



August 13, 2020

City of Coalinga PD
270 N 6th Street
Coalinga, CA 93210

Re: Municipal Lease/Purchase Financing Proposal

Dear Sir or Madam:

Lease Servicing Center, Inc. dba NCL Government Capital ("NCL") is pleased to propose to the City of Coalinga PD the following tax-exempt Lease/purchase transaction as outlined below. Under this transaction, the City of Coalinga PD would enter into a municipal Lease/purchase agreement with NCL for the purpose of acquiring a 2021 Ford Hybrid Utility Interceptor. This transaction is subject to formal review and approval by both the Lessor and Lessee.

LESSEE:	City of Coalinga PD
LESSOR:	Lease Servicing Center, Inc. dba NCL Government Capital & it's assigns
EQUIPMENT:	2021 Ford Hybrid Utility Interceptor
EQUIPMENT COST:	\$41,148.95
DOWN-PAYMENT:	\$0
AMOUNT FINANCED:	<u>\$41,148.95</u>
TERM:	<u>5 Years</u>
ANNUAL LEASE PAYMENTS:	\$9,211.26
FIRST PAYMENT DUE:	12 Months from Lease Commencement
PURCHASE OPTION:	\$1.00
PRICING:	The Rates and Payments outlined above are locked, provided this proposal is accepted by the Lessee by August 31, 2020 and the transaction closes/funds prior to October 01, 2020. After these days, the final Rate and Payments shall be adjusted commensurately with market rates in effect at the time of funding and shall be fixed for the entire lease term.
DOCUMENTATION FEE:	\$250 paid to Lessor at closing

DOCUMENTATION: Lessor shall provide all of the documentation necessary to close this transaction. This documentation shall be governed by the laws of the State of lessee.

TITLE / INSURANCE: Lessee shall retain title to the equipment during the lease term. Lessor shall be granted a perfected security interest in the equipment and the Lessee shall keep the equipment free from any/all liens or encumbrances during the term. Lessee shall provide adequate loss and liability insurance coverage, naming Lessor as additional insured and loss-payee.

TAX STATUS: This transaction must be designated as Tax-Exempt under Section 103 of the IRS code of 1986 as amended.

SOURCEWELL CONTRACT: NCL has been competitively bid and awarded a contract through Sourcewell (Formerly NJPA).
#011620-NCL **NCL's Sourcewell Contract # is 011620-NCL.**

We appreciate this opportunity to offer an NCL Financing Solution. Please do not hesitate to contact me if you have any questions at (866) 763-7600. Acceptance of this proposal is required prior to credit underwriting by NCL. Upon acceptance of this proposal, please scan and e-mail to my attention. Thank you again.

Sincerely,

Matt Geiselhart - (866) 763-7600
mgeiselhart@lscfinancial.com

ACCEPTANCE

As a duly authorized agent of the City of Coalinga PD, I hereby accept the terms of this proposal as outlined above and intend to close this financing with NCL, subject to final approval.

ACCEPTED: _____ DATE: _____

NAME: _____ TITLE: _____

PHONE: _____

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