



SOUND CONTRACTING

5665 E. Westover Ave Suite 104
Fresno, CA 93727 (559) 224-2242
License #595304 | DIR #1000041778

Sales Quote

Date	2/10/2026
Quote #	SC-4818
Terms	Net 30
Deposit	50% Deposit

To: **City of Coalinga**
Robert Smith
155 W. Durian Ave.
Coalinga, CA 93210

Job:

Council Chambers AV Upgrade

Qty	Description	Rate	Total
	<p>Proposal for Council Chambers AV Upgrade</p> <p>Site: Council Chambers 155 W. Durian Ave. Coalinga, CA 93210</p> <p>Site Contact: Robert Smith P: (559)935-1533 ext.146 C: (559)630-2536 rsmith@coalinga.com</p> <p>As per our conversation this proposal is to update the Audio-Visual Equipment in the Council Chambers as the existing equipment is outdated. This new system will feature 4K PTZ Cameras, and a Touchpanel in the booth to control everything including projectors, screens, volumes, and more.</p> <p>We will use the existing wired microphones. These microphones will be connected to (1) new digital mixer with internal EQ Processing.</p> <p>We will remove the existing cameras and replace them with (2) new 4K PTZ Cameras with manual or automatic zoom features. These cameras will be controlled via (1) new Joystick Media Controller. Paired with the customer's OBS software, this system will be very user friendly and a pleasure to use.</p> <p>We will install (2) new high quality projectors in the existing locations that will work with the existing screens. We will reroute cabling from the projectors and screens so that they can all be controlled now from the booth with (1) new 10" Touchpanel. No more needing to run around to turn projectors on/off or bring screens up/down!</p> <p>We plan to reuse the existing speakers and amplifiers since they seem to be in good working condition. If they end up needing to be replaced in the future we can reconnect on that.</p> <p>This proposal also includes setup and additional training on how to use the system.</p> <p>We have installed many systems such as this with excellent results. Please let me know if you have any questions or would like to make any changes to the design/scope of work.</p>		

Subtotal

Sales Tax

Total

Approved By: _____ Date: _____

Signature: _____

Quote Provided By John Graham



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	Thank you,		
	John Graham System Design Engineer, CTS		
	BOM:		
1	Furman CN-2400S - 20 AMP Sequencing Master Power Supply & Power Conditioner	699.00	699.00T
1	Extron 60-1925-01 DTP3 CrossPoint 42 New 4x2 Scaling Matrix Switcher	4,619.00	4,619.00T
1	Extron 60-1911-01 IPCP Pro 250 xi IPCP Pro xi Control Processor	1,449.00	1,449.00T
1	Extron 60-1421-13 DTP T HWP 4K 231 DHDMI Decorator-Style Tx, White	629.00	629.00T
1	Extron 60-1271-12 DTP HDMI 4K 230 Tx DTP Transmitter for HDMI	519.00	519.00T
2	Extron 60-1271-13 DTP HDMI 4K 230 Rx DTP Receiver for HDMI	519.00	1,038.00T
1	Extron 60-1565-12 TLP Pro 1025T 10" Tabletop TouchLink Pro Touchpanel	2,919.00	2,919.00T
1	USB Hub	119.00	119.00T
1	Audio to USB Interface	49.00	49.00T
1	Liberty AV HDMI Adapter Ring (to allow wired connectivity to most devices)	259.00	259.00T
2	PTZ Optics PT12X-4K-GY-G3 - Move 4K 12X Zoom - Grey	1,999.00	3,998.00T
2	PTZ Optics PTZ Camera Wall Mount-Large	119.00	238.00T
1	PTZ Optics PT-SUPERJOY-G1 IP and Serial PTZ Camera Joystick Controller	1,299.00	1,299.00T
1	Allen & Heath Qu-Pac 22-in/12-out Rackmountable Digital Mixer	2,499.00	2,499.00T
2	NEC NP-P627UL WUXGA 6200 Lm Laser Projector	3,765.00	7,530.00T
1	NETGEAR M4250-26G4XF-POE+ MNGD SWITCH PERP	1,899.00	1,899.00T
1	TRIPPLITE 1500VA Smart UPS Smart Battery Backup	499.00	499.00T

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1	Listen LS-31-072 Listen IDSP Essentials Level 2 Stationary RF System (72 MHz) Compliant Assisted Listening System Including: One (1) LT-803-072-01 3-Channel RF Transmitter (72 MHz) One (1) LA-122 Universal Antenna Kit (72 MHz and 216 MHz) One (1) LA-326 Universal Rack Mounting Kit Four (4) LR-3200-072 Intelligent DSP RF Receiver (72 MHz) Four (4) LA-401 Universal Ear Speaker Two (2) LA-430 Intelligent Ear Phone/Neck Loop Lanyard One (1) LPT-A107-B Dual RCA to Dual RCA Cable 6.6 ft. (2 m) One (1) LA-423-01 4-Port USB Charger One (1) LA-304 Assistive Listening Notification Signage Kit	1,679.00	1,679.00T
	Misc:		
1	Bulk Installation Materials, Shielded & Unshielded CAT6 Cable, and Hardware	900.00	900.00T
1	Bulk and Premade Audio, HDMI, and Ethernet Cabling	200.00	200.00T
1	Incoming Shipping Charges	991.00	991.00
1	Labor Estimate- Install all AV equipment. Run all cabling and terminate the ends for installation. Label and test the system. Give tutorial to staff (includes drive time)-	12,800.00	12,800.00
1	Labor Estimate- Programming	1,280.00	1,280.00

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	<p>Additional Notes:</p> <ul style="list-style-type: none">) Pricing good for 30 days from this quote unless otherwise agreed upon.) This labor quote reflects the 2015 California SB7 & SB854 registered public works projects/ prevailing wage laws that would apply to all School Districts and public works projects.) This proposal, system design and integration is the sole property of Sound Contracting and may not be used or distributed for competitive bid or bid spec. without written consent. Should this happen you will be charged for the proposal and any other damages deemed appropriate.) Prices do not include sales tax unless otherwise noted in proposal.) These cost estimates assume a fairly normal and straightforward installation. Unforeseen difficulties may result in a higher labor cost.) These cost estimates assume that adequate backing material is in place to support any wall / ceiling mounted equipment/ hardware- unless noted in the proposal.) The costs for any specialized tools and / or lifts that may be required have not been included in this proposal unless otherwise noted. If these are needed, they would be an additional cost.) Our normal labor cost is \$125.00 per hour and prevailing wage labor cost is \$160.00 per hour. All labor laws will apply to this project. Drive time will be billed at \$75.00 per hour and \$.60 cents per mile for vehicle cost.) Unusual and/ or "rush" freight costs have not been included in these cost estimates.) The normal delivery time for equipment is 10 to 15 business days from the time of order. Should any delays in delivery occur- you will be notified. We may not be held responsible for any manufacturer's ability to deliver on time.) After initial system commissioning any additional programming changes or modifications to programming will be billed at our normal labor rate unless otherwise noted in this proposal.) All equipment will be new and will carry the respective manufacturer's full warranty. This warranty does not cover our cost for travel and / or a technician's time during the warranty period.) Our labor will carry a one year warranty- and that warranty is that for one year from the date of completion- we warranty that our work will be free from defects.) We are not responsible for any customer supplied equipment or the performance of said equipment.) Unless otherwise noted in the above proposal we are not responsible for disposing of any existing equipment removed from this project.) Invoices are due as per the NET TERMS listed above. A 2% flat late fee, per month may be applied on any / all overdue invoices.) We are not responsible for any customer supplied equipment or the performance of said equipment. 		

Subtotal **\$48,111.00**

Sales Tax **\$2,965.34**

Total **\$51,076.34**

Approved By: _____ Date: _____

Signature: _____

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