



March 24, 2021

MSA Corporate Center
1000 Cranberry Woods Drive
Cranberry Township, PA 16066
800.MSA.2222
www.MSAnet.com

Chief Dupuis
Coalinga Fire Department
300 Elm Ave
Coalinga, CA 93210

Dear Chief Dupuis:

Thank you, Coalinga Fire Department for your interest in the MSA product line.

This letter confirms that LN Curtis & Sons and Bauer Compressors Inc are the only authorized distributors of MSA SCBA and SCBA accessories for the Municipal Fire Service Market for Fresno County, California. In addition, LN Curtis & Sons and Bauer Compressors Inc are the only CARE certified MSA SCBA repair centers for the Municipal Fire Service Market for Fresno County, California.

By way of background, in the fire service / first responder markets, MSA imposes specific requirements upon our distributors, which can result in a small number of distributors authorized to call upon a particular region. We impose these requirements because the equipment we manufacture and sell requires the involvement of partners with special knowledge, training and experience. Accordingly, MSA's distributors are obligated to acquire and maintain extensive knowledge, training, and experience necessary to properly educate, assist and service our end user customers before, during and after the sale. MSA's fire service / first responder distributor qualification requirements are likewise intended to ensure the highest possible end user customer experience.

If you desire additional information about MSA, its product lines, or channel partners, please do not hesitate to contact me. Thank you for your interest in our products.

Sincerely,

A handwritten signature in blue ink that reads "Scott McGuire". The signature is written in a cursive, flowing style.

Scott McGuire
North American Sales Channels Specialist
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Email: scott.mcguire@MSAsafety.com