

|                   |   |                          |  |
|-------------------|---|--------------------------|--|
| Opportunity Owner | Kevin Parker  | Quote Number             | 00080347   |
| Payment Terms     | 50% deposit, 50% Net 30 from Ship<br>Date-contingent on credit approval | Quote Name               | G5163 - Sewer Plant and Lift Station Phase 2 -<br>2022 |
| Shipping Terms    | Prices are FOB Origin   | Quote Date               | 6/24/2022  |
|                   |   | Quote Expiration<br>Date | 9/24/2022  |
|                   |   | Est. Lead Time           | 12-14 Weeks  |

Notes to the customer      Panels require clear unshaded solar access.

Ship To Name      City of Coalinga  
 Ship To      United States

Beware of Fraud: Any advance payment request will only be made on the basis of a proforma invoice sent by Fonroche Lighting America.  
 Shipping estimated; final cost determined on day of shipping and added to invoice.

| Fonroche Model Number   | Fonroche Product Description   | Price<br>System | Quantity | Amount        |
|---|--|-----------------|----------|---------------|
| [RFS-72W32LED-4K-TR2M]<br>SmartLight365HW-MC<br>POLE: 20Ft. Round Tapered<br>Pole-Anchor Base-1-2FT Arm<br>Fixture Color - BK | SmartLight System with Power365 Engine Single RFS 72W32LED-24V for<br>SmartLight Fixture 4K Color Temp.-Type TR2M - . Power Assembly color is<br>black. High wind and enhanced marine coating.<br>20Ft. Round Tapered Pole-Anchor Base-1-2FT Arm<br>5 Year Warranty All Night Lighting 365 Days a Year - Full Battery Replacement<br>Assumes No Shading   Tilt optimized for snow conditions<br><br>10 Degrees Tilt<br>100% =43 Watts worst case conditions.T-PM: 4 hrs. @100%   T-N (Balance of<br>night) @20%   T-AM: 0 hrs. @100% | USD<br>4,460    | 6.00     | USD<br>26,757 |
| [RFS-72W32LED-4K-T4]<br>SmartLight365HW-MC<br>POLE: 20Ft. Round Tapered<br>Pole-Anchor Base-1-2FT Arm<br>Fixture Color - BK   | SmartLight System with Power365 Engine Single RFS 72W32LED-24V for<br>SmartLight Fixture 4K Color Temp.-Type T4 - . Power Assembly color is black.<br>High wind and enhanced marine coating.<br>20Ft. Round Tapered Pole-Anchor Base-1-2FT Arm<br>5 Year Warranty All Night Lighting 365 Days a Year - Full Battery Replacement<br>Assumes No Shading   Tilt optimized for snow conditions<br><br>10 Degrees Tilt<br>100% =43 Watts worst case conditions.T-PM: 4 hrs. @100%   T-N (Balance of<br>night) @20%   T-AM: 0 hrs. @100%   | USD<br>4,460    | 1.00     | USD<br>4,460  |

|                          |            |
|--------------------------|------------|
| Total Line Items         | USD 31,217 |
| Shipping and<br>Handling | USD 1,644  |
| Quote Total              | USD 32,861 |

This quotation is subject to the following terms and conditions

Seller's Terms and Conditions of Sale in effect on the date of this order shall apply to this quote and are hereby incorporated by reference.  
 Seller's Terms and Conditions of Sale may be viewed at <https://www.fonrochesolarlighting.com/about-us/terms/>.



**Fonroche Lighting America**  
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(339) 225-4530

Pricing is based on Fonroche Lighting America's Standard Terms & Conditions and any additional terms stipulated herein. It is the Representative's responsibility to convey these terms to the customer. Without prior written approval from Fonroche Lighting America's Sales Director, any deviation from these terms may constitute a change in this pricing at the time of order. In the event that Fonroche Lighting America is unable to recoup the difference in pricing from the end customer, it may deduct the difference from the representative's commission.