820-610-96038                         | 1993 Police Station Principal  | -              | -                | -                | -              | 90,000           |                | 100,000          |                  |
| 820-610-96042                         | 1993 Police Station Interest   | 37,762         | 32,959           | 27,825           | 22,359         | 1,656            | 16,563         | 10,269           |                  |
| 820-610-96043                         | 1994 Police Station Principal  | -              | -                | -                |                | -                |                |                  |                  |
| 820-610-96044                         | 1994 Police Station Interest   | -              | -                | -                |                | -                |                |                  |                  |
| 820-610-96046                         | 1994 Jail Project Principal    | -              | -                | -                |                | -                |                |                  |                  |
| 820-610-96049                         | 1994 Jail Project Interest     | -              | -                | -                |                | -                |                |                  |                  |
| 820-610-96052                         | 1991B Police Station Principal | -              | -                | -                |                | -                |                |                  |                  |
| 820-610-96054                         | 1991B Police Station Interest  | -              | -                | -                |                | -                |                |                  |                  |
| 820-610-96055                         | 2009 Tax Allocation Principal  | -              | -                | -                |                | -                |                |                  |                  |
| 820-610-96056                         | 2009 Tax Allocation Interest   | 251,222        | 215,389          | 247,137          |                | -                |                |                  |                  |
| 820-610-96060                         | 2018 TARF Principal            |                |                  |                  |                | 549,000          |                | 552,000          |                  |
| 820-610-96061                         | 2018 TARF Interest             |                |                  | 22,388           | 129,645        | 135,766          | 131,219        | 120,132          |                  |
| 820-610-96190                         | 2000 Tax Allocation Principal  | -              | -                | -                |                | -                |                |                  |                  |
| 820-610-96200                         | 2000 Tax Allocation Interest   | 156,733        | 169,629          | 149,556          |                | -                |                |                  |                  |
| 820-610-96250                         | Interest Accrued               | -              | -                |                  |                | -                |                |                  |                  |
| 820-610-96260                         | Transfer to Fund 815-Housing   | -              |                  |                  |                | -                |                |                  |                  |
| 820-610-96500                         | Fiscal Agent Fees              | 9,920          | 13,070           | 13,570           | 9,750          | 14,000           | 7,317          | 14,000           | 10,000           |
| 820-610-96510                         | Cost of Debt Issuance          |                |                  | 193,700          |                |                  |                |                  |                  |
| 820-610-96511                         | Arbitrage Rebate Fees          |                |                  |                  |                |                  | 5,250          |                  |                  |
| 820-610-96512                         | Continuing Disclosure Fees     |                |                  |                  |                |                  | 6,345          |                  | 10,000           |
| 820-820-96210                         | Tax Allocation-Accr Interest   | 99,165         | 105,478          | 112,192          | 119,337        | -                | 126,935        | -                |                  |
| <b>O &amp; M Cost:</b>                |                                | <b>804,755</b> | <b>2,804,640</b> | <b>2,854,346</b> | <b>635,768</b> | <b>1,274,638</b> | <b>646,081</b> | <b>1,259,070</b> | <b>69,870</b>    |
| <b>TOTAL ENFORCEABLE OBLIGATIONS:</b> |                                | <b>925,595</b> | <b>2,946,757</b> | <b>3,024,193</b> | <b>805,606</b> | <b>1,458,890</b> | <b>827,468</b> | <b>1,337,880</b> | <b>162,454</b>   |

City of Coalinga  
EDA Community Building Rentals Fund 851  
Revenue and Expense

*CLOSE FUND FY 2015/2016 TO GENERAL FUND*

|                               | 2011<br>Actual | 2012<br>Actual | 2013<br>Actual | 2014<br>Actual | 2015<br>Actual | 2016<br>Actual |
|-------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| <b>Beginning Fund Balance</b> | <b>47,366</b>  | <b>68,229</b>  | <b>86,734</b>  | <b>108,136</b> | <b>133,736</b> | <b>61,700</b>  |
| <b>Revenue:</b>               | 47,415         | 37,625         | 60,329         | 62,523         | 43,558         | 10,958         |
| <b>Expense:</b>               | 26,553         | 19,120         | 38,927         | 36,923         | 115,594        | 26,191         |
| Variance: Revenue vs Expense  | 20,862         | 18,505         | 21,402         | 25,600         | (72,036)       | (15,233)       |
| <b>Ending Fund Balance</b>    | <b>68,228</b>  | <b>86,734</b>  | <b>108,136</b> | <b>133,736</b> | <b>61,700</b>  | <b>46,467</b>  |



**CITY OF COALINGA**  
**FY 2015-2016 Adopted Budget**  
**EDA Community Building Rentals Fund 851**  
**Detail - Revenue and Expense**

| Account                                          | Description                       | 2011<br>Actual | 2012<br>Actual | 2013<br>Actual | 2014<br>Actual | 2015<br>Actual | 2016<br>Actual |
|--------------------------------------------------|-----------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|
| <b>FUND 851 - EDA COMMUNITY BUILDING RENTALS</b> |                                   |                |                |                |                |                |                |
| 851-400-44010                                    | Interest Earned                   | 228            | 298            | 363            | 270            | 89             | 40             |
| 851-400-44030                                    | Building Rentals                  | 47,112         | 37,152         | 59,691         | 61,603         | 42,794         | 10,717         |
| 851-400-44041                                    | Rental Late Fees                  | 75             | 175            | 275            | 650            | 675            | 201            |
|                                                  | <b>TOTAL REVENUE:</b>             | <b>47,415</b>  | <b>37,625</b>  | <b>60,329</b>  | <b>62,523</b>  | <b>43,558</b>  | <b>10,958</b>  |
| <b>EXPENSE</b>                                   |                                   |                |                |                |                |                |                |
| 851-432-60010                                    | Salaries Regular                  | 9,723          | 4,275          | 4,160          | 4,450          | 4,646          | 5,678          |
| 851-432-60020                                    | Salaries Part Time                | -              | -              | -              | -              | 5              | 2              |
| 851-432-60030                                    | Salaries Overtime                 | 46             | 26             | 19             | -              | 2              | 3              |
| 851-432-60050                                    | Salaries Cash Outs                | -              | -              | -              | -              | 3              | 92             |
| 851-432-62000                                    | Retirement CALPERS                | -              | -              | 146            | 350            | 373            | 386            |
| 851-432-62010                                    | Retirement 401A                   | 1,565          | 602            | 280            | -              | -              | -              |
| 851-432-62020                                    | Medical/Life Insurance            | 1,908          | 703            | 855            | 926            | 951            | 895            |
| 851-432-62030                                    | Social Security FICA              | 577            | 265            | 257            | 277            | 292            | 305            |
| 851-432-62040                                    | Medicare Insurance                | 135            | 62             | 60             | 65             | 68             | 71             |
| 851-432-62050                                    | Disability Income Insurance       | -              | -              | 1              | 1              | 2              | 2              |
| 851-432-62060                                    | Deferred Comp - 457 Retirement    | 160            | 13             | 1              | 56             | 86             | 92             |
| 851-432-62070                                    | Workers Comp. Insurance           | 683            | 278            | 147            | 365            | 93             | 152            |
| 851-432-62080                                    | Uniform Allowance                 | 16             | 16             | -              | -              | -              | -              |
| 851-432-62200                                    | Retirement CalPERS UL             | -              | -              | -              | -              | -              | -              |
| 851-432-9002                                     | Unemployment Insurance            | -              | -              | -              | -              | -              | -              |
|                                                  | <b>Personnel Cost:</b>            | <b>14,813</b>  | <b>6,239</b>   | <b>5,926</b>   | <b>6,490</b>   | <b>6,521</b>   | <b>7,678</b>   |
| 851-432-7001                                     | Office Supplies                   | -              | -              | 867            | 4              | 22             | 112            |
| 851-432-7003                                     | Postage & Freight Out             | -              | -              | -              | 173            | 28             | 23             |
| 851-432-7004                                     | Printing & Binding                | -              | -              | -              | -              | -              | -              |
| 851-432-7044                                     | Miscellaneous Supplies            | 46             | 12             | 10             | 20             | -              | -              |
| 851-432-7201                                     | Water, Gas, Sanitation & Sewer    | 1,130          | 1,433          | 1,142          | 1,186          | 1,170          | 183            |
| 851-432-7202                                     | Electric                          | 3,716          | 4,308          | 2,287          | 1,903          | 3,323          | 3,587          |
| 851-432-8401                                     | Office Equip Repairs & Maint      | -              | -              | -              | -              | -              | 2              |
| 851-432-8403                                     | Buildings Repairs & Maint.        | 6,190          | 6,733          | 3,799          | 13,882         | 533            | 302            |
| 851-432-8405                                     | Grounds Repairs & Maint.          | 75             | 140            | -              | -              | -              | -              |
| 851-432-8601                                     | Training, Travel & Conference     | -              | -              | -              | -              | -              | 1              |
| 851-432-8603                                     | Subs, Dues & Publications         | -              | -              | -              | -              | -              | 1              |
| 851-432-8804                                     | Computer Program & Consulting     | -              | -              | -              | -              | -              | -              |
| 851-432-8806                                     | Medical - General                 | -              | -              | -              | -              | -              | -              |
| 851-432-8809                                     | Professional Services             | -              | -              | 24,698         | 12,859         | 26,200         | 1,022          |
| 851-432-8810                                     | Other Professional Services       | -              | -              | -              | 100            | 3,104          | 2,145          |
| 851-432-8901                                     | Personnel Advertising             | -              | -              | -              | -              | -              | -              |
| 851-432-8902                                     | Interview Expense                 | -              | -              | -              | -              | -              | -              |
| 851-432-8904                                     | Physical w/Drug & Alcohol Test    | -              | -              | -              | -              | -              | -              |
| 851-432-8907                                     | Fingerprinting                    | -              | -              | -              | -              | -              | -              |
| 851-432-9001                                     | Liability & Property Insurance    | 583            | 255            | 198            | 305            | 105            | 164            |
| 851-432-9412                                     | Association Startup Bldg A-Durian | -              | -              | -              | -              | 39,308         | -              |
| 851-432-9413                                     | Association Startup Bldg B-Cedar  | -              | -              | -              | -              | 24,197         | -              |
| 851-432-9414                                     | HOA Dues-Durian                   | -              | -              | -              | -              | 4,744          | 6,208          |
| 851-432-9415                                     | HOA Dues-Cedar                    | -              | -              | -              | -              | 6,340          | 4,763          |
|                                                  | <b>O &amp; M Cost:</b>            | <b>11,740</b>  | <b>12,881</b>  | <b>33,001</b>  | <b>30,433</b>  | <b>109,073</b> | <b>18,513</b>  |
|                                                  | <b>TOTAL EXPENSE:</b>             | <b>26,553</b>  | <b>19,120</b>  | <b>38,927</b>  | <b>36,923</b>  | <b>115,594</b> | <b>26,191</b>  |

City of Coalinga  
EDA Revolving Loan Fund 852  
Revenue and Expense  
**CLOSE FUND FY 2015/2016 TO GENERAL FUND**

|                               | 2011<br>Actual | 2012<br>Actual | 2013<br>Actual | 2014<br>Actual | 2015<br>Actual | 2016<br>Actual                            |
|-------------------------------|----------------|----------------|----------------|----------------|----------------|-------------------------------------------|
| <b>Beginning Fund Balance</b> | <b>429,916</b> | <b>427,846</b> | <b>428,197</b> | <b>428,765</b> | <b>428,632</b> | <b>428,819</b>                            |
|                               |                |                |                |                |                | Transfer to Fresno<br>Hispanic Foundation |
| <b>Revenue (Interest):</b>    | 430.33         | 351            | 568            | (133)          | 187            | 229                                       |
| <b>Expense:</b>               | 2,500          | -              | -              | -              | -              | 370,836                                   |
| Variance: Revenue vs Expense  | (2,070)        | 351            | 568            | (133)          | 187            |                                           |
| <b>Ending Fund Balance</b>    | <b>427,846</b> | <b>428,197</b> | <b>428,765</b> | <b>428,632</b> | <b>428,819</b> | <b>58,212</b>                             |

**STAFF REPORT - CITY COUNCIL/SUCCESSOR AGENCY/PUBLIC FINANCE  
AUTHORITY**

**Subject:** Discussion, Direction and Potential Action Regarding the Installation of Benches in Various Locations in the City  
**Meeting Date:** May 20, 2021  
**From:** Marissa Trejo, City Manager  
**Prepared by:** Sean Brewer, Assistant City Manager

---

**I. RECOMMENDATION:**

This was a future agenda requested by Mayor Pro-Tem Singleton, staff is seeking direction from the Council as to how to proceed.

**II. BACKGROUND:**

**III. DISCUSSION:**

**IV. ALTERNATIVES:**

**V. FISCAL IMPACT:**

**ATTACHMENTS:**

File Name

Description

No Attachments Available

**STAFF REPORT - CITY COUNCIL/SUCCESSOR AGENCY/PUBLIC FINANCE  
AUTHORITY**

**Subject:** Council Consideration and Potential Action Related to Renewing the City's Contract with CannaRegs  
**Meeting Date:** May 20, 2021  
**From:** Marissa Trejo, City Manager  
**Prepared by:** Sean Brewer, Assistant City Manager

---

**I. RECOMMENDATION:**

Staff is seeking direction from the Council as to whether or not to renew the City's contract with CannaRegs.

**II. BACKGROUND:**

In June of 2018, the City of Coalinga entered into CannaRegs who is a web-based subscription service that provides access to all cannabis-related rules and regulations from state, county, municipal and federal sources, and aggregates these rules and regulations in an intuitive, easy-to-use database.

By organizing the laws into distinct categories (such as taxation, zoning, application & licensing, and packaging & labeling) and sorting them by license type (such as cultivation, dispensary and testing), the City will be able to find and use the information we need in a few easy clicks. CannaRegs continuously monitors jurisdictions for any revisions to the laws, so the City is always up-to-date on any changes within the regulated industry.

CannaRegs currently provides comprehensive cannabis laws for the states of California, Colorado, Florida and Nevada, to be followed by all other states that permit medical and/or recreational marijuana. This allows the City to see what other states are doing as it relates to cannabis activities.

**III. DISCUSSION:**

Since the City entered in to a contract with CannaRegs in 2018, the subscription costs have increased each year from initial contracted amount of \$8,500.00, however, this year, prior to renewal CannaRegs advised the City that they made some updates to their subscription plans and the price was increasing to \$12,000 per year and we have an option to commit to (3) years at \$11,400 per year. The cost is significantly less than that of a new subscriber's (\$54,000).

Staff is seeking direction from the Council to see if they would like to continue using the CannaRegs services and if so would recommend the 3 year contract to save the City \$1,800.00 over 3 years.

Staff uses the service occasionally when certain cannabis related issues arise such as tax reviewing, regulation review for particular uses, and various ordinance samples. Staff feels it is a good asset but there is a significant cost for the service considering the limited time staff utilizes its service.

#### **IV. ALTERNATIVES:**

#### **V. FISCAL IMPACT:**

The total cost for CannaRegs is \$11,400 for a one (1) year renewal contract or \$34,200 for the commitment of a (3) year contract. This cost would be a general fund expense that would be paid for out of the MMO professional services account (Account No. 101-404-8812) in the Community Development Departments budget that is partially recovered through the collection of Cannabis license fees and taxes.

#### **ATTACHMENTS:**

| File Name                                                                                                             | Description               |
|-----------------------------------------------------------------------------------------------------------------------|---------------------------|
|  City_of_Coalinga_Renewal_Packet.pdf | CannaRegs Renewal Package |



# Subscription Renewal Packet

## Growing Together

2020 was a big year for cannabis, and for CannaRegs. As part of the Fyllo Compliance Cloud, we added features such as saved search queries, saved entries, personalized email digests, and much more.

In 2021, feature and coverage enhancement will be top priorities. In the coming months, you're going to find things like:

- Improved user experience and interface to simplify platform navigation
- New jurisdictional coverage in markets like Michigan, New Jersey, Arizona and many more
- Application Timeline Tracking, Jurisdiction Overview Pages and Browse Files

## Subscription Updates

Based on your past usage and to ensure you retain all of your existing functionality or more, you will be a Pro subscriber. Here are the features that come with the plan:

| Feature                                                    | Monthly Cost                              |
|------------------------------------------------------------|-------------------------------------------|
| Users                                                      | 5*                                        |
| Saved Entries & Queries, Recently Viewed Entries & Queries | ✓                                         |
| Views                                                      | Card, Table, Calendar, Codified, Timeline |
| All Filters                                                | ✓                                         |
| Platform Alerts, Email Notifications                       | ✓                                         |
| QuickView License Grid                                     | ✓                                         |
| Hemp / CBD                                                 | ✓                                         |

\* Can be discussed if more are needed with your current plan

\*\* Can be limited to less than all states if requested

## Subscription Pricing

Here is your special Pro pricing, which is greatly reduced compared to new subscribers.

|              | Monthly Cost        |         | Annual Cost          |          |
|--------------|---------------------|---------|----------------------|----------|
| 2021 Pricing | <del>-\$1,500</del> | \$1,000 | <del>-\$18,000</del> | \$12,000 |

The Legacy Pricing provided is an exclusive discounted rate for existing users. You have the opportunity and lock in this rate for up to three years.

## Questions?

If you have any questions or concerns, please feel free to schedule a meeting with our Accounts team. We look forward to hearing from you.

[Click Here to Schedule a Renewal Review](#)

## Schedule Training

To ensure you and your team are getting the most out your subscription, sign up for a platform overview with the Client Success team.

[Click Here to Schedule Training](#)

## Contract

On the next page, you will see a copy of the renewal contract. Once you have reviewed, please refer to the DocuSign email to execute.

---

To learn more about how CannaRegs can help you streamline regulatory research, contact us at [sales@hellofyllo.com](mailto:sales@hellofyllo.com).



## Client Information

|                       |                                                                       |                 |                                                                |
|-----------------------|-----------------------------------------------------------------------|-----------------|----------------------------------------------------------------|
| Account Name          | City of Coalinga                                                      | Billing Contact | Sean Brewer                                                    |
| Billing Address       | 155 West Durian Avenue<br>Coalinga, California 93210<br>United States | Billing Email   | <a href="mailto:sbrewer@coalinga.com">sbrewer@coalinga.com</a> |
| Billing Contact Phone | 1-559-935-1533                                                        |                 |                                                                |

| Line Item            | Line Item Description | Monthly Price | User Licenses |
|----------------------|-----------------------|---------------|---------------|
| Legacy: Single State | California            | \$1,000       | 5             |

## Coverage

California

| Feature                                                    | Hemp / CBD Only | Basic       | Pro         |
|------------------------------------------------------------|-----------------|-------------|-------------|
| Saved Entries & Queries, Recently Viewed Entries & Queries | ✓               | ✓           | ✓           |
| Card view, Table View                                      | ✓               | ✓           | ✓           |
| All Filters                                                | ✓               | ✓           | ✓           |
| Platform Alerts, Email Notifications                       | ✓               | ✓           | ✓           |
| Browse Files                                               | ✓               | ✓           | ✓           |
| Calendar View, Codified View                               |                 |             | ✓           |
| QuickView License Grid                                     |                 |             | ✓           |
| Agenda / Timeline View                                     |                 |             | ✓           |
| List Price                                                 | \$1000/mo.      | \$1,500/mo. | \$4,200/mo. |

This Account Order Form ("Order Form") is entered into on the specified date above ("Effective Date") by Casters Holdings, Inc. dba "Fyllo" and "Client" pursuant to the Fyllo Terms of Service (the "Agreement") at <https://hellofyllo.com/terms/>, between Fyllo and Client, and all exhibits and addenda including our Privacy Policy incorporated herein by reference and available at <https://hellofyllo.com/privacy-policy/>. In the event of a conflict between any terms of the Agreement and this Order Form, the applicable terms of this Order Form shall govern.



## Term and Termination

This Subscription Form commences on the Effective Date and shall continue for a period of twelve (12) months (the "Initial Term"), and shall automatically renew for successive twelve (12) month periods ("Renewal Terms") (collectively, the "Term") unless terminated by either party upon thirty (30) days written notice prior to the end of the Initial Term or then-current Renewal Term.

## Payment Terms

### Payments made via ACH Transfer:

Alpine Bank  
Denver, CO  
Routing: 102103407  
Account: 8900045371

All invoices from Fyllo to Client shall be due and payable within 30 days of receipt. Client is responsible for the payment of all applicable taxes. Late payments will incur a late payment fee of 1.5% of the outstanding balance per month, or the maximum permitted by law.

Fyllo will charge Client on a monthly basis when due based on the pricing terms set forth herein. For Clients paying via credit card, Fyllo may charge Client's credit card on the Effective Date. Client authorizes Fyllo to charge Client's or bank account for all fees payable during the Term. Client further authorizes Fyllo to use a third party to process payments, and consents to the disclosure of Client's payment information to such third party.

### Payments made via credit card:

All invoices from Fyllo to Client shall be due and payable within 30 days of receipt. Client is responsible for the payment of all applicable taxes. Late payments will incur a late payment fee of 1.5% of the outstanding balance per month, or the maximum permitted by law.

Fyllo will charge Client on a monthly basis when due based on the pricing terms set forth herein. For Clients paying via credit card, Fyllo may charge Client's credit card on the Effective Date. Client authorizes Fyllo to charge Client's or bank account for all fees payable during the Term. Client further authorizes Fyllo to use a third party to process payments, and consents to the disclosure of Client's payment information to such third party.

## Payment Details

Payment Type      Check      Payment Schedule      Annual

### Billing Information - ACH

Bank Name:      Checking: \_\_\_\_      Savings: \_\_\_\_  
Name on Account:      Account Number:  
Bank City & State:      Routing Number:

### Billing Information - Credit Card

Cardholder Name:      Visa: \_\_\_\_      Mastercard: \_\_\_\_      American Express: \_\_\_\_  
Cardholder Address:  
Expiration Date:      CVV:      Card Number:

**NOTE: all credit card transactions are subject to a 3.5% processing fee**

## Billing Period

**Annual:** Client will be charged based on annual billing periods for all annual fees.

**Monthly:** Client will be charged based on monthly billing periods for all monthly fees. The first billing period will begin on the Effective Date.

Fyllo will prorate the first and last month based on start date. Monthly billing will occur on the 1st of every subsequent month. Fyllo will automatically bill Client's payment method on the first of each month.

*Fyllo reserves the right to change the timing of billing in its sole discretion.*

## Innovations

Fyllo will offer any innovations to the existing Service, to Client in writing, and include a proposed price for any innovation. Client, in its sole discretion, will have the option whether or not to purchase any innovations. Under such circumstances, the parties will mutually agree to all applicable fees and any other terms to support the innovations and the Order Form will be amended in order to incorporate the purchased innovation and revised terms.

## Rights and Licenses

Fyllo solely owns all right, title and interest, including all Intellectual Property Rights, in and to the Fyllo intellectual property, including but not limited to, its technology, the Service, the platform, the name, the logos, the websites and any suggestions, ideas, enhancement requests, feedback, recommendations or any other information provided by the Client, the Users or any other party relating to the Service (collectively "Fyllo Property"). The Client may not use, copy, reproduce, replicate, distribute, transfer, sell, or license, in whole or in part, any part of the Fyllo Property except as expressly set forth in Fyllo's Master Service Agreement. CannaRegs™ is Fyllo's proprietary database of US federal, state and local cannabis, CBD and hemp laws, regulations and municipal ordinances. General features and functions of the Products may vary and may be updated at Fyllo's discretion.

## Disclaimer

Fyllo's products and services as outlined herein, leverage existing laws and regulations relating to the marijuana industry. While marijuana possession, cultivation, distribution, and use may be legal under applicable state law, marijuana remains illegal under federal law. By engagement in a business or activity which is either directly or indirectly associated with marijuana and/or the proceeds therefrom, Client may be in violation of federal law, even if Client is fully compliant with applicable state law.

**WHEREBY** the parties by their duly authorized representatives, agree to the terms set forth in this Order Form to the Fyllo Terms of Service as of the Order Form Effective Date.

**Company Name:**

**Name:**

**Title:**

**Date:**

**Signature:**

**Caster Holdings, Inc. dba Fyllo**

**Name:**

**Title:**

**Date:**

**Signature:**

## **STAFF REPORT - CITY COUNCIL/SUCCESSOR AGENCY/PUBLIC FINANCE AUTHORITY**

**Subject:** Discussion, Direction and Potential Action regarding Upgrading Police Department's Dispatch Radios / Repeater and Officer Hand Held Radios to meet California Department of Justice Requirements

**Meeting Date:** Thursday, May 20, 2021

**From:** Marissa Trejo, City Manager

**Prepared by:** Darren Blevins, Chief of Police

---

### **I. RECOMMENDATION:**

This agenda item was tabled by Councilman Adkisson at the April 15, 2021 council meeting and was asked to bring it back to council on the May 20, 2021 council meeting.

The Chief of Police Recommends the Council approve to upgrade the police department's radio system, hand held and repeater.

### **II. BACKGROUND:**

The police department currently uses the MIP 5000 radio system which has met its end of life. The police department's dispatch center has been using the MIP 5000 radio system since 2000 and they no longer make replacement parts for this system.

### **III. DISCUSSION:**

Since 2000, the police department has been using the MIP 5000 radio system as its primary radio system to communicate with emergency personnel out in the field. The MIP 5000 is no longer in use by most agencies and Motorola no longer covers the maintenance or makes parts for this system. Our system is beginning to show its age and is having problems with the channel remaining open after someone has made a transmission and more recently we lost connection with Parlier PD for over 10 hours.

In October 2020, CalDOJ and the FBI issued Safety Bulletin 20-09, which requires all law enforcement agencies to begin transmitting over an encrypted channel to help protect the identity and secured information of people law enforcement comes in to contact with and goes into effect starting January 1, 2021, however they are allowing agencies to transmit with some minor modifications on a temporary basis.

The department has contacted Motorola Solutions and obtained a quote to purchase a new system at a cost of \$398,900.00 or we could make 3 payments of \$136,900.00 over three years, with the first year not due until a year after the signing of the contract.

The police department would also have to update their current handheld radios to accommodate the encrypted radio traffic. The Radios we have selected are the Motorola APX NEXT radios. The APX Next radio has a cell capability where if the officer is out of radio range, the radio has the ability to transmit through the cell phone system and reach back to the police department to ensure the security of the publics

information and most importantly maintaining officer safety the total cost for the new radios is \$139,396.00 and this can be broken up into three years of payments at a cost of approximately \$50,262.29 or into a 5 year at \$30, 995.54. The first payment would not be due until the one year after the contract is signed.

The police department's patrol vehicles would have to be reprogrammed to except the Encryption at a cost of \$10,986.80, for 20 vehicles.

By making the above upgrade we would ensure the police department would have the radio system that would be supported and the department would not have to worry about when the system would go down next.

#### **IV. ALTERNATIVES:**

None.

#### **V. FISCAL IMPACT:**

The impact to the general fund would be \$538,296.00 plus \$10,986.80 for the reprogramming of the vehicle radios, or \$187,162.29 over the next 3 years, plus \$10,986.80.

The cost to reprogram the vehicle radios would be a one time cost of \$10,986.80 that can't be broken up into payments.

This cost is unbudgeted and would be fully a General Fund expense.

#### **ATTACHMENTS:**

| File Name                                             | Description              |
|-------------------------------------------------------|--------------------------|
| ❑ Coalinga_Main_Budgetary_Final_V2.pdf                | Purchase Quote           |
| ❑ Coalinga_Budgetary_Financing_V2.pdf                 | 3 Year Payment           |
| ❑ QUOTE-1447740-2_APX_NEXT_(18)_UHF_VHF.pdf           | Hand held Radio Quote    |
| ❑ Motorola_Hand_Held_Lease.pdf                        | Hand Held Lease Payments |
| ❑ Cooks_Estimate-Add_Encryption_to_Kenwood_Radios.pdf | Car radio upgrade quote  |



# COALINGA PD

DISPATCH AND RF REPLACEMENT

8 FEBRUARY 2021

## BUDGETARY

The design, technical, pricing, and other information ("Information") furnished with this budgetary submission is proprietary and/or trade secret information of Motorola Solutions, Inc. ("Motorola Solutions") and is submitted with the restriction that it is to be used for evaluation purposes only. To the fullest extent allowed by applicable law, the Information is not to be disclosed publicly or in any manner to anyone other than those required to evaluate the Information without the express written permission of Motorola Solutions. The Information provided in this budgetary submission is provided for evaluation purposes only and does not constitute a binding offer to sell or license any Motorola Solutions product or services. Motorola Solutions is making no representation, warranties, or commitments with respect to pricing, products, payment terms, credit, or terms and conditions. A firm offer would require more information and further detailed analysis of the requirements.

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SECTION 1

# DISPATCH & RF REPLACEMENT

## Budgetary Estimate

|                                 |              |                 |
|---------------------------------|--------------|-----------------|
| Budgetary Estimate Reference #: | PS-000110214 | 8 February 2021 |
|---------------------------------|--------------|-----------------|

Motorola Solutions, Inc. ("Motorola") is providing a budgetary for an ASTRO 25 MCC 7500E dispatch console with an ASTRO Conventional Redundant K-core and an upgrade of the existing UHF Analog Conventional system to Mixed Mode Conventional system. This will provide the Coalinga Police Department (Coalinga PD) with the confidence of state-of-the-art secure communications, seamless IP-based connectivity, flexible system architecture with scalable components, and centralized console management. The dispatch console proposed would connect to the existing digital radio infrastructure.

Motorola Solutions designs its console to help reduce the total cost of owning an IP-based, feature-rich dispatch system without compromising quality and reliability. The console provides Coalinga PD with sophisticated network management and easy migration to future capabilities.

It also includes the upgrade of their existing UHF analog conventional voice communication system to mixed mode conventional. As your existing equipment continues to age and more parts become obsolete, Motorola Solutions understands the importance of replacing your existing system to maintain your organization's mission critical operations.

The proposed redundant K-core and two (2) dispatch consoles will be located in the Coalinga Police Department Building. AES encryption will also be supported. A system diagram is shown below.



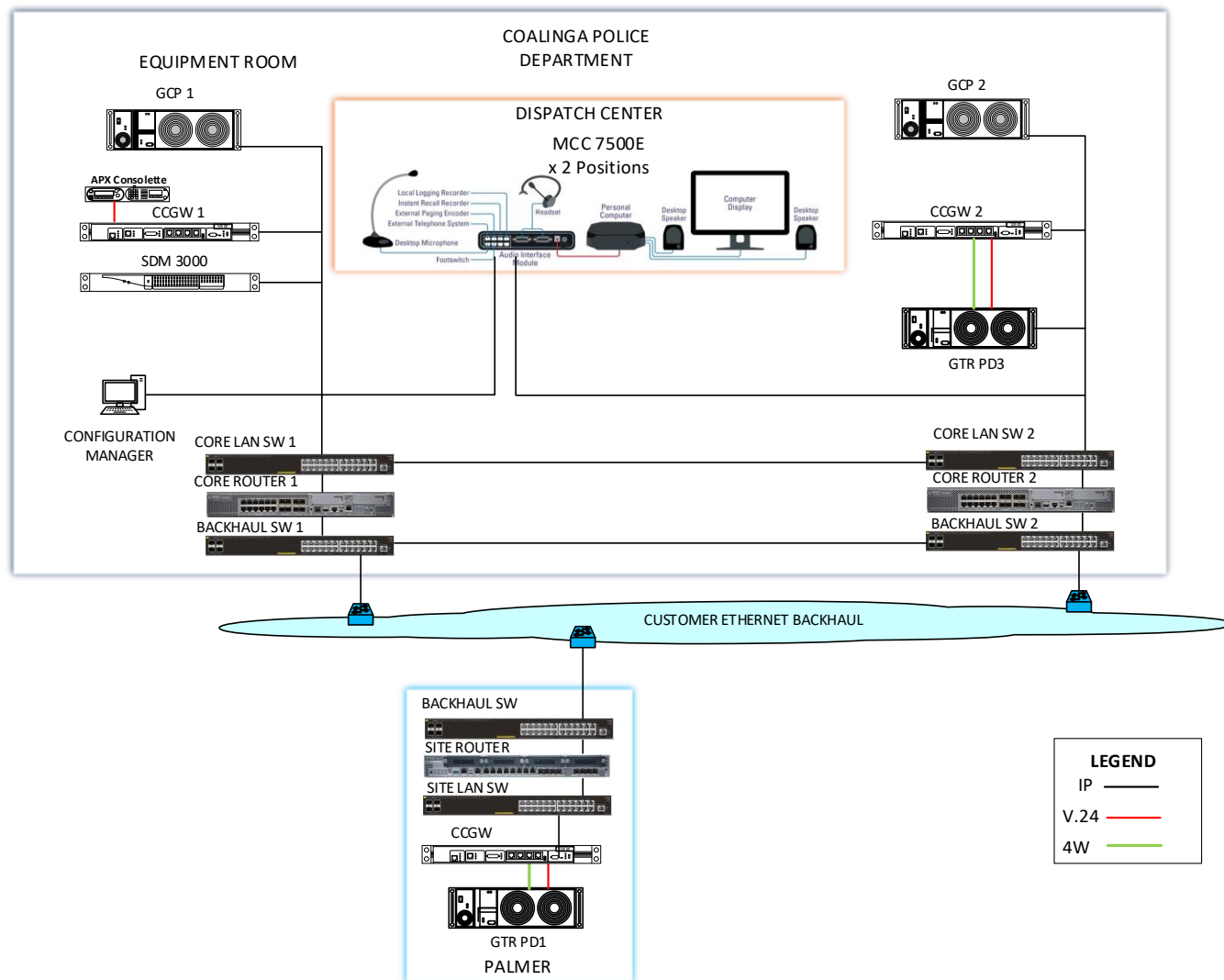


Figure 1-1 : System Diagram





## PROPOSED INFRASTRUCTURE

The proposed ASTRO 25 conventional system is comprised of an ASTRO 25 redundant conventional core site and (2) MCC7500E consoles. Motorola has included a redundant core for Coalinga. The network equipment will facilitate the routing of audio, data and network management traffic for both the dispatch and RF sites.

### MCC 7500E Dispatch Console

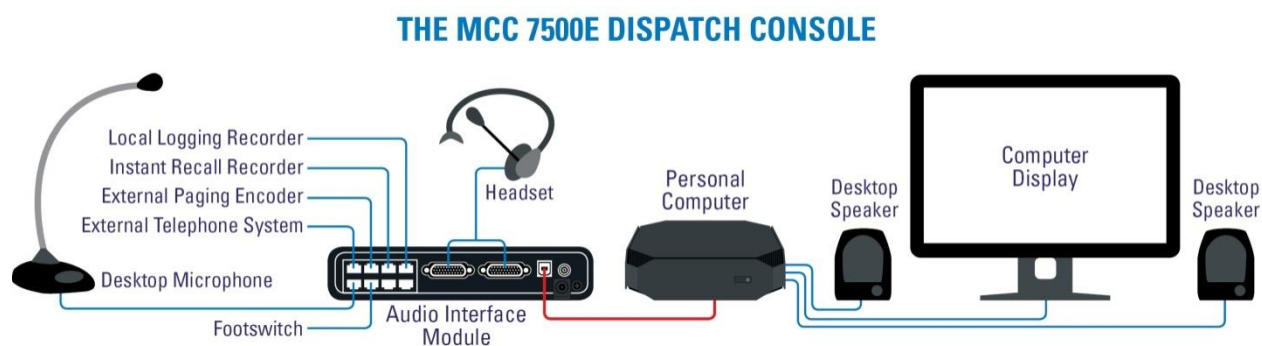
The proposed solution offers the Coalinga PD two (2) dispatch positions to replace the existing MIP 5000.

The proposed components are connected together and to the rest of the ASTRO 25 system on an IP network through console site routers and switches. The console functions as an integrated component of the total radio system and fully participates in system-level features, such as end-to-end encryption and Agency Partitioning.

The console connects directly to the radio system's IP transport network without gateways or interface boxes. Audio processing, encryption, and switching intelligence for dispatch are performed within each software-based dispatch position without additional centralized electronics.

Since the network is IP-based, the system interfaces and components can be distributed physically throughout the network. Some of the available console components are identified below.

The dispatch position supports commercially available accessories, including a USB microphone, USB headset, and USB footswitch, as shown in the Figure 1-2 titled "MCC 7500E Dispatch Position."



**Figure 1-2: MCC 7500E Dispatch Position supports multiple accessories.**

### Conventional Base Radio

The budgetary includes new hardware to replace two (2) obsolete MTR 2000 repeaters.

### RF Site

#### Palmer RF Sub-site

The following equipment are included for the Palmer RF Sub-site:

- One (1) UHF Mixed Mode Conventional Base Station Repeater for PD Ch 1
- One (1) Low-Density Conventional Channel Gateway
- One (1) SRX 345 Site Router
- One (1) Site LAN Switch
- One (1) Backhaul LAN Switch

### **Coalinga Dispatch Center RF Sub-site**

The following equipment are collocated with the Core at the Dispatch Center:

- One (1) UHF Mixed Mode Conventional Base Station Repeater for PD Ch 3
- One (1) APX Console with AES encryption

## **DESIGN ASSUMPTIONS**

- The proposed equipment will be on the current ASTRO 25 Release available at the time of purchased.
- Coalinga will provide site link between RF site and the Dispatch/Core site.
- Existing lines and antenna at the Palmer site will be reused. However, if these will cause problems during installation, Coalinga Police Department will be responsible in replacing them.
- New line and antenna will be provided at the Coalinga Dispatch Center for PD Ch 3.
- The Coalinga Police Department is responsible for providing an appropriate antenna mounting structure and coax/cable pathways to the equipment room racks. Motorola Solutions has also assumed a standard over the ground coax installation.
- All existing sites or equipment locations will have sufficient space available for the system described.
- All existing sites or equipment locations will have adequate electrical power and site grounding suitable to support the requirements of the system described.
- All existing towers will have adequate space and size to support the antenna network requirements of the system described.
- Any site/location upgrades or modifications are the responsibility of the City.
- Any tower stress analysis or tower upgrade requirements are the responsibility of the City.
- Approved FCC licensing will be provided by the City.
- Approved local, State, or Federal permits as may be required for the installation and operation of the proposed equipment, are the responsibility of the City.
- Where necessary, the City will provide a dedicated delivery point—such as a warehouse—for receipt, inventory, and storage of equipment prior to delivery to the sites.
- Work is performed during normal business hours on non-holidays, Monday – Friday, 8am – 5pm.
- Union labor and Prevailing Wage labor are not requirements.
- No performance bond is required.
- Motorola Solutions has proposed a 7.0' rack at the Coalinga PD Dispatch Center while all equipment at the remote site will be mounted in a 7.5' rack.
- The ASTRO 25 conventional system proposed uses non-redundant links to all remote sites.
- Any required system interconnections not specifically outlined here will be provided by Coalinga Police Department. These may include dedicated phone circuits, microwave links, Ethernet links or other types of connectivity.
- Layer 3 IP Backhaul is preferred.
- Coalinga Police Department must conform to the required Backhaul Network Parameters



- Link Latency
  - ◆ Repeater site to Dispatch site: 100ms; late join < 92ms
  - ◆ Dispatch site to Repeater site: 70ms; late join < 37ms
- Jitter
  - ◆ The jitter budget needs to be kept to 20ms or less
  - ◆ Jitter limits mentioned above are a 99<sup>th</sup> percentile value and are based on Y.1541 method of calculation.
- Packet Loss:
  - ◆ Packet loss is defined per RFC 2680. The specification for end-to-end packet loss is no more than 0.01%.
- Recommended MTU size 2048. At the very least, support jumbo frames (no fragmentation)
- L2 backhaul should honor Motorola's QoS markings (802.1Q)
- Committed information Rate
  - ◆ Motorola recommends allocating at least 5Mbps throughput dedicated for LMR traffic between the Core and Remote RF sites.
- Any necessary demarcation points are defined as the Motorola Solutions-provided equipment. This includes demarcation for the following services:
  - 120VAC/ -48DC Power & Circuits
  - Backup Power
  - Grounding
  - Communication Circuits and backhaul links between sites
- UPS are included in this budgetary. Runtime is at least 30 minutes.
- No coverage guarantee is included or implied for this budgetary.
- Motorola Solutions is not responsible for interference caused or received by the Motorola Solutions provided equipment except for interference that is directly caused by the Motorola Solutions provided transmitter(s) to the Motorola Solutions provided receiver(s). Should Coalinga Police Department's system experience interference, Motorola Solutions can be contracted to investigate the source and recommend solutions to mitigate the issue.
- Spares are included in the budgetary.
- One APX Console with AES encryption is included in this budgetary. Existing line and antenna will be reused.
- Any logging recorder, 9-1-1, CAD or any 3rd party upgrades or reconfigurations will be the responsibility of Coalinga Police Department.
- Any 3rd party interfaces including logging recorder, paging, CAD, 9-1-1 and telephony (if applicable) will be addressed outside of the scope of this budgetary.
- Logging recorder and Archiving Interface Server (AIS) are not included in this design.
- Subscriber installations and programming have not been included in this budgetary
- KVL 5000 – Key Variable Loader is not included. This will be bundled with the subscriber order.
- Fleetmapping is not included in this budgetary.

## SYSTEM SUSTAINMENT CONSIDERATIONS (OPTIONAL)

Our standard commercial warranty covers on-site response during normal business hours; it also provides for the repair or replacement of defective hardware components.

In addition to the standard commercial warranty, specially selected support services will be delivered in conjunction with the one-year warranty period, called the Essential Plus package.

After the warranty period expires, this package can be purchased at your option under a maintenance and support agreement. The customized Essential Plus package includes the following services (see Produce Literature section for additional details on Essential services):

- Infrastructure Repair with Advanced Replacement
- Dispatch Service and Call Management
- Technical Support
- System Upgrade Agreement (SUA II)

## SYSTEM IMPLEMENTATION

Motorola has included System Integration services as part of this budgetary. These services include:

- Installation, optimization, and programming of all new Core/dispatch equipment
- Installation, optimization and programming of all new RF equipment and network equipment
- Field Staging
- Acceptance Testing of dispatch equipment
- Testing of Customer provided site links
- Warranty services for Year 1 to include 24 x 7 dispatch, tech support, on-site, infrastructure repair, and preventative maintenance.
- Project Management, System Technologist, Post Sale Engineering Support
- Dispatch Operator Training
- Documentation

## PAYMENT SCHEDULE

Motorola has provided a Lease Financing proposal separate from this Agreement for the following:

ASTRO Core and Consoles and Installation Services

Payment of the purchase price of the ASTRO Core and consoles solution will be paid through the disbursement of proceeds from a lease between Motorola and the City.



## BUDGETARY ESTIMATE

| Description                                | Price        |
|--------------------------------------------|--------------|
| Equipment & Implementation Services        | \$465,648    |
| Estimated Taxes on Equipment Only (8.975%) | \$26,487     |
| Budgetary Estimate Total                   | \$492,135    |
| Customer Incentive (expires May 21,2021)   | (-\$94,000)  |
| Budgetary Estimate Total:                  | \$398,135.00 |

## MAINTENANCE AND LIFECYCLE SERVICES (OPTIONAL)

Motorola estimates the maintenance and lifecycle services to be the following

|                         | Year 2   |
|-------------------------|----------|
| Essential Plus Services | \$34,683 |

## TRAINING SERVICES (OPTIONAL)

Motorola is providing optional pricing for customer MCC7500E training. The instructor led training includes Supervisor and Operator training.

The estimated pricing is provided below.

| Description                                        | Price    |
|----------------------------------------------------|----------|
| MCC 7500E Console Supervisor and Operator Training | \$10,783 |

Descriptions of the training are provided below

### MCC7500E Console Supervisor

|                                        |                                                                                                                                             |
|----------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Course Synopsis and Objectives:</b> | This course provides participants with the knowledge and skills to manage and utilize the MCC7500E console administrator functions. Through |
|----------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|



|                         |                                                                                                                                                                                                                                                                                                                                                                                                                        |
|-------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                         | <p>facilitation and hands-on activities, the participant learns how to customize the console screens.</p> <p>After completing this training course, you will be able to:</p> <ul style="list-style-type: none"> <li>▪ Understand the menu items and tool bar icons.</li> <li>▪ Edit folders, multi-select/patch groups, auxiliary input output groups, windows and toolbars.</li> <li>▪ Add/delete folders.</li> </ul> |
| <b>Delivery Method:</b> | ILT - Instructor-led training                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>Duration:</b>        | 4 hours Operator, plus<br>4 hours Admin                                                                                                                                                                                                                                                                                                                                                                                |
| <b>Participants:</b>    | Dispatch Supervisors and System Administrators                                                                                                                                                                                                                                                                                                                                                                         |
| <b>Class Size:</b>      | Based on number of Training Consoles available (2 students per Console)                                                                                                                                                                                                                                                                                                                                                |
| <b>Prerequisite:</b>    | None                                                                                                                                                                                                                                                                                                                                                                                                                   |
| <b>Curriculum:</b>      | <ul style="list-style-type: none"> <li>▪ Introduction</li> <li>▪ Configurations</li> <li>▪ Folders and Resource Setup</li> <li>▪ Customizing Folders</li> <li>▪ Auto Starting the MCC7500E Dispatch Console</li> <li>▪ Editing Preferences</li> <li>▪ Configuring the Toolbar</li> <li>▪ Setting Up Aux IOs</li> <li>▪ Resource Groups</li> </ul>                                                                      |

## MCC 7500E Console Operator

|                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|----------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Course Synopsis and Objectives:</b> | <p>This course provides participants with an introduction to the dispatch console, its basic operation and tailored job aids which will be available for assistance in operation. Through facilitation and hands-on activities, the user learns how to perform common tasks associated with the console operation.</p> <p>After completing this training course, you will be able to:</p> <ul style="list-style-type: none"> <li>▪ Perform basic operational tasks of the dispatch console.</li> <li>▪ Utilize the provided job aids to perform specific tasks associated with the console.</li> <li>▪ Understand a high level view of the system configuration.</li> <li>▪ Understand a high-level overview of the customer system configuration.</li> <li>▪ Understand general console operation.</li> <li>▪ Understand proper operating procedures for specific customer features.</li> </ul> |
| <b>Delivery Method:</b>                | ILT - Instructor-led training                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
| <b>Duration:</b>                       | 4 hours                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>Participants:</b>                   | Dispatch Console Operators, Supervisors, System Administrators, and Support Personnel                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| <b>Class Size:</b>                     | Based on number of Training Consoles available (2 students per Console)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| <b>Prerequisite:</b>                   | None                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| <b>Curriculum:</b>                     | <ul style="list-style-type: none"> <li>▪ Overview</li> <li>▪ Communicating with Radios</li> <li>▪ Advanced Signaling Features</li> <li>▪ Resource Groups</li> <li>▪ Working with Configurations</li> <li>▪ Working with Aux IOs</li> <li>▪ Troubleshooting</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |



|                                                  |                                                                                  |                                                 |
|--------------------------------------------------|----------------------------------------------------------------------------------|-------------------------------------------------|
| Account Manager:<br>Ian Castro<br>Randy Emerzian | PS-000110214<br>ian.castro@motorolasolutions.com<br>Randye@j-scommunications.com | 8 February 2021<br>916-796-7000<br>559-442-4400 |
|--------------------------------------------------|----------------------------------------------------------------------------------|-------------------------------------------------|





Date: February 8, 2021

Financing proposal for: **City of Coalinga, CA**

Motorola Customer Financing recognizes that each opportunity presents unique issues and characteristics. Therefore, our approach involves understanding our customer's operational goals and financial objectives. **Should you feel another financing structure is required, Motorola Customer Financing would welcome the opportunity to work with you.**

Transaction Type: Municipal Lease-Purchase Agreement / Tax Exempt Financing

Lessor: Motorola Solutions, Inc. (or its Assignee)

Lessee: **City of Coalinga, CA**

Amount: \$398,135.00

Down Payment: \$0.00

Balance to Finance: \$398,135.00

Equipment: As per the Motorola Solutions equipment proposal.

Title, Insurance, & Maintenance Title to the equipment will vest with the Lessee, and the Lessee will be responsible to insure & maintain the equipment as outlined in the lease contract.

Taxes: Personal property, sales, leasing, use, stamp, or other taxes are for the account of the Lessee.

Lease Term: 3 Annual Pmts

Payment Frequency: Annual

Lease Rate for Yr#1 \*\*\* 0.00%

Lease Rate After Yr#1 2.59%

\*\*\* Please note this special financing offer is being subsidized by Motorola Corporate to the bank and such subsidy is limited, subject to change, including elimination, and is only available for financed transactions.

Lease Pmt Factor: 0.341892

Lease Payment: \$136,119.23

Payment Structure: Arrears

Payment Commencement: First pmt due one (1) year after contract execution

Please be advised the rates and payment streams above are valid for lease purchase contracts executed and returned NO LATER than: **3/15/2021**

Program Highlights: Lease Payments are subject to annual appropriation, so the Lessee **DOES NOT** pledge its full faith and credit.

Low, tax exempt financing interest rates...the most **cost effective & convenient** way for State & Locals to raise cash.

**No pre-payment penalties** provided payment is made in-full on a regularly scheduled lease payment date.

**Eliminate** miscellaneous financing costs associated with bonding...**NO** special counsel fees, underwriter's fees, origination costs, or reserve fund requirements. **Every dollar you borrow gets allocated towards your project.**

Qualifications: Receipt of a properly executed documentation package.

The interest portion of the Lease Payments shall be excludable from the Lessor's gross income pursuant to Section 103 of the Internal Revenue Code.

Receipt of a copy of the last 2 year's audited financial statements and current year's budget from the Lessee.

***This proposal should not be construed as a commitment to finance. It is subject to final credit approval.***

For questions concerning this quote, please contact: Paul Mecaskey  
Motorola Solutions Credit Company LLC  
847-538-3707  
pjm@motorolasolutions.com





## COALINGA, CITY OF

APX NEXT (18) UHF VHF

04/05/2021

04/05/2021

COALINGA, CITY OF  
270 N SIXTH ST  
COALINGA, CA 93210

RE: Motorola Quote for APX NEXT (18) UHF VHF  
Dear Chief Darren Blevins,

Motorola Solutions is pleased to present COALINGA, CITY OF with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide COALINGA, CITY OF with the best products and services available in the communications industry. Please direct any questions to Ian Castro at [Ian.Castro@motorolasolutions.com](mailto:Ian.Castro@motorolasolutions.com).

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Ian Castro  
Senior Account Manager

Billing Address:  
COALINGA, CITY OF  
270 N SIXTH ST  
COALINGA, CA 93210  
US

Shipping Address:  
COALINGA, CITY OF  
270 N SIXTH ST  
COALINGA, CA 93210  
US

Quote Date:04/05/2021  
Expiration Date:05/01/2021  
Quote Created By:  
Ian Castro  
Senior Account Manager  
Ian.Castro@  
motorolasolutions.com  
916-796-7000

End Customer:  
COALINGA, CITY OF  
Chief Darren Blevins  
dblevins@coalinga.com  
(559) 935-1525 ext. 152

Contract: 17724 - HGAC (TX)  
Payment Terms:30 NET

| Line # | Item Number  | Description                                  | Qty | Term | List Price | Sale Price | Ext. Sale Price |
|--------|--------------|----------------------------------------------|-----|------|------------|------------|-----------------|
|        | APX™ NEXT    | APX NEXT SINGLE BAND                         |     |      |            |            |                 |
| 1      | H45TGT9PW8AN | APX NEXT SINGLE BAND<br>MODEL 4.5 PORTABLE*  | 18  |      | \$4,655.00 | \$3,398.15 | \$61,166.70     |
| 1a     | H638EA       | ADD: SMART LOCATE<br>MAPPING TRIAL PROMO     | 18  |      | -\$56.00   | -\$56.00   | -\$1,008.00     |
| 1b     | QA09030AA    | ADD: MOTOROLA<br>HOSTED RADIOCENTRAL         | 18  |      | \$0.00     | \$0.00     | \$0.00          |
| 1c     | QA09001AM    | ADD: WIFI CAPABILITY                         | 18  |      | \$300.00   | \$219.00   | \$3,942.00      |
| 1d     | QA00571AR    | ADD: UHF BAND                                | 18  |      | \$0.00     | \$0.00     | \$0.00          |
| 1e     | H637AA       | ADD: APX NEXT DMS<br>BUNDLE PROMO            | 18  |      | -\$22.95   | -\$22.95   | -\$413.10       |
| 1f     | H636AB       | ADD: APX NEXT<br>APPLICATION BUNDLE<br>PROMO | 18  |      | -\$300.00  | -\$300.00  | -\$5,400.00     |
| 1g     | QA00570AW    | ADD: VHF BAND+                               | 18  |      | \$1,000.00 | \$730.00   | \$13,140.00     |
| 1h     | H35DD        | ADD: CONVENTIONAL<br>OPERATION               | 18  |      | \$800.00   | \$584.00   | \$10,512.00     |
| 1i     | H842BR       | ADD: SINGLE UNIT<br>PACKING                  | 18  |      | \$0.00     | \$0.00     | \$0.00          |



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

| Line # | Item Number  | Description                                       | Qty | Term      | List Price | Sale Price | Ext. Sale Price |
|--------|--------------|---------------------------------------------------|-----|-----------|------------|------------|-----------------|
| 1j     | H869DB       | ENH: MULTIKEY                                     | 18  |           | \$330.00   | \$240.90   | \$4,336.20      |
| 1k     | Q698AE       | ALT: PLASTIC CARRY<br>HOLSTER WITH 3 INCH<br>CLIP | 18  |           | \$0.00     | \$0.00     | \$0.00          |
| 1l     | Q629BD       | ENH: AES ENCRYPTION<br>AND ADP                    | 18  |           | \$475.00   | \$346.75   | \$6,241.50      |
| 1m     | Q806CH       | ADD: ASTRO DIGITAL CAI<br>OPERATION               | 18  |           | \$515.00   | \$375.95   | \$6,767.10      |
| 1n     | QA09028AA    | ADD: VIQI VC RADIO<br>OPERATION                   | 18  |           | \$100.00   | \$73.00    | \$1,314.00      |
| 2      | NNTN9216A    | BATTERY PACK,IMPRES<br>GEN2, LIION,IP68, 4400T    | 18  |           | \$205.00   | \$153.75   | \$2,767.50      |
| 3      | LSV01P01904A | APX NXT DMS SMART<br>INSIGHT USAGE-PROMO          | 18  | 12 MONTHS | \$0.00     | \$0.00     | \$0.00          |
| 4      | LSV01P01905A | APX NXT DMS SMART<br>INSIGHT BATTERY-<br>PROMO    | 18  | 12 MONTHS | \$0.00     | \$0.00     | \$0.00          |
| 5      | LSV01P01903A | APX NXT DMS SMART<br>INSIGHT DIAGNSTC-<br>PROMO   | 18  | 12 MONTHS | \$0.00     | \$0.00     | \$0.00          |
| 6      | LSV01P01415A | APX NEXT DMS<br>ADVANCED W ACC DMG-<br>PROMO      | 18  | 12 MONTHS | \$179.40   | \$179.40   | \$3,229.20      |
| 7      | LSV01S01411A | APX NEXT DMS<br>ESSENTIAL W ACC DMG               | 18  | 24 MONTHS | \$368.00   | \$368.00   | \$6,624.00      |
| 8      | SSV01P01476A | APX NEXT SMART<br>LOCATE-PROMO                    | 18  | 1 YEAR    | \$75.00    | \$75.00    | \$1,350.00      |
| 9      | SSV01P01902A | APX NEXT SMART<br>MAPPING-PROMO                   | 18  | 1 YEAR    | \$75.00    | \$75.00    | \$1,350.00      |
| 10     | SSV01P01685B | SMART LOCATE<br>MAPPING TRIAL                     | 18  | 1 YEAR    | \$56.00    | \$56.00    | \$1,008.00      |
| 11     | SSV01P01408B | APX NEXT VIQI-PROMO                               | 18  | 1 YEAR    | \$75.00    | \$75.00    | \$1,350.00      |
| 12     | SSV01P01407B | APX NEXT SMART PROG-<br>PROMO                     | 18  | 1 YEAR    | \$75.00    | \$75.00    | \$1,350.00      |
| 13     | NNTN9199A    | IMPRES 2 SUC, 3.0A,<br>120VAC, TYPE A PLUG,<br>NA | 18  |           | \$150.00   | \$112.50   | \$2,025.00      |



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.

| Line # | Item Number | Description                                                                         | Qty | Term | List Price | Sale Price | Ext. Sale Price |
|--------|-------------|-------------------------------------------------------------------------------------|-----|------|------------|------------|-----------------|
| 14     | PMMN4123A   | AUDIO ACCESSORY-<br>REMOTE SPEAKER<br>MICROPHONE,XV<br>REMOTE SPEAKER<br>MICROPHONE | 18  |      | \$435.00   | \$347.96   | \$6,263.28      |

Subtotal \$127,915.38

Estimated Tax \$11,480.41

Grand Total **\$139,395.79(USD)**

### Pricing Summary

|                                                                                                      | List Price   | Sale Price          |
|------------------------------------------------------------------------------------------------------|--------------|---------------------|
| Upfront Costs for Hardware, Accessories and Implementation<br>(if applicable), plus Subscription Fee | \$164,186.10 | \$121,291.38        |
| Year 2 Subscription Fee                                                                              | \$3,312.00   | \$3,312.00          |
| Year 3 Subscription Fee                                                                              | \$3,312.00   | \$3,312.00          |
| Grand Total System Price                                                                             | \$170,810.10 | <b>\$127,915.38</b> |

### Notes:

Motorola's quote (Quote Number: \_\_\_\_\_ Dated: \_\_\_\_\_ ) is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then the following Motorola's Standard Terms of use and Purchase Terms and Conditions govern the purchase of the Products which is found at <http://www.motorolasolutions.com/msi/omterms>.

The Parties hereby enter into this Agreement as of the Effective Date.

Motorola Solutions, Inc.

Customer

By: \_\_\_\_\_

By: \_\_\_\_\_

Name: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_



- **VENDOR INFO:**  
Motorola Solutions, Inc.  
10680 Treena Street, Suite 200  
San Diego, CA 92131



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.



## APX NEXT RADIO SOLUTIONS

### Overview

APX NEXT is Motorola Solutions' next-generation P25 platform purpose-built for first responders to access and act on information while maintaining focus in critical situations. Across all aspects of the radio experience—deployment, operation, maintenance, and evolution—APX NEXT brings critical advancements to usability and performance. Equipped with broadband, LTE, Wi-Fi, Bluetooth 5.0, and GPS capabilities, APX NEXT extends future-ready performance, applications, and full interoperability to the field and control room to transform accurate data into smarter action.

Key benefits of the APX NEXT include the following:

- **SmartTouch Experience** – Easier operation centered around a redefined 3.6" impact resistant touch display and shallow menu hierarchy. This cleaner and more intuitive visual layout increases the usability of the APX NEXT radio and helps users find the information they need without pause or distraction.
- **Ruggedized, Ergonomic Design** – Increased personnel safety and efficiency with an improved T-Grip ergonomic design, full-color top display, and tactile knobs for efficient use in emergency situations. Patented touch technology enables for reliable gloved use, while also making the screen immune to false actuations from water, snow, ice, or debris. The APX Next device meets the same MIL standards for ruggedization achieved by Motorola Solutions' APX platform radios.
- **Easy Fleet Management** – Easier and quicker radio provisioning, remote software updates, and streamlined management reduce downtime and support control center staff. Motorola Solutions' Device Management Services (DMS) maximize the effectiveness of APX NEXT, reducing maintenance risk, workload, and total cost of ownership. DMS brings RadioCentral (RC) programming to APX NEXT, as well, supporting faster provisioning and deployment to get devices in the hands of responders and out into the field.
- **Secure Communications** – Hardened End-to-End security allows only authorized units in the system to listen to transmissions. Real-time security provides seamless protection from the device and data in transit to the cloud and the LMR system

### Evolving with Applications Services

APX NEXT Application Services enhance device capabilities and improve user experience. These applications are subscription-based offerings for easier optimization and scaling to meet evolving needs.

### VIQI Virtual Partner

Maintaining situational awareness and first responder safety through natural operation is integral to the APX NEXT device. This outcome is achieved through ViQI™ Virtual Partner—a cloud-based service that provides vital public safety information via voice. With a single button press and simple audio prompt, personnel can use natural language to run a license plate or driver's license, and search for vehicles with matching vehicle identification numbers straight from the field without disruption.

Virtual Partner leverages artificial intelligence capabilities to interpret voice queries and quickly deliver query results in an audible format. This empowers field personnel to submit queries with the APX NEXT radio without the risk of losing situational awareness while typing a manual query. The automated nature of the solution also allows users to obtain critical information faster than relaying the query to dispatchers. The APX NEXT then leverages either LMR or supported broadband networks to send queries and return responses.



## SmartLocate

The SmartLocate application provides dispatchers with accurate location data over a broadband network, enabling better tracking of field personnel and improved situational awareness. By using the broadband network and CommandCentral Aware integration, SmartLocate can quickly send GPS coordinate updates and location information from the field to dispatchers to create a more effective operating picture of any situation. This gives dispatchers a greater ability to manage incidents and efficiently dispatch available units with confidence that resources are allocated where necessary. Access to CommandCentral Aware is not included with a SmartLocate subscription.

## SmartProgramming

Leveraging DMS and RadioCentral provisioning capabilities, the SmartProgramming application allows APX NEXT radios to be updated anywhere within an agency's local LTE network coverage area. APX NEXT devices no longer need to be tied to a computer via USB cable, limited to WiFi network coverage, or gated by Land Mobile Radio (LMR) bandwidth. SmartProgramming allows the APX NEXT device to take advantage of LTE broadband data speeds to pull programming jobs from RadioCentral devices in minutes.

## SmartMapping

The SmartMapping application provides precise and accessible location information for field users on APX NEXT's modernized map interface, improving situational awareness and informing response. Users can see their own location and the location/status of other officers at a glance and immediately tap to communicate with these personnel. SmartMapping streamlines engagement by providing access to the application directly from the APX NEXT radio's home screen to best support users wherever the mission takes them.







## Purchase Order Checklist

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead  
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO )

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Bill To Contact Name & Phone # and EMAIL for customer accounts payable dept

Ship To Contact Name & Phone #

Tax Exemption Status

Signatures (As required)



**Date:** April 5,2021

**To:** Coalinga Police Department  
Attn: Chief Blevins  
270 N 6th St  
Coalinga, CA 93210

**Re:** Communications System Financing Proposal

**Motorola Solutions, Inc. is pleased to submit the following proposal for the financing of your Motorola communications equipment in accordance with the terms and conditions outlined below:**

**Transaction Type:** Municipal Lease Purchase Agreement (Tax-exempt)

**Lessor:** Motorola Solutions, Inc. (or its Assignee)

**Lessee:** Coalinga Police Department

**Total Transaction Value:** \$ 139,396.00

**Down Payment:** \$ 0.00

**Balance to Finance:** \$ 139,396.00

**Equipment:** APX NEXT RADIOS (As per the Motorola Solutions equipment proposal.)

**Title:** Title to the equipment will vest with the Lessee.

**Insurance:** Lessee will be responsible to ensure the equipment as outlined in the lease contract.

**Taxes:** Personal property, sales, leasing, use, stamp, or other taxes are for the account of the Lessee.

|                             | Option 1                                            | Option 2                                            |
|-----------------------------|-----------------------------------------------------|-----------------------------------------------------|
| <b>Lease Term</b>           | 3 Years                                             | 5 Years                                             |
| <b>Payment Type</b>         | Annually Arrears                                    | Annually Arrears                                    |
| <b>Lease Rate</b>           | 3.96%                                               | 3.58%                                               |
| <b>Lease Factor</b>         | 0.360572                                            | 0.222356                                            |
| <b>Payment</b>              | \$50,262.29                                         | \$30,995.54                                         |
| <b>Payment Commencement</b> | First payment due one year after contract execution | First payment due one year after contract execution |

|                            |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|----------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Expiration:</b>         | The above lease rates and factors are valid for all leases commenced by 5/5/2021. After this date the rate will be reset to reflect current market conditions.                                                                                                                                                                                                                                                                                                                                                                                                                     |
| <b>Program Highlights:</b> | <p>Terms up to seven years can be structured for Municipal Lease Purchase Agreement (Tax-exempt).</p> <p>One hundred percent (100%) of a project's acquisition cost can be financed.</p> <p>Payment frequency can be matched to meet your cash flow and budget requirements.</p> <p>No pre-payment penalties.</p> <p>Future equipment upgrades can easily be accommodated via add-on lease schedules, restructuring already existing deals, etc.</p>                                                                                                                               |
| <b>Qualifications:</b>     | <p>Receipt of a properly executed documentation package.</p> <p>Lessee qualifies as a political subdivision or agency of the State as defined in the Internal Revenue Code of 1986. The interest portion of the Lease Payments shall be excludable from the Lessor's gross income pursuant to Section 103 of the Internal Revenue Code.</p> <p>Receipt of a copy of the last 2 year's audited financial statements and current year's budget from the Lessee.</p> <p>This proposal should not be construed as a commitment to finance. It is subject to final credit approval.</p> |
| <b>Documentation:</b>      | <p>Municipal Equipment Lease Purchase Agreement</p> <p>Opinion of Counsel</p> <p>Schedule A/Equipment List</p> <p>Schedule B/Amortization Schedule</p> <p>8038G</p> <p>UCC-1</p> <p>Certificate of Incumbency</p> <p>Statement of Essential Use/Source of Funds</p> <p>Evidence of Insurance or Statement of Self Insurance</p> <p>Resolution from governing body authorizing the execution of the Lease</p> <p>Delivery &amp; Acceptance Certificate</p>                                                                                                                          |

Please feel free to contact [KPG783@motorolasolutions.com](mailto:KPG783@motorolasolutions.com) if there are any questions, or if an alternate structuring is required.

Regards,  
Ian Castro  
Senior Account Manager  
+1 (916) 796-7000

*For more information on how and why we collect your personal information, please visit our [Privacy Policy](#).*



# Estimate

160 North Broadway  
Fresno, CA 93701-1592

Customer No.: COALINGAPD

Quote No.: 10518

Phone: (559) 233-8818

(559) 268-8506

Quote To: **Coalinga Police Department**

P O Box 378  
Attn: Accounts Payable  
Coalinga, CA 93210-0378

Phone: (559) 935-1531

Fax: (559) 935-1756

Ship To: **Coalinga Police Department**

P O Box 378  
Attn: Accounts Payable  
Coalinga, CA 93210-0378

Phone:

Email:

|                       |                  |                                                                |              |                 |
|-----------------------|------------------|----------------------------------------------------------------|--------------|-----------------|
| Date                  | Ship Via         | F.O.B.                                                         | Terms        |                 |
| 03/03/21              |                  | Origin                                                         | Net Next EOM |                 |
| Purchase Order Number | Sales Person     |                                                                |              | Expiration Date |
|                       | David Burchfield |                                                                |              | 05/02/21        |
| Quantity Required     | Item Number      | Description                                                    | Unit Price   | Amount          |
| 1                     | KWD-AE31K        | Kenwood AES&DES Encryption<br>Order L-5008 if Install Req.     | 393.00       | 393.00          |
| 1.000                 | LAISREG          | Shop Installation<br>Install and program<br>Kenwood encryption | 125.00       | 125.00          |

Quote subtotal 518.00

Sales tax @ 7.97500% 31.34

Quote total 549.34

We appreciate your continued patronage

Thank You