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| Opportunity Owner | Dale Curtis | Quote Number | 00079310 |
| Payment Terms | 50% deposit, 50% Net 30 from Ship Date-contingent on credit approval | Quote Name | G5163 - Coalinga, CA - Sewer Plant and Lift Station Phase 2 |
| Shipping Terms | Prices are Ex-works Needham MA or designated contract manufacturer (US lower 48). | Quote Date | 3/19/2021 |
| | | Quote Expiration Date | 4/19/2021 |
| Bill To Name | City of Coalinga | Ship To Name | City of Coalinga |
| Bill To | 160 West Elm Avenue Coalinga United States | Ship To | United States |

| Model | Product Description | Price System | Quantity | Amount |
|--|---|-----------------|----------|------------------|
| [RFS-35W16LED-4K-T4] [P140F-2P] POLE: RTA-20E-8B4-1S2C-BK 20 Degrees Tilt 100% =38 Watts worst case conditions.T-PM: 4 hrs. @100% T-N (Balance of night) @20% T-AM: 0 hrs. @100% | SmartLight Power 365 Solar Lighting System with 624Wh-24V NiMH Battery , special extreme temperature (from -40°C to +70°C), 140W solar module with Top of Pole assembly and Intelligent management/control system. RFS 35W16LED-24V for SmartLight Fixture 4K Color Temp.-Type T4 - . System color is black. Round tapered aluminum 20' x 8" x .219 wall, tenon top, with 2' Slipfit arm assembly and solar mounting provisions -21FT-3IN MH-Black. 5 Year Warranty All Night Lighting 365 Days a Year - Full Battery Replacement Assumes No Shading Assumes little or no snow | USD 2,855.00 | 7.00 | USD 19,985.00 |
| Total Line Items | | | | USD 19,985.00 |
| Shipping and Handling | | | | USD 1,050.00 |
| Quote Total | | | | USD 21,035.00 |

This quotation is subject to the following terms and conditions

Seller's Terms and Conditions of Sale in effect on the date of this order shall apply to this quote and are hereby incorporated by reference.
 Seller's Terms and Conditions of Sale may be viewed at <https://www.fonrochesolarlighting.com/about-us/terms/>.

Pricing is based on SolarOne's Standard Terms & Conditions and any additional terms stipulated herein. It is the Representative's responsibility to convey these terms to the customer. Without prior written approval from Fonroche Lighting America's Sales Director, any deviation from these terms may constitute a change in this pricing at the time of order. In the event that Fonroche Lighting America is unable to recuperate difference in pricing from end customer, it may deduct the difference from representative's commission.