



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
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Domestic: (800) 978-2737
International: +1.800.978.2737

Q-418372-44819.674DB

Issued: 09/15/2022

Quote Expiration: 10/07/2022

Estimated Contract Start Date: 12/15/2022

Account Number: 108666

Payment Terms: N30

Delivery Method:

| SHIP TO | BILL TO |
|--|--|
| Business;Delivery;Invoice-270 N 6th St 270 N 6th St Coalinga, CA 93210-1908 USA | Coalinga Police Dept. - CA 270 N 6th St Coalinga, CA 93210-1908 USA Email: |

| SALES REPRESENTATIVE | PRIMARY CONTACT |
|--|--|
| Daniel Birt Phone: Email: dbirt@axon.com Fax: | Sean Young Phone: (559) 935-1525 Email: syoung@coalinga.com Fax: (559) 935-1756 |

Quote Summary

| | |
|-------------------------------|--------------------|
| Program Length | 34 Months |
| TOTAL COST | \$17,864.70 |
| ESTIMATED TOTAL W/ TAX | \$18,827.24 |

Discount Summary

| | |
|--------------------------|-------------------|
| Average Savings Per Year | \$444.92 |
| TOTAL SAVINGS | \$1,260.60 |

Payment Summary

| Date | Subtotal | Tax | Total |
|--------------|--------------------|-----------------|--------------------|
| Nov 2022 | \$5,437.82 | \$292.98 | \$5,730.80 |
| Sep 2023 | \$6,221.96 | \$335.24 | \$6,557.20 |
| Sep 2024 | \$6,204.92 | \$334.32 | \$6,539.24 |
| Total | \$17,864.70 | \$962.54 | \$18,827.24 |

| | |
|------------------------|-------------|
| Quote Unbundled Price: | \$19,125.30 |
| Quote List Price: | \$17,864.70 |
| Quote Subtotal: | \$17,864.70 |

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

| Item | Description | Qty | Term | Unbundled | List Price | Net Price | Subtotal | Tax | Total |
|----------------------------|--|-----|------|-----------|------------|------------|--------------------|-----------------|--------------------|
| Program | | | | | | | | | |
| 73352 | BWC HARDWARE FINANCING TRUE UP PAYMENT | 1 | 26 | | \$23.30 | \$23.30 | \$605.80 | \$54.38 | \$660.18 |
| BWCamMBDTAP | Body Worn Camera Multi-Bay Dock TAP Bundle | 1 | 30 | \$61.17 | \$29.50 | \$29.50 | \$885.00 | \$79.42 | \$964.42 |
| BWCamTAP | Body Worn Camera TAP Bundle | 5 | 30 | \$30.07 | \$28.00 | \$28.00 | \$4,200.00 | \$376.95 | \$4,576.95 |
| A la Carte Hardware | | | | | | | | | |
| AB3C | AB3 Camera Bundle | 5 | | | \$699.00 | \$699.00 | \$3,495.00 | \$313.68 | \$3,808.68 |
| AB3MBD | AB3 Multi Bay Dock Bundle | 1 | | | \$1,538.90 | \$1,538.90 | \$1,538.90 | \$138.11 | \$1,677.01 |
| A la Carte Software | | | | | | | | | |
| 73683 | 10 GB EVIDENCE.COM A-LA-CART STORAGE- | 100 | 34 | | \$0.40 | \$0.40 | \$1,360.00 | \$0.00 | \$1,360.00 |
| 73680 | RESPOND DEVICE PLUS LICENSE | 5 | 34 | | \$19.00 | \$19.00 | \$3,230.00 | \$0.00 | \$3,230.00 |
| BasicLicense | Basic License Bundle | 5 | 34 | | \$15.00 | \$15.00 | \$2,550.00 | \$0.00 | \$2,550.00 |
| Total | | | | | | | \$17,864.70 | \$962.54 | \$18,827.24 |

Delivery Schedule

Hardware

| Bundle | Item | Description | QTY | Estimated Delivery Date |
|--|-------|---|-----|-------------------------|
| AB3 Camera Bundle | 11508 | MOLLE MOUNT, DOUBLE, AXON RAPIDLOCK | 6 | 11/15/2022 |
| AB3 Camera Bundle | 11534 | USB-C to USB-A CABLE FOR AB3 OR FLEX 2 | 6 | 11/15/2022 |
| AB3 Camera Bundle | 73202 | AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK | 5 | 11/15/2022 |
| AB3 Multi Bay Dock Bundle | 70033 | WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK | 1 | 03/01/2023 |
| AB3 Multi Bay Dock Bundle | 71019 | NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK | 1 | 03/01/2023 |
| AB3 Multi Bay Dock Bundle | 74210 | AXON BODY 3 - 8 BAY DOCK | 1 | 03/01/2023 |
| Body Worn Camera Multi-Bay Dock TAP Bundle | 73689 | MULTI-BAY BWC DOCK 1ST REFRESH | 1 | 10/01/2025 |
| Body Worn Camera TAP Bundle | 73309 | AXON CAMERA REFRESH ONE | 5 | 10/01/2025 |

Software

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|----------------------|-------|---------------------------------------|-----|----------------------|--------------------|
| Basic License Bundle | 73683 | 10 GB EVIDENCE.COM A-LA-CART STORAGE- | 5 | 12/15/2022 | 10/14/2025 |
| Basic License Bundle | 73840 | EVIDENCE.COM BASIC LICENSE | 5 | 12/15/2022 | 10/14/2025 |
| A la Carte | 73680 | RESPOND DEVICE PLUS LICENSE | 5 | 12/15/2022 | 10/14/2025 |
| A la Carte | 73683 | 10 GB EVIDENCE.COM A-LA-CART STORAGE- | 100 | 12/15/2022 | 10/14/2025 |

Warranties

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|--|-------|------------------------------------|-----|----------------------|--------------------|
| Body Worn Camera TAP Bundle | 80464 | EXT WARRANTY, CAMERA (TAP) | 5 | 11/15/2023 | 10/14/2025 |
| Body Worn Camera Multi-Bay Dock TAP Bundle | 80465 | EXT WARRANTY, MULTI-BAY DOCK (TAP) | 1 | 03/01/2024 | 10/14/2025 |

Payment Details

Nov 2022

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|-------------------|--------------|--|-----|-------------------|-----------------|-------------------|
| Co-Term to Year 3 | 73352 | BWC HARDWARE FINANCING TRUE UP PAYMENT | 1 | \$184.40 | \$16.55 | \$200.95 |
| Co-Term to Year 3 | 73680 | RESPOND DEVICE PLUS LICENSE | 5 | \$983.18 | \$0.00 | \$983.18 |
| Co-Term to Year 3 | 73683 | 10 GB EVIDENCE.COM A-LA-CART STORAGE- | 100 | \$413.97 | \$0.00 | \$413.97 |
| Co-Term to Year 3 | AB3C | AB3 Camera Bundle | 5 | \$1,063.84 | \$95.48 | \$1,159.32 |
| Co-Term to Year 3 | AB3MBD | AB3 Multi Bay Dock Bundle | 1 | \$468.42 | \$42.04 | \$510.46 |
| Co-Term to Year 3 | BasicLicense | Basic License Bundle | 5 | \$776.19 | \$0.00 | \$776.19 |
| Co-Term to Year 3 | BWCamMBDTAP | Body Worn Camera Multi-Bay Dock TAP Bundle | 1 | \$269.38 | \$24.17 | \$293.55 |
| Co-Term to Year 3 | BWCamTAP | Body Worn Camera TAP Bundle | 5 | \$1,278.44 | \$114.74 | \$1,393.18 |
| Total | | | | \$5,437.82 | \$292.98 | \$5,730.80 |

Sep 2023

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|--------------|--------------|--|-----|-------------------|-----------------|-------------------|
| Year 4 | 73352 | BWC HARDWARE FINANCING TRUE UP PAYMENT | 1 | \$210.99 | \$18.94 | \$229.93 |
| Year 4 | 73680 | RESPOND DEVICE PLUS LICENSE | 5 | \$1,124.95 | \$0.00 | \$1,124.95 |
| Year 4 | 73683 | 10 GB EVIDENCE.COM A-LA-CART STORAGE- | 100 | \$473.66 | \$0.00 | \$473.66 |
| Year 4 | AB3C | AB3 Camera Bundle | 5 | \$1,217.25 | \$109.25 | \$1,326.50 |
| Year 4 | AB3MBD | AB3 Multi Bay Dock Bundle | 1 | \$535.97 | \$48.10 | \$584.07 |
| Year 4 | BasicLicense | Basic License Bundle | 5 | \$888.12 | \$0.00 | \$888.12 |
| Year 4 | BWCamMBDTAP | Body Worn Camera Multi-Bay Dock TAP Bundle | 1 | \$308.23 | \$27.66 | \$335.89 |
| Year 4 | BWCamTAP | Body Worn Camera TAP Bundle | 5 | \$1,462.79 | \$131.29 | \$1,594.08 |
| Total | | | | \$6,221.96 | \$335.24 | \$6,557.20 |

Sep 2024

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|--------------|--------------|--|-----|-------------------|-----------------|-------------------|
| Year 5 | 73352 | BWC HARDWARE FINANCING TRUE UP PAYMENT | 1 | \$210.41 | \$18.89 | \$229.30 |
| Year 5 | 73680 | RESPOND DEVICE PLUS LICENSE | 5 | \$1,121.87 | \$0.00 | \$1,121.87 |
| Year 5 | 73683 | 10 GB EVIDENCE.COM A-LA-CART STORAGE- | 100 | \$472.37 | \$0.00 | \$472.37 |
| Year 5 | AB3C | AB3 Camera Bundle | 5 | \$1,213.91 | \$108.95 | \$1,322.86 |
| Year 5 | AB3MBD | AB3 Multi Bay Dock Bundle | 1 | \$534.51 | \$47.97 | \$582.48 |
| Year 5 | BasicLicense | Basic License Bundle | 5 | \$885.69 | \$0.00 | \$885.69 |
| Year 5 | BWCamMBDTAP | Body Worn Camera Multi-Bay Dock TAP Bundle | 1 | \$307.39 | \$27.59 | \$334.98 |
| Year 5 | BWCamTAP | Body Worn Camera TAP Bundle | 5 | \$1,458.77 | \$130.92 | \$1,589.69 |
| Total | | | | \$6,204.92 | \$334.32 | \$6,539.24 |

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

9/15/2022

